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Fax Number 616.896.7409
Member Service Ext. 100
Member Service Ext. 101
memberservice@sandypines.com

Administration

Gene/Kathy Ext. 105
gene@sandypines.com
kathy@sandypines.com

Kimberly Ext. 109
kim@sandypines.com

Beth Ext. 106
beth@sandypines.com

Josh Ext. 107
josh@sandypines.com

Park Inspector Ralph 616.896.7286
inspector@sandypines.com

Pumpouts-Emergency Ext. 111

Park & Garden

Jack Schmidt, Manager 616.896.9334
parkgarden@sandypines.com

Sales Office 616.896.8315
Monday-Friday: 8:00am-4 pm
Closed Saturday and Sunday

Sales Office or Camping

Kelli Ext. 103
kelli@sandypines.com

Kathy Molner Ext. 113
molner@sandypines.com

Nick Brott Ext. 114
nick@sandypines.com

Maintenance 616.896.8317
Ben Fifelski, Supervisor
Monday-Friday: 7:30 am-4 pm
Closed Saturday and Sunday
maintenance@sandypines.com

Emergency/Public Safety 616.896.9006
Steve Deyarmond, Emergency Services Director
Keith Garvelink, Public Safety Director
Open 24/7 - 365 Days a year
Fax Number 616.896.9182
security@sandypines.com

Recreation Department 616.896.8318
Nikki Hoogewind, Director/Adult Rec.

Lake Monterey Golf 616.896.8118
Gary Peters, Manager
www.lakemontereygolf.com
Golf@golflmgc.com

Laundromat Hours – 7 am - 11 pm

Retail Center Laundromat – Open 24 Hours

ADMINISTRATIVE TEAM

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Kimberly Williams CFO
Steve Deyarmond Director of Emergency Services
Keith Garvelink Director of Security
Ben Fifelski Maintenance Supervisor
Gary Peters Golf Course Manager

MANAGEMENT TEAM

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Kathy Brott Executive Assistant
Sue Flowers Member Service Manager
Nikki Hoogewind Recreation Supervisor
Josh Janowiak Director of Communications
Kathy Molner Sales Manager
Jack Schmidt Park & Garden
Ralph Smith Park Inspector

COMMITTEE CHAIRS

Finance Ginny Hager
Golf Course Bill Reynolds
Grounds/Maintenance Kel Kronemeyer
Long Range Planning Kevin Hager
Policy Joel VanKolkner
Rules Meghan DeHaan
Safety & Security Dennis King
Technology Bob Powers

CLUBS

Garden Club Nelson Bouma
Senior Adult Activities Sue Stank

RETAIL SERVICES

Outback Cafe 616.292.7249
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Just Your Style 616.896.1744
Park & Garden 616.896.9334
P & G Rental Office 616.896.9888

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BOARD OF DIRECTORS

~ MISSION STATEMENT ~

The Sandy Pines Board of Directors will provide positive leadership and management direction so as to ensure the long term viability and success of Sandy Pines Wilderness Trails, Inc.





LETTER FROM THE PRESIDENT

BY GENE VANKOEVERING

As we approach a new season, our staff in all departments continue their work here at the park and golf course in preparation for the return of

our Members and Guests. Planning for recreational events, golfing events, training and informational workshops are all being done, or have been completed for 2019. The upcoming season will be another exciting year to be a part of Sandy Pines and Lake Monterey Golf Course! Please check our calendar on the website and make your plans to attend as many of these events as you can. Watch for opportunities to be a Volunteer as well!! These events cannot be done without the willing help of many members.

Thanks again to Gerda Pitcher and all her Volunteers for the awesome day at Sandy Pines Winterfest on February 9!! Great job by all the Volunteers, and a great time was had by all who attended this event.

Work on the new Pavilion in the Flea Market area has been nearly completed and I'm sure you will notice the big improvement to that area with this new facility. Work on CC 12 has also been completed with a new facelift as well as renovation of a number of items internally in that building. The completion of this work on CC12 should allow it to be a wonderful asset for many more years of service to the folks in Phase 5.

The Retail building project is ongoing, with the interior renovation and preparation for Park and Garden to move into that space from their previous location. Come and check out the new Park & Garden facility this spring and see what new products and items Jack will offer in the showroom. The exterior of the Retail Building will also have noticeable updates completed by the time April 15 rolls around. We are very blessed by your commitment to Sandy Pines in supporting the Capital Reserve Fund, because of that, we have the ability to extend the useful life by properly

maintaining our buildings, and other assets, at a high level of quality.

Some other off-season projects include; new tiling in some buildings, painting in a number of buildings, three new treadmills, three new elliptical machines, and two new recumbent bikes have replaced old equipment in the Fitness Center.

Emergency Services Director, Steve Deyarmond, has been working diligently on preparing documentation for the upcoming \$4.6m North Beach Activities Building/FEMA project. Steve, along with Salem Township Supervisor Jim Pitsch, were both instrumental in developing the FEMA grant request application. This was a large undertaking, and we thank Jim for his hard work, and to Steve for his attention to detail, that made this grant application successful. Currently, Jim and Steve are developing protocols for procurement requirements that align with FEMA standards, which is no small task either, but much progress is being realized and we expect the process to go well.

The Construction Committee is made up of (2) Salem Township Board Directors, the Township Supervisor, (3) Sandy Pines Board Directors and (4) Sandy Pines Administrative Staff. Bid invitations were sent out in November for AE (Architectural and Engineering) firms to submit their applications for providing services to us for this project. The Committee met in January and reviewed the qualifications of those firms that submitted their documentation. Subsequent to the review, each firm was graded in several areas and given points for each area. The firm with the greatest number of points was recommended to the Salem Board for approval. The firm awarded the contract for AE work was WLP Associates of Grand Rapids. We are excited to be working with them again, as they were the firm that we worked with on the Phase 3 CC projects.

Currently, WLP is working on engineering plans with the expectation of having them completed by July of 2019. When an ap-

proved drawing is complete, the invitation to bid on the project is expected to go out to the public at some point in July 2019. The Construction Committee along with WLP are meeting every two weeks to review the design and layout for approval or revisions. This project will have the unique distinction of being the only two-story FEMA certified storm shelter in existence. As the plans take shape, we will provide an opportunity for members to view the plans at Face to Phase meetings and Board meetings, as they become available.

With respect to other projects within Public Safety, in Steve's area of Emergency Services in addition to the project spoken of above, Steve has provided oversight of the installation of the new camera system that was installed throughout the park. This system is a major upgrade and already these new cameras have provided opportunities for security monitoring beyond our expectations.

Steve also prepared and led our entire staff in a day of medical training this past February 6. Half of the day was spent on CPR and AED training, with the afternoon session focusing on First Aid. This was the 6th year for these training sessions and I am confident that our staff has never been as prepared and educated as they are at this time. We truly have a staff that is committed to serving in any way they can, including areas where medical needs are required. We enjoyed having the attendance of 22 out of 25 full-time staff attend this workshop. We are blessed to have a multi-talented, multi-faceted staff and my thanks go out to all of them.

