

FOOT PRINTS



PRINTS

IN THE SAND



IMPORTANT INFORMATION

PHONE NUMBERS

Member Services 616.896.8315
 Monday-Friday: 8:30am - 4:00pm
 Closed Saturday and Sunday
 Fax Number 616.896.7409
 Member Service - Mary..... 100
 Member Service 101
 memberservice@sandypines.com

Administration

Gene/Kathy 105
 gene@sandypines.com
 kathy@sandypines.com
 Dawn..... 109
 dawn@sandypines.com
 Beth..... 106
 beth@sandypines.com
 Park Inspector - Ralph 616.896.7286
 inspector@sandypines.com
 Pumpouts - Emergency 111
 memberservice@sandypines.com

Sales Office 616.896.8315
 Monday-Friday: 8:30am - 4:00pm
 Saturday and Sunday by Appt.

Sales Office or Camping

Kelli..... 103
 Kathy Molner 113
 Dale Bos 114
 www.sandypines.com
 sales@sandypines.com
 camp@sandypines.com

Maintenance 616.896.8317
 Open Monday-Friday
 8:00am - 4:00pm
 Closed Saturday and Sunday

Ranger Station 616.896.9006
 Fax Number 616.896.7286
 ranger@sandypines.com

Recreation Dept 616.896.8318
 recreation@sandypines.com

Adult Recreation

Mary Applehof - Recreation Director/
 Adult Recreation..... 616.896.8315 x112
 Kim Day, Aquatics Director
 Rog Grinwis, Signature Events Coordinator
 Carol Hoffman, Sr. Adult Recreation
 Kim Walters, Youth/Teen Recreation

Lake Monterey Golf 616.896.8118

Laundromat Hours / Retail Center

7:00am - 11:00pm

Members Only Site

User ID: member
 Password: happycamper

Letter from the Chairman by Tom Aldrich

Remember those past Michigan winters; the kind we like to forget. Guess what? They're BAAACK!!! Those of you stuck in Michigan this winter don't need a reminder. Those of you enjoying "fun in the sun" are relishing the fact and take every opportunity to "rub it in" to the folks back home. The good news is that lots of snow in the winter brings a full fresh lake in the spring.

I am happy to report that Sandy Pines closed another successful year. The staff transition under our new leader, Gene Van Koevering, is a resounding success. Our preliminary read of our financial health continues to be excellent. We have four new board members well entrenched in their new responsibility.

Your BOD has a mission statement published in every issue of the FOOTPRINTS:

Continued on Page 3...



ADMINISTRATIVE TEAM

Gene Van Koevering Park President
 Lon Arndt Maintenance Supt.
 Dawn Arndt, CPA CFO
 Steve Deyarmond Safety Director
 Jim Spray Golf Course Manager

MANAGEMENT TEAM

Mary Cooper Member Service Manager
 Kelli Blackman Guest Service Manager
 Kathy Brott Executive Assistant
 Kathy Molner Sales Manager
 Ralph Smith Park Inspector
 Mary Applehof Recreation Supervisor
 Kim Day Aquatics
 Jack Schmidt Park & Garden

COMMITTEE CHAIRS

Finance Dan Kendall
 Garden Club Nelson Bouma
 Golf Course Ron Corstange
 Grounds & Maintenance Mike Young
 Long Range Planning Rog Grinwis
 Member Outreach Kel Kronemeyer
 Rules Stan Robbins
 Special Events Glen Pettigrove
 Technology Jon Novakowski

BOARD OF DIRECTORS

- MISSION STATEMENT -

The Sandy Pines Board of Directors will provide positive leadership and management direction so as to ensure the long term viability and success of Sandy Pines Wilderness Trails, Inc.

Tom Aldrich (14) Chairman
 Kelvin Kronemeyer (15) Vice-Chairman
 Stan Robbins (14) Treasurer
 John Spoelman (15) Secretary
 Kerry Bunce (16)
 Dan Kendall (16)
 Greg Maichele (15)
 Mike Young (16) Glen Pettigrove (14)
Boardofdirectors@sandypines.com

RETAIL SERVICES

Corner Cafe TBD
 Hilltop Dairy Dip 616.896.8868
 Just Your Style 616.896.1744
 Park & Garden 616.896.9334
 Pat's Little Wheel 616.896.8004
 Pines Pizza 616.896.0127



Letter from the Chairman

...continued from Page 2

- MISSION STATEMENT -

The Sandy Pines Board of Directors will provide positive leadership and management direction so as to ensure the long term viability and success of Sandy Pines Wilderness Trails, Inc.

