



FOOTPRINTS IN THE SAND

OCTOBER 2017

**Wishing you all
safe travels and
good health as you
leave Sandy Pines
for the season.**

*See you in
the spring!*

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PHONE NUMBERS

Member Services.....616.896.8315
Mon.-Fri. 8:00am-4:00pm
Closed Saturday and Sunday

Fax Number.....616.896.7409
Member Service.....100
Member Service.....101
memberservice@sandypines.com

Administration

Gene/Kathy.....105
gene@sandypines.com
kathy@sandypines.com
Kimberly.....109
kim@sandypines.com
Beth.....106
beth@sandypines.com
Park Inspector.....616.896.7932
inspector@sandypines.com
Pumpouts-Emergency.....111

Park & Garden

Jack Schmidt, Manager.....616.896.9334
Golf Cart Rentals.....616.896.9888
parkgarden@sandypines.com

Sales Office.....616.896.8316
Mon.-Fri. 8:00am-4:00pm
Sat. By Appointment
Closed Sunday

Sales Office or Camping

Kelli.....103
Kathy Molner.....113
Nick Brott.....114
sales@sandypines.com
camp@sandypines.com

Maintenance.....616.896.8317
maintenance@sandypines.com
Mon.-Fri. 8:00am-4:00pm
Closed Saturday and Sunday

Emergency/Security Services.....616.896.9006
Fax Number.....616.896.9182
ranger@sandypines.com

Recreation Department.....616.896.8318
Nikki Hoogewind, Recreation Director/Adult Recreation
Kim Day, Aquatics Director
recreation@sandypines.com

Lake Monterey Golf.....616.896.8118
www.lakemontereygolf.com
Golf@golflmgc.com

Laundromat Hours — 7:00am-11:00pm

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LETTER FROM THE CHAIRMAN OF THE BOARD

BY DON VAN DOESELAAR

Another Sandy Pines season is about to come to an end. The snow birds are beginning to pack up to head south and many members have had the final pump out and are preparing for winter. The water will still be available until October 15, so you can come for a visit and enjoy the beautiful fall colors. There isn't a much more picturesque sight than Sandy Pines on a beautiful sunny day, with a clear blue sky dotted by a few puffy clouds, fall colors and Lake Monterey in the back ground.

The Board of Directors held their last meeting for the 2016-2017 season on September 22, 2017,

at the Pavilion. Five newly elected Directors were welcomed to the Board; Ginny Hager, Rick Day, Jim Huck, Charles Bursk and Don Van Doeselaar. A big thank you to three incumbents whose term ended; Carolyn Nielsen, Gerda Pitcher, Tim Hoffman and also to Marti De Vries and Rob Klein, who resigned.

The Board elected new officers for the 2017-2018 season; Don Van Doeselaar as Chairman, Rick Day as Vice Chairman, Jim Huck as Secretary and Ginny Hager as Treasurer. The next official Board meeting will be held on May 18, 2018. However, if the Board needs to take official action during the off season, a meeting can be held via telephone conferencing.

At the September 22 Friday night meeting, 42 new members were welcomed into the park. The Chairman and Secretary signed Certificates

ADMINISTRATIVE TEAM

Gene Van Koeving..... Park President
Ben Fifelski..... Maintenance Supervisor
Kimberly Williams..... CFO
Steve Deyarmond..... Emergency Services Director
Mel Brummel..... Security Services Director
Gary Peters..... Golf Course Manager

MANAGEMENT TEAM

Josh Janowiak... Marketing/Member Service Manager
Kelli Blackman..... Guest Service Manager
Kathy Brott..... Executive Assistant
Kathy Molner..... Sales Manager
Ernie Kunkle..... Park Inspector
Nikki Hoogewind..... Recreation Supervisor
Jack Schmidt..... Park & Garden

COMMITTEE CHAIRS

Finance.....
Golf Course.....
Grounds & Maintenance..... Kelvin Kronemeyer
Long Range Planning..... Kevin Hager
Member Outreach.....
Policy Committee..... Joel Van Kalker
Rules..... Meghan DeHaan
Safety & Security Committee..... Dennis King
Technology..... Bob Powers

CLUBS

Garden Club..... Nelson Bouma
Senior Adult Activities..... Sue Stank

BOARD OF DIRECTORS

— MISSION STATEMENT —

The Sandy Pines Board of Directors will provide positive leadership and management direction so as to ensure the long term viability and success of Sandy Pines Wilderness Trails, Inc.

Don Van Doeselaar – Chairman
Rick Day – Vice-Chair
Jim Huck – Secretary
Ginny Hager – Treasurer

Charles Bursk (18) • Rick Day (20)
Rog Grinwis (18) • Ginny Hager (20)
Michael Harding (19) • Jim Huck (20)
Dennis King (19) • Don Van Doeselaar (18)
Doug Wills (19)

Boardofdirectors@sandypines.com

RETAIL SERVICES

Country Cafe..... TBD
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Park & Garden..... 616.896.9334

recognizing them as new Sandy Pines members. The Chairman also reported that an employee appreciation lunch was held at the Golf Course House on Friday September 15. After lunch many stayed to play a round of golf. When you see one of our employees in the park, please express your appreciation, they do so many great things behind the scenes that we are not aware of. They are one of the reasons this is such a great place. We also want to recognize park members who serve on all the Board committees. They put in countless hours on behalf of the members. Give them a word of thanks, too.

