



SANDYPINES
READY, SET, CELEBRATE!
1971-2021

FOOTPRINTS IN THE SAND
SEPTEMBER 2021



READY, SET, CELEBRATE!

Online at SandyPines.com, Facebook & Instagram

PHONE NUMBERS

Member Service 616.896.8315
 Abbey KooimanExt. 100
 Nicole Klinge.....Ext. 101

Fax Number..... 616.896.7409
memberservice@sandypines.com

Administration

Jeff/Kathy..... Ext. 105
jeff@sandypines.com
kathy@sandypines.com

Kimberly Ext. 109
kim@sandypines.com

JamieExt. 116
jamie@sandypines.com

Park Inspector Jeff Hopkins..... 616.896.7286
inspector@sandypines.com

Pumpouts-Emergency..... Ext. 111

Sales Office..... 616.896.8315 Ext. 118
 Liz RobinsExt. 113

liz@sandypines.com

Kent Livingston.....Ext. 114
kent@sandypines.com

Camping Office.....616.896.8315
 Kathy BrottExt. 103

kathy@sandypines.com

Communications 616.896.8315
 Ian MitchellExt. 107

ian@sandypines.com

Maintenance 616.896.8317
 Ben Fifelski, Supervisor

maintenance@sandypines.com

Emergency/Public Safety..... 616.896.9006
 Steve Deyarmond, Emergency Services Director
 Keith Garvelink, Security Services Director

Fax Number..... 616.896.9182
security@sandypines.com

Park & Garden

Jack Schmidt, Manager 616.896.9334
parkgarden@sandypines.com

Recreation Department..... 616.896.8318
 Nikki Hoogewind, Director/Adult Rec.
recreation@sandypines.com

Lake Monterey Golf616.896.8118
 Gary Peters, Manager
www.lakemontereygolf.com
Golf@golfimgc.com

Laundromat Hours – Open 24 Hours

ADMINISTRATIVE TEAM

Jeff Sweitzer Park President
 Kimberly Williams Finance & Accounting
 Steve Deyarmond Emergency Services
 Keith Garvelink Security Services
 Ben Fifelski Maintenance
 Gary Peters Lake Monterey Golf Course

MANAGEMENT TEAM

Kathy Brott Executive Assistant & Camping
 Nikki Hoogewind..... Recreation
 Ian Mitchell Communications
 Jamie Bogema..... Human Resources
 Jack Schmidt Park & Garden
 Jeff Hopkins..... Park Inspector
 Liz Robins..... Sales & Events Manager

COMMITTEE CHAIRS

Finance..... Ginny Hager
 Golf Course Joe Zomerlei
 Grounds/Maintenance Kel Kronemeyer
 Long Range Planning Kevin Hager
 Policy Joel VanKolker
 Rules Sue Stank
 Safety & Security Rod Burch
 Technology Bob Powers
 Lake Study..... Jim Buchanan

CLUBS

Senior Adult Activities Sue Stank

OUR MISSION

We are dedicated to providing
 a fun and safe environment
 where families and friends
 create a lifetime of memories.



RETAIL SERVICES

Outback Restaurant 616.719.6007
 Dairy Dip 616.405.5643
 Just Your Style 616.896.6788
 Park & Garden Store 616.896.9334
 Park & Garden Rental Office 616.896.9888

BOARD OF DIRECTORS

Ellen Carpenter..... (22)
 Jim Huck..... (23)
 Ginny Hager (23)
 Kelly Johnson (24)
 Dennis King (22)
 Larry Munger (23)
 Paul Peppel (22)
 Stephanie Saypanha (24)
 Scot Wyman (24)

BOARD OF DIRECTORS ~ MISSION STATEMENT ~

The Sandy Pines Board of Directors will
 provide positive leadership and manage-
 ment direction so as to ensure the long
 term viability and success of Sandy Pines
 Wilderness Trails, Inc.



PARK PRESIDENT NEWS

BY JEFF SWEITZER jeff@sandypines.com

It seems just like yesterday we were writing to our members about kicking off our 50th Anniversary season. We are now sending the kids to school, planning for winterizations and looking at saying goodbye to our 50th Anniversary.

Annual Meeting

On August 21st we held our Annual Membership meeting where we provided an update on Sandy Pines Wilderness Trails and Lake Monterey Golf Course. Thank you to all who attended. This includes members, Board of Directors and staff. Thank You to the Chapel Committee for allowing us to again use their beautiful outdoor facility. We discussed many topics such as our 2021 accomplishments, areas we can improve and things we may want to carryover from our 50th Anniversary celebration. If you missed our Annual meeting, you may access it on our You Tube channel at our www.sandypines.com website. Simply scroll to the bottom of the page where you can click the You Tube icon. It will bring you to all the meetings that have been put on video this year including the Annual Member meeting.

Also, on August 21st we held our annual Board of Director elections. Thanks to those members who cast their votes either by absentee or in-person ballots. Your engagement in the voting process is important. After the votes are tabulated, it is time to congratulate and recognize the three (3) elected Board Members starting their three-year terms effective September 24, 2021. Welcome to new Board member Scot Wyman. We are excited to have you as part of the Sandy Pines and Lake Monterey Golf Course leadership team. Kelly Johnson and Stephanie Saypannha will be returning for three-year terms on the Board. Ellen Carpenter is also returning on a one-year term. We thank Scot, Kelly, Stephanie, Ellen, Ginny Hagar, Jim Huck, Dennis King, Paul Peppel and Larry Munger for their caring, support, engagement and servant leadership at Sandy Pines and Lake Monterey.

With the above Thank You's being acknowledged, we cannot forget Brian Elling. Brian will be rotating off the Board of Directors after his initial three-year term. We will miss his guidance,

valuable input, leadership and humor. Brian was recognized at our Annual Membership Meeting for his work on the Board. However, he will not be going too far as Brian will be a key member of our reestablished Pool Committee.

Thank you also to Donna Adams and her volunteer election commissioners for managing our North Shore Building polling station and counting the ballots!! These Volunteers love Sandy Pines and willingly serve to see that the election procedure and process is held to the highest of standards. We appreciate and Thank you!

Board Meeting

During the August 20, 2021, Board meeting, the 2021/2022 budgets were presented. Lake Monterey Golf Course operational and capital budgets were passed. The Sandy Pines Wilderness Trails budget was passed while the operational budget will be reviewed during our last Board meeting in September.

Two resolutions were reviewed. The alcohol usage proposal at the North Shore Building for board approved events only was passed. This topic was first presented for review in this past April 2021 with an Events Survey being developed, placed on our official Sandy Pines website and resulted in many responses in favor of the proposal. A second proposal for changing the language to how boat lengths are determined

for Lake Monterey was introduced, held for feedback by members and will be voted on by the board this month. Lastly, the Board approved many new committee members. This is very exciting as we need more members active on committees to help drive Sandy Pines to continue to be the best place in Michigan to camp and visit during the summer.