Sandy Pines is a privately held DEBT FREE entity. Our members own 100% of the shares. Our infrastructure, including free cash flow, exceeds \$20,000,000. Our membership value is conservatively estimated at \$130,000,000. The purpose of your BOD is to represent the shareholders and focus on INCREASING SHAREHOLDER VALUE in all activities and decision making. Our mission statement means exactly that, in so many words. Therefore, whenever we make a decision on an issue or a proposal, we ask ourselves how this decision will impact shareholder value. This keeps your board objectively focused. Whenever you, as a shareholder, are called upon to vote on an issue or proposal, you should ask yourselves how your vote will contribute to shareholder value. In other words, you may never use the Recreation Station or the golf course etc. These assets contribute toward increasing shareholder value and will benefit you directly if, and when, you ever decide to sell your shares. Keeping your site clean, and serving on committees to improve the Park, are other ways our member stockholders can assist in increasing shareholder value.

Enjoy the rest of the winter. Think spring, and it won't be long when we will all be back together, enjoying our wonderful Sandy Pines!



“Know Michigan... Know Cold” or “No Michigan... No Cold”!!

by Gene Van Koevering

We are all in one of those two categories, and it's my hope that you are exactly where you enjoy it most! If you find yourself in Michigan, you certainly know cold by now, and if you are where it is warm in an attempt to avoid the cold, I hope you have not felt the cold!!

On behalf of our Great Staff and myself, Happy New Year from all of us at Sandy Pines and Lake Monterey Golf Course!

The off-season is very busy. We are working at a number of things for 2014, and it is shaping up to be an awesome year here. Many areas of the Administrative arm of Sandy Pines are receiving adjustments, including; a new part time, Landscape and Grounds position that will be filled by Nelson Bouma. Nelson and his wife Marjorie, have been Members here at Sandy Pines since 1997. Nels will lead the Garden Club that was beginning to be very active last summer. He will also oversee new landscape projects, as directed by the Building and Grounds Committee. He will be overseeing landscaping and beautification projects at Lake Monterey Golf Course. The bottom line purpose of forming this position was to begin the work and planning needed to create landscape design consistency inside the Park and at the Golf Course, no matter what Phase our Members and their Visitors travel through. Also, landscape enhancement will add value to each of our Memberships as a financial incentive, each of us will reap the benefits of. Nothing good comes free, so if you are willing to put some sweat equity into this investment, much of Nels' work will require Volunteer Labor, so please help him, help us!!

2014 begins with a new Inspector. Ralph Smith has already been *continued on Page 4...*

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“Know Michigan...Know Cold” or “No Michigan... No Cold”!!

...continued from Page 3

making himself acquainted with his new role, and we wish him well at this new venture. Ralph, and his wife, Cheri, are members of Sandy Pines, and they have a place in the condos.

Our Recreation Department has undergone a realignment with Mary Applehof taking the newly created position of Administrator of Recreation. Mary will oversee all Recreation Staff and activities, along with being Co-Supervisor of Adult Activities. Her Management Staff will consist of: Carol Hoffman, Co-Supervisor of Adult Activities; Kim Walters, Supervisor of Youth/Teen Recreation Activities; Rog Grinwis, Supervisor of Signature Events; and Kim Day, Supervisor of Aquatics. We are so grateful for each of these folks, and again...the experiences that they plan, will only be as good as the volunteers. Please plan now to help when and where you can, but be assured...we will see some new and entertaining events and activities this summer for all ages!

Volunteers and professionals provide hours of planning to develop a new event. Add to that, the fact that we have been, and will continue to be, developing a number of them and you will get a small sense of the time, excitement and sheer enjoyment that comes from seeing something come together. Sure we'll likely miss a thing or two, because it's doubtful we can pull off perfection in all things! (We do, however, have a great Team and

we're doing our best to reach for joyful perfection!)

The Civil War Remembered Event coming on the weekend of June 27-29, is promising to be not only entertaining for all ages, but educational, as well. This event will feature evening canon firing volleys off the dam, a campsite of a Civil War Troop, battle reenactments, as well as the potential for a couple of Civil War period impersonators, and more!

On June 21, from Noon until 4 pm, there will be a precursor event to the Civil War Remembered weekend. On Saturday, June 21, a Civil War artifacts display will be featured in the Pavilion, where our Members and guests will be able to get up close to actual civil war articles. It promises to be a great couple of weekend events in June.

Back by popular demand, and thanks to the Chapel at Sandy Pines, we will be bringing back the Pancake Breakfasts on three occasions for 2014! Watch our calendar for those event dates!

