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Member Services.....616.896.8315
 Mon.-Fri. 8:00am-4:00pm
 Sat. 8:00am-11:30am through September 9
 Closed Saturday and Sunday

Fax Number.....616.896.7409
 Member Service.....100
 Member Service.....101
 memberservice@sandypines.com

Administration

Gene/Kathy.....105
 gene@sandypines.com
 kathy@sandypines.com

Kimberly.....109
 kim@sandypines.com

Beth.....106
 beth@sandypines.com

Park Inspector.....616.896.7932
 inspector@sandypines.com

Pumpouts-Emergency.....111

Park & Garden

Jack Schmidt, Manager.....616.896.9334
 Golf Cart Rentals.....616.896.9888
 parkgarden@sandypines.com

Sales Office.....616.896.8316
 Mon.-Fri. 8:30am-4:30pm
 Sat. By Appointment
 Closed Sunday

Sales Office or Camping

Kelli.....103
 Kathy Molner.....113
 Nick Brott.....114
 sales@sandypines.com
 camp@sandypines.com

Maintenance.....616.896.8317
 maintenance@sandypines.com
 Mon.-Fri. 8:00am-4:30pm
 Sat. 8:00am-Noon
 Closed Sunday

Ranger Station.....616.896.9006
 Fax Number.....616.896.9182
 ranger@sandypines.com

Recreation Department.....616.896.8318
 Nikki Hoogewind, Recreation Director/Adult Recreation
 Kim Day, Aquatics Director
 recreation@sandypines.com

Lake Monterey Golf.....616.896.8118
 www.lakemontereygolf.com
 Golf@golflmgc.com

Laundromat Hours — 7:00am-11:00pm

Retail Center Laundromat — Open 24 Hours



LETTER FROM THE PRESIDENT

BY GENE VAN KOEVERING

It's a great opportunity for me to say thank you to the members here at Sandy Pines for passing the Capital Reserve Fund ballot at the August

election!! It's a great thing for the park and for the preservation of so many things that make this park what we have come to expect, remain in place for the next ten years and beyond.

Congratulations to Ginny Hager, Jim Huck, CB Bursk, Don Van Doeselaar, and Rick Day for being elected to the Board of Directors. I want to thank each of you in advance for your willingness to give

back to Sandy Pines and as we move forward to do the work of the park. I look forward to working with each of you to do what is best for Sandy Pines and Lake Monterey Golf Course.

On the morning of August 19, we had our annual member meeting at the chapel. If you missed that event, you may watch it on our YouTube channel by going to our www.sandypines.com website, then scrolling to the bottom of any page where you can click on the YouTube icon. It will bring you to all the meetings that have been put on video to date, including the Annual Member meeting.

I would like to thank Ralph Smith for doing a great job of filling in the Inspector position while it was vacant. He has been a faithful servant to the park, doing what I would consider a difficult job, as Inspector. We appreciate your willingness to step in and to help train Ernie Kunkle, who we welcomed as our new Inspector as of August 21, 2017. Thanks Ralph and Ernie!!

ADMINISTRATIVE TEAM

Gene Van Koevering..... Park President
 Ben Fifelski..... Maintenance Supervisor
 Kimberly Williams..... CFO
 Steve Deyarmond..... Safety Director
 Gary Peters..... Golf Course Manager

MANAGEMENT TEAM

Josh Janowiak... Marketing/Member Service Manager
 Kelli Blackman..... Guest Service Manager
 Kathy Brott..... Executive Assistant
 Kathy Molner..... Sales Manager
 Ernie Kunkle..... Park Inspector
 Nikki Hoogewind..... Recreation Supervisor
 Jack Schmidt..... Park & Garden

COMMITTEE CHAIRS

Finance.....Tim Hoffman
 Golf Course.....Kelvin Kronemeyer
 Grounds & Maintenance.....Rog Grinwis
 Long Range Planning.....Rog Grinwis
 Member Outreach.....Joel Van Kalker
 Policy Committee.....Meghan DeHaan
 Rules.....Dennis King
 Safety & Security Committee.....Bob Powers
 Technology.....Bob Powers

CLUBS

Garden Club.....Nelson Bouma
 Senior Adult Activities.....Sue Stank

BOARD OF DIRECTORS

— MISSION STATEMENT —

The Sandy Pines Board of Directors will provide positive leadership and management direction so as to ensure the long term viability and success of Sandy Pines Wilderness Trails, Inc.

Charles Bursk (18) • Rick Day (20)
 Rog Grinwis (18) • Ginny Hager (20)
 Michael Harding (19) • Jim Huck (20)
 Dennis King (19) • Don Van Doeselaar (18)
 Doug Wills (19)

Boardofdirectors@sandypines.com

RETAIL SERVICES

Country Cafe..... TBD
 Hilltop Dairy Dip.....616.405.5643
 Just Your Style.....616.889.5108
 Park & Garden.....616.896.9334

Administratively, our Managers and employees will be finalizing the annual personnel reviews, so if you have any thoughts or considerations that should be noted regarding any of our staff, please click on the "Staff Surveys" on our Member page on the Sandy Pines website and let us know your thoughts, comments, suggestions, or experiences with any of us on staff.

As the season comes to a close, we will once again be conducting a few surveys regarding sales, camping, recreation and possibly other areas of interest to the membership that may help the Administration and Board where there is a measure of success, as well as becoming aware of areas we need improvement, in the operation of the park and golf course. When you receive surveys, please take the time to fill them out and let your thoughts be known.