Even as the season starts to wind down, there remains much to do for the team. Department Surveys are being developed and will be posted on the official Sandy Pines website. Please provide input for our departments. We will focus on improvements in the offseason. Employee evaluations will take this place month as well. Department managers will be providing feedback to their staffs and setting direction for this upcoming fiscal year.

Projects

Our Cart Bridge over 26th Avenue between Phase 3 and 6 will be kicked off this month. The final review of the plans and site took place at the end of August. Renderings of the bridge and development area will be available online this month for all to see. This will be an exciting addition to Sandy Pines. It will allow our members, campers and guests to safely cross a road that has seen an increase in traffic at increased speeds. Completion of the project is targeted for April or May 2022.

Continued on Page 4



CERTIFIED REPAIR SERVICES & CRS WATER

Larry Lane/Owner
Sandy Pines Lot K360

The Original Water Softeners For Sandy Pines
Heating/Cooling - Water Heaters
Plumbing - Electrical
Misc. Repairs

3350 Chicago Dr SW, Grandville, MI 49418

(616) 797-9998
www.certified-repair.com
www.crswater.com

Park President News / Continued From Page 3

The new software systems our team desperately need are being constructed this month after an entire season of input by the various departments. Later this fall the team will be able to see samples of the system as well as utilize it for testing before launch after the first of the year in 2022. Once in place this will allow the team to provide better service to our members, associates, guest and campers as well as improve overall job efficiency.

Our Pool Committee will continue to review options to expand our aquatic amenities throughout the park. We have received many recommendations

and comments from members. We will start reviewing, evaluating and developing proposals with costs. More to come on this important topic.

Lastly as we start to wrap up our 50th Anniversary season, We need to thank so many of you for your positive attitudes and contributions to the park and staff this season. Your support of the departmental activities, your willingness to get involved with park wide activities like the Christmas in August, did you see Box Canyon Circle this year? Wow, what an awesome job! There were so many areas members got involved with this

season that it made our 50th Anniversary special and memorable!! Thank you living our Mission Statement: **“We are dedicated to providing a happy and safe environment where families and friends create lifetime memories.”** This is what makes Sandy Pines a great place to enjoy, work and serve! Thank you for allowing the staff, Board and me to serve this park!

God Bless as all things come from serving Him!

•••

BOARD OF DIRECTORS UPDATE

BY PAUL PEPPER BoardOfDirectors@sandypines.com

During his inaugural address in 1961, then-President John F. Kennedy uttered the famous line, “Ask not what your country can do for you. Ask what you can do for your country.” I’ll tweak this saying slightly later, but suffice to say it leads

nicely into this month’s article, focusing on the benefits of volunteering.

There are a number of park committees that provide an invaluable resource for the administration, the Board, as well as the member body. Most meet monthly though there can be less or more frequency depending. They are entrusted with delving deeply into subjects related to their focus, reporting back to the board with findings and recommendations. Each committee has a board liaison to perform this step. The volunteers on these committees not only become very knowledgeable in these areas, but also get a chance to meet other members with similar likes. A win-win for sure.

The lake committee, for instance, has brought numerous ideas to the board, several of which have been implemented with great success. They’re making great strides, helping to preserve and protect our most valuable asset, while striving to keep all members safe. Maybe your niche is numbers and accounting. The finance committee provides oversight, assisting CFO Kimberly Williams with her oceans of figures. Think there are a few rules at SP? Should there be more? Less? How about a few adjustments along the way? You can see the magic firsthand as a member of the rules committee. And, a select few members of this group may also qualify to sit on the arbitration board, a vital group that referees when SP and individuals don’t always see eye to eye.

Are you a golfer? Or maybe you just enjoy the beauty of well-manicured greenery? Or maybe you realize what a links gem SP really has? The golf course committee might be just what you’re looking for. Speaking of beauty, take a gander at some of the park’s gardens. Those don’t just happen by accident. Grounds and Maintenance is always looking for assistance. Grab your crystal ball and join Long Range Planning. Put down your abacus and enlist in the Technology group. You’ll sleep better at night after attending a Safety and Security meeting.

There are shorter time-commitment opportunities as well. Family Fun Day, the Memorial Day Parade and service, the Chapel, the Library, Potlucks, Bingo, Poker Runs, Rec department activities, you get the idea. Volunteering is essential to the success of the Park and there is always room for more people. You’ll be giving back to the Park that provides so much for you. And your mental well-being will take a giant leap toward fulfillment. If you’re so inclined, contact Kathy Brott in administration and she’ll get you started. So now, let’s tweak that original quote. “Ask not what Sandy Pines can do for you. Ask what you can do for Sandy Pines.” The Board welcomes your comments and questions at boardofdirectors@sandypines.com. Happy volunteering and thank you in advance!

•••

Thank You Sponsors!

Platinum

- Booth Hilaski Grevenstuk Insurance
- Lucas Howard Group: Kindell Rerucha
- Vacationland Sales

Gold

- FCC Construction

Event Sponsors

- West Michigan Community Bank
- General RV Center

Silver

- Hungerford Technologies
- Westhouse Home Improvement

Event Sponsors

- Baar & Lichterman PLLC
- Edward Jones

Bronze

- Beene Garter LLP
- West Michigan Community Bank
- Ottawa Kent
- Art Your Local Handyman
- Dairy Dip
- Farm Bureau - The Jaime Flees Agency
- Cronk Services

Event Sponsors

- Feenstra & Associates, Inc.

MEMBER SERVICE NEWS

BY ABBEY KOOIMAN & NICOLE KLINGE memberservice@sandypines.com

Office Hours

Monday – Friday 8:00 am to 4:00 pm
Saturday 8:00 am to 12:00 pm
Sunday & Holidays Closed

Contact Information

Phone: 616.896.8315 x 0
Fax: 616.896.7409
Email: MemberService@sandypines.com

Labor Day Holiday Weekend

Friday 3rd – Holiday Tournaments & Community Potluck
Saturday 4th – Labor Day Flea Market & Pancake Breakfast Labor Day Fireworks Show
Sunday 5th – Last Day for scavenger Hunt
Monday 6th – Member Service Closed

Here we are at the close of another summer. We here at Member Service would like to extend our heartfelt gratitude for all your continued patience, and grace this season as our new staff learns, and grows in their roles.

Important dates

Sept 11th – Last Saturday for member Service Hours, Last Saturday for Saturday pump outs.

Oct 2nd Fall Festival Flea Market

Oct 15th Water turned off for the Season. – Please note: Water extensions are no longer offered; ALL WATER IS TURNED OFF OCTOBER 15th.

10 Tips for the End of Season

When you're departing for the season, we recommend the following top ten tips:

1. Check and update your contact information.
2. Submit your mail forwarding request. If you have a Sandy Pines mailbox, submit your forwarding request 3-4 weeks before you depart. You can begin forwarding at any date, but it may take up to a month for it to take effect. Members are often caught off guard, especially in spring, with missed bills because they are stuck in forwarding limbo. Please call if you think you are missing your bills, as we cannot credit finance charges due to lack of

selected mail service changes. If you keep your mailbox from season to season you do not have to return the keys.