Finally, since taking delivery on the new Show Display, we will be doing three shows during the months of January through March. Two RV Shows and one Golf Show, and we are really looking forward to showing up at these events with what we think will be the best floor display to be seen!

Exciting times!!! There is much more I could add, but needless to say, there are a lot of things happening in the Park, even as the snow comes down. As more and more of these plans get put into place, those of us in the planning phase all seem even more anxious to get you all to come back, so we can start this place up!!!

Please enjoy the rest of your winter as much as I will, and be safe in whatever you do. Be Blessed!



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Owners: Bob & Dee Ann Blanton Sandy Pines Members

Member Services

by Mary Cooper

Winter Office Hours:

Monday-Friday:

8:30 am – 4:00 pm

Closed Saturday and Sunday

Convenience Centers open this winter:

Core/Pavilion – Phase 1

CC#2 – Phase 2

CC#6 – Phase 3

CC#8 – Phase 4

CC#11 – Phase 5

Recreation Station

CC#3 is closed for tile work

The Laundromat by the Retail stores is open again.

Boat Stakes and Water stickers:

Members who have, or will have expired state registrations for their boats, have until June 1st to get an updated copy of the registration to Member Service. You can email a copy to memberservice@sandypines.com or fax to 616-896-7409. You will not receive a boat sticker in April, and risk losing your boat stake, unless we have the proper paperwork by June 1st.

Non-motorized Boats:

The Board of Directors amended the Watercraft Regulations regarding non-motorized boats effective 1/1/2014. Canoes, kayaks, paddleboats and single or two person sailboats that do not park at a boat stake or dock space, will no longer be required to register that boat with the State. You will be required to have a Sandy Pines non-motorized land sticker and display your site number, at least three inches high, and highly visible, on the right rear corner of the vessel for identification. The cost of the non-motorized land stickers for 2014 will be \$12.

2014 Flea Market Dates:

May 3, *May 24 (Memorial Day), June 7, *July 5, Aug. 9 (Christmas), *Aug. 30 (Labor Day) and Oct. 4. *Pancake breakfast at the Tee Pee picnic shelter. Reserving spaces can only be done online through the Member Web Access. The price is \$30 per space.

Frequently asked about dates:

June 14: Garages sales - Phases 1, 2, 4 & Condos

June 28: Civil War reenactment

July 4: Fireworks

July 12: Garage sales – Phases 3, 5, & 6

July 19: Family Day

July 21-25: Vacation Bible School

July 26: Halloween

August 9: Christmas

Park Inspector News

by Ralph Smith

Let me take a minute to tell you about myself. My wife, and I, have been members of Sandy Pines since 2000. I recently retired from my previous job, after 35+ yrs. with the State of Michigan. I am looking forward to my new position as your Park Inspector.

I will be working very limited hours from now through April. The best way to get in touch, if you need to meet with me or have questions, is by e-mailing me at inspector@sandypines.com, or call and leave a message at 616-896-7286. I will be checking both, several times a week. Be sure to leave me contact information to reach you during normal business hours.

Remember, if you need permits, both Sandy Pines and Township, they are available online, or you can stop by the Ranger Station and pick up the forms you need. When filling out the permit forms, be sure to list the name of the contractor, if you are using one. If no contractor is listed on the form, then you are saying you will be doing the work yourself. If any issues arise, the homeowner will need to make the necessary corrections. We have had a few issues when the Township does their inspections, caused by members pulling electric permits and having unlicensed people do the work.

Please take time to read and understand the updated Handbook that is online, for new updates in the Permit Section. Please feel free to get in touch with me on any concerns you might have.

Hoping you all have a great winter, and I look forward to meeting you in the spring

Please save memberservice@sandypines.com to your email address book to prevent your statements from going into your spam mail folder.

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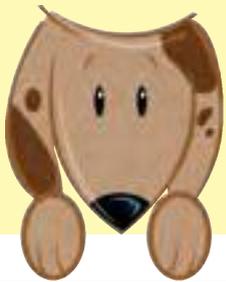
Attention: Sandy Pines Dog Owners

At the end of last summer, a few Sandy Pines dog owners met to discuss the Dog Park. If you would like to volunteer a small amount of your time to help keep the Dog Park clean, please let Kathy, in the office know, and she would be happy to give you the proper contact information (kathy@sandypines.com). We can always use more help!

There was discussion of what improvements could be made, so a few members decided to meet at the Park. They spent the day raking, removing walnuts, and trimming branches that were making their way over the fence. They asked for a load of sand to be delivered, so they could improve the entrance with patio stones. When members water their dogs, it creates mud! They are looking for 16" square patio stones to place there in the spring, to prevent the mud. If anyone has some that they would like to donate, you can give that information to Kathy, as well.