This month will mark the beginning of construction with the demolition of the two convenience centers located in phase 3, subsequent to their closing up on September 10. At that time, Maintenance will begin to remove items that can be repurposed, followed by building demolition that will begin on the 18th. The new buildings are projected to be usable by April 15, 2018, and completely

finished by May 15, 2018, at which time Sandy Pines will have its first two Storm Shelter approved buildings with the financial assistance of the FEMA grant, awarded in 2016.

Finally, many thanks go out to the majority of the membership for your positive attitudes and contributions to the park and staff during the 2017 season. Whether as a Supporter of programs, staff, election activities, volunteering on a committee or on a work crew, your presence and prayers have made a difference. You are the heart and soul of Sandy Pines and the reason it has survived four plus decades of positive growth, while concurrently supporting and maintaining a commitment to family values.

Personally, I am extremely grateful to be both a part of the staff and a Member of this great park, and I thank God each day for being in this place and serving in both capacities!! For those of you who will be leaving the park in September to return to your off-season schedules; please enjoy the time away and plan to return to the park as much as you can, and as early as you can, next spring! Wherever you all are, please enjoy the fall season!

NEWS FROM THE CONDOS

NEW BUILDING UNDER CONSTRUCTION

Interest in the condos has spiked in the last month. The sales model in phase 1 has been sold. The new model is now located at 3872 Westwoods Drive in phase 2.

As mentioned in last month's article, construction is well under way in phase 2 on a new building housing two more units, both sold. Now we have learned that two more buildings will soon be started with three of the four units already sold. When finished this will bring the total number of units built to 48. The development is approved for 54 units, so only three more buildings, housing 6 units will remain.

Our residents continue to participate in the many Sandy Pines activities including decorating for Christmas in August, and of course, joining all the others in viewing the fantastic decorations in the park. We even got a jump start on this special Sandy Pines Holiday at our monthly pot-luck that featured the special foods of the Christmas Holiday season.



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ACCOUNTING UPDATES

BY KIMBERLY WILLIAMS

It has been a busy, yet rewarding 2017 season here at Sandy Pines. I would like to personally thank the many volunteers within the park, who give so much of their time and energy, working on the Board, on various committees or helping day in and out through many activities within the park. Your devotion and commitment to Sandy Pines, as well as your support to the staff and park is greatly appreciated. I would also like to thank every member who got out to vote this past Election Day.

The 2017 season has been a strong one for the park, so far. We continue to strive to maintain an operational reserve to protect the park in an unforeseen event (economic or natural disaster) out of our control. While having a current 180 day reserve within our operational funds, and still carrying a positive cash flow each year for the park, the additional reserve is still short the amount needed to cover major projects that have been delayed over time. The successful passing of the \$200 additional capital reserve for 10 years, will greatly achieve the goal to extend the useful life of these assets beyond their current

state, to sustain the wonderful value the park currently holds.

As mentioned in previous meetings, the park currently has \$1.2M in projects that have been in a delayed status for two or more years. Currently, projects on that list include: replacement of the Recreation Station, Pavilion and Ranger roofs, CC sink and countertop replacements, continuous water softener replacements, renovations to the current Retail Center in Phase 1, replacement and rebuilding of the Flea Market Picnic Shelter and Phase 3 Picnic Shelter, Tennis Court and Shuffleboard Court replacements at various locations, Phase 3 Pool Deck and Fence replacement (satisfying a safety concern), a generator for the Maintenance Department (necessary for backup), a Maintenance man-lift (satisfying a safety concern), and Road Resurfacing. It is our financial plan that the capital reserve will ensure the park's assets are sustained over the short term, and additional operational reserves in the future can be transferred over to capital reserves, per Board approval, to reduce the need for any additional "capital reserve assessments" after 10 years.

A question has been asked about additional capital funds that have not been used in the 2016 season or 2017 season, currently sitting in the capital reserve. The current capital fund reserve has \$167k from years prior that has not been specifically delegated, due to a need for contingent funds in the case of an emergent repair

that the current year budget cannot provide. If a need arises, the request will go to the Board of Directors for approval. This excess of funds was created over time due to additional park-owned memberships that were sold; however currently the park now is at full capacity, minimizing the potential for additional capital funds from new memberships. At the end of the 2016 fiscal year, an amount of \$49k was not spent, however a couple projects were still open, the funds rolled over and the project was completed in the next fiscal year, utilizing the remaining funds. Currently, in 2017, the remaining capital budget is \$16K and those funds are targeted for the following open capital projects; roof over the CC11 entry, replace the Administration windows warped from weather, patrol vehicle as part of the five year replacement plan, replacement of Phase 2, 3, 4, or 6 gate boxes, necessary replacement to the ropes course elements, and replacement of the miniature golf carpet.

In addition, in 2017, the beginning capital budget had \$100k allocated and reserved for the parks commitment to the building of CC5 and CC6 during the 2017 and 2018 construction, respectfully. Since the full \$1.1M was transferred from operations, per the Board of Directors approval, and not the \$1M expected previously, the excess \$100k will be allocated in fiscal year 2018 to projects that previously did not have funding available, and have been marked delayed, as noted above.



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The new operations of the rental department, Happy Shack and food trucks have provided the park with a positive revenue stream. We expect continued growth in these areas over time, as well. The park has also successfully kept expenses overall at or below budget, which is one of the fiscal goals of the staff and administration.

With the 2017 season coming to a close and the new fiscal year beginning October 1st, you will find your 2017-2018 Dues and Assessments, total of \$1,827 billed on the September statement and mailed on October 1st. Please refer to the outline on page 16 for the cost breakdown. Payment will be due October 25th. Sandy Pines does provide an option for SIX MONTHLY INSTALLMENT PAYMENTS to pay the dues, capital contributions, cable, and special assessments only in the amount of \$315.92, due by the 25th of EVERY month with the last payment amount of \$315.95 (October through March). The payment plan DOES NOT include any other fees and charges billed to your account each month. You must add all other charges for services, electric, state unit tax, etc. to the monthly installment amount. Failure to make payments within the payment schedule, will result in the members' ineligibility of using

the installment plan and your remaining balance will be due in full the month following a missed monthly installment payment. Continued unpaid balances can result in membership termination.

