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SEPTEMBER 2022

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memberservice@sandypines.com

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kim@sandypines.com

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Recreation Department... 616.896.8315 x 800
RecDept@SandyPines.com

Lake Monterey Golf616.896.8118
 Larry Finkbeiner, Manager
www.lakemontereygolf.com
Golf@golflmgc.com

Laundromat Hours – Open 24 Hours

ADMINISTRATIVE TEAM

Jeff Sweitzer Park President
 Kimberly Williams Finance & Accounting
 Steve Deyarmond Emergency Services
 Ben Fifelski Maintenance
 Larry Finkbeiner Lake Monterey Golf Course

MANAGEMENT TEAM

Janele Tomes Camping
 Ian Mitchell Communications
 Jack Schmidt Park & Garden
 Jeff Hopkins..... Park Inspector
 Paul Schaaf Security Services

COMMITTEE CHAIRS

Finance..... Ginny Hager
 Golf Course Joe Zomerlei
 Grounds/Maintenance Kel Kronemeyer
 Long Range Planning Kevin Hager
 Policy Joel VanKolker
 Rules Drew Torres
 Safety & Security Rod Burch
 Technology Bob Powers
 Lake Study..... Jim Buchanan
 Library..... Brandyce Barber

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 Park & Garden Rental Office 616.896.9888

BOARD OF DIRECTORS

Ellen Carpenter, Chairperson (25)
 Jim Huck, Secretary (23)
 Ginny Hager, Treasurer (23)
 Kelly Johnson (24)
 Larry Munger (23)
 Paul Peppel (25)
 Stephanie Saypanha (24)
 Scot Wyman (24)
 Bob Deckinga (25)

BOARD OF DIRECTORS ~ MISSION STATEMENT ~

The Sandy Pines Board of Directors will
 provide positive leadership and manage-
 ment direction so as to ensure the long
 term viability and success of Sandy Pines
 Wilderness Trails, Inc.



PARK PRESIDENT NEWS

BY JEFF SWEITZER Jeff@SandyPines.com

Back to school is upon us and that means things are winding down at our Happy Place. We have completed many things this season which we should be proud. We also have much to do as we look toward the off-season where we focus on planning for 2023.

ANNUAL MEETING

On August 20th we held our Annual Membership meeting where we provided an update on Sandy Pines Wilderness Trails and Lake Monterey Golf Course. Thank you to all who attended. This includes members, the Board of Directors, and staff. Thank You to the Chapel Committee for allowing us to again use their beautiful outdoor facility. We focused on the things we should be proud of in 2022. Our restructure of the Public Safety Office has been received positively throughout the season. Under Steve Deyarmond and Paul Schaaf, the PSO have been more welcoming, engaging, and present while enforcing our rules and keeping all of us safe. Our restructure of the Recreation Department has also seen positive benefits. We moved this to a year-round position rather than the historical seasonal position. We saw huge benefits in planning, hiring, and events new and old for 2022. Communications under Ian Mitchell's leadership once again found ways to improve ways to reach members. The launch of On The Scene is a huge hit with the members. These less than 5-minute short episodes highlighted newsworthy, upcoming events and happenings in the park. If you are not aware, the title is a nostalgic reminder of our past communications to members. The above are just a few of the highlights of department changes making a positive difference. Overall, we are blessed with an excellent, talented, hardworking staff. As the year winds down and our members head to their off-season homes, please take the time to say Thank You to our entire staff. They continue to do an awesome job serving our members. We could not have had such an excellent season this season without each of our departments working together as one team! Please read each of our department manager's articles to get the latest information.

If you missed our Annual Meeting, you may access it on our YouTube channel at our

www.sandypines.com website. Simply scroll to the bottom of the page where you can click the YouTube icon. It will bring you to all the meetings that have been put on video this year including the Annual Member meeting.

Also, on August 20th we held our annual election for new proposals and Board of Director openings. Thanks to those members who cast their votes either by absentee or in-person ballots. We had 1,057 ballots cast. This is 49% of our membership. Your engagement in the voting process is important. After the votes are tabulated, it is time to congratulate and recognize the three (3) elected Board Members starting their three-year terms effective September 23, 2022. Welcome to new Board member Bob Deckinga. We are excited to have you as part of the Sandy Pines and Lake Monterey Golf Course leadership team. Bob comes to us with many years of experience in education administration as well as Chapel Committee experience. Paul Peppel and Ellen Carpenter will be returning for three-year terms on the Board. We thank all our

board members, current and new, Kelly Johnson, Stephanie Saypanna, Ellen Carpenter, Ginny Hagar, Jim Huck, Dennis King, Paul Peppel, Larry Munger, Scot Wyman and Bob Deckinga for their caring, support, engagement and servant leadership at Sandy Pines and Lake Monterey.

With the above Thank You's being acknowledged, we cannot forget Dennis King. Dennis will be rotating off the Board of Directors after his final three-year term at the end of this season. We will miss his guidance, valuable input, leadership, and humor. We will see cost savings to our cookie supply as Dennis is a huge fan of our cookies during work session meetings! In all seriousness, Dennis continues to be great for the park and our members. He was recognized at our August Board Meeting for his work on the Board. We wish him and Karin the best.