It doesn't take much time when speaking with Keith Garvelink, our Director of Security in Public Safety, to realize his commitment to professionalism and attention to detail. As a testament to that I ask that you join me in offering our congratulations for his successful completion of the training in the following certifications during this off-season:

[See PRESIDENT, page 4...](#)

PRESIDENT, continued

- **NRA Certified Range Safety Officer**
- **Certified Pistol Instructor**
- **Home Firearm Safety Instructor**
- **Personal Protection in the Home Instructor**
- **Surviving Verbal Conflict De-escalation Instructor**

Both Steve and Keith attended a training session and workshop on Active Shooters, as well. This training will provide them with the ability to pass on their knowledge for such situations to our other staff members, as well as to our membership, by way of workshops. Stay tuned for announcements pertaining to these workshops in the near future.

We are very blessed to have Keith on staff and we appreciate his commitment to his position, to the members of this park, and to the preservation of the culture here at Sandy Pines. Please feel free to stop in to talk to Steve or Keith at any time. They are more than willing to provide information or answer any questions you may have.

I would like to announce that Ralph Smith will be returning to live in Michigan after selling their home in Florida. Ralph and Cheri will be moving into the condos at Sandy Pines and he will be returning as the Inspector for the park. I would like to express my thanks to Don

Weiss for filling in for us as the Interim Inspector since late last summer. He has done an excellent job of fulfilling the duties of that position that he also previously held. As we welcome Ralph back, we once again thank Don!! I am grateful to all of the Managers and staff in every department for their commitment to Sandy Pines and Lake Monterey, their leadership and attention to excellence is appreciated. This place is a treasure for so many of us who enjoy it, so we thank them for the care and concern they provide, as they serve this place and our membership.

I would like to also express my gratitude to the current Board of Directors and for the interest they take in all aspects of governance leadership here at Sandy Pines and Lake Monterey. Their deep desire to learn and understand the challenges and opportunities of the park, combined with their commitment to leadership has been very encouraging.

This Board has already proven that it is a Board that will not shy away from challenges. As importantly, this Board has shown that they will make every effort to seize an opportunity if provided accurate, supporting, information.

The dissemination of information is followed by ample time for discussion and debate, which leads to a goal of consensus from which an informed decision is made. My observation of this Board is that decisions are not based on the "political climate or perceived acceptance", but rather on what is best

for the membership of Sandy Pines. That should provide all of us with confidence in the future of Sandy Pines and Lake Monterey. Lastly, I want to thank God for His Grace and Mercy in protecting us during this past year. There have been several incidents and circumstances that could have turned out so differently than they did. I believe the reason they went the way they did can be directly attributed to God's Grace. My thanks also go out to each of you who support our staff and our Administration with your words, your letters and cards and your acts of kindness, not the least of which is the GREAT food that is a constant blessing!! Thank you for the opportunity to serve you in this place!

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LETTER FROM THE BOARD OF DIRECTORS

If there is anything constant in our lives, it is the fact that change is ever present. Our families, work, relationships and many other areas of our life are always experiencing new challenges. We can respond in a negative or positive way to the changes and challenges we face.

The same is true for the communities or organizations we associate with or are members of. These too are faced with change and challenges. And by example, if we compare the Sandy Pines of the 1970's to the Sandy Pines of today, we are aware of the many changes and challenges that have taken place. In the beginning, Sandy Pines was pretty much a rustic campground. Our roads were unpaved except for the main road through the park. There was no Recreation Center or Splash Park, no Ropes Course, nor other amenities we enjoy today. In the 70s' many did not come for the whole summer, but more commonly for a weekend or two weeks of camping with family and friends.

As time went by, our members began to expect more from their experience at Sandy Pines. The Board and the Administration responded in a positive way and began to add amenities which cost more in terms of capital expenditures. The members realized that in order to accomplish this, Capital Reserve Funds had to be generated. On more than one occasion, the members responded in a positive way by approving these funds. As a result of these changes and improvements, many members now make Sandy Pines their summer residence.

This presents new challenges for the Board of Directors and staff. On any given weekend, and at times during the week, the park population swells to 15,000 or more people. During the summer time, Sandy Pines becomes the largest city in Allegan County. This presents many challenges for our Security Department. Whatever misconduct or criminal activity you hear about in a typical city, also occurs at Sandy Pines. Therefore at times, our Security Officers have to deal with drug and alcohol

abuse situations, domestic abuse, guests with criminal records, as well as those individuals who violate Sandy Pines rules.

For many years, a minimal amount of change was initiated in our Security Department. Our members have always viewed our Security Personnel as "Rangers" whose main responsibility was to enforce the rules and maintain order in the park. It was easy and comfortable not to acknowledge that all the challenges that cities must deal with are happening at Sandy Pines.

Through the excellent leadership and foresight of our Park President and staff, and with the encouragement of the Board of Directors, a road map recommending a restructuring of our Security Department was developed, presented and approved by the Board in June of 2017. This restructuring plan included new operational policy revisions, such as "Use of Force" training, verbal conflict resolution, hand to hand and pressure point control, the use of Pepper Spray and a commitment to hiring highly skilled officers with preference to prior military, medical, fire and/or Law Enforcement training. This criteria commitment and implementation has greatly improved the level of professionalism in the Security Department.

These changes in response to the current environment at Sandy Pines is totally supported by all Board members. As you know from reading the recent Footprints, the Board, last fall approved and instructed the Park President and staff to proceed making application for getting Sandy Pines certified under PA 330. (For more information on PA 330 use the following link) **MCOLES - Licensed Private Security Police Officers - State of Michigan**

This past January, a serious incident at Sandy Pines again supports the direction the Park President is taking to provide safety and security for members, guests and staff. All Board members were confidentially informed of an incident where an altercation took place between two individuals involving a loaded weapon. One of our Security Officers, at the risk of his life, intervened and removed the weapon. Following this serious incident, the Board of Directors directed the Park President and staff to take measures to implement procedures to insure the safety of our Security Officers, staff, members and guests. The Director of our Security Department was directed to have the three certified security officers, currently employed, to complete the training in the use of the Taser.

Additionally, Legal Counsel will be asked to re-

See BOARD OF DIRECTORS, page 6...

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BOARD OF DIRECTORS, continued

view an earlier proposed draft of a firearm policy to ensure it will be in compliance with PA 330 standards prior to implementation. The Director of Security will proceed to purchase protective vests and body cameras for our three certified officers. As your Board of Directors, we totally support our Park President when he states that we need "to allow our Certified Officers the ability to defend themselves and/or fellow Officers, Members and Guests, should the need arise where deadly force cannot be avoided when non-lethal attempts have been exhausted."

Although we remain committed to working closely with local county and state law enforcement and realize that such incidents are not a weekly occurrence at Sandy Pines, neither can

we ignore the fact that we are no longer a quiet little campground, but in fact, have become a summer city with all the challenges a city environment brings, which demand our ability to respond accordingly.

We are confident that the majority of our members understand this and that we must appropriately meet those challenges. We look forward to providing more information at two public meetings in May. The first meeting will take place on Friday, May 10th at 7 pm in the Phase I Pavilion and a second meeting will be held on Saturday, May 11th at 10 am, also in the Pavilion.

We, as a Board, firmly stand behind our Park President and staff in initiating the necessary changes to maintain the safety of members, safety officers, staff and guests. Sandy Pines

continues to be a wonderful place to enjoy family and friends.

Looking forward to seeing everybody in the spring.