Sandy Pines does provide membership with the option for Automatic ACH Payments. Please note: It is the members' responsibility to complete the necessary approval forms for enrollment into and withdrawal out of the plan, and ensure the funds are available. Sandy Pines is not responsible for funds withdrawn if a signed approval has not been received asking Sandy Pines to stop withdrawing.

Another option we would like members to consider is setting up automatic payments through your own financial institution. You have more opportunity to set a start and stop date that will be automatic. Please check with your bank if interested. If choosing this option, please have payment made to: Sandy Pines Wilderness Trails, Inc., mailed to 2745 — 136th Avenue, Hopkins, MI 49328 and make certain your site number is provided to ensure your payment is applied correctly.

WELCOME NEW MEMBERS

Dan & Jane Gritter, Byron Center
 Gerald & Karen Cribley, Eagle
 Thomas & Dawn Green, Jackson
 Stephen Kenemer, Zeeland
 Michael & Mary Jo Rymarczyk, Schererville, IN
 Daniel & Tamara Schuitema, Caledonia
 Paul & Tracy Lipski, Griffith, IN
 Andrew & Mary Eding, Saugatuck
 Dawn & Ryan Freeland, Scotts
 Kristin Clinger, Jenison
 Daniel & Darcy Fritsch, Hudsonville
 Carl & Anne Baird, Hudsonville
 David & Lisa Britten, Caledonia
 Eric & Erin Buyerterdorp, Kalamazoo
 Alan & Deborah Meyers, Cadillac
 James & Denise Evans, Caledonia
 Richard & Michelle Lucas, Byron Center
 Wayne & Christine Reese, Coldwater

Daniel & Brenda Maas, Hudsonville
 Jennifer & Michael Brooks, Haslett
 Martin & Erica Tilma, Byron Center
 Kerry & Michelle Hughes, Battle Creek
 Marvin & Carol Venema, Zeeland
 Barbara Busch, Beaverton
 Patrick & Teresa Moore, Orlando, FL
 Michael Yurush, Grand Rapids
 Richard & Melissa Terpstra, Zeeland
 Dennis Kielan, FL
 David & Heather Niemeyer, Zeeland
 Kenneth & Martha Cawthorne, Canadian Lake
 Dennis Ivanich, Lockport, IL
 Jeremy & Aimee Wieber, Grandville
 Scott & Amy Steelman, Allendale
 Fred & Bonnie Uhe, Dorr
 Adrienne & Jeremy Martinez, Grand Rapids
 Keith & Melissa Canavan, Portage

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THANK YOU, FACE TO PHASE SPONSORS, 2017

During the summer season, Gene sets aside several Saturday mornings so he can meet and visit with our members. This year, all of the meetings were held in the Pavilion and were open to everyone. During this time he enjoys coffee and cookies with anyone who wishes to come out and ask questions, express concerns, or simply say hi!

We would like to take a moment to thank our 2017 Sponsors of these events, who provide the coffee and cookies for you.

Thank you to Bakhuyzen Landscape Management, Jamestown Patio, Wayland Do-It-Best Hardware, Clean Sweepers, Inc., Secure Roofing, Yoder's Services and Scott's Carts Plus. You are appreciated!

PARK & GARDEN NEWS

BY JACK SCHMIDT

Can you believe that we are only a few weeks away from the water being turned off at Sandy Pines? It has been a great summer. Thank you all for your support of the Park and Garden Store. We had record numbers this season using the water softeners. The Paddleboards, Kayaks, and Golf Cart rentals had a great first year with our new carts. We were disappointed in the results with the bikes, but we got off to a rough start with the Bluetooth program. We have learned, and will start off much better next year.

We will continue to rent the watercraft through the end of September. The Marina will be open only on Saturday after Labor Day Weekend. The Park and Garden hours will change beginning the week after Labor Day. We will be open only on Friday and Saturday from 9 am to 4 pm. The store closes for the season on September 29th.

You can still rent golf carts through September 29th, by going online or calling the store at 616-896-9888. We will still be checking Voicemail during the week and will call you to set up times.

The biggest item for September is to start getting the water softeners returned and signed up for next year. Stop by the store and sign a new contract for next year and get \$20 off the cost for 2018. We also need to know the date you will be leaving Sandy Pines so we can pick up your softener. It helps us if you don't wait until the water turn off date. All softeners will be picked up by October 16th. If you plan to return them to the store, please use duct tape and place your site number on the softener. Please leave it at the gate to the Propane area. Again, thank you for using the softener service, and be sure to sign up for next year to get the discount. You will receive an email from Park and Garden in February or March, 2018, to confirm your order for the season.

We will have RV winterizing solutions and Leaf Bags for your needs during September.

The staff of Park and Garden thanks you for your patronage of the store again this summer, and we look forward to serving you during the summer of 2018.

2018 DUES, CAPITAL, & SPECIAL ASSESSMENTS

2018 Annual Dues	\$1,148
2018 Annual Capital	<u>200</u>
Total Dues/Capital	1,348
2018 Annual Cable TV*	129
Special Assessment –Golf Course (3 of 10)**	150
Special Assessment –Capital Reserve Fund (1 of 10)***	<u>200</u>
Total 2018	\$1,827

Pay in full by October 25, 2017 to avoid service charges.

OR

Payable in SIX installment payments of \$315.95 by 25th of every month, October thru March.