Thank you also to Patty and Aaron Poley for stepping up to volunteer as our election commission supervisors. This was new to them

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and they did an excellent job recruiting many new members to support managing our North Shore Building polling station and counting the ballots!! These Volunteers love Sandy Pines and willingly serve to see that the election procedure and process is held to the highest of standards. We appreciate and thank all of you who worked long into Saturday evening! We are blessed to have you!

PROPOSALS

As you are aware, we had many proposals in front of the membership to vote. As the board and I have continued to bring more transparency to the members on decisions and information impacting Sandy Pines, we were pleased to see a large turnout for voting this season to be part of the decision-making process. The members have voted.

Proposal A: Bylaw change to improve and clarify the language of Article IV Sale and/or Purchase of Association Properties Section 2, Sale and/or Purchase of Personal Property focusing on spending funds on a single construction project. The membership has approved this change.

Proposal B: Bylaw change to improve the language of Article V: Use of Sandy Pines Property, Section 3, Publication and Posting. This is to bring the language current to include electronic notifications for resolutions and other correspondence. The membership has approved this change.

Proposal C: The Spectrum TV and Internet assessment also passed with the membership approving this proposal. We have already started the planning and communication with Spectrum. You will continue to see many updates during the off-season regarding this project.

Proposal D: The South Shore project was not approved by the membership. This is unfortunate as this is a loss of a huge safety solution for Phases 1 and 2. Next steps will be to work with the board on what to do with the current Phase 1 indoor pavilion and the area around that location.

Proposal E: The members have voted and approved the transfer of funds above and beyond the 2.5% requirement in our bylaws for the Phase 2 Pool construction project. We have already been

working with construction companies, Allegan County Health Department and organizations involved with EGLE to prepare for the successful launch of this project. Official scope of work and request for quotes and/or proposals will be going out this month.

Thanks to all the members who let their voices be heard on these important decisions for Sandy Pines!

BOARD MEETING

During the August 19, 2022, Board meeting, the 2022/2023 budgets were presented. Lake Monterey Golf Course operational and capital budgets were passed. The Sandy Pines Wilderness Trails budgets were also passed. The operational budget focused on employee retention. As stated earlier, we are blessed with excellent, talented staff, and we need to continue to retain them to maintain stability and avoid high turnover. We also updated the fee schedule for both non-members and members of the park. Our capital projects were reviewed with the board. Our process of reviewing the budget

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regularly over the course of the season has proved beneficial in addressing areas of need, fielding questions and providing open resolutions by the time the budgets are ready for approval. For more information, please see our CFO Kimberly Williams' department update on dues.

The board approved Resolution 072222 updating language under Article XIII. Rules and Water Regulations. In summary, the language and rule now matches the changes made to Motorized and Non-Motorized stickers. It also eliminates the need to have members register their kayaks at the Secretary of State Office to receive MC numbers to hold a boat stake. Feedback from members is that this is an unnecessary thing to do. We agree. This will also place some money back in our members' pockets by not paying the \$15 state fee to register. Lastly, the Board approved many new committee members. This is very exciting as we need more members active on committees to help drive Sandy Pines to continue to be the best place in Michigan to camp and live during the summer.

Even as the season starts to wind down, there remains much to do for the team. Department Surveys are being developed and will be posted on the official Sandy Pines website. Please provide input for our departments. We will focus on improvements in the offseason. Employee evaluations will take this place month as well. Department managers will be providing feedback to their staff and setting direction for this upcoming fiscal year.

PROJECTS

Our staff and board will be focusing on many projects for the upcoming season. As stated earlier, we have already started the process with Spectrum for the upgraded TV and Internet. Phase 2 Pool is high on the list of projects as well. Other immediate needs we will be focusing on are improving our new Dynamics system that was launched this year. We have received much input of areas that the system is doing well and areas where it needs to improve. We just have to say, "Guest Passes" and we know where we need to improve. We will also be reviewing the launch of a new Point of Sale system. The current system continues to be a challenge for our Finance team as well as other departments. Our HR and Finance team will also be reviewing a potential new payroll and HR system to bring us into a

more efficient way of processing payroll while managing many of the HR needs. Lastly, we still have many Lake Committee recommendations to address. These will be reviewed in the off-season as well.

As we start to wind down the season, we would like to again share the importance of kindness. Toward the end of this season, we once again saw many incidents where members were unkind to staff and board members. This appeared in many departments as well as on social media. These actions are unnecessary and unacceptable. We spoke about this during our August board meeting and the Annual meeting for the need of kindness toward others. Please understand when speaking or typing your words that they can be hurtful. You are addressing a husband, wife, son or daughter who is simply trying to serve you. Harsh words will not be tolerated. We do need to thank so many of you for your positive attitudes and contributions to the park and staff this season. Your support of the departmental activities, your willingness to get involved with park wide activities is what makes this place a special, blessed place to be! Wow, what an awesome season! We are truly blessed to be at a great place to enjoy, work and serve! Thank you for allowing the staff, Board and me to serve you again this year!

God Bless as all things are done through HIM! Be safe heading to your off-season spot, getting the kids back to school and whatever you may be doing outside of Sandy Pines!