3. Order your winterization. If you've been winterized by us in the past, we'll e-mail or mail your order form, which you can complete and return to us. Confirmation of winterization is not guaranteed by your receipt of the form. You must complete, sign, and return the form via the appropriate dates. We will attempt to send you an email confirmation after your winterization is complete.
4. Unplug your modem and router. Even though you may be turning off power to your trailer, it is recommended to unplug electronic devices to avoid power surges. If you are going to be visiting during the winter you can use the devices, as service is not shut off to the park; however, if something happens to internet or cable service, it is only supported by Spectrum between April 15th and October 15th. If you are keeping internet from season to season, please keep your modem at your site.
5. Plan and order your last pump-out of the season. Each year members contact us after pump outs are complete and are stuck without options, as no one else pumps out trailers in the park.
6. Tidy Up. Spring cleanup can be easier if you clean up a little in the fall. Our Registered Contractors List online at www.SandyPines.com/Members lists businesses that can help.
7. Remove your boats and floating docks. Boats must be removed by November 1, 2021. If you installed a floating dock in your boat stake position, be sure to remove it.
8. Plan ahead for Annual Dues & Quarterly Electric Payments. Annual dues & quarterly electric/unit tax will be billed on October 1st and due on October 25th. We do offer a six-month payment plan that applies only to dues and assessments. If you opt in to the plan, please understand the monthly installment amount does not include previous balances, new account charges, or quarterly electric and state unit taxes billed during the payment plan term. Those charges would be in addition to the installment amount. You can put money on your account in advance and carry a credit to

help minimize the amount due in October. ACH is no longer available.

9. Keep track of your account(s). Member Service is staffed year-round, so if you have trouble logging in to your Member Web Access to view your account information or if you have questions or billing concerns, please call or email: 616-896-8315, ext. 0; memberservice@sandypines.com. For those who only receive emailed statements, Sandy Pines is not responsible if you miss the emails and accrue finance charges. Keep in touch! We're here to help.
10. Celebrate the end of the Season at the Fall Flea Market and Pancake Breakfast! Join your friends and neighbors at the end of the season!

...

Celebrating 50years



Call : 616-877-4706
Visit us at www.westhousehome.com

Decks, Patio Covers & Insulated Porches

** Decks - have available a variety of composite deck surfaces along with treated or cedar decking.
* Customized walls and windows & doors to accommodate your needs for your Porch
* Trailer window and siding replacement*



COMMUNICATIONS NEWS

BY IAN MITCHELL communications@sandypines.com

Department Surveys

Please take the time to give your input on the various departments here at Sandy Pines! We have surveys for Park & Garden, Staff, Communications, Sales, 50th Events, Camping, Recreation, Public Safety, and Member Service. Your feedback will help us across all departments! Thank you for your time. You can find the surveys at SandyPines.com/Surveys

Communications Department Survey

As I make my way through my first season here at Sandy Pines, I would love your feedback on all the ways you kept up on communications, events, and updates in the park! We start by asking which communication pieces you use most often, and then we ask a few more detailed questions

about each medium. We also ask open ended questions on each communication channel, so come with ideas! We greatly appreciate your time and detail on this survey as the info gathered will guide how we budget and emphasize our future communication resources. The survey should only take you 5-10 minutes to complete! All department surveys can be found at SandyPines.com/Surveys.

Food Trucks & Tunes

We had an AWESOME time at Food, Trucks & Tunes this year. On Friday, we had a Country-Western Night that featured the **WayneWood Boys** & the **Brass Buckle Band**. On Saturday, we had a retro party featuring **Trilogy** playing 70s & 80s hits. Followed by Fool

House, playing favorites from the 90s through today! Would you like to see this event return next year?

Thank You, Sydney

Big thank you to our Communications Assistant, Sydney Ritz! Sydney was a huge help in the office, and at events snapping photos! We wish her the best of luck as she heads back to school to finish up her last few semesters.

....



WE SELL HUNTING & FISHING LICENSES!

LIVE BAIT (MINNOWS, WORMS, ETC.)

Full Service Propane Dealer

Tommy Dock Parts

Mobile Home/RV Parts & Accessories

Window & Screen Repair

Bicycle Repair

Blade Sharpening

Full Service Hardware/Retail Center

415 Reno Drive, Wayland
269.792.2801
Monday - Friday: 8 am to 6 pm
Saturday: 8 am to 6 pm
Sunday: 8 am to 3 pm

Sandy Pines Member E-News

Our Member E-News electronic newsletter is sent weekly and features monthly departmental Footprints updates, ongoing park news, alerts, and reminders.

You can always subscribe, manage your contact details, unsubscribe at SandyPines.com/E-News.



Vacationland Sales

"Michigan's Largest Park Model Dealer"

Across from Sandy Pines

Park Models Are Our Specialty!

616-896-8371

See our BIG Selection with real deals!!

www.vacationlandsales.com

2746 - 136th Ave. Hopkins, MI 49328



RECREATION NEWS

BY NIKKI HOOGEWIND nikki@sandypines.com

Contact Information

Phone: (616) 896-8318

Email: recreation@sandypines.com

Tradition can be defined as handing down something from one generation to the next. As Sandy Pines celebrates 50 years many families have traditions that are shared and enjoyed here. Christmas in August is a tradition that all ages look forward to sharing with friends and family members. A huge thank you to everyone in the park that puts up decorations to keep the Christmas tradition alive here!

Christmas in August Site Decoration Winners

Congratulations to the Christmas in August 2021 Site Decoration winners:

Phase 1: 97

Phase 2: 613

Phase 3: 1327

Phase 4: N 412

Phase 5: K279

Phase 6: D20

Celebrating 50 years of Sandy Pines was such a blast this season! The recreation team did such a fantastic job with all the events, lessons, tournaments, staffing the pools, ropes course, archery, and Happy Shack. We as a team love serving the members and guests here. We also appreciate all the volunteers that are needed to host larger events such as family fun day. We will celebrate Labor Day with fireworks at Dusk over Lake Monterey on Saturday, September 4.

Labor Day Weekend

Labor Day weekend we will host our final round of tournaments for 2021. We host a variety of tournament for all ages. To participate please arrive no later than 10 minutes prior to the posted start time. Please sign in with staff on site, at tournament and pay \$2/player to be registered. Doubles tournaments are draw for partner. Basketball and volleyball you will bring your own team. The tournaments are designed to be double elimination and fun for all participants! We hope that great sportsmanship will be on display and a positive experience will be available to all. See the weekend flyer or online calendar for specific tournament details.