Last, but not least, a big thank you goes to the membership for supporting the proposed Capital Reserve Fund. We now have a 10-year plan to sustain and make improvements for members and future members. Thank You!

Best wishes to everyone during the off season wherever you may go, or whatever you do.

As Garrison Keller used to say at the end of his Prairie Home Companion radio program; "Be well, do good work and stay in touch".



LETTER FROM THE PRESIDENT

BY GENE VAN KOEVERING

As we close the door on another season here at Sandy Pines and Lake Monterey Golf Course, I want to take the opportunity to thank the many people on staff, as well as the Volunteers and Members who made the 2017 season such a success! Yes, there were times when progress met with strong headwinds, however, those were the times that made us strong and tested our resolve and determination to stay the course for what we believe to be the best course for our park.

With that said, there were numerous positives this season and not the least of these was the approval of the Capital Reserve vote. Thank you to the many of you who supported this effort in a number of ways, including the support by your vote. The restructure of the Security and Emergency Services department was an accomplishment that when it is fully realized and implemented, this program will be a source of pride for the membership, as well as all of our departments. I thank the Board for their support of this program and its implementation.

With the Capital Reserve funding in place, the strong Operational budget performance, and Departmental Management and Employee

Staffing in place, Sandy Pines and Lake Monterey Golf Course will now be in a position of strength to care for the park resources, whether human, or physical.

From the perspective of the position which I hold, I am excited that the park is in a place where, barring any major unknowns, the park and golf course are now prepared for the next 10 years to improve and/or maintain the park in a way that will support the amenities that made this park so successful in the past. I am very pleased with where the park and golf course are at this point, and each Member should be, as well.

Although not all the financials are in for the season yet, as we compare 2017 with 2016, it appears that the efforts of our Department Managers and Employees have once again done a fantastic job of managing their resources. I applaud our group of Managers and the fact that they are conservative by nature in each of their departments. Each Manager has done a great job of providing for the needs of their department in such a way that the membership is served sufficiently, as well as efficiently.

Some other accomplishments for 2017 have

See **PRESIDENT**, page 4...

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PRESIDENT, *continued*

been; continued increase in camping sales from 863 reservations in 2013 to 1,284 reservations in 2017 (almost a 50% increase in five years). Membership sales and transfers, including name changes, were in up to 193 in 2017.

This year we also realized the implementation of the new Park & Garden Rental Department, and the revenue from that venture has gone into the general fund and will help to improve the opportunities for revenue in operations, and help hold down dues, while increasing the potential to maintain a healthy reserve each season.

Also, the Recreation department began managing the concessions at the Recreation Station. The "Happy Shack" had a great first year, and it's our intent to continue to improve and increase the products and retail items there as we move forward. Thanks to Melissa for a great job of managing this new venture!!

The new Emergency Alert System was put in

place and implemented as a new communication tool for the membership. This new system was made available to alert the membership of severe weather, as well as alerting Members of non-emergent announcements. During 2017, Members began receiving the weekly E-news as a supplementary newsletter to the Footprints. This and the newly formatted "Weekend Flyer" were two great improvements in communicating news and activities in the park on weekends, and a way to stay informed of what was happening in the park. A new "prox" disc became an available option to Members who had a desire to gain entry at the gates without the need to swipe their card. This new option is affixed to the back of a membership card and when held within seven inches of the prox reader at the gates, it activates the gate and allows entry. If you want to learn more about this option and the annual cost associated with it, just call or go into the Main Gate Ranger Station or ask at Member Services.

As we end the season, we want to thank Mary Cooper for her service to Sandy Pines for the last 21 years in Member Service. We appreciate all she has done for the membership at Sandy Pines and for her dedication to the Members in the way she cared for, and served each one. Mary has retired and will hopefully enjoy her time with her family for many years to come.

Mary Applehof has also announced that she will be leaving her post at Sandy Pines after the 2017 season. Mary has been in the Recreation Department for 10 years, with the last four years in the position of Recreation Director. She will

be leaving the position, but not the park! Mary has decided to make a full time job of selling Real Estate. She has been a real asset to the membership as the Recreation Director, and has worked relentlessly to provide programming for her department in a fresh and new way each year. We thank both Marys' for their great service to the park, and wish them both great successes going forward.

We also want to welcome two new Managers. Nikki Hoogewind will be taking on the position of Director of Recreation, beginning in 2018. Nikki has been working with Mary Applehof since early August, to allow mentoring and make the transition as seamless as possible. Nikki comes with many talents and skills for this position and as a Member of Sandy Pines, she will be a great asset to us all. We welcome her with open arms and wish her the best as we move forward!! Nikki will be a part of the October Fest being held at tee pee area this month, so stop and introduce yourself to her!!