Sandy Pines is loved by families, and families bring their dogs. If our dogs are happy and get their exercise, they make our neighbors happy by not barking when we are not at the trailer!

Let's keep our furry friends happy.



A group of Sandy Pines dog owners

Recreation Department

by Mary Applehof

We are in the planning stages for our whole summer of fantastic fun! We are working on a Hawaiian Luau, Golf Cart Rodeo, Drive in Movies, Croquet, and a Color Run! Keep watching for future articles containing more information on each of these events!

I wanted to also let you know about an Adult Triathlon that we will be hosting this summer. It is led by a top notch racing team called 3 Disciplines. They travel all over the United States organizing and supervising very impressive events. Our Sandy Pines hosted event is called Dream, Believe, Achieve! It will be held Saturday, July 26, with a start time of 8 am. There are six different races, with different distances in each of the swimming, biking and running portions. Age group awards are for 19 and under, 20-24, 25-29, 30-34, 35-39, 40-44, 45-49, 50-54, 55-59, 60-64, 65-69, 70-74, 75-79, 80+.

Please check out their website to learn more about 3 Disciplines, and to see our event listed: www.3disciplines.com. There will be one winner from Sandy Pines, too!

We are always looking for new ideas, and for people who love to help plan events! If you are interested in being on the Special Events Committee, please feel free to give me a call! We would love to have you join us!

What's Happening

Happy Golden Anniversary to Larry & Diane Woodward, Site 931. Larry and Diane celebrated 50 wonderful years of marriage on December 21st. Congratulations to both you on this wonderful milestone! We wish you many more years of happiness together.

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Upcoming Carolyn Mack Tours

At the present time, we have two trips scheduled this summer, with Rog Grinwis, Signature Events Coordinator. We are pleased to welcome Rog back in this capacity! For those of you who have gone on trips with him in the past...you already know what fun is in store. If you have never been on a trip with Rog – you will want to make sure you get your reservations made soon! Rog is also in charge of our Veteran’s Memorial and our Christmas in August Celebrations.

The first one is “Brown Bags, Amish Traditions and Haystack Dinners!” and will take place on Thursday, July 10th, with a cost of \$99/person. We will leave Sandy Pines at 6:45 am and return around 9:15 pm. Reservations for this trip must be made by June 26th.

The day will consist of traveling through picturesque back roads in Northern Indiana, stepping back in time and learning about the Amish. We will have a knowledgeable, local guide, who will tell us about the history and traditions of the area and its people. Everyone receives a ‘brown bag’ and as we visit the unique, locally owned Amish shops along the way, a special treat will be given to you for your ‘brown bag.’ The day begins with a fresh, mouth-watering roll and coffee at Rise’n Rolls Bakery. From there we visit several Amish attractions, including our ‘Haystack Dinner’ later in the day, in an Amish home. Enjoy Shipshewana shopping time – with lunch on your own.

Our second trip is “Pure Michigan – Traverse City” on August 12th, with a cost of \$98/person. We will leave Sandy Pines at 6 am and return around 10 pm.

Traverse City is True North. Voted one of the Ten Best Small Towns in America, one of America’s top five foodie towns and one of the top three Emerging American Beer Towns! The glistening waters of Lake Michigan make a stunning backdrop as we explore the Traverse City area and Pierce Stocking Drive at Sleeping Bear Dunes, voted one of America’s top ten Great Coastal Drives! Let’s visit this Northern Michigan Treasure!

Our tour will include a scenic and historic tour of Traverse City and the Commons; Old Mission Peninsula Lighthouse; Chateau Grand Traverse Winery, wine-tasting and tour; Included lunch at Old Mission Tavern; Sleeping Bear Dunes National Lakeshore and Pierce Stocking Drive and time for shopping and a self-pay dinner in Downtown Traverse City. Reservations for this trip must be made by July 29th. You may make your reservations at Member Service, and you may charge your account for the cost of the trip.



Library News

As you know, our library is located in the Administration Office, and is open when the office is open. There is no check-out/return policy. Stop in, take what you want to read, and return it when you are done. We welcome your donations of nice, gently used books. Old magazines and encyclopedia sets are really not something that we have room for, so please find another location for those donations, if possible.

We have a group of volunteers who come in and organize the library, as their time permits, and we are very grateful for their efforts. We would like to encourage you to donate books for kids in grades 4 through 8. It appears we are a little bit light in that area right now.

