

FOOTPRINTS

JULY 2024

IN THE SAND



SANDYPINES
RECREATIONAL COMMUNITY

PHONE NUMBERS

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 Nichole MilbockerExt. 100

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 Kimberly Ext. 109
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 Steve Helmer..... 616.896.7286
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 Ben Fifelski, Supervisor
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Emergency/

Public Safety..... 616.896.9006
 Steve Deyarmond, Emergency
 Services Director
 Paul Schaaf, Security Services Manager

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Chet Ryan.....616.896.9334
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Recreation

Department..... 616.896.8315
 Abby Greenfield.....Ext. 800
Recreation@SandyPines.com

Lake Monterey Golf 616.896.8118

Dave Ingles, Manager
www.lakemontereygolf.com
Golf@golflmgc.com

Laundromat Hours – Open 24 Hours

ADMINISTRATIVE TEAM

Jeff Sweitzer Park President
 Kimberly Williams Finance & Accounting
 Steve Deyarmond Emergency Services
 Ben Fifelski Maintenance
 Dave Ingles Lake Monterey
 Golf Course

MANAGEMENT TEAM

Janele Tomes Camping
 Ian Mitchell Communications
 Chet Ryan..... Park & Garden Manager
 Dale Yoder Food Operations Manager
 Jim Buchanan..... Park Inspector
 Paul Schaaf Security Services
 Abby Greenfield..... Recreation

COMMITTEE CHAIRS

Finance..... Ginny Hager
 Golf Course Joe Zomerlei
 Long Range Planning..... Kevin Hager
 Rules Drew Torres
 Safety & Security..... Dennis King
 Lake Study..... Valerie Troschinetz
 Library..... Jodi Hansen

OUR MISSION

We are dedicated to providing a fun and safe environment where families and friends create a lifetime of memories.



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 Park & Garden Store 616.896.9334
 Park & Garden
 Rental Office 616.896.9888

BOARD OF DIRECTORS

Ellen Carpenter, Chairperson(2025)
 Rick Day, Treasurer(2026)
 Bob Deckinga(2025)
 Pat Doezema.....(2026)
 Kelly Johnson, Vice Chairperson.....(2024)
 Paul Poppel, Secretary.....(2025)
 Stephanie Saypanha(2024)
 Craig Van Beek.....(2026)
 Scot Wyman(2024)

BOARD OF DIRECTORS ~ MISSION STATEMENT ~

The Sandy Pines Board of Directors will provide positive leadership and management direction so as to ensure the long term viability and success of Sandy Pines Wilderness Trails, Inc.



PARK PRESIDENT NEWS

BY JEFF SWEITZER

Jeff@SandyPines.com

This month we celebrate our freedoms, opportunities and blessings of our great country. It is also a time to reflect on what it has taken to make this country great. From our founding fathers to our men and women of today and the past who have sacrificed so much to protect our freedoms and opportunities. We are so blessed to be living in these United States of America. It is the greatest country in the world. We hope you celebrate with your families and friends here at Sandy Pines. Our Happy Place is a great place to give thanks!

Our park will be exceptionally busy during our Fourth of July weekend. Our community will be the largest populated spot in Allegan County as it is every year during this holiday weekend. Please remember to be kind, respectful and patient to our staff, other members and guests. It is a time to celebrate, be thankful for our freedoms and have fun! God Bless you and God Bless our United States of America!

Board of Directors Nominations

Our 2024 election is upon us. It is an opportunity to fill (3) three Director Positions all serving (3) three-year terms. Scot Wyman is a current board member re-running for his seat. Ginny Hager, our current Finance Committee Chairperson and former Board Treasurer is back to run for another term after a year off from serving the board. Larry Munger former board member from 2 years ago and Laura Hires newcomer are also running this year. Kelly Johnson, Vice Chairperson, and Stephanie Saypannha will be rotating off our board. We Thank them for their service to our park.

Please read further in this addition of our Footprints for the remaining excellent candidate information. Their pictures and bios are on the following pages.

Thank You to all our Candidates willing to step into a leadership role to make Sandy Pines a great place to make family memories. We are truly blessed to have members willing to help our park address challenges and opportunities while governing Sandy Pines and Lake Monterey Golf Course. Stay tuned for a Meet the Candidates date this month to hear each candidate speak and answer questions. All candidates will appear on our 2024 Ballot on August 17, 2024. Each one of them desires our vote.

2024 Ballot

Our 2024 Ballot is set and will be available later this month. Members will be able to vote via absentee ballot by picking up your ballot at Member Service. Please make sure you bring your Membership ID to get your ballot. If you have any questions, please contact Member Service.

Board of Directors Workshop

In June we held a town hall providing information on Building and Development in our park. We discussed three specific areas: 1. Greenspace, 2. Shoreline and 3. Trailer Modifications. Thank you to all who attended. We encourage you to visit our YouTube Channel to watch it in its entirety. <https://www.youtube.com/user/sandypineswt/videos>. There

were many great questions, comments and discussions regarding these topics.

Coming out of our town hall, trailer modifications are clearly an area of focus. Communications earlier this season to contractors in the park and members implemented actions moving forward to eliminate any trailer modifications which are against our rules. This month the board will meet for a workshop session to discuss potential rule changes, resolutions communicated during our June board meeting and/or corrective actions to address this topic moving forward as well as addressing any that may have already taken place in the past. Your questions, comments and concerns expressed at the town hall will be heard at the workshop. Lastly, we want all members to understand the overall purpose of reviewing this topic is to protect our park and our members.

Town Hall

We have had excellent attendance at our 2024 Town Halls this season. Thank you to all our members who attended. Many great questions and discussions are brought forward during our town halls.

Our next town hall will be focused on our 10-Year Capital Reserve. It will take place on July 20th after our Meet the

Continued on Page 4



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Candidates meeting. We will provide history on our 10-year capital reserve, show where we are currently to the plan and discuss thoughts about what is next after it expires in 2027. We hope to see many of you there as this is another important topic affecting our park's future and sustainability.