Mel Brummel will be joining the staff at Sandy Pines on October 1. Mel is a 32 year veteran of law enforcement with the City of Allegan, prior to his retirement in 2015. He then took a position as a Police Chief in another city in Allegan County for a short period of time, until he was approached to consider coming to Sandy Pines as the Security Services Director. We are pleased to have Mel as part of our Management Staff and I know he will work closely and efficiently with Steve Deyarmond as Steve becomes involved in his new position, as the Emergency



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Services Director. There will be opportunities for the membership to meet both of these men next spring during some planned "Meet and Greets". Watch for the dates and times, and come out to meet them and learn more about what each of them will be responsible for and how it will affect you in a number of positive ways.

Yes, it has been a very busy, at times trying, at times frustrating, at times disheartening, year. It has also been a year where it was at times encouraging, at times truly amazing and ultimately it was a successful year in 2017.

I am particularly grateful to the many of you who stopped in, dropped off notes of encouragement, called, emailed, texted or brought food and snacks to us as a show of your support. It was truly humbling for me and our staff to experience the encouragement you gave to us at exactly the right times and exactly the right way. However, I would be remiss if I didn't add that personally, I am very grateful for those of you who held us up in prayer during the most trying of times this year. I can assure you that they were felt and appreciated, and they definitely made the difference.

I'd like to thank a few others: Thank you Ron Corstange for over 30 years of volunteering your time to this park. This September was Ron's last finance committee meeting, but whether serving on the Board or on any committee, his efforts and love for this park through his dedicated volunteerism is but one example of what makes this park so special. Yes, there are many like Ron, and I challenge each Member to seek out and thank Ron, and all those Volunteers like him, who give so much behind the scenes to this park in such a positive way. At times we hear mindless, fact-less chatter and the spewing of negativity from a few, but members like Ron get involved, get educated and then act responsibly and civilly to do their best to make a positive impact on this park. Sandy Pines would not be what it is without them!!! Thank you all!!

I also want thank the Board and congratulate the new Board of Directors, especially the new Board Officers for being elected to your positions in the September meeting. I look forward to 2018, and the opportunity to continue the work of this great park with you, as we do our best to serve the park and the membership here.

Finally, thank you to each person reading this letter. I love serving this park and where I have made errors in judgement or in communication, I ask for your forgiveness. Where there has been success and improvement, I ask that you thank God for the many people He has provided to this park to achieve such wonderful results. Thank you all for the 2017 season and from myself and our Staff, we pray you have a wonderful off-season, and look forward to seeing you all again in 2018.

LAKE MONTEREY GOLF COURSE NEWS

BY GARY PETERS

I would like to thank my staff for a great season at the golf course and for all of their hard work. As our Course continues to grow with more golfers, the staff and I are making adjustments to staffing of the Clubhouse.

I would also like to thank Larry Finkbeiner for running the Kids League this year. It was a huge success. Look for it to begin next year in late June and go through early August.

We are planning three Karaoke nights next year, with some on Saturday nights to see how that works out. Food trucks will be available prior to each Karaoke. When these events are scheduled, information will be available on the Lake Monterey Golf Course Facebook page, in the Weekend

Flyers and posted at the CCs for the 2018 season. We will have our Wine Tasting/Pairing events posted for next season as soon as those dates have been confirmed.

We will be using a second cash register at the Pro shop next year during peak times, to prevent a long wait time.

Tree removal will continue this fall and throughout the winter, so check for updates and pictures on our Lake Monterey Golf Course Facebook page



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PARK INSPECTOR NEWS

BY ERNIE KUNKEL

Hello Fellow Campers,

Please allow me to introduce myself. I'm Ernie Kunkel, and I was recently hired to be the Park Inspector for Sandy Pines. After 33 years in the building trades, both commercial and residential, I'm doing my best to be involved in campsite improvements without using any tools. Many thanks to Ralph Smith for his direction during his last week here, and his constant availability since. The members I've served thus far, have been a joy to meet.

Each year, Sandy Pines has a routine inspection, in order to qualify for continued licensing. A couple of things were noted that I need to make you aware of. We all need to be sure that there is a minimum 4' unobstructed path around your Trailer/Park Model; all buried electrical cords need to be placed in conduit; no buried extension cords and sheds need to be at least 4' apart. Our inspection found Sandy Pines to be in substantial compliance with Part 125 of the Public Health Code.

Keeping Sandy Pines a premier campground is a big responsibility, and together, we can certainly do it. Stay familiar with the Handbook, respect our neighbors, setbacks, and the trees.

Happy camping!

MAINTENANCE NEWS

BY BEN FIFELSKI

Fall is upon us, which means that leaves will soon begin to drop. Please keep garbage out of the leaf and brush piles. Maintenance will only pick up bagged leaves that are placed by the edge of the road. We don't currently have a schedule as to when leaf bags will be picked up. We work on it all day, depending on how many there are throughout the Park. During the fall and spring, we are lucky to get through one phase by the end of the day with the amount of leaves to be picked up.

Don't forget to winterize your water line from the riser to your site. All of the water in the Park will be turned off on October 16th. We will be working in every Phase, beginning that morning, so don't plan on having water on the 16th.

