



FOOTPRINTS IN THE SAND

OCTOBER 2018

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Fax Number616.896.7409
 Member Service.....0
 memberservice@sandypines.com

Administration

Gene/Kathy105
 gene@sandypines.com
 kathy@sandypines.com

Kimberly109
 kim@sandypines.com

Beth.....106
 beth@sandypines.com

Park Inspector.....616.896.7286
 inspector@sandypines.com

Pumpouts-Emergency111

Park & Garden

Jack Schmidt, Manager616.896.9334
 Golf Cart Rentals616.896.9888
 parkgarden@sandypines.com

Sales Office.....616.896.8316
 Mon.-Fri. 8:00am-4:00pm
 Closed Saturday & Sunday

Sales Office or Camping

Kelli.....103
 Kathy Molner.....113
 Nick Brott.....114
 sales@sandypines.com
 camp@sandypines.com

Maintenance.....616.896.8317
 maintenance@sandypines.com
 Mon.-Fri. 8:00am-4:00pm
 Closed Saturday & Sunday

Emergency/Public Safety616.896.9006
 Fax Number616.896.9182
 security@sandypines.com

Recreation Department.....616.896.8318
 Nikki Hoogewind, Recreation Director/Adult Recreation
 Kim Day, Aquatics Director
 recreation@sandypines.com

Lake Monterey Golf.....616.896.8118
 www.lakemontereygolf.com
 Golf@golflmgc.com

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LETTER FROM THE CHAIRMAN OF THE BOARD

BY DON VAN DOESELAAAR

The end of another camping season brings change to our lives. It's time to pack up and get ready for the fall season. The "bookends" to our camping season begins with the awakening spring and ends with the beautiful fall colors. Sandy Pines certainly reflects the beauty of Michigan.

The last regularly scheduled Board of Directors meeting was held on September 21. At this meeting four new Board members were welcomed; Ellen Carpenter, Brian Elling, Kelly Johnson and Chad Ostrom. One of the first items on the agenda was the election of officers. Don Van Doeselaar was elected as chairman, Rick Day as vice chairman, Ginny Hager as treasurer and Jim Huck as secretary. Thirty-five new park

members were approved by the Board. The new members represent the states of Florida, Indiana and Kentucky, with the majority from Michigan. Fifty-one percent of the new members come from Allegan, Kent and Ottawa counties. Of the new members, 37% are retired and 63% are still in the work force.

Dick Pitcher was appointed to serve on the Rules Committee and the Safety and Security Committee.

The Board approved the July financial statements for Sandy Pines and Lake Monterey Golf Course. These two statements represent the first 10 months of our fiscal year. We are on track to be within the 2017-2018 budget.

ADMINISTRATIVE TEAM

Gene Van Koevering Park President
 Kimberly Williams Chief Financial Officer
 Ben Fifelski Maintenance Supervisor
 Steve Deyarmond Director of Emergency Services
 Keith Garvelink Interim Director of Security
 Gary Peters Golf Course Manager

MANAGEMENT TEAM

Kelli Blackman Guest Services Manager
 Kathy Brott Executive Assistant
 Sue Flowers Member Service Manager
 Nikki Hoogewind Recreation Supervisor
 Josh Janowiak Marketing Manager
 Kathy Molner Sales Manager
 Jack Schmidt Park & Garden
 Park Inspector

COMMITTEE CHAIRS

Finance..... Ginny Hager
 Golf Course.....
 Grounds & Maintenance..... Kelvin Kronemeyer
 Long Range Planning..... Kevin Hager
 Member Outreach.....
 Policy Committee Joel Van Kalker
 Rules Meghan DeHaan
 Safety & Security Committee..... Dennis King
 Technology..... Bob Powers

BOARD OF DIRECTORS

— MISSION STATEMENT —

The Sandy Pines Board of Directors will provide positive leadership and management direction so as to ensure the long term viability and success of Sandy Pines Wilderness Trails, Inc.

Don Van Doeselaar – Chairman
 Rick Day – Vice Chairman
 Ginny Hager – Treasurer
 Jim Huck– Secretary

Ellen Carpenter (21) • Rick Day (20)
 Brian Elling (21) • Ginny Hager (20)
 Jim Huck (20) • Kelly Johnson (21)
 Dennis King (19) • Chad Ostrom (19)
 Don Van Doeselaar (19)

Boardofdirectors@sandypines.com

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 Park & Garden616.896.9334
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Three rule changes were approved by the Board. The first concerns the Grandfather clause. The language was changed so our policy will be in alignment with MDEQ. Secondly, the word permanent was removed from Sandy Pines Rule Book because the State of Michigan does not allow permanent structures on camp sites. And thirdly, under the rules governing the use of alcohol, any person suspected of being under the influence of alcohol is required to submit to a Preliminary Breath Test (PBT). Refusing to submit to a PBT will result in a \$200 fine and 10 points will be assessed to the site.

At the August general membership election, approval was given to change the By-Laws, permitting the Board of Directors to meet during the off-season allowing Board Members to participate remotely. Guidelines for this were written by Sandy Pines legal counsel and

approved at the September meeting. If you would like to read the specific language for the rule changes and the new guidelines for remote participation at board meetings please go to our Sandy Pine web site.

The final item on the September Board agenda was a report from the Long-Range Planning Committee. The committee gave four advisory items for the Board to consider concerning the future of our park. There is an article from Long Range Planning committee on page 9. Please refer to that article for their recommendations to the Board of Directors.

The staff is now planning and scheduling the work that needs to be done during the off season. As you transition into your fall and winter activities, we wish you the best.