Ephesians 4:32

"Be kind and compassionate to one another, forgiving each other, just as in Christ God forgave you."

Colossians 3:12-13

"Put on then, as God's chosen ones, holy and beloved, compassionate hearts, kindness, humility, meekness, and patience, bearing with one another and, if one has a complaint against another, forgiving each other; as the Lord has forgiven you, so you also must forgive."

2 Chronicles 7:14

"If my people who are called by My name humble themselves, and pray and seek My face and turn from their wicked ways, then I will hear from heaven and will forgive their sin and heal their land."

Philippians 2:3-4

Do nothing from selfish ambition or conceit, but in humility count others more significant than yourselves. Let each of you look not only to his own interests, but also to the interests of others.

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BOARD OF DIRECTORS UPDATE

BY PAUL PEPPEL BoardOfDirectors@SandyPines.com

With September comes sweet sorrow as daylight shortens, temperatures moderate, and kids head back to school, signs that the 2022 season is slowly ebbing away. That said, there's still six weeks to enjoy the perks of the park. Perks that no other similar park in the universe can come close to meeting. Wait, Paul, did you just say universe? You bet your sweep bippy! To illustrate, just take a gander at this list of activities that took place this season at Sandy Pines.

In May, we got things started with Cinco De Mayo, our Meet and Greet for all the new members, the annual Park and Garden flower sale, our first-ever (and not last) chili cookoff, plus all

the Memorial weekend activities. In June, the temperatures soared along with the fun. How about Decorate the Decades? The Rubber Duck Derby, Superhero Day, Kids Crafts, boater safety classes, the Cars of Summer parade and display, our first golf cart poker run of the season, a fused glass class, and the teen weekend made it a month to remember.

In July, the weekend of the fourth was a blast (how cool that it was on a Monday!) our parade, fireworks, and host of sports tournaments. Many also viewed the Michigan Military Memorial Wall display, took part in the watercolor paint class, organized rock painting, family fun day, cardboard boat races, Halloween in July, Vacation Bible School, Christmas Eve weekend, the rainbow color run, and the night light boat parade. Oh, and the following month, how about the cookie bakeoff, food trucks and tunes, the Amazing Race and, of course, Christmas in August.

Had enough? Actually, the above are just a few highlights of the season as there are also many on-going activities from which to choose. Need some exercise? How about stretch and flex, Zumba, Cardio Drumming, and line dancing. Like to play cards? Plenty of that too, including euchre, hand and foot, Samba, Texas hold 'em and cribbage. Need more? Potluck dinners are always a hit, the adult book club, adult corn hole

at the golf course, food trucks galore, numerous flea markets and garage sales, fishing with Roger, Face to Phase meetings, RC race cars, adult Bible study, cup and a buck, scavenger hunts, pancake breakfasts, softball games, chapel concerts, sewing and knitting groups, karaoke, drive-in movies, tie dye Tuesdays, and Saturday night concerts.

Add to that the lake, the pools, the arcade and fitness room, Happy Shack and the Ice Cream shop, ropes course, disc golf, tennis and pickleball courts, volleyball and basketball, shuffleboard, horseshoes, mini-golf and maxi-golf, and golf cart rides to nowhere in particular. So yeah, I'm sticking with best in the universe. Go ahead, prove me wrong.

Perhaps you weren't aware of some of these activities or didn't know how to get informed. For your benefit, all of these events were listed on the calendar of the Sandy Pines Recreational Community website. The most reliable source for up-to-date happenings. And be sure to sign up to receive Rave alerts and weekly happenings on your mobile device. Easy-to-follow directions can be found as well on the website. And don't forget to bookmark the Sandy Pines Recreational Community Facebook page to keep abreast of all the goings-on.

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Board of Directors Update / Continued From Page 6

A couple of notes in closing. There aren't enough thanks to go around for those that help with many of the above, employees and volunteers alike. Many of these events wouldn't happen without these valuable human resources. Likewise,

thanks to all of you for exercising your right to vote in the August election. While the actual results are not known as of this writing, you have spoken, and we are listening and truly appreciate your support. As always, don't hesitate to reach out

to the board for any reason at boardofdirectors@sandypines.com. Happy September and here's hoping you can enjoy some revelry during the balance of the season!

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MEMBER SERVICE NEWS

BY ABBEY KOOIMAN & NICOLE KLINGE MemberService@SandyPines.com

Office Hours

Monday – Friday: 8:00 am to 4:00 pm

Saturday: 8 am to 12 pm (9/10 final Saturday open)

Sunday: Closed

Contact Information

Phone: 616-896-8315 x 0

Fax: 616-896-7409

Email: MemberService@SandyPines.com

10 Tips for the End of Season

When you're departing for the season, we recommend the following top ten tips:

1. Check and update your contact information.
2. Submit your mail forwarding request. If you have a Sandy Pines mailbox, submit your forwarding request 3-4 weeks before you depart. You can begin forwarding at any date, but it may take up to a month for it to take effect. Members are often caught off guard, especially in spring, with missed bills because they are stuck in forwarding limbo. Please call if you think you are missing your bills, as we cannot credit finance charges due to lack of selected mail service changes. If you keep your mailbox from season to season you do not have to return the keys.
3. Order your winterization. Forms need to be completed in the administration office. Keys need to be verified and winterizations cannot be scheduled until we have your form and confirmed your keys. Confirmation of winterization is not guaranteed by your receipt of the form. You must complete, sign, and return the form via the appropriate dates. We will attempt to send you an email confirmation after your winterization is complete.
4. Unplug your modem and router. Even though you may be turning off power to your trailer, it is recommended to unplug electronic devices to

avoid power surges. If you are going to be visiting during the winter you can use the devices, as service is not shut off to the park; however, if something happens to internet or cable service, it is only supported by Spectrum between April 15th and October 15th. If you are keeping internet from season to season, please keep your modem at your site.