We have changed the Sandy Pines Winterizing form this season. A copy of it was in the September

issue of the Footprints. Please share your feedback with us about the changes we have implemented. If you need assistance labeling your hose(s) by the riser, please call Maintenance and we will be happy to help you. When hoses are labeled correctly, it makes things a lot easier for all of us.

Maintenance will be updating the electric pedestals again this winter. The plan is to get through Phase 1. Please don't lock your box by the road. We don't get started with this job until it snows.

We have a lot of projects to get done in a short amount of time, depending on the weather here in Michigan.

Wishing you all safe travels as you head to your winter destinations. Have a great winter and we'll see you again in the spring.

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NEWS FROM THE CONDOS

BY RICHARD RANDELS

Fall is such a beautiful time at Sandy Pines and the year-round condo residents are soaking up all the beauty of the season. The trees are showing off their bright colors against the blue of Lake Monterey. While we enjoy the beauty of the leaves, we are also glad that we have a yard service that rakes and clears them for us, leaving us free to do other things.

Although we are beginning to notice the crisp cool nights, many of the daytime hours remain pleasantly warm. This allows us to sneak in a few more rounds of golf, as well as get in some late season boat rides and fishing. The Fall Festival

was just another fun event we were able to enjoy this autumn.

Sales of condos remain very strong with three new buildings currently under construction. All six units in these building are now sold with the first unit scheduled to be occupied by the end of October. Now that all units under construction are sold, we have learned that a fourth building with two units will be started before winter sets in. After that is completed, only four more units will remain to be built!

PARK & GARDEN NEWS

BY JACK SCHMIDT

The end of the 2017 season has arrived. The Marina, Park and Garden Rental Office and the Park and Garden Store are now closed until the 2018 season begins.

Thank you for your support this past season. We look forward to serving you again in 2018.

The water softener program was very successful this year and it looks like we will have an increase in the number of softeners again next year. Remember that when you use the Park and Garden store, rental office, or marina you are helping Sandy Pines, as the profit from our sales

goes back into the Park funds.

If you haven't ordered your softener for next year, you can still do so by sending an email to parkgarden@sandypines.com indicating your request. We will respond to your email and get the contract ready for you.

We are always looking for new items to provide for the park members, guests, and campers. Next year, we will expand the rental office to include items such as shovels, rakes, sprayers, ladders, etc. If you have any ideas for items we could rent out to the members, please email us at parkgarden@sandypines.com.

Have a great and successful winter season and we will see you again in April, 2018.



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With Sincere Sympathy

SYMPATHY IS EXTENDED TO:

Mike McCormack, Maintenance Staff, on the unexpected passing of his father, **Jeff McCormack**, on September 3rd. Sympathy is also extended to Leslie, Mike's fiancé and Kennedee, Mike's daughter. Jeff was the Park Inspector at Sandy Pines for several years.

Charlie & Joetta DeKlyen, Site 203, on the passing of their daughter-in-law, **Carrie DeKlyen**, on September 9th. Their infant granddaughter, Life, passed away on September 20th. Deepest Sympathy is also extended to Carrie's husband, **Nick and their five children**.

Tom Madden, Site K-226, on the passing of his wife, **Sandra**, on September 10th.

Lynn Carcione, Site 163, on the passing of her mother, Winifred 'Winnie' Chubbuck, on September 12th. Winnie celebrated her 100th birthday on August 28th.

Al Stremmer, Site 373, on the passing of his wife, **Cora**, on September 17th.

Nancy McDonald, Site D-120, on the unexpected passing of her husband, **Ed**, on September 26th.



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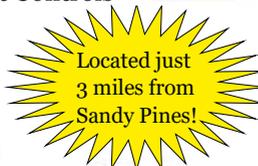


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MEMBER SERVICE & MARKETING NEWS

BY JOSH JANOWIAK

OFF SEASON HOURS

Monday – Friday 8:00 am to 4:00 pm
Mail Room Hours 2:00 pm to 4:00 pm
Saturday & Sunday Closed

Member Service is now closed on Saturdays for the off season. Please note that while our weekday hours used to shift in the off season we're keeping them consistent to help avoid confusion. We'll be open year-round Monday through Friday from 8:00 am to 4:00 pm. The only thing that will fluctuate seasonally is Saturday hours which always start by Memorial Day Weekend and end Labor Day Weekend, however depending on the weather we may open a few weeks earlier in the spring and an additional weekend in the fall to accommodate high traffic in and out of the park.

IMPORTANT DATES

2017

- 10/1 Annual dues, quarterly electric & state tax billed
- 10/1 2018 Camping reservations open
- 10/2 2018 Flea Market reservations open
- 10/7 Fall Festival, Garage Sale & Market
- 10/13 Regular pump outs end for the season
- 10/15 Last Winterization departure date
- 10/16 Water turned off for the season (park-wide)
- 10/18 1st late season emergency pump out
- 10/25 Last emergency pump out of the season
- 10/25 Annual dues and assessments due
- 11/1 Park gates close for the winter
- 11/1 Deadline to remove boats from the lake

2018

- 1/1 Quarterly electric & state tax billed
- 1/25 Quarterly electric & state tax due
- 2/15 Annual Renewal statements sent for review
- 3/15 Renewal update deadline
- 4/1 Annual Renewals, quarterly electric & state tax billed
- 4/25 Annual Renewals, quarterly electric & state tax due
- 4/15 Gates open and water is turned on for the season (weather permitting)

WINTER CC SCHEDULE

Convenience Centers that will remain open after October 16th include: CC 2, CC 8 (until snow starts), CC 10, The Recreation Station and CC 12.