Thank you in advance for helping us keep our library a place where you can come and grab a good book, a puzzle, use our free WIFI, or just stop in and enjoy browsing the shelves! We are looking forward to your return in just a few, short months!

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Sandy Pines WinterFest 2014

February 22, 2014 • Noon-5:00pm • Core Area

Sandy Pines will be celebrating WinterFest on February 22nd from Noon to 5 pm, in the Core Area. This event is being organized by a group of Sandy Pines volunteers. Come and enjoy an afternoon Celebrating winter at Sandy Pines. Everything is donated...no charge to you for an afternoon of fun, fellowship and friends.

Hot dogs served 1-3 pm (Chips included) Coffee, water, and hot chocolate will be served

- Sledding – bring your own sled
 - Bonfire/Snowman building contest
 - Bingo 2-4 pm (Inside Pavilion) w/prizes
 - Turkey bowling
 - Shuffleboard – closest to the pin contest
- We hope that you will plan to join us for a fun-filled day!



Creating a Deeper Spirit of Community/Family

by Kel Kronemeyer

That's what your outreach committee is about. That's what our "MEMBER SINCE" signs are about. I hope you've called the office/ stopped in to order yours. We hope to place our second order by April 1st so they will be ready for you when you arrive this spring.

That's what our NEW MEMBERS ICE CREAM SOCIALS AND ORIENTATIONS are about. If you are a new member since Oct. of 2012, and have not attended either of the socials last summer, this is YOUR INVITATION to attend one of the two we have planned for this summer. Make plans; mark your calendars for Sat. evening - either June 21 or August 23.

Honor those who made the first footprints on the Sandy Pines beaches...our Charter Members, as we hear their stories and present them with their "Footprints in The Sand" sign on Saturday, May 31. Any of your ideas on how to make this evening even more special, are welcome. Email me kkronemeyer6215@comcast.net. That's what this event is about.

What a feeling of pride and community our volunteer groups and committees have developed as we have worked together to improve our Park. This was especially true of our "trimming the Sandy Pines bushes". It was hard work, however the harder the work, the greater the

satisfaction; the greater the sacrifice, the greater the reward. Thanks to all of you who made a special effort and gave of themselves to complete this project. May your example and spirit inspire more of our members to become involved in our Garden Club, the Thursday Morning Volunteer Group (we will move the day if it will improve participation), and other volunteer opportunities. Get involved! Try it! You will like it!

The Bible says in 2 Corinthians 9:6 "The point is this: he who sows sparingly will also reap sparingly, and he who sows bountifully will also reap bountifully." YOU CAN TAKE THAT TO THE BANK!!!

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Comments, Suggestions and Questions to the Park President

Q. Does Sandy Pines provide Electrical, Plumbing and construction to our Members?

A. The short answer is No. Sandy Pines does have staff with talents in those areas, however the liability exposure to Sandy Pines for contract work such as electrical, plumbing and construction is not conducive to what we feel would be in the best interests of all Members, so we allow contractors to register with Sandy Pines. If you intend to have work done in these areas, please pick up a list of the registered contractors from the office or at the Ranger Station, or from Ralph Smith, our Inspector.

Q. Why should I use a "registered contractor" if I can save some money by using a good neighbor?

A. Each of our contractors that register with Sandy Pines must provide Sandy Pines with a current State issued contractor's license for the work that they do. Also, they must provide Workman's Comprehensive Insurance and Liability Insurance naming Sandy Pines as additional insured.

Additionally, each Registered Contractor must sign an affidavit that they have done background checks on each of their staff that will be working in the Park. The background check must include a felony background check and a felony background check that requires an individual to register on the Sex Offenders list. WARNING...If you hire a non-licensed contractor, non-insured Contractor and during the course of their working under your direction, an event occurs that harms or endangers other Members or Guests regardless of age, YOU may be the first in line to face litigation by those that have been harmed or endangered. Protect yourself and your assets. Spend the little extra and get a licensed registered contractor! The "good person" you may have doing your work without being a licensed, insured contractor may be well intended, but it will be of no help in a court of law.

Q. Where is the newspaper trailer?

A. the requirements for the acceptable paper for the company that had the trailer placed by the Retail Center became so stringent that we had very little paper collected. I think the total dollar revenue was \$60-75 for the year. The appearance of the ugly trailer wasn't worth the little revenue. I am hopeful that we can entice Paper Gator of Byron Center to put their nice green paper dumpsters in our Park. They generally have most of their dumpsters in church parking lot collection centers, but I hope they will give us a try in 2014.