Sandy Pines Board of Directors Election August 19, 2017

Election Results

Rick Day - 687 (3 year term)

Ginny Hager - 652 (3 year term)

Jim Huck - 601 (3 year term)

Donald Van Doeselaar - 569 (1 year term)

Charles Bursk - 432 (1 year term)

Janet Munger - 386

Proposal to Approve an Annual Capital Reserve Fund

Ballot "A":

Shall the Membership approve an annual Capital Reserve Fund assessment of \$200.00 per year, for a period of 10 years? Resulting accumulated Capital Reserve Fund assets shall be dedicated to capital expenditures, as listed and reviewed annually, on the 10 year Capital budget estimate, beginning in fiscal year 2017/18, for the purpose of making capital improvements to common areas in such a way as to maintain the use and financial stability of the park.

All funds collected shall be maintained in a separate account earmarked for capital expenditures and shall not be comingled with the general funds or any other funds. Amounts not expended for the projects indicated above shall only be expended for capital projects approved by the Board.

639 YES 589 NO

Ballot "B" - pending Ballot "A" approval:

Shall the Membership approve an annual Capital Reserve Fund assessment of \$125.00 per year, for a period of 10 years? Resulting accumulated Capital Reserve Fund assets shall be dedicated to an indoor pool construction project, and listed on the 10 year Capital budget estimate, beginning in fiscal year 2017/18 pending the passage of Ballot "A".

All funds collected shall be maintained in a separate account with funds from an approved Ballot A, earmarked for capital expenditures and shall not be comingled with the general funds or any other funds. Amounts not expended for the projects indicated above shall only be expended for capital projects approved by the Board.

548 YES **669 NO**



KIDS FISHING CONTEST WINNER

Congratulations to **James Marzullo**, who won the Kids Fishing Contest with a 4 Lb. 1 oz. bass. Great catch, James!

MAINTENANCE NEWS

BY **BEN FIFELSKI**

It's been a very busy summer, and the Maintenance Department will have lots of things to work on during the off-season!

The Park now has a stump grinder. We will be offering this service during the off-season, should you need to have a stump removed. Please keep in mind that the grinder is the size of a small car. If you have a stump that you would like removed, please call the Maintenance Department and we will get you scheduled. Prices will vary, depending on the size of the stump and the conditions.

The two CCs in Phase 3 will be demolished after Labor Day. These CCs will be closed, beginning September 10. We would like to thank you in advance for your patience while we construct the two new Safety Shelters. These new buildings will

be a great asset to the Park.

It's the time of year when we begin to talk about winterizing your trailers. Be sure to label the hose by the road, and secure all outside items. The Michigan winter winds can often times be very brutal, and can cause damage if items are not secured.

I would like to say a special 'THANK YOU' to all of the folks who clean our CCs throughout the season. They do a fantastic job...and it is often a very thankless job! I just want to make sure you all know how much we appreciate you! Thanks to all of our volunteers, and also to the staff.

Enjoy your fall, and if you are heading out of the Park now, have a safe and healthy winter!

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GROUNDS AND LANDSCAPE NEWS

BY **NELSON BOUMA**

Where has the summer gone? It seems like spring was just here!

Everything has grown well and the new plants are smiling...and now it's trimming time.

A Big thank you to those who are weeding the CCs, front gate area and the core area. That really helps!

Each year, I try to re-do two circles or courts. This year, Hillside Circle was just completed. Most of the plants came out of the Garden Club garden, which was a big savings. Now, those who live in the circle can help care for it and keep it beautiful.

Thanks to those who share the plants that they split from their gardens. I plan them in the Garden Club garden for future use.

The trees usually get trimmed in late summer. That

works good when it's a hot day and I get to work in the shade!

Some of the landscaping at the CCs is getting gold and can no longer be trimmed to make them look neat. That means that we will have to replace them in the near future.

We don't landscape circles or courts where cars and trucks are parked.

Thank you for your comments...good and bad... they are all helpful.

Enjoy the fall season at Sandy Pines!

SAFETY DIRECTOR NEWS

BY STEVE DEYARMOND

Preparing for the fall/winter storage mode:

1. Secure and place outdoor items in shelter.
2. Winterize your trailer prior to freezing temps and have your holding tank pumped.
3. Remove items that will freeze in cupboards. Remove alcoholic beverages from the park.
4. Defrost and clean your refrigerator, and place baking soda in it to absorb odors.
5. Place moth balls under your trailer to deter critters. Put deacon or mouse proofer down to deter mice.
6. Place golf carts in storage or affix to a stationary object or your second golf cart with chain and padlock to deter theft. A wheel can also be removed to deter theft. Disconnect batteries.
7. Turn off your propane tanks. Have your propane tanks filled if you plan to visit in the winter months. Have a furnace technician check your furnace for proper operation.
8. Have your watercraft winterized and place in storage. Outboard motors should be secured with chain and padlock.
9. Contact your lawn service for fall leaf removal.
10. Close vents, windows, and roll up awnings. Place pop-up campers in storage mode. Have a technician check around roof vents for proper weather seal.
11. Turn off electric at the pedestal at the road.
12. Place stabilizer gas treatment in golf carts, lawn mowers, watercraft and mopeds.
13. Remove your boat dock from the lake and place it on your site. Boat docks may not be

stored in the green area. Watercraft may not be stored on the beach or in the green areas. All boats must be removed from the lake by November 1st.

14. Turn off your water at the water riser, disconnect and mark your water line.
15. Remember to replace your smoke detector batteries before leaving this fall.
16. Remember to turn off your thermostat before leaving this winter.
17. Remove valuables and valuable items from your trailer for the winter months.