CCs 5 & 6 have been demolished and construction on FEMA approved

storm structure standards are underway with an estimated occupancy in April and construction completion in May 2018. Porta Potties have been placed near both CCs for the duration of the construction.

SANDYPINES.COM/MEMBERS

We've updated the Members page at www.sandypines.com/members to outline all the most pertinent seasonal info you'll need to prepare for winter. The Member Quick Links will take you to

have the ability to: schedule guest passes, schedule and confirm pump out schedules, check electric meter readings, reserve Flea Market spots, confirm annual renewal information (stickers, services & access cards), update addresses & contact info, view statements & make payments and schedule Tee Times. Most questions and issues handled by calling Member Service can found in your Member Web Access Portal. We're always here to help but want to make sure you know that you have the ability to handle most issues from the comfort of

your own home. Log in to Member Web Access by clicking the Quick Link at www.sandypines.com/members.

ANNUAL DUES PAYMENTS

Dues, Capital Contributions, Cable TV, Special Assessments in the amount of \$1,827.00 and all other fees and charges on your account are billed and payable on October 1st. The total balance billed to your account must be paid in full by October 25th, 2017, to avoid service charges. We do offer a six month payment plan in which monthly payments in the amount of \$315.95 will be due by

the 25th of every month October through March. The payment plan option includes only the dues, capital contributions, cable, special assessments, and related service charges. The payment plan does not include any other fees and charges billed to your account each month.

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Monthly Maximum Balance

October 25	\$1,533.71
November 25	1,236.03
December 25	933.08

January 25	627.20
February 25	315.92
March 25	\$0.00

To stay up to date on the payment plan, your monthly balance cannot exceed the outlined monthly maximum balance listed above. Sign up and agreement to the terms and conditions are required to opt into the payment plan online at www.sandypines.com/annual-dues.

SEASON DEPARTURE CHECKLIST

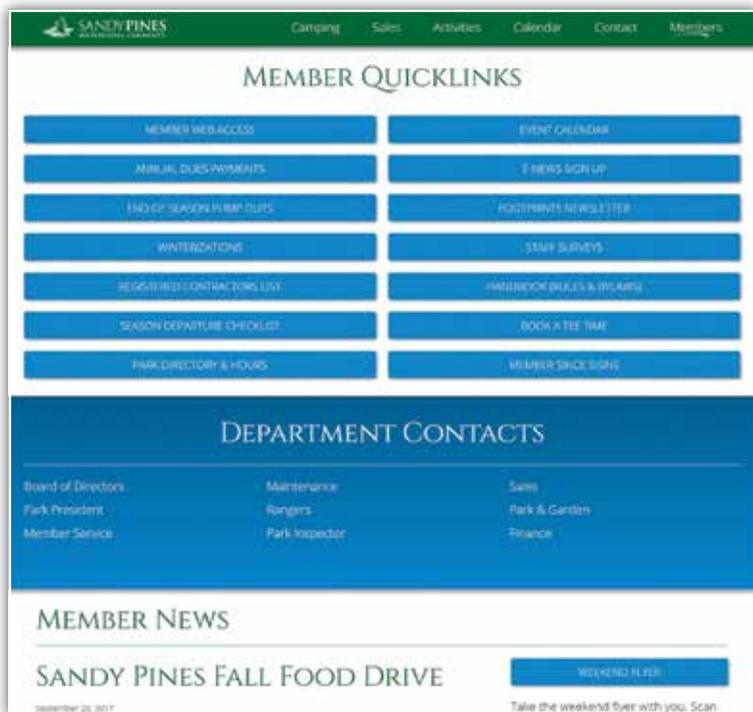
Before departing make sure to update your contact information, submit your mail forwarding request, order your winterization, unplug your modem & router, schedule your final pump out, deactivate unused park access cards, plan for your annual dues payment, tidy up, complete end of the season staff surveys and sign up for our weekly e-news to stay informed in the off season.

MAIL SERVICE UPDATE

USPS is now delivering Amazon packages in addition to UPS. Due to this change, our USPS mail carrier is no longer able to place notification slips in your Sandy Pines Mailbox if you have a package delivered to the Member Service Mail Room. This change affects all packages delivered to the Mail Room, not just Amazon packages. We recommend enabling tracking services whenever possible, especially if you receive medication or perishable items while at the park. Most companies offer tracking services that will email or text you when your packages are delivered. We also recommend putting a note in your mailbox when you're gone for the season in the event that something shows up in your mailbox, it can be forwarded in your absence.