Political Flags and Material

We have been receiving many questions on this topic. As we balance our right of freedom of speech, we ask our members, associates and guests to be respectful of the items you are flying and displaying in the park. The park has zero tolerance of vulgar items, inappropriate flags, stickers, etc. being displayed on golf carts, sites, boats, vehicles, or any other spot or location in the park. If found or reported, members will be asked to remove the item(s). Failure of removal will result in Conduct fines and violations with the park removing the items. The park reserves the right to determine what is deemed inappropriate. A communication will be going out this month to reaffirm the park's stance on this matter.

Be Safe and Kind This Holiday

Join us for our July 4th Holiday Parade. We will start at the Waterpark and end at the Flea Market area. Our park will

be exceptionally busy during our Fourth of July weekend. Our community will be the largest populated spot in Allegan County as it is every year during this holiday weekend. Please remember to be kind, respectful and patient to our staff, other members and guests. It is a time to celebrate, be thankful and have fun! God Bless you and God Bless our United States of America!

Elmer Davis: *"This nation will remain the land of the free only so long as it is the home of the brave."*

Joseph Addison: *"Let freedom never perish in your hands."*

Thomas Paine: *"Those who expect to reap the blessings of freedom, must, like men, undergo the fatigue of supporting it."*

"We hold these truths to be self-evident, that all men are created equal, that they are endowed by their Creator with certain unalienable Rights, that among these are Life, Liberty and the pursuit of Happiness." – Declaration of Independence
God Bless!

MEMBER SERVICE NEWS
BY NICOLE KLINGE & NICHOLE MILBOCKER MemberService@SandyPines.com

Office Hours

Monday – Friday: 8 am to 4 pm
Saturday: 8 am – 12 pm
Sunday: Closed

Contact Information

Phone: 616-896-8315 x 0
Fax: 616-896-7409
Email: MemberService@SandyPines.com

Important Dates

July 4th Administration, Sales, and Camping Offices Closed
July 8th Ballots Available
July 19th Board of Directors Meeting
July 20th Town Hall Meeting
July 20th Meet the Candidates Meeting
July 25th Member Account Balances Due

Summer is in full swing! People are playing pickle ball, enjoying the new pool and tasting all the yummy food that the Country Café has to offer. It is great to see the park bustling with excitement and enjoyment.

Portal

If you are having trouble accessing or logging into your portal, please stop in at Member Service. We can help walk you through step by step. There is a lot of useful information on the portal and the Sandy Pines website that can help to assist you. If you need help, please ask, as we are here to help.

Informational Center

For your convenience we have added an additional information center at the North Shore building, equipped with a variety of informational handouts including the SCAVENGER HUNT!

Garage Sales

Garage Sale season is upon us. Please be wary of additional traffic and excited children running from lot to lot. Sales on July 20th are for Phases 1,2,4,& Condo's. Have fun finding a good deal!

Spectrum

We have printed a new larger list of the TV channels. However, Spectrum has informed us they no longer use channel numbers. You will have to use your guide to find the channel you are searching to access.

Statements

July's statements include quarterly electric and the township tax.

Train Ride Tickets

Come get your tickets here at Member Service for \$3 each. The train will be running on specific dates and times (see below). You must select the date when purchasing, the ticket will be good for that day only. Each date has a limit of 150 tickets, once those tickets are sold out, there will be no more.

- June 29th 10 am
- July 13th 10 am
- July 26th 2 pm
- August 9th 2 pm
- August 24th 10 am

RESOLUTION NO. 062124A

Resolution to Accept the Investment Policy to Add an Interest-Bearing Money Market Account

WHEREAS, Article VIII, Section 6, Item b. provides that the Bylaws of Sandy Pines “designate, by resolution, the banking institution(s) as a depository for the funds of Sandy Pines, the officers, agents, or employees authorized to execute contracts and other instruments, including withdrawals on behalf of Sandy Pines.”

WHEREAS, the Finance Committee has reviewed and recommended the addition of an Interest-Bearing Money Market account for the best use of Sandy Pines Operational Funds.

WHEREAS, the Board of Directors of Sandy Pines Wilderness Trails, Inc., believes it is necessary to maintain the guidelines of the Investment Policy to add an Interest-Bearing Money Market Account.

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of Sandy Pines Wilderness Trails, Inc. does hereby approve the following action to open an Interest-Bearing Money Market Account to be maintained only to accrue interest and used along with the Operational Checking Account.

This account will have two signers: Park President, Jeff Sweitzer and Chief Financial Officer, Kimberly Williams.

The account transfer from the Operational Checking Account to the Interest-Bearing Money Market Account must leave at least the amount equal to the current balance of outstanding checks plus the current week's accounts payable balance in the Operational Checking Account.

It is the responsibility of the Park President and Chief Financial Officer to ensure the amount of funds in the Operational Checking Account and Interest-Bearing Money Market Account uphold the guidelines of the Investment Policy.

Be It Resolved, that the Board of Directors of Sandy Pines Wilderness Trails, Inc. does hereby approve the above Resolution.

Board Member _____ motioned, seconded by Board Member _____, to approve the above Resolution, which will take effect June 3, 2024.

Roll Call Vote: ___ Yes ___ No

Yes: Carpenter Day Deckinga Doezema Johnson Peppel Saypannha Van Beek Wyman

No: Carpenter Day Deckinga Doezema Johnson Peppel Saypannha Van Beek Wyman

Motion Carried/Failed Ayes Nays

2745 136TH AVENUE - HOPKINS, MICHIGAN 49328
PHONE (616) 896-8315 - FAX (616) 896-7409 - WWW.SANDYPINES.COM

RESOLUTION NO. 062124D
Resolution to Acquire Contiguous Real Property

WHEREAS, the By-Laws of Sandy Pines Wilderness Trails, Inc. Article IV, Section 1 gives the Board of Directors the power to “purchase property if all of the following conditions are met;

- (A) Sandy Pines has sufficient capital resources to acquire the property without taking on a debt or a mortgage; and
- (B) The proposed property acquisition is contiguous to the property currently owned by Sandy Pines. The members shall be informed of any property acquisition via the next schedule communication with the members.