Rec Department 2022 Applicants

Looking ahead to 2022 we are accepting applications for the Recreation Department. You can pick up an application at the Admin Building from Member Service. You can also find them online at SandyPines.com/wp-content/uploads/Employment-Application.pdf. Jobs include: Happy Shack staff and Supervisor with Food Manager License, Certified Archery Instructor, Certified Lifeguards, Ropes Course Staff, Pool Monitors, Kids Club, General Rec Staff, Rec

office monitor and lesson instructors. We are seeking applicants of all ages. Positions will be Memorial weekend-Labor Day weekend. Email Jamie@sandypines.com with any questions or any interested applicants.

End of Season Hours

End of Season Ropes and Pool hours are posted. We will be closed for the season on Monday, September 6 at 6pm.

....



New & Used Golf Cars Starting at \$1,950

www.usgolfcars.com | (616) 891-6991

FINANCE & ACCOUNTING NEWS

BY KIMBERLY WILLIAMS kim@sandypines.com

The 2021 season has been a successful year with activities returning a little more to normal and filled with many events to celebrate Sandy Pines 50 years of history. Over the next few months, financial data will be gathered to provide a finalized financial report of the 2021 fiscal year ending September 30, 2021. Although it is still early to provide conclusive reports, the approved July financial statements show financial strength year to date.

During the year, a financial review was completed for 2020 with our independent accounting firm, which was a year impacted by the coronavirus pandemic and supported by the successful approval of the PPP funding. SPWT along

with the accounting firm are also looking at the possible eligibility of the ERC (Employee Retention Credit) for businesses who have retained staffing positions throughout the governmental shutdowns.

Sandy Pines July 2021 Financial Statements:

- Operational Cash down 36% compared to prior year, however the FEMA reimbursement held in Other Accounts Receivable will fully recoup the decrease once received.
- Net Income is less than 1% compared to prior year, with 2 months of full-season operations left in the fiscal year.
- Sales and Hospitality has met its budgeted gross revenue as of July 2021.
- Member Service Income, Maintenance Income and Public Safety income have met 80-90% of gross revenue for the year with 2 months of the in-season activities remaining.
- Maintenance Service Net Income is 30% favorable to budget with ½ active season remaining.
- Public safety Net Income is 37% favorable to the budget.
- Park and Garden is running slightly under budget with 2 months remaining, but is \$8k over prior year-to-date.
- Recreation Income has met ½ of its gross revenue for the season with 2 full months of the season remaining.
- Retail income has met 60% of gross revenue with ½ of the active season remaining.
- (As a reminder the active season runs from Memorial Day to Labor Day)

LMGC July 2021 Financial Statements:

- Operational Cash is 6.2% higher than prior year.
- Gross Revenue is 8% higher than prior year and is within 14.8% of the full year budget with 2 months in-season remaining. Most of the Income is a source of memberships, member green fees and clubhouse sales of food, beverages and merchandise.
- Net Income is 16% higher than prior year and 166% higher than the full year budget. With 2 more months of operational expenses and revenue coming through it appears year-to-date that LMGC will come in close to the overall final budget amount for 2021.

The August Board of Directors meeting included the increase of the IRS Safeharbor limits for Capital Expenditures. Most recently and for the past couple years, SPWT and LMGC have used the Safeharbor limit of \$1k. Per the direction of the organizations Independent Accountants and through the Finance Committee and Board of Director Review, the decision was made to increase the Safeharbor limit to \$2.5k per project or asset item. What this means is any item or project completed over 2.5K will be capitalized and expensed over the period of useful life for that asset. This will also help to balance out the operational expenses to reduce the organizations tax liability on a year-to-year basis since more expense will be able to flow through the financial statements in the year of purchase. We will be able to take advantage of this new approved amount this fiscal year and going forward.

2021/2022 Budget Review:

The proposed 2021/2022 dues includes a 3% increase per the March 2021 Midwest CPI 12-month. This increase equates to \$42 per membership. As of July 2021, the 12-month CPI index is up 6%, which will be reflective in operational pricing increases outside of the park, but SPWT will remain at the 3% increase for March 2021 as required in the bylaws.

Operational Income from dues covers 40% of the operational expenses for the park. The other 60% comes from Renewal and additional operational activities through the year. Operational Income received into the park must be used for Operational Expense. The Capital Dues and Capital Reserve Dues is used specifically for Capital Improvements and Asset Additions as approved on an annual basis by the Board of Directors.

While Sandy Pines Wilderness Trails and Lake Monterey Golf Course are both in a strong financial state year-to-date, the focus of the park must include the diligent focus of retaining the operational and capital reserves to remain financially strong. Along with this focus includes the maintaining of the wonderful amenities the park has to date, especially those with a 50-year

Continued on Page 9



**HOPKINS
PROPANE**

Family owned & operated since 1958

*No Per-Delivery fees, Fuel Surcharges, or Haz-Mat fees! — Just Savings by the gallon! —

*Our tanks come equipped with gauges so you know when to reorder or let us read the gauge for you with our Automatic-Fill service provided FREE.

*Upgrading to a new park model? Give us a call today!

(269) 792-7205
1-800-427-8969
www.hopkinspropane.com

lifespan and fulfilling the addition of new assets or amenities as desired or required for safety or policy. A few of these include:

- Completion of a Golf Cart Bridge - for safer traveling between Phase 3 and Phase 6
- Updated Software for Membership Data Management, Billing and Financial Reporting – this upgrade will condense 3+ current software systems into 1 operational system.
- Repair of the Dam – this item is in preparation of a governmental order due to other area concerns over the years and will be very expensive to complete.
- Lake Study Improvements – to maintain and protect the park's largest asset – the lake
- Additional Pool and Aquatic Opportunities – as researched and assessed by the established Pool Study Committee.
- Repair of the Pavilion Roof/Structure – this has been reviewed by local engineers and the determination must be made to replace the 50 year old building completely or repair the surrounding concrete structure and roof.

- Security Gates – Repair and Renovation of both the Phase 3 gate and Main gate to provide better flow and efficiency for the park's members and guests.

FY2022 Budget Review:

In August we presented the final Operational and Capital budgets for the 2021-2022 fiscal year to the Finance Committee and Board of Directors for review and approval. The Sandy Pines Capital Budget and Lake Monterey Golf Course Operational and Capital Budgets have been approved. The Sandy Pines Operational Budget has been tabled for further review and will be presented at the September 2021 Finance and Board of Director meetings.

Upcoming Dues and Assessments:

You will find your 2021-2022 Dues and Assessments, total of \$1,938 (subject to Board approval at the September 2021 meeting) billed on your September statement and mailed on October 1st. Please refer to the outline within the Footprints and on the Sandy Pines webpage

for the cost breakdown. Payment will be due October 25th. Sandy Pines does provide an option for six monthly installment payments to pay the dues, capital contributions, cable and assessments only in the amount of \$335.14 (October through March). The payment plan does not include any other fees and charges billed to your account each month. Failure to make payments within the payment schedule, will result in the members' ineligibility of using the installment plan and your remaining balance will be due in full the month following a missed monthly installment payment. Continued unpaid balances can result in membership termination.