SANDYPINES.COM

We are working diligently to get all pertinent park information and news on our new website at www.sandypines.com. Although the site is very robust with a lot of information, we have a great search index that will help you find pretty much anything you need. Just click on the SEARCH button in the main menu and type what you seek. If you don't find it, send me a quick email at josh@sandypines.com and I'll make sure it's there for future seekers!



all the info you need to know regarding annual dues payments, end of season pump outs and dates, winterization orders, registered contractors for fall cleanup, season departure checklists, park directory with off season hours, our event calendar and more. Under Department Contacts you can scan for information by department. The Member News Feed will show you a chronological list of important park news and updates. There's also archives of all our Footprints and Weekly E-News Updates. Please bookmark the Sandy Pines Members Page and check it regularly for updates.

MEMBER WEB ACCESS

By logging into your Member Web Access you

REMEMBERING A FRIEND...

Jeff McCormack, former Park Inspector, passed away unexpectedly on Sunday, September 3rd, at his home. Jeff is the father of Mike McCormack, one of our valued Maintenance staff employees.

Jeff was a great friend to many. After high school, he enlisted in the United States Marine Corps and proudly served during a tour of duty in the Vietnam War, where he was wounded in action, receiving the Purple Heart.

A military service was held at Fort Custer National Cemetery on September 15. If you knew Jeff and would like to make a donation in his name, donations can be made to the Humane Society of South Central Michigan or the Wounded Warriors Project, MI.

SEE YOU IN THE SPRING!

SAFETY DEPARTMENT NEWS

BY STEVE DEYARMOND

Fall Gate Access Hours:

The Main Gate and Phase Three gate entrances will be open 24 hours a day throughout the fall/winter. Beginning November 1st, the Phase 1, Phase 2, Phase 6, and Phase 4 gates will be closed for the Season.

Membership Cards:

In the spring of 2018, Sandy Pines will send out membership card renewals. If you have membership cards that are no longer being used, you may contact the Ranger station at 616-896-9006, to have membership cards deleted.

RV Water Heaters:

Black soot on the side of your trailer by your water heater may be an indicator that you need to have your water heater cleaned. Fall is a good time to have a qualified technician check your water heater. The presence of soot is a very good predictor/indicator that the water heater has an obstruction of the LPG, and air ratio and is not properly burning. Commonly, insects create blockages, cobwebs develop or soot builds up and obstructs the flow of propane or air, resulting in poor performance. If you have soot buildup on the exterior of your trailer you should have the water heater checked/serviced. You can also check the flame to determine if the water heater is burning properly. The burner flame should be blue, with little or no yellow. Service technicians can determine problems and make adjustments to

improve the performance and safety of your water heater. Poorly performing obstructed water heaters produce carbon monoxide, which is odorless. As you close this fall or open in the spring, please check your appliance. Each fall or spring before the season you should have your water heater checked by a qualified service technician. If you have not had your water heater cleaned in several years, you should surely have a technician clean and service the appliance. Servicing will provide safety to you and your family, and a more efficient operating water heater.

Furnaces:

If you plan to use your furnace in the fall/winter you should have a qualified technician check for proper operation. Depending on the age of your camping unit, the furnace may have a pilot light or electronic ignition. Each year your furnace should be checked for proper operation and ventilation to ensure that the furnace is burning the proper LP gas/air ratio, and venting is not blocked by insects, debris or animal nests. Blocked vents can cause the accumulation of carbon monoxide, an odorless gas that can cause death. Please have your appliance checked prior to use in the fall or spring when you return.

Watercraft:

All watercraft must be removed from the lake by November 1st. Please do not store boats in green areas. Boats may be stored on your site or in the Park's Bullpen Storage area. Please contact Member Services for a rental site in the Bullpen Storage.

Boat Docks may remain in the lake or stored on your site, but boat docks may not be stored in the green area or up on the shore of the lake. If you leave your boat dock in the lake, the shifting of ice and high water may cause damage to your boat dock.



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2018 DUES, CAPITAL, CABLE & SPECIAL ASSESSMENT

The total annual membership dues, capital contribution, cable TV, and special assessment for the 2017/2018 season will be \$1,827 and will be on your October 1st statement as follows:

2018 Annual Dues	\$1,148
2018 Annual Capital	200
Total Dues/Capital	1,348
2018 Annual Cable TV*	129
Special Assessment –Golf Course (3 of 10)**	150
Special Assessment –Capital Reserve Fund (1 of 10)***	200
Total 2018	\$1,827

The cost of living increase for the total annual dues/capital contribution is 1.9% or \$25.

*At the annual election held August 21, 2010, the membership approved a requirement that ALL memberships be required to participate in the bulk cable TV program which reduced each members cost of cable by 43% in the first year.

**At the annual election held August 15, 2015, the membership approved a ten year annual golf course assessment to be used for golf course operations and capital assessments.

***At the annual election held August 19, 2017, the membership approved a ten year annual Capital Reserve Fund assessment; which shall be dedicated to capital expenditures, as listed and reviewed annually, on the 10 year Capital budget estimate, beginning in fiscal year 2017/18.