WHEREAS, a Property located at 2738 138th Avenue, Hopkins, MI (the “Property”) was recently listed for sale, or is about to be listed for sale. The Board of Directors of Sandy Pines Wilderness Trails, Inc., by itself and as the sole member of Lake Monterey Golf Course, LLC (“Sandy Pines”), wishes to make an offer on the Property.

WHEREAS, Sandy Pines has sufficient capital resources to acquire the Property without taking on debt or a mortgage and the acquisition of the Property is contiguous with the property currently owned by Sandy Pines.

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of Sandy Pines Wilderness Trails, Inc. does hereby approve the following offer (“the Offer”) to be made on the Property:

So long as the conditions of Article IV, Section 1 of the Sandy Pines’ Bylaws are met, an offer shall be made to acquire the Property, with an accelerator clause that increases the purchase price by \$1,000 over the highest offer, with a limit to be determined by the Park President within the Bylaw parameters.

Be It Resolved, that the Board of Directors of Sandy Pines Wilderness Trails, Inc. does hereby approve the Offer to be made and authorizes Jeff Sweitzer, Park President, to execute and deliver the Offer referred to in this Resolution and to perform all other acts and obligations contemplated herein.

Board Member _____ motioned, seconded by Board Member _____, to approve the above Resolution, which will take effect June 21, 2024.

Roll Call Vote: ___ Yes ___ No

Yes: Carpenter Day Deckinga Doezema Johnson Peppel Saypanha Van Beek Wyman

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PHONE (616) 896-8315 - FAX (616) 896-7409 - WWW.SANDYPINES.COM

BOARD OF DIRECTORS UPDATE

BY PAUL PEPPEL

BoardOfDirectors@SandyPines.com

(The following scenario is not based on current reality. It is a fantasy...or a nightmare as it were. More of an "imagine if". Read and draw your own conclusions).

It's April 2027 and I'm ready for that first trip to the Pines. You can almost taste the excitement! Seemed weird the maintenance gate wasn't open but, oh well, a simple turn onto 28th and off to the main gate we go. But when I get close, there are lots of cars on the road unable to get into the Park. Lots of confused folks with lots of unanswered questions.

I finally track down a PSO. "What's going on?" He replied, "Park's closed, probably for the season. Might as well turn around and go home." "Closed", I replied, "but that's not possible. The misses and I have a full carload and we're ready for our first weekend!" Probably a little more agitated than I should've been. "Guess I'll have to contact the Park President and get to the bottom of this."

And so I called him. And wished I hadn't. "It's bad, Paul", he said. "With pressure from the township and others, the State has decided to revoke our campground status." So what, I thought. It's still our happy place, right? No big deal, just change the name on the sign and we're good. "It's not quite that simple, Paul. We're now considered a mobile home park. Because we'll now be open year-round, no more holding tanks and pump outs. No more risers. That means all new underground sewer and water lines. "That's why were closed, because of all the construction." Wonder what that's going to cost? As if he could read my mind, he said, "depending on the final bill, the guess is each member site will have to pay between five and ten thousand dollars." Survivable, but still a yikes.

"And that's just the beginning", he continued. "The county and township may now proceed with assessing the Park for tax purposes. You can forget that miniscule \$9.50/quarter the township collected up until last year. Using a basic home value of \$100,000 and current rate of 35 mils, that would result in an annual tax bill of about \$1700. Per site. Some would pay more, some less." Gulp. "And that's not all," he continued. "That's assuming the homestead rate. Which none of us can claim here as it's our second home. So it'll be even higher than that." As we say at the 7-11, big gulp.

"What about our dues and all that extra money we have laying around? That should at least help right?" My plea fell on deaf ears. "It gets worse. We earn a lot of revenue via campsites and seasonals. With us no longer being a campground, we can kiss that goodbye. As well as a lot of our rental carts which are largely used by campers. Also, because we're now open 24/7/365, that means more personnel. We'll also have extra costs for snow removal. The final numbers haven't been hashed out but, suffice to say, costs to every member will go up considerably. Every year."

"But how could this happen? I remember reading about a 1998 case where the State Tax Tribunal ruled in favor of Sandy Pines in a similar situation. The State and Township came after us but we prevailed. Shouldn't the same have happened now?" He replied, "We won that and were able to protect our

campground status by proving that we met all requirements and had steps in place to continue to do so. Sadly, we've all become lax and allowed rules to be bent or overlooked. Remember back in 2024-2025 when we warned members about staying compliant? There was a lot of consternation and heartache but most toed the line. A handful chose not to, and today, because of that, we're all paying the maximum penalty."

I ended the call completely deflated. Now what am I going to do? What are we going to do? SP has quickly morphed into an unhappy place. Many will be forced to sell. But who's going to pay upwards of \$300K to live in a mobile home park? Property values will plummet, lots and units will go unkempt, making it even more unlikely for a prospective buyer to consider this a desirable place to live. This stinks.

Is this a probability? Who knows? Could it happen? You're kidding yourself if you think otherwise. This isn't scare tactics, it's a reality check, people. The Park has a pretty good feel for what needs to be done going forward. Going backward, it has not yet been determined about those units having modifications already in place that are causing concern. Stay tuned to trusted news sources for the latest. Questions? I'll bet you have a few.

Fire away at BoardOfDirectors@SandyPines.com.



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MEET THE CANDIDATES

Ginny Hager



My name is Ginny Hager and I am running for my third term on the Sandy Pines Board of Directors. Sandy Pines has been a part of my life since I was very young. My parents were members of the park for 20 years when I was growing up. My husband Kevin and I have been members since July of 2000. It was a great place to be in the summer with our three kids Allison, Courtney and Isaiah as they were growing up. They participated in several park activities and also worked here

on the recreation staff and at the ice cream shop. They still enjoy Sandy Pines as adults with their families and spend most weekends here with us. We have seven grandkids ages four and under and they are already enjoying our happy place here with us.