We appreciate your support and dedication to Sandy Pines and the Golf Course and send continued summer blessings to all of you!

•••

**we care about your
community. because
it's our community too.**

simple human sense



DORR
616.681.9959



2022 DUES, CAPITAL, CABLE, & SPECIAL ASSESSMENT

(Subject to Board Approval at the September Board Meeting)

The total annual membership dues, capital contribution, cable TV, and special assessment for the 2021/2022 season will be \$1,938 and will be on your October 1st statement as follows:

2022 Annual Dues	\$1,252
2022 Annual Capital	200
Total Dues/Capital	\$1,452
2021 Annual Cable TV*	136
Special Assessment – Golf Course (7 of 10)**	150
Special Assessment –Capital Reserve Fund (5 of 10)***	200
Total 2020	\$1,938

The cost of living increase for the total annual dues/capital contribution is 3% or \$42.

*At the annual election held August 21, 2010, the membership approved a requirement that ALL memberships be required to participate in the bulk cable TV program which reduced each members cost of cable by 43% in the first year.

**At the annual election held August 15, 2015, the membership approved a ten year annual golf course assessment to be used for golf course operations and capital assessments.

***At the annual election held August 19, 2017, the membership approved a ten year annual Capital Reserve Fund assessment; which shall be dedicated to capital expenditures, as listed and reviewed annually, on the 10-year Capital budget estimate, beginning in fiscal year 2017/18.

YOU HAVE TWO PAYMENT OPTIONS:

Dues, Capital Contributions, Cable TV, Special Assessments, and all other fees and charges are due and payable October 1st. The total balance billed to your account must be paid in full by October 25, 2021 to avoid service charges.

OR

SIX MONTHLY INSTALLMENT PAYMENTS to pay **the dues, capital contributions, cable, and special assessments only** in the amount of **\$335.14** due by the 25th of **EVERY** month (October through March). Failure to make payments within the payment schedule, will result in the members' ineligibility of using the installment plan and your remaining balance will be due in full at that time. PLEASE NOTE: **The payment plan includes only the dues, capital contributions, cable, special assessments, and related service charges. The payment plan DOES NOT include any other fees and charges billed to your account each month. You must add all other charges for services, electric, state unit tax, etc. to the monthly installment amount of \$335.14. As dues and assessments are due and payable October 1st, a missed payment under the payment plan, 60 days from October 1st, will result in magnetic card deactivation and additional charges will apply for reactivation.**

Sandy Pines Bylaws, Article III, Section 6, Effect of Nonpayment of Annual Dues, Special Assessments, Capital Assessments or Other Charges: The nonpayment of any annual dues, special assessments, capital assessments, or other amount due and/or owed to Sandy Pines by a member within sixty (60) days after the same shall become due and payable, shall result in the automatic termination or suspension of the membership, and all rights and privileges related thereto except the right to vote at annual or special elections. The terminated or suspended member shall NOT have the right to recover any monies from Sandy Pines.

SERVICE CHARGES: A service charge of 1.5% (18% APR) applies after the 25th day of each month on the unpaid balance on your account. Minimum Service Charges apply. We do not accept postmarks or check dates as payment dates, so please mail early. We cannot guarantee timely delivery by the post office. Unfortunately, we cannot waive the service charges. **Your payments on account are due in the office on or before the 25th of the month. Accounts more than 60 days past due will have all magnetic cards deactivated and there will be an additional charge per card for reactivation.**

Sandy Pines no longer has an automatic ACH payment option. Please consult your financial institution regarding the availability of bill pay programs they may offer.

SECURITY NEWS

BY KEITH GARVELINK keith@sandypines.com

Office Hours

Emergency Security Staff is onsite 24 hours/day.

Call statistics and type for July 2021

In July of 2021 Security Services responded to a total of 156 calls. The call types and numbers appear below.

Abuse of Staff: 2

Alarm: 1

Alcohol Violations: 4

Animal Complaints: 5

General Assistance: 10

Conduct Violation: 2

Curfew Violations: 5

Natural Death: 1

Disorderly Conduct: 4

Disturbance: 3

Fireworks Complaint: 1

Harassment: 1

Illegal Entry: 14

Improper Card Use: 2

Larceny: 2

Lost/Found Property: 15

Marine Complaint: 13

Malicious Destruction of Property: 1

Medical: 11

Misc. Rule Violation: 4

Missing Person: 1

Noise Complaint: 5

Open Door: 8

Parking Violation: 4

Property Damage Accident: 7

Damage to Property: 5

Reckless Driving: 6

Traffic Violations: 12

Suspicious Incident: 7

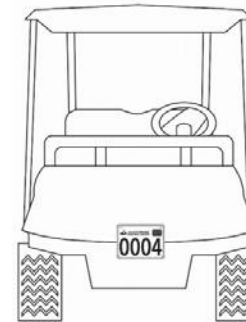
Golf Cart License Plate Mounting

Security Services continues to take questions regarding the mounting of plates on carts. Below are the instructions which are furnished with each plate.

License Plate Installation & Positioning

A golf cart plate issued for a golf cart shall be attached to the center rear, and center front of the golf cart.

Front of Golf Cart



Rear of Golf Cart



Minimum distance of the bottom of the License Plate must be no closer to the ground than the Golf Cart Floorboard to the ground. Maximum distance of the top of the License Plate must be no higher than eight inches from the bottom edge of the Golf Cart Windshield.

A golf cart plate shall always be securely fastened in a horizontal position to the golf cart for which the plate is issued to prevent the plate from

Continued on Page 12

WEST MICHIGAN REAL ESTATE



Kindell Rerucha

Listing Specialist

C: 616.808.1470

F: 810.958.1410

E: kindell@lucashowardgroup.com

Serving over 100 happy homeowners in 2020



swinging. The plate shall be attached front center of the bumper, in a place and position that is clearly visible. The plate shall be maintained free from foreign materials that obscure or partially obscure the registration sticker and in a clearly legible condition. The attachment of the plate to the rear of a golf cart, in a place and position that is clearly visible and not obstructed by a tow ball, removable hitch, or any other device designed to carry an object on the rear of a golf cart, including the object being carried.

Mounting brackets and hardware are available for purchase at the Sandy Pines Park & Garden Store. Scott's Cart's Plus offers license plate mounting services for purchase.

You can find the Golf Cart Registration Packet including registration details, registration forms, mounting information, and a list of frequently asked questions at [SandyPines.com/LicensePlates](https://www.sandypines.com/LicensePlates).

Mounting a plate in the “cubby hole” on the rear of the cart is not appropriate as the plate is not visible. The plates may not be mounted on the roof of the cart. If you have improperly mounted your plates, you may be stopped and issued a “repair and report” violation.

There is an extensive amount of information regarding license plates at the link above.

••••

PARK & GARDEN NEWS

BY JACK SCHMIDT Jack@parkgarden.com

Park & Garden Store

Phone: 616.896.9334

Email: parkgarden@sandypines.com

Online: [sandypines.com/ParkGarden](https://www.sandypines.com/ParkGarden)

It is hard to believe that we are approaching the end of the 2021 season. It seems that we were just getting the store ready for the year.