Q. Why can't contractors bring grass and leaves across the street any longer?

A. In the past, the grass and leaf dump material was simply buried in the same area,

however within the last few years the area has been completely filled with buried material, causing Sandy Pines to now have it ground up and hauled off site, because we have no other place to bury it.

The average annual cost of removing this material is \$30-35,000. With an above ground storage capacity of three years, (we are now two years filled) we can expect to pay \$100,000 in 2014/15 to have this material removed. Allowing contractors to dump grass, leaves and building materials only added to the pile and shortened the allowable collection of non-contractor material with no perceptible revenue. Grass, leaf and wood material disposal will continue to be an added cost to operations long term. One of the ways we are hoping to fund these extra costs is through increasing fees for bull pen rent and boat dock rent. Certainly we are cognizant of the fact that fees must remain competitive with similar fees in the marketplace, however we will continue to search for ways to cover these new costs without raising dues.

Q. Can I Assign my Membership to my Trust?

A. Yes, you may. In late 2013, we requested a review of the Sandy Pines position pertaining to Assignments of Memberships to Trust. This was done by our Attorney, and subsequently, that review resulted in a document being developed that will protect Sandy Pines while accommodating Assignment requests. If you are interested, you may pick up a form at Member Services that must accompany the request for Assignment of your Membership to your Trust.

Q. Can there be a siren closer to Phase 3 so it can be heard if the warning sirens are activated?

A. This question came up in the Face to Phase meetings last summer also, so we looked into the cost of another siren. We found that the cost to Sandy Pines would be \$25,000 for the installation of a second siren that would likely be installed near or between Phase 6 and Phase 3, to allow better coverage for both areas. I intend to request \$25,000 in the 2014/15 budget for the installation of this unit in the next cycle. Thanks for bringing this to my attention.

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Safety Director News by Steve Deyarmond

Membership cards:

Membership cards are intended to facilitate access into the Park for members, their children, their parents, or designated associates and/or grandparents. If you are a Charter Member, you may recall that years ago, the Park issued two plastic membership cards for the member and paper associate cards for associate members. At that time, Members could utilize any gate, however the associate members had to enter at a manned gate. Since that time, the card gate system has evolved with technology that allows the Park entrance lines to be reduced.

Now, all members have access to all gates and certain amenities, based on their age and type of membership. With over 11,000 membership cards issued, the ability to swipe a card and have access into the Park is a much improved situation. If we still utilized the paper cards of the past, we would have long lines and additional frustrations.

Cards are issued based on a manner of trust that is expected for the benefit of Sandy Pines. Problems occur when people hand their cards to others, to utilize the Park and the Park's amenities. You may think that this doesn't hurt the Park much, "Just getting my friends in for free", but let me give you an example of a case which may help you to understand the real issues.

Last year, a member signed up a sister and brother-in-law as Associate members. First, a sister or brother-in-law cannot be associate members. Only the member(s), children, parents and grandparents and/or a designated associate, may possess membership cards. As a result of this membership purchasing an associate card for someone that was not an associate(s), the couple played golf at our golf course nine times this past summer for free. As a couple, that accounts for 18 times that golf fees were not collected. To do the math, this would be a loss to the Park of:

18 times of 9 holes played regular weekday golf x \$11 = \$198
Or 18 times of 18 holes of golf regular weekday golf x \$20 = \$360
Or 18 times of 9 holes weekend rate x \$14 = \$252
Or 18 times of 18 holes at the weekend rate x \$25 = \$450

As you can see, the Park lost between \$198 to \$450, because a couple was provided an Associate membership card, although they were not entitled to the amenity of having free golf. This is just one membership, and just one amenity. The same couple also used the fitness room and equipment.

Multiply this example towards a potential amount of just five percent of the memberships providing cards to people who are not entitled to a membership card as follows:

2,200 x .05 = 110 unentitled Associates.
Assume the 110 couples play 9 times (18 rounds of nine holes) x \$11 regular weekday golf = \$21,780 in lost Park revenue.
Assume the 110 couples play 9 times (18 rounds of eighteen holes) x \$25 weekend/holiday rate = \$49,500 in lost Park revenue.

The Park has 11,013 membership cards in its data base that have been issued to memberships. One percent of the membership card data base is 110.3. Most of these membership cards have a husband and wife, or two names on the associate card. This reduces the percentage to .05%.

In attempting to show the potential financial impact based on the above assumptions; if we were to assume that only one half of one percent of the outstanding cards were accessible to persons who are not entitled to them for the free golf only, the losses to Sandy Pines revenue for this one amenity is between \$21,780 to \$49,500.