Respectfully Yours:

Don Van Doeselaar, Chair; Rick Day, Vice-Chair; Ginny Hager, Treasurer; Jim Huck, Secretary; Dennis King, Director; Brian Elling, Director; Kelly Johnson, Director; Ellen Carpenter, Director and Chad Ostrom, Director

• • • •

CPR AND FIRST AID TRAINING



Sandy Pines staff participated in a CPR/AED and First Aid Class in February. Staff have participated for several years and with each year our skills and confidence improve. Each year we continue to learn. This year emphasis was on chest pain, stroke, the Cincinnati Stroke Scale, bleeding, wound packing, use of tourniquets, and use of an Epi Pen.

Response time for EMS in a rural setting such as Sandy Pines can be close to 15 minutes. This includes the call to dispatch, dispatch

contacting the responding agency and then the travel time to the location of the emergency. Each year people in Sandy Pines have medical emergencies. Some are life threatening. Common emergencies are heart attacks, strokes, respiratory problems, allergic reactions and diabetic issues. Some of these become more time sensitive when people do not recognize the severity, are in denial of the issue, think the problem will go away or don't want to be a bother.

Have a family emergency plan and discuss the plan with your family members. In an Emergency, Dial 911 and then the Public Safety office at 616.896.9006. Know what hospital you would like to utilize and make your wishes known by family members. Have a list of current medications, allergies, and health issues or conditions that can be given to first responders. Include phone contact numbers of family, friends and your physician on your list of information.

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PUBLIC SAFETY NEWS

BY KEITH GARVELINK

The following is statistical information from Security Services for the months of November and December 2018 and January 2019.

In November of 2018, Security Services investigated a total of 39 complaints.

Unauthorized Burn: 1; Lost/Found Property: 3; Medical Emergency: 2; Larceny: 1; General Assistance Call: 11; Boat Complaint: 1; Health and Safety Violation: 1; Property Damage Accident: 2; Traffic Complaint: 7; Miscellaneous Rule Violation: 4; Suspicious Incident: 5; Conservation Violation: 1.

Security Services staff also completed 165 proactive property checks of Member sites.

In December of 2018, Security Services investigated a total of 54 complaints.

General Assistance: 14; Suspicious Incidents: 10; Illegal Entry: 1; Alarms: 1; Medical Emergency: 3; Miscellaneous Rule Violation: 2; Health and Safety: 8; Malicious Destruction of Property: 1; Larceny: 1; Threats: 1; Traffic Complaint: 2; Burning Complaint: 1; Unregistered Vehicle: 2; Assist Other Agency: 1; Property Damage: 2; Unsecure Premise: 3; Entry Violation: 1.

Security Services staff also completed 730 proactive property checks of Member sites during the month of December.

In January of 2019, Security Services investigated 38 incidents.

Open Door: 5; Suspicious Incidents: 5; Vehicle Rule Violations: 7; General Assistance Calls: 5; Illegal Entry: 3; Suicidal/Weapons Complaint: 1; Operate While Intoxicated, others: 1; Miscellaneous Rule Violations: 3; Medical Emergency: 1; Property Damage Accident: 3; Alarms: 3; Larceny: 1.

Security Services Staff also completed 146 proactive property checks of Member sites.

Also in January of 2019, PSO's Avery and Nietering were given letters of commendation for the following incident. While working a 3rd shift tour, these PSO's initially located a suspicious vehicle parked on the side of the road on the Park perimeter near Phase 2. Upon further investigation, fresh footprints were located going over the fence into the Park. The PSO's began tracking this subject after contacting police. The suspect was located by the officers in Phase 2, and turned over to police.

It was found that this suspect was in possession of burglary tools, and had been attempting to steal items from sites within the Park when he was interrupted by the officers. It was also found that this person is a subject of interest in multiple area crimes which did not occur in the Park. The suspect was also found in possession of drug paraphernalia.

Due to the vigilance of the PSO's, this suspect was located and stopped prior to being able to victimize Member sites. Thank to you both PSO Avery and Nietering for their work on this case.

Training completed by Security Services staff during this period include Leadership Training, Church Security Training, Active Shooter Training, Class C UST training, continuing medical education, Range Safety Officer Training, Personal Protection In The Home Instructor Training, Home Firearm Safety Instructor Training, Pistol Instructor Training, Handcuffing and PPCT (Pressure Point and Control Tactics) training, Surviving Verbal Conflict ® De-Escalation Instructor Training and other miscellaneous training and certifications.

PSO Shawn Brundzo left his employment at SPWT to pursue an educational opportunity. We wish Shawn well in this venture, and thank him for his service.

PSO Christopher Munley will be transitioned from part time PSO to full time status on Feb-

ruary 25. Chris brings an extensive background in law enforcement/corrections including management positions. We are pleased to have Chris join the full time team. Congratulations Chris.

It our hope our Members and Associates have a safe winter. We look forward to seeing you in the spring.

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PARK & GARDEN NEWS

BY JACK SCHMIDT

In just a few weeks we will be back at Sandy Pines to begin the 2019 summer season. There will be more changes this year as the store will be moving into the retail building next to the rental office. We will be spending most of April and May getting the new location set up. During April and May the store is not open for retail customers (in store) but we are available to make deliveries of stone, mulch, sand or landscaping supplies. If you need something from the store (RV supplies, etc.) we are usually around during the day and will try and accommodate you when we are there. The store will be open regular hours on May 17, 18. Full time opening Monday through Saturday beginning May 24. Sunday hours start the end of June. We are looking forward to another great summer.

HARD WATER PROBLEM...RUST STAINS IN THE SINK?

We have an answer for you again this year. If you ordered a water softener before you left the park last year, or have been a softener customer during the past year, you will be receiving an email from the Park and Garden Store for you to reconfirm the order of the softener and the date you are looking for the install. Please be as accurate as possible with your date for installation and make sure your site is ready for us when we show up. We need your hoses available

and your hook-up at the riser to be well marked.

We are going to be setting up softeners a little differently this year. We will be delivering the tank to your site on or before your install request date. We will then come back and hook up the tank on or within a couple days of the installation date. This will save us time as we will deliver to one Phase at a time. If you get here before we have hooked up the tank, please call the store (616-896-9334) and leave us a voicemail and we will come out and hook the tank up for you.

For those who want to self-install we be at the store from noon to 1pm on Monday thru Friday for pick up. We will post hours for Saturday and Sunday by April 15. If you do not get an email and you still want a softener, please email us at parkgarden@sandypines.com with your name, site #, and the date you would like the softener either installed or picked up. If you haven't had a softener in the past but would like to order one, you can order by email or go to the Sandy Pines Member website and there should be an order form for 2019 Water Softeners.

Again this year there will be a Park and Garden Rental office located in the retail center. We have leased carts to bring our fleet up to 97 – 4 passenger carts and 25 – 6 passenger carts. There are two ways you can order a cart rental at this time until the store is open. We have an online reservation site (go to the Sandy Pines web site and click on the members tab, then scroll down to departments and click on Park and Garden. Under the hours you should see a green button to click for rentals, where you can make reservations or you can email parkgarden@sandypines.com and leave your phone number, site number where you will keep the cart, type of cart (4 or 6 passenger), your pick up date and time to pick up, and number of days the cart is needed. We will then put your info into the reservation system and you should get a confirmation email. Once the store is open you will also be able to stop by and make your

reservation, or call the office phone to reserve your cart 616-896-9888.