Leaf Dump:

Place only dump vegetation and brush in the dump area. Please do not leave plastic bags in the leaf dump. Paper bags can be purchased at the Ranger Station or at the Member Service office.

Membership Cards:

If you have membership cards that you want to deactivate or delete from your membership, please take the time and stop at the Ranger Station to remove them from your site. Renewal notices will be sent out early next year.

Contact Information:

Please provide Sandy Pines with your current updated email, cell phone and winter address.

Staff may have to contact you in regards to your site in the winter months and notification may be delayed if your contact information is not available or inaccurate.

With Sincere Sympathy

SYMPATHY IS EXTENDED TO:

Sandra Breen, Site 1062, on the unexpected passing of her son, **Sean Barone**, on August 13th. Sympathy is also extended to his brother, **Joseph Barone**, Site N-224, brother and sister-in-law, **Jason & Wendy Barone**, Uncle and Aunt, **Greg & Jan Breen**, Site 1061, Cousins, **Greg Breen, Jr.**, Site 923, **Scott & Michelle Brooks**, Site 1113, and nieces, Sierra, Savanna, Alexzandria and Alayna.

Bruce & Jo Maurer, Site K-181, on the passing of their sister, Diane Morton, on August 26th. Sympathy is also extended to niece and nephew, **Kristin Maurer and Lance Maurer**.

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MEMBER SERVICE & MARKETING NEWS

BY JOSH JANOWIAK

Fall, Winter & Spring Office Hours

Monday – Friday 8:00 am to 4:00 pm

Saturday Closed

Monday – Friday 2:00 pm to 4:00 pm

Mailroom Pick Up Hours

Monday – Friday 2:00 pm to 4:00 pm

Labor Day Holiday Weekend Hours

Friday, September 1st 8:00 am to 4:00 pm

Saturday, September 2nd 8:00 am to 4:00 pm

Sunday, September 3rd Closed

Monday, September 4th Closed

Tuesday, September 5th

Back to normal business hours!

September 9th is the last Saturday Member Service is open for the summer season. This is also the last day that Maintenance will be offering Saturday emergency pump outs.

September

2 Labor Day Flea Market, Pancake Breakfast & Labor Day Fireworks

9 Last Member Service Saturday & last Saturday emergency pump outs of the season

15 **Administration Office will Close at 11:45 am for Employee Appreciation**

30 Last day for early Winterization rates

October

1 Annual Dues & quarterly electric adjustments billed

1 2017 Flea Market dates available for booking on Member Web Access

7 Octoberfest Flea Market

13 Regular pump outs end for the season

15 Last day for Winterizations

16 Water turned off for the season park-wide

18/25 Last two emergency pump outs of the season

Season Departure Checklist

When you're departing for the season we recommend the top ten following tips:

1. Check and update your account contact information. You can now login to your Member Web Access Account and update your summer and winter mailing address and phone numbers anytime. Because your email address is your login, you'll need to contact Member Service to update new email addresses.

2. Submit your mail forwarding request. If you have a Sandy Pines mailbox, submit your forwarding request 3-4 weeks before you depart. You can set mail to start forwarding at any date but it may take up to a month for the forwarding to fully kick in. Each fall and spring we have members caught off guard by mail and bills that get stuck in forwarding. Please plan ahead so this doesn't happen to you. If you keep your mailbox from season to season you do not have to return the keys to us in the offseason unless you'd rather not keep track of them. We'd be happy to hang onto them for the winter.

3. Order your winterization. If you've been winterized by us in the past, we'll e-mail or mail your order form which you can complete and return to us to reserve your winterization. Winterization departure dates on or before September 30th start at \$80 and your keys must be in the office by September 30th to

get the discount. Winterizations on or after October 1st start at \$100. The latest departure date is October 16th. We are not able to winterize trailers that have hot water heaters located on their porch or trailers that share a water line. We can only accommodate 500 winterization orders. This year's winterization order form has changed, please visit www.sandypines.com/winterizations for details.

4. Unplug your modem and router. Even though you may be turning off power to your trailer, it's recommended to unplug each device. If you are going to be visiting during the winter you can leave the devices on as service is not shut off to the park, however if something happens to internet or cable service, it's only supported by Charter between April 15th and October 15th. If you are keeping internet from season to season, please keep your modem as there is no reason to return it to Member Service.

5. Plan and order your last pump-out of the season. Each year members contact us after pump-outs are complete and are stuck without options as no one else pumps out trailers in the park. Monday, October 9th through Friday, October 13th is the final week of normal pump-outs for the season. We do offer two final emergency pump-outs on Wednesday, October 18th and 25th.

6. Plan ahead for October 1st Annual Dues



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& Quarterly Electric Payments. Annual dues & quarterly electric will be billed on October 1st and due on October 25th. We do offer a six month payment plan but if you opt in we highly recommend you understand the monthly payment option and that it doesn't include previous balances or quarterly electric and state tax balances. You can put money on your account in advance and carry a credit to help minimize the amount due in October.

7. Tidy Up! Spring cleanup is much easier if you clean up in the fall. Our Registered Contractors List is online at www.sandypines.com/members and is full of skilled laborers that can help clean up leaves, landscape, plow and shovel while you're near or far away in the offseason. Registered Contractors are insured, know the park and have their own access cards so you are not responsible for them like you would be for guests.
8. Complete our staff survey. We'd love your feedback if you had any interactions with park staff over the season. Visit www.sandypines.com/staff-surveys and complete as many surveys as you'd like!
9. Sign up for our Weekly E-News. If you are a member and you have an email address listed on your account, you should be automatically getting our email newsletter. If you are not, you may want to check the email address you have listed on your Member Web Access Account. Regardless, you can always sign up for the e-news with multiple addresses at www.sandypines.com/e-news. Associate members, family and friends are also welcome to sign up. While you're away over the winter, this will be a great way to keep up with recent park news.
10. Have a safe & wonderful off season!