In my professional life, I am a self-employed accountant with over 40 years of experience. I have had a wide variety of clients over the years. My husband and I own a construction company where I have been the CFO for over 30 years. I am very active in our church and community. I have served as the treasurer of various non-profits and school/community organizations. These experiences have provided me with a wealth of financial knowledge to offer to the Board. I hold myself to a high degree of integrity; I am very motivated and I always see things through to completion.

Throughout my years at Sandy Pines I have seen the park go through many changes. I am excited about the future of the park. It is my desire to continue playing a part in ensuring that it stays a great place for my family and yours. Utilizing my financial background and expertise, my aim is to preserve, update and improve the assets of our park. I am currently serving as the Chairman of the Finance Committee. My hope is to be re-elected to the BOD and be able to carry on with these duties. I am eager to see the park move forward and help to create solutions as it grows. I will continue to provide transparency and to help the Board communicate with the members in the best ways possible.

I appreciate your vote and hope you will join me when I say "I love Sandy Pines!!"

Laura Hires



Greetings,
My name is Laura Hires, I would like to thank the Sandy Pines Board of Directors for accepting my Petition and Bio for the vacant position on the Board of Directors. I feel I have the knowledge, communication and training skills to serve on the Board in making good decisions

for all in our community. This commitment comes with the understanding of how detailed this position can be.

At a very early age, my siblings and I were taught that you have a responsibility to "give back to your community for what it has given you". In talking with friends and family about my 7 years at Sandy Pines my comment is "I Love My Area". During my elementary and high school years I was involved, with my parents, in their volunteering. Campfire Girls, Fundraisings, Silent Auctions, Function Planning to name a few. Upon graduating in 1976, I worked in the Retail/ Customer Service Field. I also continued my education at GRJC and numerous night classes in the Business Field.

In 1988, I met my husband, Dave. Two years later we were married. Dave has two daughters and we added two son in-laws and four grandchildren, which have all enjoyed the amenities of Sandy Pines.

The first house we bought was on the Lake Monterey Golf Course. During the 26 years we lived there, we visited numerous friends in Sandy Pines. Which lead us to the decision, we wanted to be a part of the community.

My husband and I attended Rush Creek Bible Church for many years. With him being a Vietnam Veteran, we were involved in the Military Support Group Ministry. It was a very heartfelt ministry, supporting our troops for the freedoms that have been entrusted to us.

In 1995, I began my 28-year career with the United States Postal Service. I started as a letter carrier and through training and promotions I retired in 2022, as a Postmaster. My training and experience during employment includes a working relationship with Unions, NALC & APWU. I have been through the Redress and Arbitration Processes. I was on several auditing and time study committees, (financial, stamp destruction, route inspections, bulk mailings). I was on the Sexual Harassment Fact Finding Team for USPS GR. I have been an active member in the National Association of Postal Supervisors, NAPS-a nonprofit management association, for many years. Currently, I hold the position of Treasurer for NAPS Branch 130 GR. I also held previous positions on the Board as a Member Representative, management vs management in difficult situations.

In 2010-2018, I was a member of Altrusa International of GR, an international non-profit organization, with the focus being literacy. Through leadership, partnership and service, Altrusa's goals were to service the community. During my membership I served on the Board as a Director and Treasurer. As a Director I was a liaison for major fund raisers, Parade of Homes, New Branches Charter School.

The last 30 years of my life I have watched, from inside and outside, the Sandy Pines Recreational Community grow. My agenda is "The Park". With your support, successful and effective leadership, integrity, and knowledge, we will be able

Continued on Page 9

Meet the Candidates / Continued From Page 8

to enjoy our community for many years to come. Thank you in advance. Would love to meet you, stop by, N32. Many blessings to all.

Respectfully submitted,
Laura Hires

Larry Munger



Hi, my name is Larry Munger, and I am running for election to the Sandy Pines Board of Directors. I am married to my wonderful wife Janet, and we will celebrate our 54th anniversary this November. We have four grown married children who have blessed us with 17 grandchildren and three great grandchildren.

I am a veteran, having served in the US Army from 1970 to 1972. I graduated from Calvin College in 1986 with a Bachelor of Science in Engineering (BSE). I was elected to serve on the executive board of the UAW Local 730. I am serving on the board of my HOA. I have served for three years on the Sandy Pines Board of Directors. I have volunteered for committees. I have written rule and Bylaw changes for Sandy Pines.

As a family, our first visit to Sandy Pines was in 1975. My wife and I camped in tents with our young children as we enjoyed what Sandy Pines had to offer. We bought a membership in 1983. I have seen many changes and improvements in the park in the 40 years that I have been a member. My family and I have great memories of the time spent here. The two oldest daughters worked at the ice cream shop and our son delivered messages from the guard shack to members in the park. Now that my wife and I are retired, Sandy Pines is our summer home, living here full time during the season. It's time for me to give back to the park I love.

I am asking for your support and your vote in the August election. Members should have a voice in the future of Sandy Pines. I want to be the members voice on the Board. I support the members' rights to vote on large construction projects. I will advocate for transparency and listen to your concerns. In decisions that affect our park finances, I will be fiscally responsible. Concerning rule changes, I will use a common-sense approach that benefits the members as a whole. I will fully support a decision made by the majority of the Sandy Pines members voting on an issue of concern.

I am committed to the community of Sandy Pines. I would be honored to once again serve the members of this park as their representative on the Board of Directors. Thank you in advance for your vote.

Larry Munger

Scot Wyman



Hello, my name is Scot Wyman I'm seeking my second term on the Board of Directors for Sandy Pines. The last three have been an eye-opening experience serving on the board, there are a lot of moving parts involved in overseeing the way this park is managed.

I was first introduced to Sandy Pines in the early 1990's by my mother and brother who had places in phase three, and we purchased shortly after. Sandy Pines has been a huge part of our lives and we cherish the memories we've made here.

I'm a retired Deputy Chief after nearly 30 years of service with the East Lansing Fire Department, I served as a Paramedic and moved up through the ranks of Lieutenant, Captain, and Deputy Chief.

I'm currently the liaison on the Long Range Planning Committee, served three years on the chapel committee, and also served as an arbitrator for Sandy Pines.

I believe in transparency for the board while realizing some issues must stay confidential.

