Lake Monterey Golf Course, L.L.C.

## FINANCIAL STATEMENTS For the Twelve Months Ended September 30, 2021

PREPARED BY MANAGEMENT UNCONSOLIDATED APPROVED

## Lake Monterey Golf Course LLC BALANCE SHEET September 30, 2021

	<b>Current Year</b>	Last Year	
CURRENT ASSETS			
Cash	376,694	364,235	
LMCG Asset Replacement Cash	37,118	62,370	
Petty Cash	5,764	5,764	
Accounts Receivable	61,370	15,969	
Prepaid Insurance	0	1,966	
Inventory - Food	901	1,217	
Inventory - Alcohol	1,176	864	
Inventory - Merchandise	10,537	11,327	
Inventory - Supplies	10,763	5,902	
TOTAL CURRENT ASSETS	504,323	469,614	
FIXED ASSETS			
Equipment	629,966	617,099	
Buildings	408,713	406,472	
Land Improvements	108,572	108,572	
Land	359,106	359,106	
Acquisitions - Current Yr	79,602	35,848	
Accumulated Depreciation	(724,034)	(678,295)	
TOTAL FIXED ASSETS	861,924	848,802	
OTAL ASSETS	1,366,248	1,318,416	

## Lake Monterey Golf Course LLC BALANCE SHEET September 30, 2021

	Current Year	Last Year	
LIABILITIES AND EQUITY			
CURRENT LIABILITIES			
Accounts Payable	40,896	81,254	
Gift Certificates Redeemable	1,885	2,087	
Accrued Payroll, Taxes, Benefits	5,646	1,323	
State Tax Withheld	(774)	(774)	
Sales Tax Payable	4,649	1,925	
TOTAL CURRENT LIABILITIES	52,302	85,815	
LONG TERM LIABILITIES			
Note Payable - Sandy Pines	0	0	
Note Payable - Phase Six	555,825	630,825	
Note Payable - Sp Equipment	0	0	
TOTAL LONG TERM LIABILITIES	555,825	630,825	
TOTAL LIABILITIES	608,127	716,640	
EQUITY			
Capital Contributions	376,000	376,000	
Retained Earnings	163,069	64,955	
SP Golf Annual Add'l Equity	115,720	75,986	
Net Income (Loss)	103,331	84,834	
TOTAL EQUITY	758,120	601,775	
TOTAL LIABILITIES & EQUITY	1,366,248	1,318,416	
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## Lake Monterey Golf Course, LLC CONSOLIDATED YEAR TO DATE COMPARATIVE For the Twelve Months Ended September 30, 2021

	Current	Y-T-D	A	Budget		Last Year YTD
	Activity	Y-1-D Activity	Annual Budget	Remaining Dollars (\$)	%	Activity
INCOME						
Memberships	0	16,765	9,500	(7,265)	-76.5%	14,590
Sp Golf Assessment	270,250	270,250	270,250	0	0.0%	270,250
Weekday Green Fees Weekend Green Fees	2,009	31,627	30,000	(1,627)	-5.4% -13.3%	29,578 14,046
Senior/Jr Green Fees	1,722 705	17,000 7,877	15,000 5,000	(2,000) (2,877)	-13.3% -57.5%	9,308
League Green Fees	840	16,833	17,500	667	3.8%	15,745
Member Green Fees	18,241	117,656	110,500	(7,156)	-6.5%	127,093
Power Cart Rentals	7,761	58,168	40,000	(18,168)	-45.4%	57,177
Pull Cart/Club Rentals	80	620	500	(120)	-24.0%	0
Taxable Food Sales	2,233	15,086	17,500	2,414	13.8%	9,540
Beer & Wine Sales	5,915	39,065	46,000	6,935	15.1%	30,376
Merchandising Sales Advertising Income	3,425 0	24,379 250	25,000	621	2.5% 90.0%	19,974 0
Miscellaneous Income	5,843	7,896	2,500 1,000	2,250 (6,896)	-689.6%	1,735
TOTAL INCOME	319,023	623,472	590,250	(33,222)	-5.6%	599,412
Food Purchases	2,083	14,085	14,000	(85)	-0.6%	5,562
Beer & Wine Purchases Merchandise Purchases	1,000 435	15,747 17,710	17,000 20,000	1,253 2,290	7.4% 11.5%	15,427 15,995
TOTAL COST OF SALES	3,518	47,542	51,000	3,458	6.8%	36,984
TOTAL GOOT OF GALLS	0,010	47,042	01,000	0,400	0.070	00,304
GROSS PROFIT	315,505	575,930	539,250	(36,680)	-6.8%	562,428
OPERATING EXPENSES						
Salaries and Wages	23,948	154,946	159,181	4,235	2.7%	145,260
Payroll Taxes	1,888	12,399	16,000	3,601	22.5%	12,577
Workers Comp Insurance	0	1,639	2,000	361	18.1%	1,933
Group Health & Life	681	10,192	12,000	1,808	15.1%	7,600
Pension Expense	370 979	4,269	3,500	(769)	-22.0% 13.3%	7,140
R/M Equipment R/M Buildings	29	30,351 13,090	35,000 7,500	4,649 (5,590)	-74.5%	46,572 9,770
R/M Course	243	50,841	20,000	(30,841)	-154.2%	33,149
Equipment Rentals	0	610	2,500	1,890	75.6%	1,478
Golf Cart Lease Expense	3,792	25,888	23,000	(2,888)	-12.6%	22,753
Sm Equip Replace	0	0	1,000	1,000	100.0%	0
General Supplies	4	427	2,000	1,573	78.6%	711
Fertilizer/Chemicals/Seed	0	22,007	30,000	7,993	26.6%	33,033
Office Supplies/Printing	0	67	1,000	933	93.3%	851
Miscellaneous	0	412	1,000 500	588 605	58.8%	920 44
Meals Expense Electric	2,231	(105) 15,878	12,500	(3,378)	120.9% -27.0%	13,558
Heat	49	743	1,000	257	25.7%	679
Trash	396	3,729	1,000	(2,729)	-272.9%	1,269
TV/Internet	316	3,789	2,800	(989)	-35.3%	3,162
Telephone	0	80	1,000	920	92.0%	880
Gas, Oil, Auto	2,329	7,389	9,500	2,111	22.2%	6,751
License & Fees	0	1,593	1,750	157	9.0%	947
General Insurance	3,288	12,892	12,000	(892)	-7.4%	11,850
Advertising Management Fees	199 12,000	4,467 12,000	12,000 12,000	7,533 0	62.8% 0.0%	17,400 12,436
Professional Fees	398	6,229	7,500	1,271	16.9%	6,270
Bank/Credit Card Fees	0	0	5,000	5,000	100.0%	3,173
Depreciation	3,709	44,511	55,000	10,489	19.1%	44,511
Amortization		0	0	0	0.0%	0
Property Tax	6,653	32,263	32,000	(263)	-0.8%	31,597
TOTAL OPERATING EXPENSES	63,503	472,599	481,231	8,632	1.8%	478,274
OPERATING PROFIT (LOSS)	252,002	103,331	58,019	(45,312)	-78.1%	84,154
OTHER INCOME & (EXPENSE)						
Interest Income	0	0	1,750	1,750	100.0%	498
Asset Reserves Interest Income TOTAL OTHER INCOME (EXP)	0	0 0	1,750	1,750	0.0% 100.0%	182 680
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Net Income	<u>252,002</u>	103,331	59,769	(43,562)	-72.9%	84,834