Convenience Centers

Convenience Centers that will remain open after October 16th include: CC 2, CC 8 (until snow starts), CC 10, The Recreation Station and CC 12.

CCs 5 & 6 will be closed September 10th, utility lines will be disconnected on September 11th and buildings will be demolished on September 18th. Construction on FEMA approved storm structure standards will begin in late September 2017 with an estimated occupancy in April and construction completion in May 2018.

Website

We are working diligently on getting all pertinent park information and news on our new website at www.sandypines.com. Although the site is very robust with a lot of information, we have a great search index that will help you find pretty much anything you need. Just click on the SEARCH button in the main menu and type what you seek. If you don't find it, send me a quick email at josh@sandypines.com and I'll make sure it's there for future seekers!

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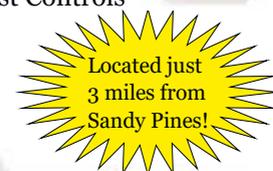


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SANDY PINES FLORIDA WINTER GATHERING UPDATE

If you winter in Florida, and would be interested in putting together the specifics for the annual Florida Winter Gathering for the Sandy Pines folks, please contact Jackie Payne - JackieP6218@gmail.com. This event is typically held in late February or March, prior to your return to wonderful Sandy Pines!

Phil and Jackie were the 'go to' people last year. They are more than willing to share any information you may need, but because of their winter location, would like to hand the baton over to someone else in a more central location. Jackie said it really isn't much work, you just need to contact a restaurant of your choice, make the reservation, and then let members respond to you so you know how many are planning to attend. Kathy will put the Gathering information in the Footprints to share with the members, once you have finalized the plans.

If you live in Florida, winter in Florida, or are just down for a short visit, you are always invited and encouraged to attend the gathering.

Thank you for your consideration. It's a great afternoon of fun and fellowship and we will very much appreciate whomever takes the reigns!



INSPECTOR NEWS

BY RALPH SMITH

By the time you read this month's Footprints, I will no longer be your park inspector and will be living in Florida. Ernie Kunkle has been hired as the new park inspector, so please welcome him, and thank him for stepping up to take on one of the toughest jobs in the park.

I would like to thank all of the members who took the time earlier this spring to have their sites cleaned up and looking good this season. Let's shoot for two years in a row with only a few fines. Most everyone did a great job and this shows what pride we have in our park. The cleaner we keep it, the better for our resales.

One thing for both new and old members to remember—no enclosed rooms are allowed on porches, including solid walls with doors. Also, no bedroom or even regular beds, are allowed on porches. If we hear that you have one, we will need to look at it to make sure all is good. If you have an illegal room on your porch, please remove it to avoid any fines, if caught. Remember that we are looking...and those porches that never have their curtains open, look suspicious.

Remember, no unit can be sold if they have any of the aforementioned.

A lot of folks have been bringing in their concerns of dead trees in the green area. We are currently working with the tree contractor and looking at which ones need to be taken care of right away, and which can be done at a later date.

One last thing I would ask is for everyone to look around outside and make sure you are not storing things on the side of your place. Nothing should be stored in between trailers. Think about the folks trying to do your pumpouts. If you can't get through an area, how can we expect the pumpout person to, when they are dragging a long hose? I would hate to see you miss your pumpout because they can't get through your space safely.

Can't wait to come back to Sandy Pines when visiting family to see how clean and neat the park is being kept!

Thank You for your time.

*Wishing you all safe travels as you
head to your winter destinations.
See you in the spring!*

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STORM SHELTER UPDATE

Two new 'safe rooms' aka Convenience Centers will be built during the off-season, in Phase 3, thanks to our FEMA Grant. These new buildings will provide refuge for members in the event of a tornado.

The new Convenience Centers will replace the two that are currently in place, and will include restrooms and showers. These new rooms will be equipped as safe rooms, having hardened concrete walls embedded with steel reinforcements. They will be built to withstand up to an EF-4 tornado, with winds as strong as 250 mph.

These shelters will be large enough to hold 200 people in one, and 250 people in the other. One of the buildings will not only have the restrooms and showers, but will include a laundromat, mechanical room and vending machines.

Work will begin after Labor Day and be completed by April, 2018. The two current CCs will be closing on September 10, with demolition and construction occurring shortly thereafter.

MAGNETIC CARDS

If you have Magnetic Cards on your membership that you no longer need, you can remove them from your electronic file by calling or visiting the Ranger Station (616.896.9006). This will avoid them being billed with your 2018 Spring renewal.

Note: If you remove them, and then change your mind, you will have to pay for a new card to be added to your account.

WINE TASTING/PAIRING AT LMGC CLUBHOUSE

ACQUA IN VINO in downtown Wayland, WILL BE AT THE LMGC CLUBHOUSE on Saturday, September 9, for the final wine tasting/pairing of the season.

Please bring Photo ID. The first Tasting/Pairing will begin at 3 pm - with a second Tasting/Pairing scheduled at 4:30 pm. We will be sampling three wines and pairing specially prepared food with each variety.

This is a 'sampling', not a meal. Cost is \$9/person and you keep your wine glass!

Please go to the Sandy Pines website Event Calendar, or stop by the Clubhouse to sign up by September 7 at noon.

By doing so, we know how many of you plan to attend. Sign up for either time.

Your account will be billed when you sign-up. We can accommodate between 20-30 per Tasting.

ANNUAL DUES

If you use the payment plan for your Annual Dues, remember that the quarterly electric and state tax are additional amounts that are billed quarterly. Check your bills online or call Member Service with any questions.