I want to thank everyone for their support three years ago and thank you all in advance for your support moving forward.

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Sandy Pines August 17, 2024 Election

Board of Directors

Vote for no more than three (3) candidates

Ginny Hager Laura Hires Larry Munger Scot Wyman

I voted for (number of candidates) _____

2745 136TH AVENUE - HOPKINS, MICHIGAN 49328
PHONE (616) 896-8315 - FAX (616) 896-7409 - WWW.SANDYPINES.COM

FINANCE & ACCOUNTING NEWS

BY KIMBERLY WILLIAMS Kim@SandyPines.com

The most recent May 2024 financial statements for both Sandy Pines Wilderness Trails and Lake Monterey Golf Course have been approved and posted on the Finance page under www.sandypines.com.

SPWT

- Operational cash is \$1 million down from the prior year; we are waiting on a few additional invoices to finish the payoff of the Phase 2 pool. When the project is complete and all invoices paid, the asset replacement cash will refund the operations cash balance.
- The Schwab Investment activity account is up \$42k from the prior year, a 2.5% gain.
- The Admin and Board of Directors have been looking for ways to capitalize on the Days Cash on Hand and through an approved resolution, Admin has transferred with the same bank; operations cash reserves from the checking account to a liquid interest-bearing money market account earning 4.2%. This is easily transferrable back and forth through the checking and money market account.
- Member A/R is down as we typically see at this time of the year.
- Acquisitions are near finished for the current season so you won't see major changes in these accounts through the remainder of the year.
- Current liabilities are \$462k with a \$28M overall Total Assets; which is a phenomenal margin.
- Admin Misc – there are no significant changes. We will see an increase in Inspection Income as we work in that area. Overall on a consolidated basis you will see an increase in payroll on the May YTD statements since May included 3 payroll cycles rather than the typical 2.
- Maintenance – Doing a great job maintaining their balance and budget.
- Public Safety and Security – no significant changes
- Recreation – no major changes as the season is just starting.
- Resort – no significant changes in the month of May, except the regular monthly Cable Bill, depreciation and a \$20k gain in the month of May.

- Lease – this department will have minimal activity with the only activity is through the Beauty Shop, BBlessed and food trucks.
- Park and Garden – off to a good start in the season and moving previous activity of the Country Store and Country Café to Retail. Current Net Income for P&G is \$31.5k vs \$18.5k, up \$13k due to less expenses through this season.
- Golf Rental – expenses are showing an extra lease payment for the golf carts in the month of May. The 2nd check posted on 5/31 for \$16k, the last day of the month. Without this extra lease payment, overall net income would be \$4k higher.
- Retail Center – showing the start-up of the Country Store \$17k, Country Café \$9k and Dairy Dip \$21k. The current month of May shows a large start up of COGS and expense for the preparation of the season as well.
- Sales – is experiencing a \$47k increase in Sales through the Park and \$7k increase in camping, which expenses similar to prior year activity.

LMGC

- Operational Cash is up \$234k and mostly impacted by the payoff of A/R during the month.
- Asset cash is up \$14k, and will replenish operations cash at the end of the season for all capitalized projects.
- Net Income is up \$16k overall from prior year.
- Memberships is up \$2,650
- Public green fees is up approx. \$7k
- Member green fees are up \$7.4k
- Food is down, net cogs is \$1,539
- Beer and wine is up, net cogs \$1,274
- Merchandise is up, net cogs \$7.7k
- Salaries shows an increase in payroll on the May YTD statements since May included 3 payroll.
- Overall expense is in line with prior year.

Please refer to the Finance section of the Sandy Pines webpage for the posting of the most currently approval financial reports.

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SALES NEWS

BY KENT LIVINGSTON

Kent@SandyPines.com

Many of you are well aware that getting financing for a place like Sandy Pines can be difficult in nature because you are not deeded any real estate here. Triad Financial Services has been the go-to financing provider since the fall of 2020. Throughout the last four years, they have been a valuable asset in helping some purchase their Happy Place. Over that time period, there have been some difficulties in consistency and promptness because of the amount of loans they put out on a monthly basis. Starting on June 25th, we hope the financing efficiency improves as we move to an agreement with First Homes Equity. Our goal is that this company will better serve you by having a precise plan, hometown feel as well as honesty and integrity. If you or someone you know is interested in buying their Happy Place, don't miss your opportunity because you don't have cash available. Contact us in the sales department for those options. We would love to help you find your perfect place. See what a couple of our recent buyers said about the Sales team.

"We just became members of Sandy Pines Recreation Community at the beginning of June. Kent was very helpful and professional throughout the entire process. Even though the amenities speak for themselves, He did a wonderful job of helping us understand everything that Sandy Pines offered. He answered all of our questions and moved very fast.

Thank You Kent for helping us find our slice of paradise!"
The Fishers

"We have been coming to Sandy Pines as guests for many years. We have gone around the park dreaming of what could be ours. We have watched the cardboard boat races. (Even Fruit of the Loom loss in seconds) We attended the Memorial Day recognition of those who gave the ultimate for our country.

It became obvious to us that now was the time to become members. We contacted Kent Livingston and he fit us into his busy day's schedule to show us several sites.

The following Tuesday after much balancing of pros and cons, we made an offer.

We are so pleased with the complete and thorough communication and detailed instructions Kent provided so the transfer of property was accomplished.

We would recommend to anyone to seek Kent at Sandy Pines Sales. Kent is very knowledgeable and experienced. He shared suggestions on maintenance and how things are handled through the office VS contacting independent workers.

Ronna and Janele were so positive and sincere with welcoming us to the park community.

It has been less than a month and we are busy making our site into our park home."

Sincerely,
Marguerite and Marvin Martin. # N184.