5. Plan and order your last pump-out of the season. Each year members contact us after pump outs are complete and are stuck without options, as no one else pumps out trailers in the park.

6. Tidy Up. Spring cleanup can be easier if you clean up a little in the fall. Our Registered Contractors List is online at www.SandyPines.com/Members that lists businesses that can help.

7. Remove your boats and floating docks. Boats must be removed by November 1, 2022. If you installed a floating dock in your boat stake position, be sure to remove it.

8. Plan ahead for Annual Dues & Quarterly Electric Payments. Annual dues & quarterly electric/unit tax will be billed on October 1st and due on

October 25th. We do offer a six-month payment plan that applies only to dues and assessments. If you opt into the plan, please understand the monthly installment amount does not include previous balances, new account charges, or quarterly electric and state unit taxes billed during the payment plan term. Those charges would be in addition to the installment amount. You can put money on your account in advance and carry a credit to help minimize the amount due in October. ACH is no longer available.

9. Keep track of your account(s). Member Service is staffed year-round, so if you have trouble logging in to your Member Web Access to view your account information or if you have questions or billing concerns, please call or email: 616-896-8315, ext. 100 or 101; memberservice@sandypines.com. For those who only receive emailed statements, Sandy Pines is not responsible if you miss the emails and accrue finance charges. Keep in touch! We're here to help.

10. Celebrate the end of the Season at the Fall Flea Market and Pancake Breakfast! Join your friends and neighbors at the end of the season!

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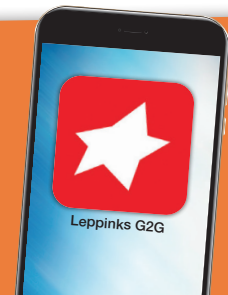
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FINANCE & ACCOUNTING NEWS

BY KIMBERLY WILLIAMS Kim@SandyPines.com

Before beginning the review of the financials, I would like to share a little information on the recent issue of processing of emailed statements.

Issue with Emailed Statements

Over the past few months, we have been notified from members that they are not receiving their emailed Member account statements. As a first reminder, your statement is always available through the online payment portal or through member service. Through much investigation, trial and testing, it was determined that the error with not receiving statement was not with Sandy Pines sending the statements, but rather the virus protection or set up of each individual member and the email server used on the member side. This was a difficult situation to test as various members were receiving statements still and some were not. We were made aware that particular servers and email processors were flagging the sandypines.com as unsafe and blocking the receipt by members. For this reason, through member communication within the E-news and Footprints we strongly encouraged members to mark the sandypines.com as a safe delivery receipt through their specific email portal, if the member intended on receiving an email statement. This is not a setting Sandy Pines has access to or is able to control.

In the meantime, we have investigated the nature of email lists that are showing sandypines.com as unsafe and have taken multiple steps to remove that to the best of our IT department's capability. We do send statements, regardless of if you have a balance or not, therefore if you ever notice in the first week of a month that you have not received one, please check your spam, or view your account online or in office.

I wanted to take the opportunity to make sure you have a clear understanding on the issue, and with our apology please understand this is an issue that was unfortunately out of our control. We again ask and thank each member for taking responsibility of their accounts whether a mailed statement or email statement is being blocked by any outside issue and if so let us know right away to track the issue and ensure you are receiving access to your statements in the future.

Financial Statement Review and Approval

The most recent July 2022 financial statements for both Sandy Pines Wilderness Trails and Lake Monterey Golf Course have been approved and posted on the Finance page (hyperlink at the very bottom of the webpage) at www.sandypines.com.

SPWT

- Operation cash in the month of July 2022 reflects the receipt of the \$1.065M final reimbursement for the North Shore Safe Room project.
- The Charles Schwab Investment account did decline again in July with the current trend of market fluctuations.
- Other Receivables in July reflects that reduction and receipt of the Final FEMA payment now posted in the operations cash.
- Acquisitions on the Balance Sheet reflect the current year construction projects year to date.
- Current Liabilities is at \$700k reflective of the normal A/P activity for the year-to-date.
- Net Income is approximately \$278k under the year-to-date prior year Net Income amount.
 - Operating margin for the month of July 2022 is \$116k under the prior year amount, with the other \$162k being related to the unrealized losses accumulated year-to-date in the Schwab Investment account. This is expected with the current market environment and the advice of our investment advisors encouraging us to ride the trend to recoup with a future expected turnaround in value.
- Days in cash reserved as of July 2022 is 190 days and 293 with a possible access to the Schwab Investment funds if needed.
- As of July 2022, Admin and Maintenance Net Income/Expense is expected to be on target for the FYE as of September 2022.
- Security Net Expense is expected to be slightly over budget as of the end of the year but offset in gains with the staff restructure.
- Recreation is currently projecting to be overbudget as of year-end with current July #'s, due to staff restructuring and will be determined by income received through

attendance of the social activities added during the year.