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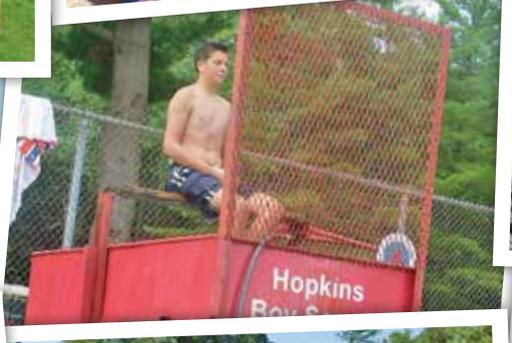
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2018 DUES, CAPITAL, CABLE & SPECIAL ASSESSMENT

The total annual membership dues, capital contribution, cable TV, and special assessment for the 2017/2018 season will be \$1,827 and will be on your October 1st statement as follows:

2018 Annual Dues	\$1,148
2018 Annual Capital	200
Total Dues/Capital	1,348
2018 Annual Cable TV*	129
Special Assessment –Golf Course (3 of 10)**	150
Special Assessment –Capital Reserve Fund (1 of 10)***	200
Total 2018	\$1,827

The cost of living increase for the total annual dues/capital contribution is 1.9% or \$25.

*At the annual election held August 21, 2010, the membership approved a requirement that ALL memberships be required to participate in the bulk cable TV program which reduced each members cost of cable by 43% in the first year.

**At the annual election held August 15, 2015, the membership approved a ten year annual golf course assessment to be used for golf course operations and capital assessments.

***At the annual election held August 19, 2017, the membership approved a ten year annual Capital Reserve Fund assessment; which shall be dedicated to capital expenditures, as listed and reviewed annually, on the 10 year Capital budget estimate, beginning in fiscal year 2017/18.

YOU HAVE TWO PAYMENT OPTIONS:

Dues, Capital Contributions, Cable TV, Special Assessments, and all other fees and charges are due and payable October 1st. The total balance billed to your account must be paid in full by October 25, 2017 to avoid service charges.

OR

SIX MONTHLY INSTALLMENT PAYMENTS to pay the dues, capital contributions, cable, and special assessments only in the amount of **\$315.95** due by the 25th of EVERY month (October through March). Failure to make payments within the payment schedule, will result in the member's ineligibility of using the installment plan and your remaining balance will be due in full at that time. PLEASE NOTE: The payment plan includes only the dues, capital contributions, cable, special assessments, and related service charges. The payment plan DOES NOT include any other fees and charges billed to your account each month. You must add all other charges for services, electric, state unit tax, etc. to the monthly installment amount of \$315.95. As dues and assessments are due and payable October 1st, a missed payment under the payment plan, 60 days from October 1st, will result in magnetic card deactivation and additional charges will apply for reactivation.

Sandy Pines Bylaws, Article III, Section 6, Effect of Nonpayment of Annual Dues, Special Assessments, Capital Assessments or Other Charges: The nonpayment of any annual dues, special assessments, capital assessments, or other amount due and/or owed to Sandy Pines by a member within sixty (60) days after the same shall become due and payable, shall result in the automatic termination or suspension of the membership, and all rights and privileges related thereto except the right to vote at annual or special elections. The terminated or suspended member shall NOT have the right to recover any monies from Sandy Pines.

SERVICE CHARGES: A service charge of 1.5% (18% APR) applies after the 25th day of each month on the unpaid balance on your account. Minimum Service Charges apply. We do not accept postmarks or check dates as payment dates, so please mail early. We cannot guarantee timely delivery by the post office. Unfortunately, we cannot waive the service charges. **Your payments on account are due in the office on or before the 25th of the month. Accounts more than 60 days past due will have all magnetic cards deactivated and there will be an additional charge per card for reactivation.**

We offer three automatic debit payment plans (balance on account, fixed amount, or you will call each month with the amount). You may also make debit or credit card payments through our website (convenience fees apply). In addition, most online bill payment systems through your bank now electronically transmit payments to Sandy Pines.

Winterizing Order Form

FAX: 616 896 7409

Print Date: 8/17/2017

Sandy Pines Wilderness Trails, Inc
2745 136th Ave
Hopkins, MI 49328

Departure Date: **9/17/17**

Site: **0000**

Sandy Pines
2745 136th Avenue
Hopkins, MI 49328



Please use the illustration above to mark the following locations in relation to your trailer:

- 1- The road in relation to your trailer
- 2- Your riser (and the site it's in front of)
- 3- Outside Faucet Locations
- 4- Water Filter Locations
- 5- Sprinkler Control Locations

- There is a \$10.00 fee for unmarked hoses. Please clearly mark the hose at your riser.
- October 15th is the latest departure date
- Keys must be on file by your departure date in order to get early discount

What site number is your riser is in front of? **0002**

Do you want your power turned off? Yes No

Do you have outside faucets? Yes No If so, how many? **1**

Do you have a water filter? Yes No (Please mark faucets and filters on the map above)

Keys on file in office? Yes No Keys Enclosed? Yes No

Keys to be dropped off prior to departure date? Yes No

	Check Enclosed:	Departure Date		
		Before Sep 30	Sep 30	
Trailer and Line (Includes final pumpout)	<input checked="" type="checkbox"/>	\$80.00	\$100.00	\$80
Marked Line To Trailer only (for empty sites)	<input type="checkbox"/>	\$35.00	\$45.00	
Ice Maker	<input type="checkbox"/>	\$30.00	\$40.00	
Sprinkler System	<input checked="" type="checkbox"/>	\$50.00	\$60.00	50
			Total	\$113