SANDYPINES
RECREATIONAL COMMUNITY

Featured Listing



Site #0714-Cozy in the Cul-de-sac

Phase: Phase 2

Site Number: 0714

Price: \$98,000

Year: 2004

Make: Trophy

Phone Number: (616) 896 8315 ext 114



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JULY EVENTS

- JUL 12-14**

HALLOWEEN IN JULY
🕒 VARIOUS TIMES 📍 VARIOUS LOCATIONS
- JUL 12**

STRESS BALL NIGHT
🕒 4 - 6 PM 📍 RECREATION STATION
- JUL 13**

LITTLE RED EXPRESS TRAIN RIDES
🕒 10AM-12 PM 📍 MAINTENANCE LOT
- JUL 13**

POKER RUN
🕒 2 - 4 PM 📍 LMGC
- JUL 13**

SUMMER CONCERT SERIES
🕒 7:30-9:30PM 📍 PH. 1 OUTDOOR PAVILION
- JUL 14**

ARTS & CRAFTS
🕒 3 - 5 PM 📍 RECREATION STATION
- JUL 14**

KIDS SWIM
🕒 6:30-9:30PM 📍 WATER PARK
- JUL 19**

BOARD OF DIRECTORS MEETING
🕒 5 - 6:30 PM 📍 NORTH SHORE CENTER
- JUL 20**

GARAGE SALES
🕒 DAYLIGHT HOURS 📍 PH. 1, 2, 4 & CONDOS
- JUL 20**

TOWN HALL MEETING
🕒 10 - 11 AM 📍 NORTH SHORE CENTER
- JUL 27**

FAMILY FUN DAY
🕒 11 AM-3 PM 📍 PH. 1 OUTDOOR PAVILION

SCAN QR CODE FOR COMPLETE EVENT DETAILS



SECURITY NEWS

BY PAUL SCHAAF

Paul@SandyPines.com

Office Hours

Emergency Security Staff is onsite 24 hours/day.

May 2024 Call Stats

In April 2024, Public Safety staff responded to 123 calls for service. The breakdown of the calls are:

| | |
|----------------------------|----|
| Accident..... | 5 |
| Alarm | 1 |
| Alcohol..... | 4 |
| Animal Complaint | 4 |
| Assist..... | 13 |
| Boat Measurement | 6 |
| Careless driving..... | 3 |
| Dock Complaint | 1 |
| Domestic Dispute | 2 |
| Health and Safety..... | 2 |
| Illegal Dumping..... | 1 |
| Illegal Entry..... | 7 |
| Larceny..... | 1 |
| Lost/Found..... | 24 |
| Medical | 13 |
| Network Issues | 3 |
| Noise Complaint | 1 |
| Open door..... | 18 |
| Parking | 1 |
| Property Damage | 6 |
| Rules Violation..... | 1 |
| Suspicious Situation | 3 |
| Traffic Violation | 2 |
| Trespass..... | 1 |

Fireworks

With the July 4th Holiday upon us, please remember the Park rules of Fireworks.

Fireworks: 1. Fireworks, any explosive or incendiary devices are prohibited, unless specific park approval, for special events such as park sponsored 4th of July fireworks from the island. 2. Sparklers used in a safe manner and disposed of properly are permitted under adult supervision.

Heat

As I write this article we are starting a stretch of extreme heat. With the extreme heat please take precautions to stay healthy and avoid heat exhaustion.

Symptoms of heat exhaustion may start suddenly or progress over time, especially with prolonged periods of exercise.

Possible heat exhaustion symptoms include:

- Cool, moist skin with goose bumps when in the heat.
- Heavy sweating.
- Faintness.
- Dizziness.
- Fatigue.
- Weak, rapid pulse.

Continued on Page 14

Security News / Continued From Page 13

- Low blood pressure upon standing.
- Muscle cramps.
- Nausea.
- Headache.

If you think you have heat exhaustion:

- Stop all activity and rest.
- Move to a cooler place.
- Drink cool water or sports drinks.



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SAFETY NEWS

BY STEVE DEYARMOND Steve@SandyPines.com

Dam rehabilitation update:

In previous newsletter articles I have tried to keep you informed of the progress of the Dam project. It has been over six months since piping along the 54-year-old Corrugated pipe was discovered. Fortunately, the piping has not increased in flow of water or in flow of sediment. During this time engineers have developed the final drawings for the Dam and a coffer dam design to hold back the water back during the project. The Allegan County Drain Commission has posted the project on their web site for contractors to review and bid on the project.

<https://www.allegancounty.org/departments/drain-office/drain-maintenance>

The project will be advertised June 4th. On June 18th the contractors will be on site to look over the project, review the area, ask the engineers questions about design, construction and materials. Sealed bids will be submitted to the Drain Commission by 10:00am on July 2nd, 2024. The sealed bids will be opened at Allegan County Drain Commission office on July 2 at 10:00am. After the bids are opened The Drain

Commission, Spicer Group Engineers, Sandy Pines, and the Dam Safety Unit will meet with the contractor to discuss the project.

With supply chain issues the Allegan County Drain Commission has already contacted the concrete culvert vendor to ensure we have the box culverts at time of construction (around Sept. 9th 2024).

The Dam Risk Reduction Grant is being finalized by the State Dam Safety Unit. Sandy Pines members should be very thankful for the award of up to \$723,600. The award greatly reduces the Sandy Pines and your out-of-pocket expenses.

The Michigan Dam Safety Unit has been very involved and supportive from the onset of awareness of the piping issue to the present. We should be thankful for their guidance and support. Supportive parties have been Allegan Emergency Management, Allegan County Drain Commission, the Allegan County Road Commission, Monterey Township, Salem Township, Spicer Group Engineers and the Sandy Pines management team. Each of these entities has played

and continue to play a role in this project, moving forward and being successful. Sandy Pines is grateful for their involvement, attendance of meetings and their knowledge and commitment to our community. .

Sandy Pines will have a commitment of at least \$361,600. Estimates by the engineering firm for the project is over one million dollars. Competitive bidding may lessen the expense but with inflation and supply chain issues it is unknown whether the cost will exceed our estimates.

People always have the what ifs. What if the project only costs \$800,000 and is less than the engineers estimate? Sandy Pines is committed to \$361,600 and the States amount would be reduced. What if the project bids exceed the combined awarded grant and Sandy Pines commitment of funds of \$361,600? Project costs that exceed the State grant funding and Sandy Pines commitment of funds would be the responsibility of Sandy Pines.