- Resort Services Operational Income is expected to be in the positive over budget at FYE, and support the increased recognition of depreciation and property tax expense.
- Park and Garden is up in overall revenue and on target with the final inventory count at year-end.
- Golf Rental Income is currently positive over the FYE budget amount as of July 2022 and is expected to remain in the positive by year-end.
- The Retail Center is showing a drop and a net loss with the affect of an increase on cost of gasoline fuel and use limited to just internal use.

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- Sales gross Revenue as of July 2022 is up with an increase in sales of SP sites and an increase in camping. Sales operational expense is up from prior year, but well in line with budget. Sales overall is projected to be positively over budget as of FYE.

LMGC

- Operations cash is \$140k over prior year due to the receipt of current receivables and increased gross revenue recognized on the course with green fees and within the club house with the success of the 19th Hole food options.
- Net Income is approximately \$25k over prior year and projected to be \$90k over budget at FYE as of July 2022.

FY2023 Budget Review:

The 2022-2023 Operational and Capital budgets were presented, reviewed and approved by the Finance Committee and Board of Directors in August 2022.

SPWT

The 2022-2023 projected budget for Sandy Pines has a Net Expense of (\$194,663), which is \$60k lower than the current year budget, with a positive adjusted cash budget of \$430,837 and drop of \$32k from the current year cash budget.

The March 2022, 12-month Midwest Region CPI Index applied to the 2023 dues is 8.6% for an annual increase of \$125 to the current dues.

- The 2022-2023 Administration Budget does have an adjustment to the facility rental income goal with an adjustment to pricing based on type of use at the North Shore Building as well as the Pavilion. Flea Market fees is also increased \$10 from \$35 to \$45 and will offer an option for early setup, if available, for an additional \$15.
- Security has an increase from \$8 to \$10 for the replacement of a Prox card when the old card is present and a cost of \$30 for a camper who does not replace their camper Prox card. A change to the pricing of Guest Passes is also included in the Security Budget. Guest Passes remain at \$5 a day, however with the assistance of Security in reserving a guest pass the cost is now a single \$10 charge per request for assistance. The price of a camper guest pass is now \$20 compared to \$15.
- Maintenance Service Income for Winterizations increased \$10 respectively depending on the request and Pumpouts increased \$1 per pumpout to held account for the inflation on the operating expenses that Sandy Pines incurs by providing these services.
- Resort Services includes the new TV and Internet programming annual assessment as passed through the most recent election held on August 20, 2022. The expense for the services has been adjusted accordingly as well.
- Lease Income includes the 8.6% CPI increase on the lease contracts.
- Golf Cart Income includes the increase in

pricing from \$55 to \$60 for a 4-passenger golf cart and \$75 to \$80 for a 6-passenger golf cart.

- Retail Income includes the increase of \$10 per space for bullpen rentals to remain competitive to market changes and account for the high interest in the service option provided.
- Sales Income includes an increase of approximately 8.6% CPI amount to the Camping and Seasonal Rates, to mirror the same impact members have with the increase to dues.

The 2022-2023 Capital Improvements scheduled include:

- Reshingle a roof with possible locations including; CC #2, Core Pavilion and Core Picnic Area, Cabin Roof/Siding (N407)
- HVAC/ Water Softeners
- Renovate the Phase 3 Security Office
- Addition of a Storage Barn behind Retail for SPWT owned golf carts and train
- Renovation to the Retail building for code compliance specifically in the Outback area
- Update LED lighting with the Park
- Resurfacing necessary paved areas within the Park
- Replacement of a Tractor and Maintenance Truck
- Recreation Court Replacement and Resurfacing per prioritized schedule
- Addition of the Phase 2 Pool
- Administrative Computer Replacement per prioritized schedule
- Replacement of Patrol Vehicle per prioritized schedule
- Replacement and update of entry gate boxes
- Updates and replacement of Camera and Wireless equipment within the Park per prioritized schedule
- Security equipment per prioritized schedule
- Mini Split A/C for prioritized cabin
- Replacement of Campsite Picnic Tables per rotational/prioritized schedule

LMGC

The 2022-2023 projected budget for Lake Monterey Golf Course has a Net Income projection of \$81,300, which is a reduction of \$2,906 to the overall budget with a \$53,625 increase of gross revenue sales, \$18,000 increase in cost of

Continued on Page 11

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goods sold and \$38,531 increase in operational expense. The Capital updates planned for the Golf Course in 2022-2023 include replacing the bridges by Tee #13 and Tee #18.

The fully updated budget and fee schedule is available on the website with the 2022-2023 budget document under the Finance Page and is also included under the Member Service page under the current fees section.