REMEMBER carts are rented out quickly on the holiday weekends and Christmas in August, so now is the time to begin making your plans for your golf cart rentals. We have lowered the price on the 4 passenger carts this year to \$50 per day. The 6 passenger carts will rent for \$70 per day. New this year - rentals are by the day. All carts will be returned each day by 10 am. Example: rent Saturday at 9 am - return on Sunday at 10 am = 1 day, or return on Monday at 10 am = 2 days, etc.

The Park and Garden Rental office will also take care of the bike, paddleboard, kayak, and rowboat rentals. The Rental office hours will be 9:30 am to 4 pm Monday through Thursday and also on Saturday. Friday hours will be 9:30 am to 7 pm, and Sunday 10 am to 4 pm. We will also have small tools, and other items for rent this year, in addition to the items listed. The Marina will open Memorial Day weekend for boat fuel and watercraft rental at the Marina site.

We will be installing softeners Monday thru Saturday, and will be available for preordered landscaping supplies (mulch, stone, blocks) on Wednesday, Thursday, Friday and Saturday during April and May. You will need to call Park and Garden (616-896-9334) and leave a voice mail and we will call you back to make arrangements.

As in the past the Park and Garden Store will be open 9:30 am to 4:00 pm Monday Through Saturday and noon to 4 pm on Sunday. There are no deliveries or Propane filling on Sunday. We are also looking for additional staff for both the Park and Garden Store and Rental office this summer. You can find more information on the Sandy Pines Web Site.

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ACTIVE SENIORS ADULTS UPDATE

BY SUE STANK

The Senior Adult committee would like to thank Carol Hoffman for her many, many, years of service to Sandy Pines Senior Adults. Carol will be truly missed and we offer our sincere thanks and congratulations on her retirement.

We welcome Nicki Wilkins as a new member to our committee. Nicki will be taking over the bingo activities.

Some of the exciting things we are planning for this season are a Silent Auction/Dessert

Bar on June 28th with lots of fun things going on. We plan to host our 3rd Annual Dessert Competition on July 14th with a Theatre Trip to Saugatuck, Michigan July 18th. A Shopping Trip to Birch Run and Frankenmuth with dinner at Zenders on August 1st and a trip to the Gilmore Car Museum on August 21st.

We're looking forward to a great summer with fun and exciting activities for the seniors at Sandy Pines. Please plan to join in on the fun!



“FACE TO PHASE’ FORUMS (F2P) 2019

Gene will again be conducting ‘Face to Phase’ meetings on Saturday mornings, giving everyone an opportunity to come out, enjoy a cup of coffee, a cold drink and a cookie with him, and get acquainted.

Please look at the schedule below and note that these meetings are going to be held in the Pavilion – so the weather won’t interfere! Put it on your calendar and come on out!! You are welcome to attend all of these meetings, should you so choose.

Forums will be held from 9 am until 11 am, on the days indicated below.

Thank you for coming out to chat - bring your new ideas and ask whatever questions you may have!

MAY 18
JUNE 22
JULY 20
AUGUST 10

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KNOW THE SIGNS OF A STROKE



It is very common that a spouse or family member notices something wrong with a family member, but just doesn't know what is happening. Something just isn't right. Stroke symptoms are commonly missed by family members. Stroke is a true medical emergency just like someone having a heart attack and is a life threatening event. Here are some signs of a person having a stroke:

Facial droop – an uneven smile. Have the person smile. If the smile is not symmetrical it may be a stroke.

Arm Drift - Ask the person to raise both arms straight out in front of themselves and determine if one arm is unable to be lifted or drifts downward. Numbness, weakness or paralysis on one side of the body could be an indicator of a stroke.

Slurred speech - Slurred, garbled or confused speech or unable to speak.

[See STROKE, page 14...](#)

MAINTENANCE UPDATE

BY BEN FIFELSKI

The Maintenance crew has been very busy with many projects this winter. We have been painting and replacing road signs and buildings, installing new risers on the west side of Phase 4, building a new Picnic Shelter in the Flea Market area, working on the Retail Center, Repairing and maintaining equipment, installing water softeners at the CCs, campsite renovations in Phase 3, overseeing the installation of new gate valves at the Dam and remodeling CC 12 with a new roof and ceiling. When we began the demo of the CC 12 roof, we discovered that the 2 x 12 roof joists were rotted and almost entirely disintegrated. The roof at the Recreation Station was beginning to leak so we replaced it before more damage could occur.

We have been updating electrical pedestals in Phase 1. During this process, we encountered inadequate wiring on some member sites. Moving forward, I will be billing members if damage is done to the electric system

in the park due to improper or undersized wiring if the member is at fault. Before this happens, please contact an electrician to double check your site. Some trailers require 50 amp wires and breakers that are currently using 30 amp. If this applies to you, please know that the park will upgrade the pedestal by the road free of charge. It is the responsibility of the member to update the wiring from the pedestal to the home. A permit is required and can be obtained by seeing the Park Inspector.

The Maintenance staff puts in a lot of effort during our winter cleaning of the buildings for the upcoming season. We appreciate your help in keeping our facilities in great shape.

There has been work done to some of the water wells within in the park. That being said, I sent in a sample of our water to Test America, to have it checked for PFAs. The tests came back with undetectable traces. If you

are interested in seeing the results of that testing, please contact me at the Maintenance Department.

I would like to thank all of the staff at Sandy Pines for their hard work in preparation for the upcoming season.

I'm sure I've overlooked some of the projects that we've worked on for you during the off season, but please know they are all important, and we hope that you enjoy the improvements that we have worked hard to get ready for you.

Looking forward to seeing everyone as you return to Sandy Pines for another great season. See you soon!



NEWS FROM THE CONDOS

BY SUE STANK

If you're wintering in a warm climate, be sure to enjoy every minute of that warm sunshine. The weather at the condos is indescribable. Thanks to Larry and MJ Maki for making it better with a great party. Everyone had such a fun time with delicious food, games and lots of prizes.

Condo residents, please mark your calendars for June 14, 2019, at 7 pm at the Phase 1 Pavilion for an ice cream social put on by the Condo Board of Directors. This will be an ice cream social and meeting. It is very important for all residents to attend, as it will be an informational meeting to discuss rules of the park and condos, plus we get to enjoy ice cream and fellowship with our neighbors.

Great news!! We only have two remaining unsold condos. Sandy Pines Condo project is almost complete.

Safe travels as you return to your Happy Place...Sandy Pines.



Whether buying or selling your home, I am happy to help with all of your real estate needs!

Applehof Homes

Mary Applehof
Realtor
616.318.3492
mapplehof@gmail.com

4249 Parkway Place, Grandville, MI 49418

five star
REAL ESTATE LEADERS



COMMUNICATION NEWS

BY JOSH JANOWIAK

The new Sandy Pines wall calendars are here! Thanks to all the members who suggested the idea, those who took our survey offering opinions on what you'd like to see on the calendars, and those who helped supply photos for the calendars. Through the survey, we received suggestions to add a one page list of the annual events, a park map, and a park directory at the back of the calendar. We also received good feedback on the types of photos members wanted to see on the calendars, which centered around the beauty of the park in all its seasons.