YOU HAVE TWO PAYMENT OPTIONS:

Dues, Capital Contributions, Cable TV, Special Assessments, and all other fees and charges are due and payable October 1st. The total balance billed to your account must be paid in full by October 25, 2017 to avoid service charges.

OR

SIX MONTHLY INSTALLMENT PAYMENTS to pay the dues, capital contributions, cable, and special assessments only in the amount of **\$315.95** due by the 25th of EVERY month (October through March). Failure to make payments within the payment schedule, will result in the member's ineligibility of using the installment plan and your remaining balance will be due in full at that time. PLEASE NOTE: The payment plan includes only the dues, capital contributions, cable, special assessments, and related service charges. The payment plan DOES NOT include any other fees and charges billed to your account each month. You must add all other charges for services, electric, state unit tax, etc. to the monthly installment amount of \$315.95. As dues and assessments are due and payable October 1st, a missed payment under the payment plan, 60 days from October 1st, will result in magnetic card deactivation and additional charges will apply for reactivation.

Sandy Pines Bylaws, Article III, Section 6, Effect of Nonpayment of Annual Dues, Special Assessments, Capital Assessments or Other Charges: The nonpayment of any annual dues, special assessments, capital assessments, or other amount due and/or owed to Sandy Pines by a member within sixty (60) days after the same shall become due and payable, shall result in the automatic termination or suspension of the membership, and all rights and privileges related thereto except the right to vote at annual or special elections. The terminated or suspended member shall NOT have the right to recover any monies from Sandy Pines.

SERVICE CHARGES: A service charge of 1.5% (18% APR) applies after the 25th day of each month on the unpaid balance on your account. Minimum Service Charges apply. We do not accept postmarks or check dates as payment dates, so please mail early. We cannot guarantee timely delivery by the post office. Unfortunately, we cannot waive the service charges. **Your payments on account are due in the office on or before the 25th of the month. Accounts more than 60 days past due will have all magnetic cards deactivated and there will be an additional charge per card for reactivation.**

We offer three automatic debit payment plans (balance on account, fixed amount, or you will call each month with the amount). You may also make debit or credit card payments through our website (convenience fees apply). In addition, most online bill payment systems through your bank now electronically transmit payments to Sandy Pines.

WELCOME NEW MEMBERS

Valerie Rollins, Allegan
Jessica Beurkens, Lansing
Richard & Lana Hastings, Rochester
Lucas & Molly Smith, Hudsonville
Richard & Diane DeClercq, Milan
Ruth Stilley, Zeeland
Nicholas & Lacey Klein, Grand Ledge
Ryan Moore & Laura Farrell, Hudsonville
Daniel & Jennifer Cook, Hamilton
Craig & Katherine Hartigh, Rockledge, FL
Harry & Elizabeth Colston, Macomb
David & Dawn Wolterink, Elgin, IL
Monica Huminsky, Grand Ledge
Steven DeYoung & Kama Jongerius, Holland
Joanne Levy, Trenton
Diane & Rene Rodriguez, Paw Paw
Thomas & Lori Grysen, Hudsonville
John & Patti Vesey, Mattawan
Raymond & Constance Muzzin, FL
Timothy & Jennifer Henry, Wyoming
William & Angelus Zych, Holland
Howard & Cynthia Lippenga, Byron Center
Harvey & Deanna Cowham, Middleville
Timothy & Nancy Wood, Utah
Mark & Kara Machiela, Hudsonville
Keith & Katherine Parmeter, Jenison
Bruce & Lisa Cooke, Holland
Wendy McCann & Timothy Salinas E. Lansing
Jennifer & Brian Walker, Lansing
Mark & Nancy Grzesiek, AZ
Randall & Joan Dubbink, Holland
Daria & Josh LaFave, Haslett
Russell Comer III, CA
Larry Allerding & Dianne Feldpausch, Hastings
Nicholas Finkbeiner & Joshua McCoy, Wyoming
Daniel Baumann, Dorr

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SANDY PINES ACCOUNTING UPDATE

BY KIMBERLEY WILLIAMS

As the 2017 season comes to an end, I would like to take the opportunity to update you on a few final financial reminders. Your October 1st billing will include your final electric and state unit tax assessments of the 2017 summer season, as well as any remaining ancillary charges, not limited to guest passes, pump-out requests, and any miscellaneous charges from the Lake Monterey Golf Course or our Park and Garden store.

Your October 1st bill will also include your 2018 Dues, Capital and Special Assessments for the next summer season, for a total amount of \$1,827, including an increase of \$25, in accordance with the 1.9% CPI index for the year. Payment for the 2018 Dues and Assessments is due in full by October 25th, 2017, to avoid service charges or payable in six installment payments of \$315.95 by the 25th of every month, October thru March. The payment plan option includes only the dues, capital contributions, cable, special assessments, and related service charges. The payment plan does not include any other fees and charges billed to your account each month. If choosing the option to participate in the six-month installment plan, please refer to the Member Service news on the steps to sign up.

If at any time through the off-season you have questions, please do not hesitate to call or message us. Thank you all for being a part of the Sandy Pines Community, and we wish you many blessings until we reunite next season, in 2018!