Upcoming Dues and Assessments:

You will find your 2022-2023 Dues and Assessments, total of \$2,353 billed on your September statement and mailed on October 1st. Please refer to the outline within the Footprints

and on the Sandy Pines web page for the cost breakdown. Payment will be due October 25th. Sandy Pines does provide an option for six monthly installment payments to pay the dues, capital contributions, cable and assessments only in the amount of \$406.91 (October through March). The payment plan does not include any other fees and charges billed to your account each month. Failure to make payments within the payment schedule, will result in the members' ineligibility of using the installment plan and your remaining balance will be due in full the month following a missed monthly installment payment. Continued unpaid balances can result in membership termination.

I would like to personally thank the many volunteers within the park, who give so much of their time and energy, working on the Board, on various committees or helping day in and out through many activities within the park. I have greatly enjoyed the opportunity working with each of you during the season and appreciate all of your support and encouragement. Sandy Pines is blessed with all of the contributions you provide to the park.

We appreciate your support and dedication to Sandy Pines and the Golf Course and send continued summer blessings to all of you!

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CAMPING NEWS

BY JANELE TOMES Janele@SandyPines.com

Contact Information

Phone: 616.896.8315 x 103

Email: Janele@SandyPines.com

Hello! We had a great summer camping season here at Sandy Pines! We had many returning campers from prior seasons, several new campers that extended their stay after having such a great experience here, and even some campers who loved Sandy Pines so much they bought in to Sandy Pines this summer! We do still have campsites, trailers, and cabins available until our park closes on October 15. Fall is a great time to camp! We have our Fall Fest on October 1 which will be a great day to enjoy the outdoors! Please tell your family and friends! Sandy Pines has 59 campsites throughout the park that we rent out, and we also have five park model trailers and ten rustic cabins. The trailers and cabins are not pet friendly, but we welcome furry friends on a leash at any of our rental campsites. We do offer an associate discount for our associate members, and we also offer a military discount for anyone who has served or is serving in the military. Thank you for your service! You will need to contact the Camping Department to have the discount applied, which you can do after you make your reservation online. Your refunded amount will go back on to the card you used at the time of purchase. Reservations can be made

directly from our website at www.SandyPines.com. If you have any questions or would like me to book a reservation for you, please give me a call at 616- 896-8315 ext. 103. I would love to help and look forward to hearing from you!

Welcome Ronna

Hello and Good Day to you all! My name is Ronna Bonga and I am here to serve you as the Administrative Support in Sales. I started in June as a seasonal employee, assisting Kent Livingston and Janele Tomes with Sales and Camping, and I will continue to do so as a part-time employee. I want to thank everyone for making me feel welcome and have come to truly enjoy what I do supporting our members, campers, community, and other staff members. It has been my pleasure getting to know our new members coming in, our current members, as well as those who are moving on to new adventures. I was raised in Hopkins where I continue to live with my husband and 3 teenage children. Thank you again for your continued support to make Sandy Pines a great place to be a part of and live. God Bless!

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SECURITY NEWS

BY PAUL SCHAAF
Paul@SandyPines.com

Office Hours

Emergency Security Staff is onsite 24 hours/day.

INCIDENT NUMBERS

In July, Public Safety Staff took 161 complaints. For the 2022 year, we have taken 718 complaints. The phase breakdown for those complaints is as follows:

Phase 1- 32%
Phase 2- 11%
Phase 3- 7%
Phase 4- 18%
Phase 5- 16%
Phase 6- 10%
Condos- 1%
Golf Course- 2%
Dump- 1%
Off Property- 2%

Christmas in August was another huge success. Thankfully the power outage was short-lived, and the lights were able to come back on. Thanks to everyone that decorated and made the event fun for so many.

Parking reminder. Boats and trailers are not allowed to be parked overnight in the overflow parking areas.

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SAFETY NEWS

BY STEVE DEYARMOND Steve@SandyPines.com

Preparation for Winter Storage Mode

1. Secure and place outdoor items in a shelter.
2. Winterize your trailer prior to freezing temps and have your holding tank pumped. Winterize or contact your lawn service to winterize your lawn sprinkler system.
3. Remove items that will freeze in cupboards. Remove alcoholic beverages from the park. Remove the food in cupboards that will attract mice or ants.
4. Defrost and clean your refrigerator. Place baking soda in the refrigerator to absorb odors. If you leave items in your freezer for the winter place a frozen cup of water in your freezer with a quarter on top of the ice. If you return in the spring and the quarter is not on top of the ice you have had a power outage and food is most likely spoiled.
5. Place moth balls under your trailer to deter critters and deacon or mouse proofer to deter mice.
6. Place golf carts in storage or affix them to a stationary object or your second golf cart with a chain and padlock to deter theft. A wheel can also be removed to deter theft. Disconnect batteries.
7. Turn off your propane tanks. Have your propane tanks filled if you plan to visit in the winter months. Have a furnace technician check your furnace for proper operation.
8. Have your watercraft winterized and place it in storage. Outboard motors should be secured with a chain and padlock.
9. Contact your lawn service for fall leaf removal. Call early – leaf removal

companies become busy in the fall. Please do not rake or blow leaves into the lake, green area, or onto other sites.