The calendars are 8.5 x 11 inches, professionally printed on high quality paper and include our featured 2019 events and important dates such as Flea Markets, Garage Sales, Fireworks, Holiday Weekends and Recreation Events. The calendars are \$10.00 each which includes tax. We can mail calendars for \$2.50 postage and handling per calendar. Although online payments are not available at this time, calendars are available for ordering online at SandyPines.com/WallCalendars. We can charge calendars to member accounts in good standing or by phone.

Our featured events and holidays on our new wall calendars are also on our Event Calendar

at SandyPines.com/Calendar. We're currently finalizing 2019 Recreation Events and tournaments and then will be adding all of the volunteer coordinated events to our calendars. Our goal is to have all 2019 events on our online calendar by the end of March.

This year we'll be holding monthly photo contests in order to get more great photos in the running for possible use on the calendar. Details on monthly photo contests will be shared on our Member E-News, hosted on Facebook and hopefully soon on Instagram when our account is established.

The kick off to the New Year has been a very busy time for me. My wife and I were licensed in the foster care system in December and we were placed with two year old twins in January. This is our first placement and our first experience raising children so if you see bags under my eyes on a regular basis, you'll know why. The kids are very sweet and we are excited to provide them a safe home with lots of love and support.

I also wanted to spread the good news of a project that just launched in February; I'm the host of the new Marketers In Motion Podcast which is produced by the West Michigan Chap-



MAY							SANDY PINES RECREATION & GOLF
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
			1	2	3	4	
5	6	7	8	9	10	11	
12	13	14	15	16	17	18	
19	20	21	22	23	24	25	
26	27	28	29	30	31		

See **COMMUNICATION**, page 13...

SALES OFFICE NEWS

BY KATHY MOLNER

Due to a change in banking regulations, banks and credit unions that were taking referrals from Sandy Pines for consideration of financing have discontinued their programs. This was a corporate decision on their part.

Although Sandy Pines is not a loan agent, we want to assure you that we are working on seeking loan options for our Buyers. To that end, we also would appreciate your help if you have any connections to a bank or credit union that would be willing to speak with me and allow me to help them see how Sandy Pines could be a great asset to their business.

If you have any connections of this nature, I ask that you pass my name and phone number on to them. You could also send me an email at molner@sandypines.com. I would be happy to speak to them.

We believe that Sandy Pines will be a great business for lending institutions for many years to come.

We're looking forward to a great 2019 season at Sandy Pines.



WHAT'S HAPPENING?

Congratulations to **Bill & Carolyn Revore**, Site K-477, on celebrating their **60th Wedding Anniversary** on Valentine's Day, February 14th.

We wish you many more years of happiness and laughter together.

EMERGENCY SERVICES DEPARTMENT NEWS

BY STEVE DEYARMOND

Fire Emergencies:

Call 911 for Fire Emergencies. Smoke Detectors save lives. Upon your return to the Park this spring, please check and replace the batteries and make sure that your smoke detectors and Carbon monoxide detectors are functioning properly. If you do not have a carbon monoxide detector consider purchasing one to protect you and your family.

Check the fire extinguisher in your trailer. If the fire extinguisher is not charged or is old and functionally questionable, replace it. If your fire extinguisher is older than six years it should be hydrostat tested. Many of the fire extinguishers that come with recreational vehicles

are not serviceable and it is more cost effective to purchase a new one and replace the old.



Upon your return this spring check your exits. Do not block exits in your camping unit. Don't place items including sofas or large items against the exit doors of your trailer or in your porch enclosures. If you have a fire or a medical emergency, time may be of the essence, and blocked exits can cost lives.

If you have a loft upstairs make sure that the windows are operational and not blocked or being used by an air conditioner.

Electrical Safety:

Many of the Park Model trailers at Sandy Pines have the capacity to receive 50 amp service. Many, however, have not upgraded to 50 amp service and still are functioning on 30 amp service from the pedestal. Adding equipment such as air conditioners taxes the 30 amp electrical service. In some circumstances the amp draw is excessive enough for wires to become hot



and melt. Commonly, the electrical plug at the pedestal melts. If you have 30 amp service in your trailer and have added an air conditioner you should contact an electrician to upgrade your camping unit's electrical panel. If you have added an air conditioner and have not upgraded to 50 amp service you should upgrade to 50 amp service if you have not already done so.

Severe Weather:

Please take the time to discuss with your family your emergency plan for severe weather. Discuss where you plan to take shelter, where to meet after a storm (if separated), where to take shelter if out in the park and what to do if out on the lake.



A Severe Thunderstorm Watch: This means that atmospheric conditions exist that could produce severe weather such as lightning, high winds, heavy rains, sleet and hail.

Severe Thunderstorm Warning: This means that severe weather associated with thunderstorms is occurring such as high winds, lightning, hail, and sleet and flooding.

Tornado Watch: Atmospheric conditions exist that could permit the creation of a tornado.

Tornado Warning: A tornado warning means that a tornado has been sighted or detected on radar. Tornadoes often, but not always, occur in conjunction with a severe thunderstorm.

Early warning preparation suggestions:

One of the most important things you can do to prevent being injured in a tornado is to be alert to the onset of severe weather. Most deaths and injuries happen to people who are unaware and uninformed. Be aware of changing weather conditions and weather forecasts. Listen to local radio and television stations.



Purchase a NOAA weather radio. Weather radios have an alert tone that activates when watches are posted or threatening weather approaches. This will alert you and your family to changing conditions and wake you as you sleep.

Weather Siren testing:

Allegheny County Central Dispatch performs a test on the weather sirens within the Park on the 4th Friday of each month at 11 am.



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2019

Sandy Pines Calendars

\$10 each / \$2.50 S & H
Includes Park Dates & Events
Order at SandyPines.com
Or by calling Member Service

Month	Calendar
June	Calendar showing dates and events for June.
July	Calendar showing dates and events for July.
August	Calendar showing dates and events for August.

RECREATION DEPARTMENT NEWS

BY NIKKI HOOGEWIND

The 2019 season will be here before you know it and the Recreation Department is planning a fantastic summer full of events. Recreation is excited to have returning staff members and also seeking new employees. Applications can be found on the Sandy Pines homepage so you can print one and complete it. If you are interested in a summer position, please email your information directly to recreation@sandypines.com with your name and phone number.

FEATURED EVENTS FOR 2019

- May 24-25..... Memorial Weekend Holiday Tournaments**
- May 27 Memorial Service & Gun Salute**
- June 1 Adult Catered Meal & Adult Beach Bonfire**
- June 15 Drive-In Movie**
- June 22 Vintage Car Show**
- June 28-29 Fourth of July Weekend Holiday Tourn**
- June 29 Fireworks**
- July 4 Fourth of July Parade**
- July 6 Drive-In Movie**
- *July 13 Family Fun Day**
- July 20 Grand City Show Skiers Water Performance**
- *July 20..... Halloween-Magic class, Wagon Rides,
Trunk or Treat, Magic Show**
- *July 27 Cardboard Boat Races**
- August 3Sandy Pines Rainbow of Color Run**
- August 9Christmas Light Boat Parade**
- August 10Christmas in August**

***Volunteers needed for event to be offered**

I am finalizing live music entertainment for this summer. Dates and bands will be listed in the next Footprints. I am so excited for the new music we will be offering and hope everyone is ready to be entertained! I am also looking at offering three catered dinner meals this summer and utilizing the new pavilion in the Flea Market. I continue to look for ways to provide for the members of the park. I appreciate all the help and emails from the members in regards to bands and have been able to book some of them based on your suggestions. If you have ideas or input please email recreation@sandypines.com.