By signing below I understand any winterizing guarantee, if offered, extends only to ruptured water pipes caused by freezing. Sandy Pines specifically does not warranty faucets, toilet valves, seals, loose fittings, leaks, hot water heaters, sprinkler controls, appliances, or old or inferior water pipe. I have completed all required information, including date of departure. Winterizing will be done after the date of departure. **We must have keys to your trailer and porch in order to complete the winterization.**

Sandy Pines
Signature

8/17/17
Date

616-896-8315
Daytime Phone

Office use only: Keys Received? Yes No

Keys Picked Up: Signature: _____ Date: _____

For Maintenance Use Only: Date Done: _____ By: _____

36

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RECREATION NEWS

BY MARY APPLEHOF

Well this is it...my last Footprints article that I will submit for the Recreation Department. Let me just say that it has brought me so much joy to have worked here for the last 10 years. During that time we have added the remote control tracks, the gaga ball pits, the pickleball courts, nine square, new volleyball courts in ph. 4 and the Human Foosball arena. I look around, and see so many cool things to do through the recreation department! Nikki Hoogewind is already looking at what she would like to do for next year. If you have any new ideas for her be sure to share them at: recreation@sandypines.com.

Thank you to everyone who decorated their sites for Christmas! It was so much fun driving around and seeing all the decorations. The new night bike ride was a great hit and it was very cool riding through the very well lit up park! A special thank you to the Justin Albrecht Family and volunteers for putting up an amazing amount of Christmas decorations along the road between the soccer field and the water park for us to enjoy! It just amazes me the amount of work and effort that Sandy Pines members are willing to put into our park to make it the most awesome place to spend our summers! Check out the pictures on our Facebook page.

Thank you to our Recreation Staff, and all the volunteers who helped at all of our events this summer, and to everyone who made the summer of 2017 a great time at Sandy Pines!

Next year, the Rec. Dept. will be looking to hire Lifeguards. If you are 16 years of age by June 1, please fill out an application and turn into the Rec. Dept. now, as they will be doing interviews in early April, 2018. You will need to be lifeguard certified—certifications need to be obtained outside of Sandy Pines, since we do not offer the class at this time.

Sandy Pines will forever be my happy place!

CLASSIFIEDS

We have more 'Site for Sale' listings online at www.sandypines.com.

Please call **Kathy (ext. 113)** or **Nick (ext. 114)** at 616-896-8316, for additional information or to schedule an appointment.

For Sale - Site 273: Move in ready – just grab some groceries and you're home! Everything works, clean, open backyard. Includes Golf Cart, Paddle Boat with Boat Stake & New Lawnmower. Dues paid for 2017. Asking: \$37,500. Call the Sales Office: 616.896.8316 Ext. 113 for Kathy or Ext. 114 for Nick.

For Sale - Site 429 - Phase 1: 1999 Wilderness Trailer 29S (great condition) – 2 Bedrooms - with Porch. Sleeps 6 to 8. Possibly one golf cart. Site needs a little TLC and we are not physically able. Close to CC, Ice Cream Shop, Beach, Store, Café, etc. **REDUCED TO \$22,500!** Please call 616-635-3736 or see us at site 475.

For Sale - Site 1330 - Phase III: '81 Honey Trailer. Porch, Deck, Fire pit patio, Shed, Paddle Boat - Boat stake & dock in front of trailer. Great views of the lake, kitchen, fire pit, porch & deck. Close to CC and Outside Pool. Asking: \$49,500. Call: 616-340-1871.

Wanted at Site N-15: 16' or 18' Pontoon in good condition with a good motor. Cash deal. Call Dave at 810.834.2299.Thanks!

For Sale - Site N-16 - Phase 4: Lakefront! Beautiful view. Remodeled Oakland Park,

completely furnished. New furniture on the 10x30 4-season porch. Golf cart and shed. Must see! Asking: \$118,000. Call: 616.291.1618.

For Sale - Site N-66 - Phase 4: Perfect Central Location with a view of lake and river runs behind. Brick and sand lot mean low maintenance allowing you more time to PLAY! 2000 Canterbury 3-bedroom plus loft. Jack n Jill rooms w/closets, dressers and full sized beds. Master bedroom - full closet, dresser and custom made Queen. Perfect for a family! Full size bath w/tub. Central heat and air conditioning. Upgraded carpet and linoleum. Lots of storage. 3-season porch. Large storage shed. Must see this very clean gem to appreciate. NO boat stake. NO golf cart. Please have pre-approval or proof of funds in the amount of asking price: \$59,466. Call Steve 616-862-5170 to schedule a showing.

For Sale - Site N-148: 1988 Mallard in great shape! Sleeps 6+. EZ-GO Golf Cart and double-cart shelter. Nice 24x10 deck with hard roof, Large Fire-pit area, Beautiful Landscaping - all perennials! Includes Indoor and Outdoor furniture, dishes, linens, ready to move in! Great Location by Phase IV Beach, Asking: \$39,000. Call Jane at 616-446-9403

Condo for Sale: 2812 Sandy Pines Dr. New 1,226 sq. ft. ranch condo. Main Floor has open floor plan with kitchen, island, a work station, dinette, great room with fireplace, 4 season sunroom with deck, master bedroom, walk-in closet, main bath, and main floor laundry. Lower level is finished through drywall with a 2nd bedroom, bath, and family room. Extra deep two stall attached garage for your golf cart. All this for \$190,000. Please call Linda Hall @ 616-292-4848.

WOULD YOU LIKE TO PLACE A CLASSIFIED?

If you would like to place a Classified Ad, please e-mail it to Kathy@sandypines.com or call **616-896-8315 (ext. 105)**.

Ads are automatically charged to your account, and cost \$15/month. You must notify Kathy Brott when you wish to have your ad removed.



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