10. Close vents, windows, and roll up awnings. Place pop-up campers in storage mode. Have a technician check around roof vents for proper weather seal.
11. Turn off the electric at the pedestal at the road.
12. Place stabilizer gas treatment in golf carts, lawn mowers, watercraft, and mopeds.
13. Remove boat dock from the lake and place it on your site. Boat docks may not be stored in the green area. Watercraft may not be stored on the beach or in green areas. All boats must be removed from the lake by November 1st.
14. Turn off your water at the water riser, disconnect your water line and mark your water line.
15. Make sure that Sandy Pines has your winter address and phone number. Update the park if you move in the winter. Leave an emergency contact name with the park if you plan to be out of state or a distance away in the winter months.
16. Remember to replace your smoke detector batteries before leaving this fall.
17. Remember to turn off your thermostat before leaving this winter. Some furnace blower motors will continue to run when the thermostat is still on in the winter months.
18. Remove valuables and valuable items from your trailer for the winter months.

19. Contact a local contractor for any roof/leak repairs.
20. Check the age of the Fire Extinguisher in your unit and the last date inspected. If older than six years or not hydrostat tested in the last six years, it may be more cost-effective to replace with new.
21. Wipe surfaces, clean floors, and vacuum floors to remove any food traces that would encourage rodents.
22. Check trailer skirting and repair or replace missing skirting to deter animals from getting under your camping unit.

Proximity Cards

For the past two years, the park has asked that members stop in at the Public Safety Office and have their swipe card with the magnetic stripe exchanged for a Proximity card at no cost. If you have not exchanged your swipe card for a proximity card please take the time to migrate to a proximity card. Swipe cards will cease to work after October 15, 2022.

Swipe cards are cards with a magnetic stripe on the back. If you have a card with a proximity disk these are proximity cards and will continue to function. After October 15th the cost for a proximity card is \$20. Please take the time to exchange your old magnetic stripe card for a new proximity card by October 15th, 2022.

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COMMUNICATIONS NEWS

BY IAN MITCHELL Ian@SandyPines.com

Department Surveys

Please take the time to give your input on the various departments here at Sandy Pines! We have surveys for Park & Garden, Staff, Communications, Sales, Events, Camping, Recreation, Public Safety, and Member Service. Your feedback will help us across all departments! Thank you for your time. You can find the surveys at SandyPines.com/Surveys

Thank You, Sydney

Thank you to our Communications Assistant, Sydney Ritz! Sydney was a huge help in the office, and at events snapping photos. I couldn't have asked for a better co-host for On The Scene! We wish Sydney the best of luck!

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SCAN TO SIGN UP



FOR OUR E-NEWS!

LAKE MONTEREY GOLF NEWS

BY LARRY FINKBEINER www.LakeMontereyGolf.com

Wow, this morning the temperature felt a little like fall. But what a beautiful morning out on the golf course. One of those rare mornings when I get to go out and enjoy the course with some great company. I love fall golf. If you don't get out this time of year, you are missing a lot. The course is in great shape. Dave and his crew just finished verticutting the greens this morning and they looked so nice. I can't thank the maintenance crew for all they do. If you are interested in working on our maintenance crew, we could use more help. Stop down to the clubhouse and pick-up an application.

It has been a very successful year with many new ideas and projects getting accomplished. We want to thank all those who have volunteered their time this year and helped get these projects done.

I want to give a big thank you to our amazing staff inside the clubhouse. They have done an awesome job serving each of you. Their dedication and commitment is greatly appreciated.

Be sure to follow us on Facebook and our website at www.lakemontereygolf.com for the latest up to date events.

Come join us for lunch at "The 19th Hole Grill" at Lake Monterey Golf Course.

We plan to continue with the daily lunch special baskets through the end of September. Our daily lunch specials run from 11:30a.m. until 1:30p.m, Monday through Friday. Stop out and enjoy lunch and a round of golf.

Adult Cornhole on Friday, September 2nd

Sign up and warm up begin at 6:00pm. Bags in the air at 6:30pm sharp. Cost is \$5.00 per team.

You can use your own bags or bags are supplied. Food and Drink specials start at 5:30. Grilling Hotdogs with sides, chips, and cookies. All drinks must be purchased at the golf course, no outside alcohol or coolers are allowed to be brought down to the course.

CLOTHING SALE: We have received new clothing and we will be running all clothing at 20% off during Labor Day Weekend. Be sure to stop in and check out our selection of clothing.

Please be mindful of the following rules of the golf course:

-Absolutely no personal coolers or bringing alcohol or beer to the course.

-Always bring your Sandy Pines member or associate card to be scanned. Cards must be scanned once for each nine you are playing.