Looking forward to another fun season at Sandy Pines.

BULLPEN AVAILABILITY

If you need to reserve a space in the Bullpen before Memorial Weekend, please be sure to do so by May 15.

Reservations can be made by stopping by Member Service and completing an application.

There are no guarantees that you will get the same space as last year, unless you made an annual reservation.

Thanks!

COMMUNICATION, continued

ter of the American Marketing Association. The AMA is focused on education, networking and advancing the marketing/communications industry on the national and local levels. As the Director of Communications at Sandy Pines, this is a great opportunity for me to learn from our area's most influential marketers and also promote our park on a national and worldwide platform. The podcast will focus on marketing topics such as social media, cause marketing, influencer marketing, digital Marketing, email marketing and emerging technologies. If you're into marketing, communication or see a topic that interests you, I'd encourage you to check out the podcast at AMAwestmichigan.org or on iTunes, Stitcher and Soundcloud. If you do listen, don't forget to rate, review and share if you liked it!

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LAKE MONTEREY GOLF COURSE UPDATE

BY GARY PETERS

This winter we have seen lots of rain, snow, ice and big swings in temperatures...all of which are not good for turfgrass. Also, this course has had golfers just go out and play whenever they want, even with some snow and ice, along with frost on greens. This was the policy before I got here. Sometimes you will get away with it, other times you won't. The point is, it not fair to the rest of the membership come spring. I will try to explain the problem here.

Traffic damage on frozen turf areas usually occurs during periods of freezing or thawing. The most devastating situation occurs when the grass blades and the upper one-half to one inch of soil has thawed, but the ground beneath their level remains frozen. Traffic will create a shearing action of the roots, rhizomes, and crown tissues at this time. Complete kill of leaves, crowns, and rhizomes can occur if the temperatures soon drop below 20°

F. Symptoms from this severe injury include whitish to dark brown leaves.

Once temperatures allow thawing to a depth of three to four inches, the probability of turf damage declines, since about 75% of the root system is in the upper four inches of the soil. Frequently, soil probing is the only positive way to effectively monitor the freezing level. Traffic should be adjusted accordingly.

The other problem being frost on turf which can injure the turf or even kill the plant.

The thing about greens is everybody likes fast greens, so along with fast greens we maintain the turf with light apps fertilizer. So, if the turf plants on the greens are damaged or killed, we need to use larger amount of fertilizer to bring the turf back. By doing this, the green will become slow and bumpy, which is the last thing a golfer wants. Also, if the spring is cold

it could take until late June to fill back in. This also causes loss of outside play and loss of revenue.

Protecting, not over-protecting, your greens is our #1 responsibility and we will continue to ensure any unnecessary damage is avoided so that they remain healthy.

The Pro Shop will have seating for 34 people in the four-season room this year. We will also have premade cocktails this year - Bloody Mary, Rum and Coke and Whisky Highballs, to name a few.

We will also be stocking wines from Fennville, Michigan and plan to add more premade foods.

It won't be long before you're all back here at Sandy Pines and are ready to hit the Course! We are looking forward to your return and another great season at LMGC!

STROKE, continued

Another indicator is a severe immediate onset of a horrible headache. Some describe the headache like a thunderclap. All of a sudden you have the worst headache of your lifetime. Any one of these symptoms can indicate a stroke. Multiple symptoms are not needed to indicate a stroke. Call 911 immediately if a family member has any of these symptoms. You may be saving their life.

One of the most important factors to relate to emergency medical services or the Emergency room physician is when the symptoms started or the time of onset. The onset time and time seen by a physician has an effect on what type of drugs or treatment the medical facility will use. If the last time the person was seen as normal was bedtime, then the time in which the person went to bed is used.

The American Heart Association has extended the recommended treatment time of a stroke from 4-6 hours to 24 hrs. The earlier a person is seen after experiencing a stroke the better their chance of survival. Early recogni-

tion and early treatment have the best outcomes.

It is very important to be treated for stroke in a timely manner. Brain cells die every minute that the area of the brain affected is not profused. The conditions of a stroke may be re-

versed or be less severe if taken to a Hospital Emergency room and treated as an emergency at the onset of a stroke. The sooner the person receives care, the better the prognosis.

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WINTERFEST



WinterFest 2019 was another huge success! Special thanks to Gerda Pitcher for coordinating this event and gathering up volunteers to assist her. We had a record turnout and Mother Nature cooperated by gifting us with a beautiful, sunny, winter day.

Those who attended had a great time catching up with their friends and neighbors from Sandy Pines. The food was awesome. We had hot dogs with all the fixins', chips, homemade cookies, popcorn and a delicious hot cocoa bar.

Many of attendees brought their sleds and had a blast going down the hill. Dan Vandenberg, from our Maintenance Department, manned the tractor and gave wagon rides to those who wanted one. The wagon was full almost each time they went out. A couple of our Public Safety Officers joined in the fun to mingle with the kids and adults, alike, and everyone appeared to have a great time.

Some of the activities included Bingo, various crafts, bottle toss, Jenga, ping pong bounce and outdoor bowling. There was also a Bon-

fire where marshmallows were toasted and enjoyed.

Thank you to all of the volunteers who shared their time to help make this event a success. Please watch for information on next year's event and take the time to volunteer. We could have used more volunteers this year so that more activities could have been presented for the kids. Thank you, in advance, for your consideration.



MEMBER SERVICE

BY SUE FLOWERS

OFF SEASON HOURS

Monday – Friday 8:00 am to 4:00 pm
Mail Room Hours 2:00 pm to 4:00 pm

Saturday & Sunday Closed

IMPORTANT DATES

- 3/15** Renewal update deadline
- 4/1** Annual Renewals, quarterly electric & state tax billed (Due 4/25)
(We are not able to credit accounts or make renewal adjustments after 4/1)
- 4/15** Gates open and water is turned on for the season (weather permitting)
- 7/1** Quarterly electric & state tax billed (Due 7/25)
- 10/1** Annual Dues, quarterly final adjusted electric & state tax billed (Due 10/25)
- 10/15** Water is turned off for the season

RESORT SERVICE CHARGES ERROR CORRECTION

Please accept our apologies for an error on the Resort Service Charges printed in the December Footprints. The Vehicle Sticker Fee is \$5, not \$2. It is the Handicap Sticker that is \$2. We apologize for any confusion regarding this fee.

EMAIL INFORMATION

When emailing Sandy Pines Member Service or staff persons directly, please include your Site Number and Last Name in the subject line, i.e., "Subject: 1234 Smith." This will quickly introduce you to us and make sure we're looking at the correct data file or account. We have many members who share last names; having your site number up front is extremely helpful. Thank you!