Water Softeners & Rentals

Again, this year we had record numbers of water softeners provided to the members. The normal response to getting softeners or product for the store is “we are behind because of covid”. We will continue to rent watercraft through September 25th depending on the weather. Except for Saturday afternoon you will need to come to the rental office or call and leave a voice mail for rentals. We will only be open on Saturdays in the Month of September through the 25th.

Golf Cart Rentals

Golf Carts will still be available through September 25th, but you need to call 48 hours in advance or rent with the online system. Since the office is not open regular hours after the 9th, you will need to use the voicemail system or the online rental software.

Park & Garden Store Hours

Park and Garden will close for weekly business on September 7th and will only be open on Friday and Saturday for the rest of September. We close

on September 25th for the season. We will still be able to take care of bulk deliveries with a 48-hour notice. Call 616-896-9334 to check about getting a bulk order.

We will have RV Antifreeze and Leaf Bags for your needs during September.

Boat Removal

To those of you that need your boat removed from the lake before leaving you can schedule boat removal for days in September. All boats that are removed by Park and Garden must be done before September 25th. If you need it after September, it is an additional \$20.00. Be sure to call and get your time reserved for removal.

Water Softener Program

We will be busy during September picking up water softeners for those of you that are closing up before October 15th. In order to get a discount on next year's softener be sure to stop by the Park and Garden and fill out your contract for 2022 and schedule the date for the pick-up of your softener. Next year will be the 10th year of the Softener program through Park and Garden.

If you are returning your softener, please drop it off by the garage door on the back side of the retail center. Mark your tank with duct tape and include your site number so I can give you credit for the return.

Thank you for using the softener service for the 2021 season and be sure to sign up for the 2022 season before you leave for the year. You can sign up at Park and Garden or get the form on the website and at member service.

It really helps to let us know if you will be closing your site before October 15th, so we can pick up your softener, as we have over 350 to pick up this year. If you winterize your trailer and we have not picked up your softener yet, go ahead and leave the softener unhooked. We plan our pickup of softeners depending on the number of demand. We will get to yours as long as you put in the order to pick up.

Thank You

Again, a special thank you to the Park and Garden staff for their excellent work again this year. The Marina crew – Tula Walther, Barb Glass and Hunter Collison: The store staff – Lynn Carcione, Tula Walther, John Glass and Chet Ryan: and The Golf Cart Staff – Carol Brower and Gabi Multhony and Assistant Manager Dale Yoder.

A special thanks goes to Chet Ryan as he will be retiring this year from working at the store after 10 years. Thank you, Chet!

••••

SEPTEMBER

Store



SANDYPINES.COM/STORE
OPEN 8/29 - 9/12

SAFETY NEWS

BY STEVE DEYARMOND steve@sandypines.com

Golf Cart Safety

Youth operating golf carts within the park is a unique opportunity for parents and grandparents to teach them the responsibilities of driving and how to operate a motor vehicle. Youth become better prepared to operate a vehicle when provided parental direction. Recently the Sandy Pines Rules Committee, as well as the Sandy Pines Safety Committee, reviewed golf cart accidents, the ages of persons involved and type of golf cart operator (member's guest, guest camper, associate, grandchild, member).

For the past 50 years we have been fortunate in not having a golf cart accident involving a fatality. A google search of golf cart accidents across the nation reveals fatalities, and disabilities caused by golf cart accidents. Youth are excited to

drive and do very well in testing. Young people that have grown up in the park have a better understanding of the operation of golf carts. We have a good set of young people within the park that drive an amazing number of hours without incident. In fact, I would suggest that the parents or grandparents have to request time for the golf carts use. Yes, a few young people do some risky and not so smart things.

Guests sometimes have the thought of the golf cart as a toy or recreational vehicle and do some things that have the potential to cause injury to the passengers or damage to the golf cart itself. If you invite family friends and teens, please take the time to provide instruction as to your expectations of who drives, and how you want your golf cart operated in the park. Tossing the keys of your golf cart to youth that have little experience can have devastating results to the people on the cart, to your property and the health of others. Should something terrible happen, you, as the owner will most likely be involved in some type of litigation.

Some of the accidents were a result of the following, a guest making an abrupt turn (drifting) and rolling the golf cart on its side, an unlicensed 14 yr. old driver permitted to drive without a license by grandparents, a fall from the back of a golf cart by horseplay, a guest that jumped off the back of a golf cart while in motion to retrieve a sandal, a guest standing on the back of a golf cart dancing while the cart was in motion, a driver distracted on a cell phone while driving that ran into the back of another vehicle, and a guest camper driving around a circle too fast that rolled on its side. Some of these accidents had persons transported to local hospital trauma centers. Many of these incidents could have been more severe. Please instruct those that drive your golf carts to operate safely. If you do permit others to operate your golf cart, understand that it is your responsibility to ensure that the golf cart is driven safely within the park.

•••



FCC CONSTRUCTION INC.

Team FCC is your construction solution

8182 Broadmoor Ave., Caledonia MI 49316
616.891.4000
sales@teamfcc.com
teamfcc.com

Jamestown Patio AND H. Construction

providing ALL of your RV Needs!



- 3 and 4 Season rooms
- Decks-Sheds-Remodel
- Trailer placement
- Reset used rooms
- Tile showers/Backsplash
- Vinyl Plank Floors

Jerry: 616-896-6780
616-862-4338 - cell
Harold: 616-422-2289

 Like us on Facebook!
[Facebook.com/Jamestownpatio](https://www.facebook.com/Jamestownpatio)

Located on
142nd Avenue
Just East of Dorr



Starting September 13th
Store Hours: Mon -Sun 7 am - 10 pm

ENJOY THE LAST MONTH OF SUMMER WITH MOUTH WATERING BRATS!

Leppinks Food Centers is keeping Dick's Market Sausage Shop program, and the bratwurst recipes will remain the same!

Look for the brand  in-store!

COMING SOON



CURBSIDE PICK-UP SERVICE!

Subscribe to our weekly emails and view our weekly ad by going to our website:
www.leppinksfoodcenters.com



Follow us on
Instagram



Like us on
Facebook

LAKE MONTEREY GOLF COURSE NEWS

BY GARY PETERS

This season has seen a lot of improvements in turf density from fairways and tees. This all from the aerification that has been done over the last three years and over-seeding and spiking the fairways. The biggest improvement was getting a well put in so now we are getting more than 20 feet more throw and just better water coverage over the entire course.

I want to thank my staff and managers for another great season. The kid's leagues was another great success and continues to grow. Both golf events 50th and red tee challenge were great! We were able to max out both events.

Our 9-inch pizzas were a big hit along with some other new food items.

As we continue to get more golfers on the course there are fewer open times. We are going to prepay for all golf leagues but not scrambles. The prepay will be only for green fees and this does include member leagues.