In conclusion the next major steps are contractors doing a walk through of the work site, contractors submitting a bid to the Allegan County Drain Commission, the opening of bids and selection of a contractor by Allegan County Drain Commission, Sandy Pines and the Spicer Group Engineers. In the next news article hopefully we can share the awarded contractor and the bid price of the selected contractor.

FEMA Storm Shelter CC#1:

As indicated in previous articles Salem Township and Sandy Pines were awarded a FEMA grant of \$917,332.28 to build a tornado Saferoom in phase 1 to replace CC#1.

Salem Township has posted the architect's position and a description of the project on their web site. The architect position will be posted for at least 30 days as per the Salem Township procurement policy. Architect qualifications will be received up to July 2, 2024, at 11:00am. Opening of architect and the selection process begins July 9th, 2024, at the 7:00pm Salem Township Board meeting. Posted information can be found on Salem Township's web site.

<https://www.salemtownship.org/>

Continued on Page 15

Safety News / Continued From Page 14

After selection of the architect the Saferoom committee will meet with the architect. The design will be discussed, and the architect will work on the design and a bid package for contractors interested in the project. Once the bid package is developed the posting of the project will be advertised for 30 days as per the township's procurement policy.

Fall is approaching fast and as indicated above procurement is a couple of months and design also adds at least another month bringing us into the fall as a start date. The intent of the project is to construct the building in the off season and open prior to Memorial Day.

Medical Emergencies:

If you or a family member has a medical emergency, please call 911 and then Public Safety (616) 896-9006.

Please provide your :

- a. Your name
- b. Site Number
- c. Phase
- d. A phone number

EMS has had problems in the past finding campsites and getting lost in the past.

If you have a delayed response, please call 911 back and inquire about the delay.

What are some of the medical emergencies that you should call 911 for:

- 1) Chest pain
- 2) Problems breathing
- 3) Signs of a stroke – slurred speech, numbness, weakness paralysis on side, facial droop, confusion,
- 4) Low blood sugar or altered mentation
- 5) Loss of consciousness
- 6) Abdominal pain
- 7) Trauma – falls, injuries, vehicle accidents or boating accidents
- 8) Cardiac or respiratory arrest
- 9) Sever cuts or hemorrhage
- 10) Injuries or illnesses that are other than minor

It is not uncommon for a family member to not want 911 to be called. Please, in the best interest of your family member call 911 for severe illness or injury early before your family member deteriorates.

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CAMPING NEWS

BY JANELE TOMES

Janele@SandyPines.com

Contact Information

Phone: 616.896.8315 x 103

Email: Janele@SandyPines.com

How is it July already? Sandy Pines has been buzzing with activity this season. Please spread your love of Sandy Pines to your family and friends and tell them about our rental campsites, rustic cabins, and rental trailers that we offer. All of these options include a firepit and picnic table. Our trailers and cabins are almost at full capacity through the end of August but we still have some availability, and more options for campsites. If they do not have a camper, tenting is a great option! I have also seen many campers this year utilize RV rental companies to bring them in a camper. Campers can camp for up to two weeks at a time with a week

off in between. The rental trailers have all of the comforts of home including internet and WIFI. Our cabins are rustic but do include air conditioning and a mini fridge. Campers have access to all of our wonderful amenities, receive a discount on golfing and apparel, fish our beautiful lake, and enjoy our many activities. Please check out our events calendar online! We do offer a 10% discount for our associate members, and we also offer a 10% military discount for anyone who has served or is serving in the military. Thank you for your service! You will need to contact the camping department to have the discount applied. Reservations can be made directly from our website at www.SandyPines.com, or please give me a call at 616- 896-8315 ext. 103. I would love to help and answer any questions you may have!

.....

COMMUNICATIONS NEWS

BY IAN MITCHELL

Ian@SandyPines.com

Sandy Pines YouTube & Live Streaming Updates

Did you catch our June meetings? We've introduced Live Streaming for our Board of Directors and Town Hall Meetings! Now you can watch all our live events directly on our official Sandy Pines YouTube page: Subscribe here now: <https://www.youtube.com/user/sandypineswt>.

Be sure to mark your calendars for the July meetings—they'll be scheduled and available for viewing on our channel. And if you missed any of the June meetings, you can catch up on them anytime.

We're still fine-tuning the process, so bear with us as we continue to make improvements. Your patience and feedback are greatly appreciated!

Stay Informed with E-News

Our E-News continues to be the go-to source for all Sandy Pines communications. We encourage everyone—Members, Associates, Grand kids, Campers, and visitors—to subscribe! E-News brings a wealth of information directly to your inbox, including:

- **Footprints in the Sand:** Our digital magazine.
- **Weekend Flyer:** Essential updates for your weekend plans.
- **Weekly Park/Event Updates:** Get the latest news every Friday.
- **On The Scene:** Our weekly video series showcasing all the action.

Don't miss out—subscribe today at <https://sandypines.com/e-news/>.

Advertising Opportunities

Looking to showcase your business at Sandy Pines? We offer various advertising options through our Footprints

magazine, E-News, and Weekend Flyer. To explore how you can advertise with us, please contact our Communications team at Communications@SandyPines.com. You can also view our advertising packet here: <https://sandypines.com/wp-content/uploads/media-kit-partnerships.pdf>.

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LAKE MONTEREY GOLF NEWS

BY DAVID INGLES

David@GolfLMGC.com

We are in peak golf season now. There are plenty of activities going on here at LMGC. Read on to see everything that is coming up this month...

Outings

We are excited for another year of the Red Tee Challenge! It is a very popular event here at the course and we can't wait to host this event. It will take place on July 27.

We have groups every Monday, Tuesday, Thursday, Friday and Saturday mornings. There are sign-up sheets in the clubhouse and they are open to everyone. The typical format is a scramble and they are fun groups.

Karaoke

We will have Karaoke on July 26. Food starts at 6:00 o'clock and singing is from 7:00pm to 10:00pm. Come out and show off your hidden vocal talents or just enjoy a night of great singing and laughter. Our DJ for the night of fun is Jeff Woods.