Those with @att and @sbcglobal email addresses (same company) have recently not been receiving all of our Sandy Pines emails. We sometimes receive notifications that our emails were rejected by the server. We can only assume this has something to do with changes to their firewall. Those with these two email addresses, as well as some @yahoo addresses, have either not received Sandy

Pines emails at all, or they have found them in their spam or junk folders. If you do find Sandy Pines emails in your spam or junk folders, please drag the email to your Inbox, or right click on it and select the option that says it is not spam. Also, please add the email address, memberservice@sandypines.com, to your contacts. These steps will train your email server to accept emails from Sandy Pines. We have been working with our IT Technicians to do what we can from the Sandy Pines side of things. Whenever you think you've missed your statement or other Sandy Pines emails, including those from RAVE, please call Member Service.

REVIEW OF THE PAYMENT PLAN FOR ANNUAL DUES

If you are making monthly payments your account balance as of March 25th should be \$0.00 – paid in full. Any unpaid balances may result in finance charges and lead to deactivation of Member cards. Always remember: Any amount billed to your account in addition to the dues and assessments, is due in full. Many members forget this critical information and it causes them to fall past due. Example: At the end of September, my dues and assessments payment was \$321.31, my final electric was \$28, my last pump out was \$13, and my unit tax was \$9.50. Therefore, my minimum monthly payment for October would be \$371.81.

Technically, beginning in October, anyone on the payment plan is past due as the account is carrying a balance instead of being paid in full. Staying in compliance with the plan keeps the account in good standing. Missing a payment or not paying items billed over and above the dues/assessments causes your account to become 60 days past due, which is when cards are deactivated. You must make monthly payments and stay at or below the maximum monthly balances in order for your account to remain in good standing. Please call Member Service if you're ever unsure about payment plan compliance. We're here to help.

ANNUAL RENEWALS

Renewal notices were sent to all members on January 16. If you have an email address on file, your notice was sent electronically; otherwise your notice was sent by U.S. mail. If you didn't receive your renewal notice, please contact Member Service ASAP to confirm your contact information. The renewal amount will be billed on your April statement, along with quarterly electric and unit tax, with payment due April 25. Deadline for renewal information changes is March 15. We are not able to credit accounts for services charged or adjustments made after this date. We recommend reviewing all of your Member Web Access account information and double checking your boat registration before completing your annual renewal form. If your boat registration is expiring March 31, 2019, you will need to renew your boat registration in order to receive your boat sticker. You can upload your new registration on the renewal form. The new form walks you through your renewal summary step by step with updated park policies, information and pricing. If you have questions or need a paper renewal form, contact Member Service 616-896-8315 Ext. 0 or at MemberService@SandyPines.com. Please complete the renewal form online at www.SandyPines.com/AnnualRenewals.

MEMBER WEB ACCESS

If for any reason you don't receive or if you lose track of your renewal information, you can access it 24 hours/day by logging into your Member Web Access Portal. There you have the ability to: review renewal information (stickers, services and membership cards), schedule guest passes, schedule individual pump outs, confirm pump out schedules, check electric meter readings, reserve Flea Market spots, update addresses and contact info, view statements and make payments, complete staff surveys and schedule Tee Times. To view your renewal information, login, then select the "Renewal Information" tab. Most questions and issues handled by calling Member Service can be found in your

See **MEMBER SERVICE**, page 17...

MEMBER SERVICE, *continued*

Member Web Access Portal. We're always here to help, but want to make sure you know you have the ability to handle most issues from the comfort of your own home. Login to Member Web Access by clicking the Quick Link at www.SandyPines.com/Members.

STICKERS

Stickers are automatically mailed with your April statement to the primary address noted in your Member Web Access account, unless you request we hold them at the Main Gate Public Safety Office. Please note that prior year hold requests are not kept on file. If you are uncertain about your mail service or that you might miss the stickers in transit from the south, please call and ask for a hold. Once stickers are mailed they become your responsibility and we must charge the full price for their replacement. If your boat registration expired prior to April 1, your water sticker will not be mailed to you until we receive your updated registration. Your registration expiration date is listed on your renewal summary. If we receive your updated registration by March 15, your water sticker will be mailed with your April statement. Otherwise, for those with boat stakes and docks, in order to retain them, updated registrations are due by June 1. Failure to provide a current boat registration results in surrender of the Member's boat stake or dock.

MEMBERSHIP CARDS

Membership cards include member, associate, grandchild and recreation access cards. All current membership cards are magnetic cards and contain a black magnetic strip on the back. Magnetic cards are \$10 each to renew annually. Each member gets one complimentary magnetic card with their annual renewal. Proximity cards are the circular discs that can be affixed to your magnetic card to allow you park access by holding your card near proximity readers. Proximity cards are \$5 each to renew annually in addition to the charge of your magnetic card. Membership cards cannot be canceled for credit after April 1, 2019. Purchasing of new membership cards is not related to renewals; new cards require a photo and must be purchased in person at the Main Gate Public Safety Office. For questions on Membership cards, please contact the Public Safety Office directly at 616-896-9006 or at Security@SandyPines.com.

PUMP OUT SERVICE

Pump out plans are offered at a discounted rate of \$12 per pump out. Plan dates cannot be moved or substituted, thus plans aren't the best option for everyone. You can schedule additional pump outs to supplement any plan. Plans are billed in full on April 1 with your annual renewal. Plan E is the only plan that covers every week the water is on April 15th through October 15th. If you opt for another plan and want additional normally priced

pump outs (\$14) offered in season, you'll need to schedule them in advance through Member Web Access or by calling Member Service. For the full list of Pump Out plans and pricing, visit www.SandyPines.com/PumpOut-Service.

BULLPEN STORAGE

If you need to store your boat, pontoon, boat trailer, RV or anything else that is taking up space on your site, our Bullpen is a great option for in-park storage. Bullpen Storage is located just north of Park & Garden and the car wash. We offer 13x30 spaces at \$5/day, \$30/month, \$85/quarter and \$320/year, and 13x35 spaces at \$5/day, \$35/month, \$95/quarter and \$350/year. Daily reservations can be made at the Public Safety Main Gate and require a two day minimum. Monthly, quarterly and annual reservations can be made at Member Service. The only way to assure you have the same space year to year is to pay the fee for an Annual reservation. Otherwise, they are distributed first come, first serve. If you want to assure you have a spot in the Bullpen prior to the Memorial Day Weekend, please contact Member Service and book your space by May 15th. Additional pricing and information is available at www.SandyPines.com/BullpenStorage.

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FINANCE & ACCOUNTING UPDATES

BY KIMBERLY WILLIAMS

Welcome to the start of the new season in 2019! We are excited to welcome in the spring season, especially after the extensive winter weather this year.

During the month of December, our Board of Directors, along with our Finance Committee, met to review and approve the year-end financials of the 2018 Fiscal Year (ending September 2018), as well as the October 2018 financial statement. These reports are located on the Sandy Pines webpage www.sandypines.com under Members and the Finance page. Beene Garter was on-site early in January completing the annual review and tax fil-

ing for the September 2018 fiscal year. Beene Garter will provide a report presentation and informational review to the Board of Directors and Finance Committee during their next meeting in March 2019.