....

LAKE COMMITTEE NEWS – LAKE CORNER

BY STEPHANIE SAYPANNHA

A reminder as Fall cleanup is about to take place: It is a violation of the rules to put leaf and yard debris in the lake. Please make sure you are bagging and hauling to the roadside or dump. If you have a cleanup company, please make sure they are aware of this rule. It is important to keep as much debris out of the lake as possible as it takes years for this to decay and break down.

The lake committee has met diligently this summer preparing more recommendations for the

board. These recommendations will be presented during the September meeting. We look forward to their input as we have all worked hard and dedicated many hours of volunteer time to the betterment of the lake, our biggest asset. As we reflect on yet another beautiful Summer, we are hopeful that we are making a difference. This Summer we had buoys installed approximately one hundred feet from shore to give a safe distance from shoreline visual to boaters. These buoys not only increased shoreline preservation they also

increased safety for kayakers, paddle boarders and swimmers around the lake. Security was also ramped up on the holidays and weekends. Our PSO did a great job during a challenging year of working with Allegan County to make sure our lake had patrol on high volume days. We are thankful for another safe season and look forward to more improvements in the coming year.

....

HAPPY CAMPER TEXT ALERTS

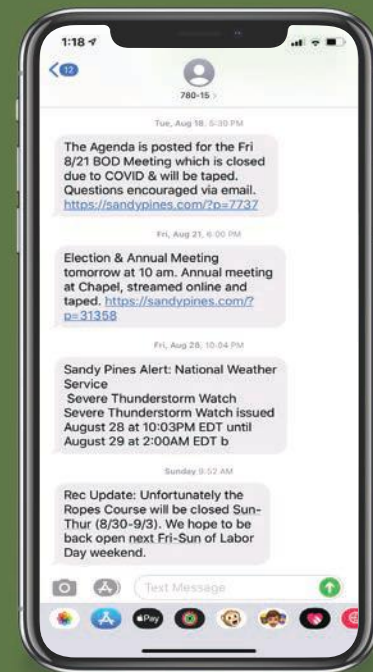
New SMS text opt-in for Members, Associate Members, Guests, and Campers

To Opt-In: Text "SANDYPINES" to 67283
To Opt-Out: Text "STOP" to 67283

Park news, event updates, weather alerts, cancellations, and closures.



More information at SandyPines.com/Sms-Text-Opt-In



SALES NEWS

BY LIZ ROBINS liz@sandypines.com

Hours

Monday-Saturday 8 am-4 pm
Sunday Closed

Contact Information

Kent Livingston –
Phone: 616-896-8315 x114
Email: Kent@sandypines.com

Liz Robins –
Phone: 616-896-8315 x113
Email: Liz@sandypines.com

....



Site #K366

2002 Dutch Park Homestead located in Phase 5. Double lot with brand new 2021 Dynamic golf cart. Garage and shed. Two bedroom one bathroom, double loft. Second bedroom with bunk beds. 11 by 34 foot enclosed porch. Large quiet backyard with Volleyball sand court. New flooring and paint throughout. All new patio furniture with heating lamps and gas fireplace. Large deck. Fire-pit. Boat stake and internet included. Please contact the sales department to take a look at all this site has to offer.

Price: \$125,000

Phase: 5

Year: 2002

Make: Dutch Park Homestead

Boat Stake: Stake

Loft: Yes

Call: 616-896-8315 x 114

Email: Liz@SandyPines.com

SandyPines.com/Listings/Site-K366/



SANDY PINES TRAIN

BY SYDNEY RITZ communications@sandypines.com

We asked Andy Cook who works in our Maintenance department, a few questions about the awesome Sandy Pines train that he made for Sandy Pines. You may have seen it being used for rides all throughout the park. If you haven't, keep your eye out for it when rides are available!

Why did you build the train?

It was Gene VanKoevinger's vision for the park. He was the one that asked me to build it.

What will the train be used for?

Special events in the park and eventually personal events like birthday parties, family reunions, etc. For the personal events, the family will have to rent out the train in advance. On the special event days in the park, the train will be available for rides.

What does this train mean to Sandy Pines?

It means laughter and good memories are guaranteed. The train has had nothing but positive feedback so far. The kids especially love it. Some adults have gone for rides as well and are just as fond.

What is your favorite thing about the train?

My favorite thing about the train is how it turned out. It is unique in the fact that it is a silhouette train that is made with a moving linkage that makes it look like it is actually moving down a track. All the mechanical parts move together.



How long did it take to make?

It took over a 3-year period to build the entire train.

Do you have a fun fact about the train that many people may not know?

A few parts on the train came from some CCs in our park. For example, the nose of the train is the top of the water tank from CC2.

What is your vision for the train?

My vision for the train is to eventually get a train depot, a place where we can store the train while

it is not being used, and for all of Sandy Pines to continue to enjoy it. It has already shown to be a crowd favorite.

Thank You

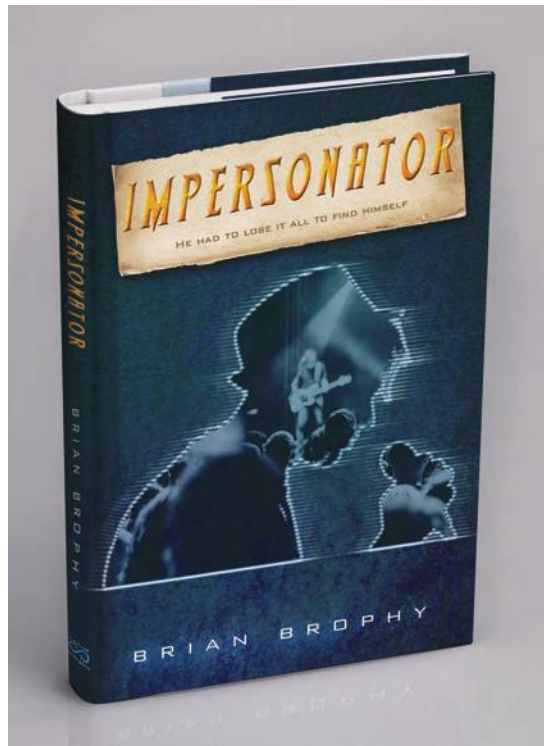
I would like to give a special thanks to Scott from Scott's Carts Plus who donated many of parts for the train. As well as a thank you to a good friend of mine, Rodger, for helping build the train and for donating lots of his time.

....

BRIAN BROPHY'S BOOK

For almost 20 years I have been driving over 500 miles each summer to visit my parents at Sandy Pines. My own family has made great memories on nearly every inch of the property. Sandy Pines is a place where people laugh and smile, families relax and reconnect, and the busyness of the outside world fades into the background. I think it is a place where I have often found my authentic-self, who is so often hidden behind life's layers of obligations, burdens, and worries. So when I set out to write a novel about a jaded celebrity who has a life changing encounter with caring, kind, and truly joy-filled people; I knew I would be describing the people you find at Sandy Pines.