When you knowingly register an unqualified person(s) or couple as an associate or grandchild, this act will be considered fraud and theft. The reason being that it does cost the Park revenue, increasing the financial burden to the Park membership, who corporately pay for those that commit fraud. Please be aware that in 2014 and beyond, golf and entry to all amenities will be tracked every time you swipe the card reader to play 9 or 18 holes, or if you enter any of the card access entries. If fraudulent use is suspected and/or confirmed, the Member responsible should expect to be charged for the expenses of Park usage, usage of amenities, and for golf, if you have fraudulently listed someone as a member who was not entitled to that membership

Finance Committee News by Dan Kendall

The Finance Committee has not formally met since fall. We review the checks written and financial information, via email attachments. All is going along well in the accounting area of our beloved Sandy Pines.

We will have four or more openings for this committee in the spring. If you are interested in serving, please send a letter expressing your interest, and any personal talents you possess, to kathy@sandypines.com, and she will forward them on to me, Dan Kendall, Chairperson, of the Finance Committee.

Hope to see everyone in the spring to enjoy another great season at Sandy Pines.

Sandy Pines Florida Winter Gathering Info

by MaryAnn Fontaine

The Annual Sandy Pines Florida Winter Gathering will be held on March 5th - 2 pm - at Golden Corral, 4532 S. Florida Avenue, Lakeland, Florida.

There is a Detroit Tigers Baseball game on March 4th at 1:05 against the Pirates, and again on March 6th at 1:05 against the Phillies. You can buy tickets for the games online. If you are interested in obtaining a Hotel room, let MaryAnn know the dates, and she will check into some and get back to you.

Please e-mail momfontaine@hotmail.com, to confirm your reservations for dinner. She will need to know how many are planning to attend. Please be sure to share this information with anyone who may not have received it. The more the merrier! Hope to see you in March!

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Watch our website for the details on these and other events at Dick's this winter!

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Sympathy is Extended to the Following Members and Their Families:

Mary 'Bea' Ulrich, Site 612, on the passing of her husband, **Glenn**, on October 1st. Bea and Glenn were married for 61 years.

Ed Opatik, Site N-144, on the passing of his loving mother, Theresa Opatik, on October 4th, at the age of 83.

Dave & Jean Clark, Site N-514, on the unexpected passing of their son, **Eric**, on November 5th.

Larry & Lorraine Eding, Site 527, on the passing of their daughter, Christy Tucker, on December 8th. Sympathy is also extended to

Barb & Duane Meiste, Site 64, Christy's sister and brother-in-law.

Josephine Fernandez, Site 1356, on the unexpected passing of her husband, **Cirilo**, on December 11th. Sympathy is also extended to his mother-in-law, **Margaret Arizola**, Site 1125, and sisters-in-law, **Gloria & Gilbert Aleman**, Site 1390, and **Sylvia Arizola & Frank Gonzales**, Site 1224.

Bob & DeeAnn Blanton, Site N-434, on the passing of their mother, Nora Goding, on January 1st.

Harriet Faidley, Site 1277, on the unexpected passing of her husband, **Bob**, on January 8th. Bob worked at Monterey Pines Store.

Sheryl Eytcheson, Site D-19, on the passing of her husband, **Mark**, on January 15th. Sympathy is also extended to Mark's children, **Dan and Sara**, and to **Maurice & Harlene Gabrielse**, Site D-18, Mark's in-laws.



Grounds and Garden Club News

by Nelson Bouma

Last year, our Garden Club grew from eight to 29 people! I loved meeting all of the new members. When you come back this spring, check out CC-8! It has all new landscaping, grass and wider sidewalks!

The Garden Club garden now has plants for those who are re-doing their Circles. I'm reviewing some of the focal points in the Park.

We will be working on camping sites to ensure that they have water, electricity and cable on one side for the rental units that come in, and also new fire pits.

If you have any questions about your Circle, or your CCs, please contact me by phone at 616-644-4691.

The Garden Club is looking forward to bringing new color this spring to our Park. See you when the sun shines!!

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Surveys

In 2013, we introduced a number of communication improvements, one of which was a Survey tool that we began to use to help the Board and Management better understand the desires and needs of the Members. This is a simple reminder to each of you to check out the "Survey" section occasionally by going in to the same website you do to order a pump out or to sign in a Guest.

Click on the "Survey" button, then choose any of the surveys that are available. At this point, there is only one survey on the site, which is a "Phase 2 Rank the Idea". Phase 1 of the survey was taken last summer for the purpose of asking the Members to consider what to put in the area where the BMX Park formerly was. The current survey is for Member ranking and input of the top six ideas taken from the summer survey.