Overall, the 2018 season ended strong with a recoup of most of the funds put towards our major capital improvements, specifically the Phase 3 FEMA Grant partially funded storm shelters. Sandy Pines commitment to the storm shelters was approx. \$1.1M, operationally funded. At the end of 2018, Sandy Pines was able to recoup most of the cash expended, just short \$500k. The financial goals

of Sandy Pines remains to be fiscally prudent in the allocation of the capital reserve to maintain and replace our capital structures throughout the park to accommodate the large community of Sandy Pines and ensure a strong return on use of the assets. Dues income for the 2018 season covered approximately 46% of the operating expenses for Sandy Pines. Lake Monterey Golf Course continues to show growth in the operations of the golf course. The golf course was also able to pay an additional \$75k down on the note to Sandy Pines.

See FINANCE & ACCOUNTING, page 18...

What happens to our Membership Trust when we pass away?

Since our prior post about having your Sandy Pines membership owned by your living trust, we have received questions about what happens to your membership in Trust after you pass away. The definition of "Trust Membership" on page 8-9 of the handbook states that "the death of the Grantor ... will be treated as the death of the Member(s) for purposes of these Rules and Bylaws and the Sandy Pines Membership Agreement." Looking to Article II, Section 7 of the Bylaws, it states that upon the death of a member, the membership may be transferred by testamentary disposition or intestate succession.

Sandy Pines Member Service/Administration must be notified of the death of the last surviving Member(s) in a timely manner. No later than within 60 days subsequent to the ac-

count due date of the most recent Sandy Pines Billing Statement issued immediately following the death.

When it comes to the death of a Member whose membership was owned in Trust (or death of the survivor in a joint trust), the Trustee of the trust will be considered the only authorized representative of the trust Membership and exercises the rights of the trust membership only in his/her capacity as Trustee of the trust (not individually). Sandy Pines will require an updated and valid Certificate of Trust from the Trustee establishing his/her authority under the Trust agreement and Michigan law.

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FINANCE & ACCOUNTING, *continued*

As mentioned in the previous Footprints and highlighted in the Member News, as well as on your monthly statements, if you are electing the option of the installment plan for Annual Dues and Assessments, your last monthly payment of the dues must be paid by March 25, 2019. The installment plan relates to your Annual Dues and Assessments only, and is not a payment option for any other charges to your member account. We have provided for your convenience on the statement, a minimum balance amount that must be met each month to be compliant within the terms of the payment plan, and to avoid any risk of deactivation on your membership cards. In the future, please ensure that if you on utilizing the payment plan that you are staying below the balance shown on your statement. As of March 25, 2019, all dues and assessments must be paid in full.

Annual Renewal charges (per your individual member Automatic Renewal Summary sent the last week of January) will be posted on your March 2017 member statement and is due April 25th, 2017.

We would also like to remind you of the various payment options available to you: In office – Cash, Check or Credit Card payment (please note the Public Safety Office is available to take payments 24/7 as well, in person only); Mail – Check payment; Online Billing – Make a payment on your account using your MasterCard/Visa/Discover. Convenience fees for MasterCard/Visa/Discover Cards will be 3% of the total payment made. The new payment system will allow your payment to be reflective on your account immediately.

Recurring ACH Authorization through your bank – Set a designated amount to pay every month through your personal bank that in time will create a credit balance close enough to cover your dues and assessments prior the new season.

If you have any questions or concerns at any time regarding your member statement, we are happy to assist and may be reached at 616-896-8315.

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With Sincere Sympathy

Sympathy is extended to:

Marcia Broehuis, Site 410, on the passing of her husband, **Art**, on October 19th.

Lavara Milton, Site K-490, on the passing of her husband, **Hershel.**, on December 3rd.

Shirley Thurkettle, Site N-16, on the passing of her husband, **James Thurkettle**, on December 14th.

Diane Nardin, Site D-129, on the passing of her husband, **Jim**, on December 25th.

Bette Taylor, Site N-201, on the passing of her husband, **Pastor Dennis**, on January 25th.

The family of Judith Bussis, Site D-21, on her passing on January 30th.

Bill Reus, Site N-200, on the passing of his wife, **Marlene**, on February 10th.



CLASSIFIEDS

We have more 'Site for Sale' listings online at www.sandypines.com

Please call **Kathy (ext. 113)** or **Nick (ext. 114)** at 616-896-8316, for additional information or to schedule an appointment

For Sale from Site 240: 2007 Wildwood 37' Travel Trailer 37BHSS. Travel Trailer only - 37ft Bunkhouse Superslide. Has a very nice layout and larger/open and bright walk-through bathroom. Larger kitchen setup than most with an extended counter/bar stool area. The Bunkhouse has 2 bunks and a table that folds down into a bed with lots of cupboards/storage. Queen bed, sleeper sofa and dining table converts to bed. Sleeps 8-9. Excellent Condition. This is currently set up at



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Sandy Pines Lot #240 Phase 1. We are hoping to upgrade to a Park Model and this is the only reason for selling. Contact me if interested and to schedule a tour. Come check out his Beautiful trailer. Asking: \$16,900. Call or Text Candy 616-635-5096 or email cmckenzie2004@yahoo.com.

For Sale - Site 349 - Phase 1: Beautiful Lake Front on the main lake with boat stake. Custom built, fully furnished trailer with triple pane sliding doors leading to fully furnished 4-season sun room, laminate floors, custom window shades. Air conditioned, Storage garage with electric opener, work bench and ceiling storage area. Fully landscaped with paver patio wrap around walk way. Underground sprinkler, 3 beautiful maple trees providing ample shade, paved parking area, 2019 dues paid. Asking: \$159,900. Contact seller for appointment and brochure at 616-915-1657.

For Sale from Site 578: 2017 brand new 38' Keystones Hideout camper, 3 sliders with bunkhouse and queen bedroom. Full size refrigerator in the kitchen. Sleeps 9. Power awning, power jacks and tongue. Lots of extras are on this camper still under warranty. We are selling because we bought a place in Sandy Pines. If you would like to see it we have it in storage down the road from Sandy Pines. Asking: \$31,500, call 616-297-9762.

For Sale - Site N-464 - Phase 4: Water view, 2004 Trophy Double Loft with sunporch and deck. Sleeps 10. Full size 200 sq ft garage and plenty of parking. Gas E-Z-Go golf cart. Very clean, furnished,

and has extra pantry and storage areas. Asking: \$98,500. Call or text Norm at 616-291-1824.

For Sale - Site N-438 - Phase 4: (must see) Waterfront, fully furnished 1991 Quailridge trailer with sun porch and deck. Very clean and renovated with new roof and water resistant luxury vinyl floors throughout. Boat stake, storage shed, golf cart and golf cart shelter. Asking: \$128,000 OBO. Call or text Tim at (616) 304-6085 for more information.

Condo For Sale: 2848 Westwoods Ct., This 1505 sq ft 2 br 1 1/2 bath ranch condo offers an open floor plan with cathedral ceilings. Kitchen and Dinette both have bay windows, Great Room offers a natural gas fireplace which opens into a 14x12 - 4 season sunroom with a deck. Master Br offers a walk-in closet and private bath, Main Floor laundry. Daylight lower level has 674 sq ft finished through dry-wall giving it 1 br, bath and family room. Extra deep 2 stall garage to store your golf carts! Still time to make selections. All this for \$222,715. Please call Linda Hall for viewing or questions at 616-292-4848.

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