Continued on Page 14

HAPPY CAMPER TEXT ALERTS

New SMS text opt-in for Members, Associate Members, Guests, and Campers

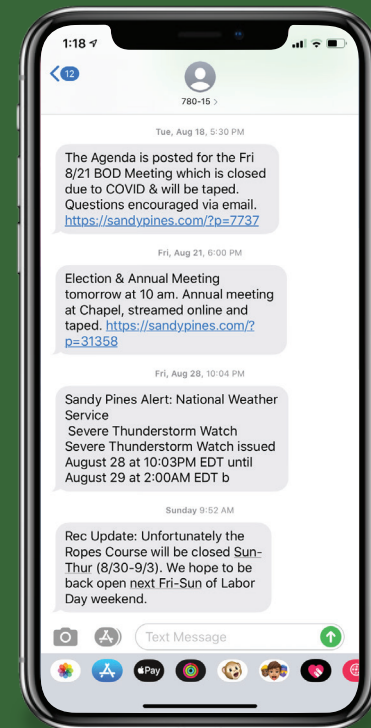
To Opt-In: Text "SANDYPINES" to 67283
To Opt-Out: Text "STOP" to 67283

Park news, event updates, weather alerts, cancellations, and closures.



SANDYPINES
RECREATIONAL COMMUNITY

More information at SandyPines.com/Sms-Text-Opt-In



-Knobby tires and six-seater golf carts are not permissible on the golf course.

-Proper golf attire is required. No tank tops allowed. Men's shirts must have sleeves. Women's tops must be golf attire.

-Groups of 5 players or more are not allowed without prior permission.

Let's make golf fun for everyone by following these rules. We appreciate your cooperation.

We look forward to seeing you all at the course.

Finally, thank you to all those who have come out and played golf or supported our new programs this year. We are happy to be here serving our

park and hope you all get a chance to take advantage of playing golf during this special time of year. Let's go golfing!!!

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PARK & GARDEN NEWS

BY JACK SCHMIDT Jack@SandyPines.com

Another season is coming to an end. Only 6 more weeks and we will close the 2022 Camping Season. There is a lot of important information in the P & G footprints article so please read to get all the dates for closing your sites and the end of the 2022 season.

REMOVING BOATS

First is removing boats from the lake and setting them up for the winter. We again will be taking schedules to pull the boats out of the lake through the end of September. If you need them removed later than September 30 there is an additional fee of \$20. If you are on the IN/OUT service, you have already paid but if you are in need of just being pulled out the cost is \$30. You must schedule the pullout with the store by calling 616-896-9334 and get an appointment set up for the removal service.

WATER SOFTENER INFORMATION

The next important schedule is the pick-up or return of the softener from your site. If you picked up and installed the softener on your own they must be returned to the back of the Park and Garden (on the trash compactor side). Please make sure you put duct tape on the softener with your lot number so you will get credit for the return. All softeners must be returned to the store by OCTOBER 15th.

Because of the state regulations, if the Park and Garden staff is picking up the softener, we will start picking up the softeners starting on Monday, October 10th and will be completed by Thursday, October 13th. We ask that anyone with a softener come into the store or call to schedule a date for pickup if you will be leaving the park before the last week of the season.

For the 2023 Summer Season, the softener billing will be added to the renewal form from the Membership office in the spring. You will not need to come in and sign a contract this year. For anyone who would like a softener for the 23-summer season and didn't have one this year please contact the Park and Garden so you will be on the list and receive the discount offered. The cost will remain the same as it was for the 2022 season.

UPDATED END OF SEASON HOURS

The Park and Garden Store and Rental office hours will change starting September 6th. In September we will only be open on Friday and Saturday. If you are in the need of stone or mulch bulk orders delivered that will still be done during the week but must be arranged by calling the store (616-896-9334) 24 hours in advance. We will then contact you to confirm the type of delivery and times. Our hours on Friday and Saturday will be 9:30 to 3:30 pm.

As long as the weather is good you can arrange Kayak and Paddle Board rentals by calling 24 hours in advance at 616-896-9888. Golf carts can still be rented through the end of September. You can use the online system to reserve a cart or call the rental office number 24 hours in advance.

The marina will be open on September 2nd, 3rd, and 4th and the following Saturdays in September 10th and 17th weather permitting.

INVENTORY CLEARANCE

Starting August 29th and ending on September 24th we will be offering a 20% discount on all items in the store while supply is available.

Thank you for your patronage during the summer of 2022. This has been a good year and that is because you continue to use the store for your needs in the park.

THANK YOU

As most of you know this is my last year as manager of the Park and Garden store. After 12 years of managing the store and 23 years as a member of Sandy Pines, I have decided to retire. It has been a great experience working for you during these years. I want to thank Dale Yoder, John Glass, Dave Richter, Ken McCallum, Chet Ryan, George Whipple, Ian Fritz, Lynn Carcione, Lynn Asp, Donna Henderson, Becky Totten, Carol Brower, Sarah Vlietstra, Craig VanNord, Hunter and Brandon Collison, Kelly Botwinski, Barb Glass, and Pete and Tula Walther who worked with me over the past 12 years in the store and the rental area. You have made my job very enjoyable over the years.

Thank you to all the members over the 12 years who have helped in the growth of the store by allowing us to service you membership. The favorite comment I receive in the store is "we stopped here FIRST to see if you had the item we need before going into town".

I look forward to seeing Sandy Pines over the next years as they continue to grow.

THANK YOU

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THANK YOU

Volunteers

FOR YOUR TIME IN MAKING THIS ANOTHER GREAT SEASON!

**“Volunteers do not necessarily have the
time; they just have the heart.”**

- Elizabeth Andrew





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