SAFETY & SECURITY COMMITTEE UPDATE

BY DENNIS KING

The Safety and Security Committee met on September 2, 2017, in order to accommodate those members heading out to their winter homes.

Our Old Business discussion was about the recommendation we made at our last meeting requesting the BOD implement the state's guidelines covering playground equipment and inspections. At this meeting we discussed looking into Federal guidelines, too.

We had conversation with regard implementing the use of wrist bands again, but also using a turn-style type of entrance machine that only allows one person at a time to enter the Water Park. A

motion was made, and a recommendation was sent to the Board of Directors to install a turn-style entrance machine, with or without a reader.

For the coming winter months, the committee will be researching information on floating docks/swim barges to be used in beach areas.

It was also brought up about the possibility of putting stripes down to keep carts moving on the right side of road, and perhaps even a bike lane.

Wishing everyone a safe off-season.

SALES DEPARTMENT NEWS

BY KATHY MOLNER

Where did the summer go? It was another busy summer for us in the sales office. I just want to say a word of thanks to all of you who send your friends to our office when they are considering purchasing here at Sandy Pines.

I believe it was a record setting season. A big welcome to all those who bought through us this year. It has been our privilege to take you on a tour and to show you sites that are available. We enjoy meeting with you and working with you.

Just because the season is winding down doesn't mean that we're done here in the office. I will be meeting new potential buyers until the snow flies.

If you're considering listing with us, it would be good to get your info in soon. Pictures always look better in the fall than early spring. A lot of people sit and watch our website all winter just waiting to jump on that special place first thing in the spring.

I look forward to seeing everyone in 2018.

DEMO DAY



CLASSIFIEDS

We have more 'Site for Sale' listings online at www.sandypines.com.

Please call **Kathy (ext. 113)** or **Nick (ext. 114)** at 616-896-8316, for additional information or to schedule an appointment.

For Sale - Site 1330 - Phase III: '81 Honey Trailer. Porch, Deck, Fire pit patio, Shed, Paddle Boat - Boat stake & dock in front of trailer. Great views of the lake, kitchen, fire pit, porch & deck. Close to CC and Outside Pool. Asking: \$49,500. Call: 616-340-1871.

Wanted at Site N-15: 16' or 18' Pontoon in good condition with a good motor. Cash deal. Call Dave at 810.834.2299.Thanks!

For Sale - Site N-16 - Phase 4: Lakefront! Beautiful view. Remodeled Oakland Park, completely furnished. New furniture on the 10x30 4-season porch. Golf cart and shed. Must see! Asking: \$118,000. Call: 616.291.1618.

For Sale - Site N-66 - Phase 4: Perfect Central Location with a view of lake and river runs behind. Brick and sand lot mean low maintenance allowing you more time to PLAY! 2000 Canterbury 3-bedroom plus loft. Jack n Jill rooms w/closets, dressers and full sized beds. Master bedroom - full closet, dresser and custom made Queen. Perfect for a family! Full size bath w/tub. Central heat and air conditioning. Upgraded carpet and linoleum. Lots of storage. 3-season porch. Large storage shed. Must see this very clean gem to appreciate. NO boat stake. NO golf cart. Please have pre-approval or proof of funds in the amount of asking price:

\$59,466. Call Steve 616-862-5170 to schedule a showing.

For Sale - Site N-148: 1988 Mallard in great shape! Sleeps 6+. EZ-GO Golf Cart and double-cart shelter. Nice 24x10 deck with hard roof, Large Fire-pit area, Beautiful Landscaping - all perennials! Includes Indoor and Outdoor furniture, dishes, linens, ready to move in! Great Location by Phase IV Beach, Asking: \$39,000. Call Jane at 616-446-9403,

For Sale - Site D-16: Phase 6, Dutch Park Model. Beautiful Lakefront view. Boat stake in front of property. Sleeps 8. Has attached porch with Sunsetter Awning. Golf Cart, Yamaha Gas 2011. 2-Stall Garage for your golf carts. Large brick fire pit Central Air and Heating (heat pump). Beautiful Landscaping. A lot of outdoor furniture. Large Green Area leading to beach. Underground Sprinkler System, Large stone parking area. Asking \$133,500. Call George at 616-540-0521.

Condo for Sale: 2812 Sandy Pines Dr. New 1,226 sq. ft. ranch condo. Main Floor has open floor plan with kitchen, island, a work station, dinette, great room with fireplace, 4 season sunroom with deck, master bedroom, walk-in closet, main bath, and main floor laundry. Lower level is finished through drywall with a 2nd

bedroom, bath, and family room. Extra deep two stall attached garage for your golf cart. All this for \$190,000. Please call Linda Hall @ 616-292-4848.

WOULD YOU LIKE TO PLACE A CLASSIFIED?

If you would like to place a Classified Ad, please e-mail it to Kathy@sandypines.com or call 616-896-8315 (ext. 105).

Ads are automatically charged to your account, and cost \$15/month. You must notify Kathy Brott when you wish to have your ad removed.

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