Music Bingo

This month you can enjoy three nights of Music Bingo! Put these dates on your calendar...July 1, July 15 and July 29. Come have some fun and win some great prizes for free. I promise I will not let Ron sing!

Poker Run

July 13 starting at 2:00pm is the poker run. We will have a food basket special available prior to the start of the poker run. Check out all our new adult beverages that we have available while enjoying lunch. Please see the Adult Activities article for further details.

Golf Lessons

Is your golf game not up to par? Maybe you're a beginner and want to learn the basics? Our very own David Ingles is available to help. He is offering lessons by the half hour or the hour. The people he has helped over the summer have been extremely satisfied. Call the clubhouse to set up your lesson.

Facebook

Follow us on Facebook and see everything that is happening here at Lake Monterey. We are posting new information and

reminders daily. It is a great way to keep tabs on everything golf here at the course.

Dress Code

We are working on the wording for our dress code, until then please follow these simple rules...

Men's shirts must have sleeves (no tank tops or sleeveless shirts)

Women's tops should be golf wear (no spaghetti straps, revealing tops, etc...)

Thank you for your help.

Golf Course Parking

Please be aware that parking at the golf course is for golfers only. Entry into the park through the gate at the golf course is for members and associates that have come down to visit the golf course. All others are subject to fines and/or towing of their vehicle. This rule will be strictly enforced.

Golf Course Rules

Please be mindful of the following rules of the golf course:

- Absolutely no personal coolers or bringing alcohol or beer to the course. But please check out our new selection of drinks that we are bringing in.
- Always bring your Sandy Pines member or associate card to be shown.
- Knobby tires and six-seater golf carts are not permissible on the golf course.
- **Proper golf attire is required. No tank tops allowed. Men's shirts must have sleeves. Women's tops must be golf attire.**
- Groups of 5 players or more are not allowed without prior permission.

Let's make golf fun for everyone by following these rules. We appreciate your cooperation.

We are excited and looking forward to seeing everyone!



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PARK & GARDEN NEWS

BY DALE YODER ParkGarden@SandyPines.com

Park & Garden Store

Phone: 616.896.9334

Online: SandyPines.com/Park-Garden

Park & Garden Rental Office

Phone: 616.896.9888

Online: SandyPines.com/Park-Garden-Rental-Office

It is hard to believe that we are already at the July 4th holiday. The summer is moving fast. We have been working hard at getting items that are needed by the members in the park. If we don't have what you need, ask and we'll see if we can order it for you.

We have added many new items, since we have more room. We have a good lumber supply and all the needs for your RV. We have also increased the size of our fishing equipment and we have live bait, toys for the kids, and personal items, we also have plates, cups, etc. Stop in and see our clearance items, some up to 60% off!

We have had a great start to the season with our water softeners but if you are still interested in getting the rust out of the water, enjoying soft water when showering and when washing dishes, stop by and see us for getting a softener put on your trailer. Make sure you get your reservation early for the busy holiday weekends – Christmas in August (we are already out of 6 passenger carts for Christmas) and Labor Day. We hope to see many of you at the Marina using our available paddleboards and kayaks.

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CHAPEL NEWS

BY DAVE VAN NOORD

A great month is planned at our Lakeside Chapel. We have programs and events for all ages. We invite all Sandy Piners to join us.

Happening Now: Spy - Sandy Pines Youth Calling all our young people at Sandy Pines.

For all of our young people from middle school age through high school. Enjoy tons of different activities with other young people your age at Sandy Pines. We meet at the North Shore Building every Sunday at 11:30 AM. Come and enjoy.

Happening Now: Bible Study

All are invited to join us Wednesdays at 10:00 AM in the North Shore Building. We are doing a study on Discipleship. Come a few minutes early for a cup of coffee.

July 6 - Pancake Breakfast

We are at the Flea Market serving pancakes from 8:00 AM until 11:00 AM. Enjoy the breakfast with other Sandy Piners. People ask what the proceeds are used for. Yes, the chapel puts this breakfast on; however, we usually use the proceeds for something we feel would benefit the park. Last year the



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proceeds supplied 10 picnic tables right at the pancake pavilion. These are heavy duty, high-quality tables that are used by all at the pancake facility.



July 7 - The Chitans (6:00 PM at Chapel)

We kick off our July concerts with the Chitans. This family with their amazing harmonies have become a loved group at our chapel. This is a great fit for all ages. Come and enjoy.

Continued on Page 19



July 14 - Gordon Mote (6:00 PM at Chapel)

We follow that with Gordon Mote. This musician who was blind from birth plays an amazing keyboard and with a great voice has a program all will enjoy.



July 20, 21 - Family Weekend at the Chapel

And then comes a very special weekend for young, old, and all families. We kick it off on July 20 at 6:00 PM with a Saturday evening concert with the 3 Heath Brothers. These young men have been performing concerts before hundreds of students in public schools. Don't miss this one. A perfect fit for a family resort like Sandy Pines.

We follow that on Sunday evening with another wonderful program for people of all ages with a comedian and ventriloquist David Pendleton. This will be a very entertaining evening for all. Yes, 6:00 PM at the chapel.

July 22 - July 26 Vacation Bible School

We follow the family weekend with a special week just for our children. This is for all pre-school kids through 6th grade. You can register at www.sandypines.com/chapel or register using the QR code. Our theme is SCUBA - diving into friendship with God. Yes, this is for all the kids at Sandy Pines. Get registered and have a great week with us.



July 28

On Sunday morning at 10:00 AM our VBS kids will share a special program with us at the chapel. They will share much of what they learned all week long at VBS. Our 6:00 PM concert will feature The Erwins, another family group that will appeal to all. Following the concert we have an ice cream social where you can enjoy that wonderful Hudsonville ice cream.

Yes, a Great Month Planned. We invite all Sandy Piners to join us!

Sincere Sympathy

The family of **Mitchell Hess**, site **667**, on his passing on May 29, 2024.

Howard Bowman, site **4052**, on the passing of his wife **Barbara Bowman** on June 18, 2024.



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