Check it out! Other surveys may be added from time to time, so be sure to look regularly.

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Bylaws/Rules Committee by Stan Robbins

As I sit here in sunny Florida looking at my calendar, it is hard to believe that when you read this we will have only two months before Sandy Pines begins another great season. Our staff has been busy this winter preparing for our return. Your Board of Directors has been kept informed by e-mail from Gene as to what has been, and is being done this winter. Please, upon your return to Sandy Pines, take the time to thank all of our staff for the great work that they are doing.

The Bylaws/Rules Committee was very busy last season working on the new Rule Book. I would hope that you take the time to check it out on our website so that you are aware of the new changes that will be in effect this coming season. I am sure that this season, something new will come up as to the Rules or Permits, and this committee will work hard to come up with a solution that will be in the best interest of the Park. Last year we had the fewest number of violation in years. No one likes to get a ticket, so this year we will be working on revising the arbitration section of the rule book.

We will be needing one to three new members on the Rules Committee and one to three new members on the Permit Committee. If you can give two to three hours, once a month on a Saturday morning, we would welcome your help. If you can help I would appreciate a short message stating what you can contribute to either committee. Come see me at lot 723 in Phase II or send me an e-mail at stan_g_robbins@msn.com or sgrobbi1@msn.com.

Florida is nice, but I can't wait to get back to Sandy Pines and see our wonderful staff and all the many members who make Sandy Pines the greatest Park in the country.

Have a great winter and see you all in the Spring.

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For Sale - Site 847: 2002 Qualridge with enclosure. Enclosure is 10x20 with 10x10 open area. All new flooring and paint throughout. New toilet and 15 gallon water heater. Located by back gate in phase 2 on 136th on a nice double lot. Lots of room for whatever you want to do. 10x12 golf cart enclosure and 8x10 shed. Everything you need at a great price \$37,500. Call Kendra at 616-669-6788, 616-896-1744 or 616-889-5108; or Dave at 616-890-2040.

For Sale - Site 1125: Phase 3 - Trailer/lot/wooden deck, wooden golf cart shed with golf cart, very close to CC, eager to sell. Asking \$23,000 OBO. Call: 616-366-5968.

For Sale - Site N-1: Phase 4 - 1998 Canterbury w/double loft, new air conditioning unit in 2012. 3-season porch, large deck and most furniture included. Garage w/lots of storage, one two-seat

electric golf cart, lawn mower, stainless steel gas grill. Also includes a brick patio w/ fire pit and a Great View of the Island! 2014 Dues are paid. This could be your beautiful, new summer home! Asking \$117,000. Call: 616-457-5739.

For Sale - Site N-23: 1996 Dutch Park with double loft. Beautiful lake view lot with boat stake plenty of parking and great access to beach. 2009 custom built porch with Pella sliding windows and doors, cottage style wainscoting, wood grain vinyl floor and custom window blinds. 2009 10x20 golf cart shed. 2009 10x14 composite deck with vinyl rails. 1992 Yamaha golf cart. Professionally landscaped, sodded yard with sprinkler system and patio furniture. Move in ready, fully furnished. Great neighbors!! Asking \$89,500. Call Tom @ 815 693-3754.

For Sale - Site K-90: 2004 30' Gulfstream Innsbruck with 14' slideout; Sunroom with wrap around deck, Four Winns Boat with trailer, boat stake with shared dock 2 golf carts and shed. Call: 517-647-2855 or 517-285-5119. Asking \$38,500.

For Sale - Site D-108: '89 Mallard, large deck, boat stake, dock, garage, underground sprinkling, one golf cart. Asking \$89,900. Call: 616-293-9962.

For Sale - Site D-151: Park Model in beautiful Phase 6. Very nice condition, completely redone in 2006. Full size porch with separate heat, which is great for winter getaways. Lakefront, with one deck down by lake, also larger brick deck facing lake by cottage. Price includes, a must see Upscale new garage, golf cart, underground sprinkling, air conditioning, beautifully landscaped yard. Boat stake and paddle boat also included. The saying goes "Location, Location, Location." Fully furnished, turn key ready. Dues are paid for 2014. Asking \$141,900. Contact vilnis1321@att.net or call 616-822-1659 for appointment.

Wanted at Site 802: Thinking of getting yourself a new trailer? We may be interested in taking a look at your gently used Park Model. We would like to upgrade and relocate your Park Model to our Site. Please call Phil or Rose at 616-335-2907 or e-mail us at rosehovinga@gmail.com. We look forward to hearing from you!

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