The novel is set a fictitious vacation community in Sandusky, Ohio. It has many similarities to Sandy Pines. It is covered in park model homes with miniature garages and roads full of golf carts. It is sweet and quiet with a relaxed lakeside vibe. But it is really the people who make the place. The people that our hero encounters are a type of people that many Americans have forgotten ever existed. They are a people who love to sit and watch a sunset. There are a people who give thanks for their meals and their blessings. They are a people who welcome the burdened traveler to sit and lighten their load. They are a people who are kind to each other because it is the right thing to do. These are the type of people I have encountered at Sandy Pines.



The setting of my book is not Sandy Pines, it's best parts are inspired by Sandy Pines with a good measure of humor and creative license sprinkled in. I truly hope that readers will see the same kind spirit of Sandy Pines shining through on each page.

Here is a little about me:

I have spent my career telling stories. I have worked in national television, radio, and for almost two decades as a Christian minister. I believe that people are incredible, and we all have a greatness inside of us. I have had the privilege of being published in many national magazines and journals as well and illustrating two children's books by my favorite author (my 15-year-old daughter). Impersonator is my first novel and is available for purchase online at Barnes & Nobel and Amazon. I was born and raised outside of Detroit, Michigan and currently reside near Paducah, Kentucky with my wonderful wife, two precious children, and two mischievous dogs.

Here is a little more about the book:

He has everything he could ever want and he doesn't want it anymore.

Frank Rodham is the most famous rockstar of his generation. At the height of his fame, his world crumbles. Locked in a cage of fame he wants out. Frank takes the leap when his manager presents a ridiculous plan to escape the spotlight. Under an alias, Frank is booked at a small midwest festival for celebrity impersonators. By impersonating himself while on stage he will be able to be someone else off stage. He will get to be a normal person again. No fame, no fans, no media. If everything goes just right, it might just work.

But if anything goes wrong...

Surely nothing could go wrong...

[EBOOK at Amazon](#)

[PAPERBACK, HARDCOVER, OR EBOOK at BARNES & NOBLE](#)

My 15 year old daughter has also written two children's books which I have illustrated.

•••

With Sincere Sympathy

Sympathy is extended to:

Carol Barrigear, Site 266, on the passing of her husband, **Earnest**, on August 26th. Earnest and Carol are Charter Members of Sandy Pines. Sympathy is also extended to his children, **David & Karen Barrigear**, **Nancy & Douglas Diemer**, **Douglas Barrigear**, **Daniel & Beth Barrigear** and their families.

Cindy Alkema, Site 79, on the passing of her husband, **James**, on August 27th. Sympathy is also extended to their children, **Jeff & Rebecca Alkema**, Site K-366.

Katie & Charles Ohanesian, Site K-388, on the passing of their mother, **Vickie Kosiorek**, on August 28th. Sympathy is also extended to **Janet & Larry Munger**, Site D-161. Vickie was Janet's sister.

**THANK
YOU**

FOR A GREAT



**ANNIVERSARY
SEASON!**

Scott's Carts Plus

**Boat Winterization,
Shrinkwrapping and
storage time! Call us!**

Call: 269-793-8777

2756 - 136th Avenue
Hopkins, MI 49328

See you soon!

Secure Roofing Inc.

Affordable Solutions For Your Roofing Needs.

Vern Ramsey
President

Office: (269) 673 3388
Cell: (616) 437 7857

Fax (269) 673 3398
email: vern@securoofing.net

30 Plus years experience.

blanton.deeann1@gmail.com
616.403.2509



BLANTON SERVICES

Formerly Clean Sweepers Inc.

Window. Blind Cleaning. Carpet Cleaning
Power Washing . Hand Washing .
Deck Staining . Painting .

Insured . SP Licensed Contractor . SP Member .
Call . Text . Email .

**Mobile
Veterinarian**

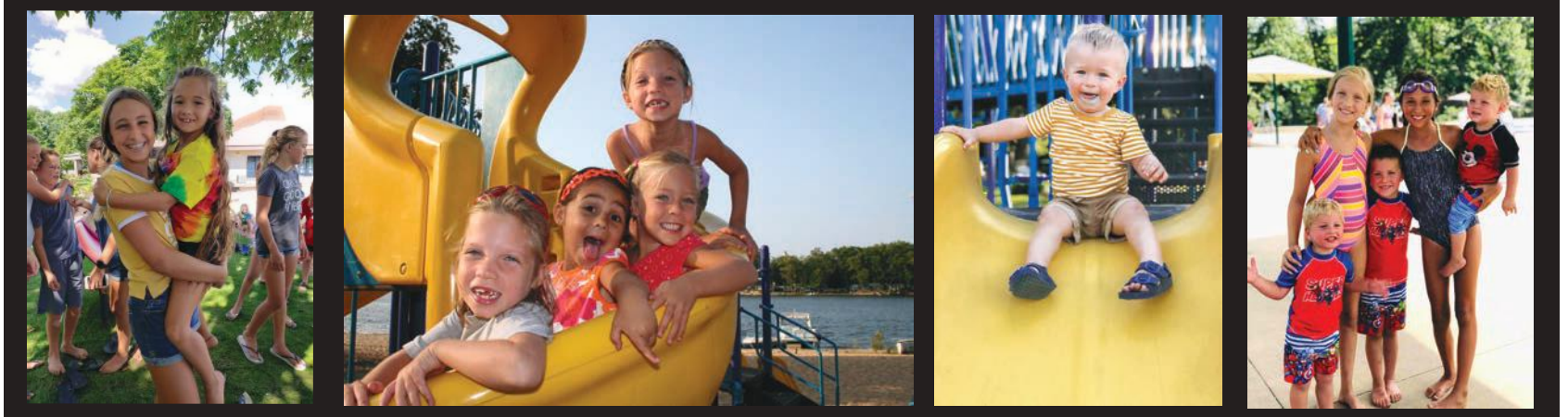
**269
793-3050**

Pickle Street
VETERINARY SERVICES
picklestreet.com



2745 136th Avenue
Hopkins, MI 49328

PRSR STD
US Postage
PAID
Grand Rapids, MI
Permit 1



50th Anniversary Sponsorship Packages

Advertise with Sandy Pines for the celebration of our 50th Anniversary! It will be a great way to publicize your business while enriching our community. We're offering a variety of sponsorship levels for all budgets. If you are a park resident and want to advertise your business for this special event, you will get a 20% discount on advertising sponsorships. Act now, they are going fast!

Headliner Sponsorships

Our Platinum, Gold, Silver, and Bronze Sponsorships offer year-round exposure from January 1, 2021 – December 31, 2021. These packages will give you exposure to thousands of people for the whole year.

Individual Event Sponsorships

Offer great exposure for the single event of your choice. These are a great option if you'd like to align your business with a particular activity.

See the 50th Anniversary packages at [SandyPines.com/Partnerships](https://www.sandypines.com/Partnerships)