LETTER FROM THE PRESIDENT

BY GENE VAN KOEVERING

This is the time of year here at Sandy Pines and Lake Monterey Golf Course, we take the opportunity to thank the many people on

staff and the Volunteer Members that made the season so great to be a part of.

Thank you to those of you who supported this park in any way that provided a positive impact, whether you provided labor, such as working on the Thursday Morning Crew, or administrative support by your involvement serving on a committee or the Board, or if you took the time and made the effort to support the park by voting in the election in August this year. Your Volunteerism is extremely important to the viability of the operation, upkeep and provision of the park and golf course, and we thank you for your willingness to serve! Thank You Volunteers!!

Certainly we had a great staff to work with in each

department in the 2018 season, however where there were challenges, they were overcome by gifted, talented, willing and capable employees. I ask you to join me in showing your appreciation to our staff when you have the opportunity to do so. Thank you Staff!!

As we close out 2018, we are continuing work on some of the projects that remain incomplete, such as the installation of the new valves in the dam. We expect that these new valves will be installed this fall, as well as other improvements that were planned for the dam area. We also intend to complete the retail building improvements this off-season with a space for Park and Garden, as well as some exterior renovation and updating to the building. As of this writing, we just received word on the 2018 FEMA application for a building on the north shore. Please see article on page 14 for more information. Thank you to the many gifted and talented people we have on

See **PRESIDENT**, page 4...

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PRESIDENT, *continued*

our Maintenance staff for the great job they do in keeping the property and hard assets of the park in great shape.

Earlier this year we were told by the cell tower Developer that AT&T would be up on the tower by August, and as you may be aware, this didn't happen. I was recently updated of the AT&T intentions in that an agreement had been reached with the Developer. The current expectation is that AT&T will have their equipment on the tower by December of this year. The Developer has also informed me that he is currently in discussions with two additional

wireless providers, so hopefully we will soon have all four tower slots filled.

2018 was a great year for camping! We had a total of 1389 camp reservations through September 11, accounting for \$355,906 in revenue. (Equivalent to \$166 per membership) This revenue accounts for a 92% increase in camping sales since 2013. Great job Camping Staff, Guest Camping Hosts and Maintenance Staff!!

This summer marked the first season of the Public Safety Office restructuring. Although this season included some bumps, I am very pleased with the position in which we find ourselves with Emergency Services and Security departments within Public Safety. Steve Deyarmond has accomplished numerous programs, policies and informational as well as training opportunities for staff and for members. 2019 will be another year that members will be invited to Steve's workshops and informational meetings, so watch for the schedule and plan to attend these free information sessions.

Keith Garvelink was promoted to Interim Director of Security in February and he has done a commendable job in bringing his skills and knowledge to the security department that is supported by the skilled staff he has hired and employs in this department. His monthly updates to the membership have been a new report as of 2018 and provides some insight into the type and quantity of incidents our security staff is called to do. I was told recently that the quantity and type of calls we have here at Sandy Pines are similar to those one would find in a city the size of Lowell, Michigan. We thank Steve and Keith for the professionalism and skills they bring to these areas. We are planning other changes to equip and improve the safety and security here at Sandy Pines, and we will update you as they become clarified and implemented.

Park and Garden and the Rental departments had a good year in 2018 as well. All of the numbers are not in as of this writing, however, we are realizing a good level of revenue and profitability in both these areas with the results

we see at this time. The Rental department recently sold some of the older golf carts and we thank those members that were able to purchase one of them!! Park and Garden had some new items this year including small tool rentals and some Sandy Pines clothing items, so check the store out next season when they move to the Retail Building!!

Thanks to Gary and his staff for doing a great job with Lake Monterey Golf Course this year! In spite of having only 30% water availability during the hottest dry spell of the season, the course conditions came back as quickly as was possible, given what they had to work with. As of this writing, the course is once again in good condition and each year Gary and his staff continue to make the course better and more playable! Thank you to the membership for your support, both financially and socially, and thank you to the Golf Course Group for providing such a pleasurable amenity for the membership and the community.

I want to thank the Board and congratulate the new Board of Directors, especially the new Officers who were elected to your positions at the September meeting. I look forward to 2019 and the opportunity to continue the work of this great park with you as we do our best to serve the park and the membership here.

In closing...thank you to everyone receiving this newsletter. Understanding that we all don't always agree with some decisions that are made administratively, and/or actions that are taken, but please know that I believe you love this park as I do, and that I love serving this park with a focus on building a firm foundation for the future generations. I thank all of those folks who have been an integral part of planning and implementation of the goals we have set. Without you success would only be a dream and never a reality. Where I have made errors, I ask for your forgiveness. Where we have realized success and improvement, I ask that you thank God for His Provision of people, opportunity and talent.

Have a wonderful, safe and healthy off-season and know that we look forward to 2019!

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THANKS FOR ANOTHER GREAT SEASON AT SANDY PINES

BY KATHY BROTT

As the 2018 Season comes to a close, we would like to take this opportunity to say THANK YOU to our members and staff for yet another great season.

Thank you to the Staff at Sandy Pines for everything you do to make Sandy Pines the wonderful place that it is. Thank you to Gene Van Koevering, Park President, for his leadership and positivity each and every day, as he leads and guides our staff. Thanks to our Maintenance Department for keeping everything clean, beautiful, and properly maintained for your enjoyment. Thanks to the Public Safety and Emergency Services Departments for all that you do to keep Sandy Pines safe and orderly. Thanks to the Recreation Department for planning and pulling off all of the events and activities that you put together each summer. We especially want to thank Nikki Hoogewind who completed her first season as Recreation Director! Thank you to the Office Staff, which includes our Sales Department

and Camping, for all that you do to ensure that correct information is disseminated in a timely manner to the membership, and for keeping those beautiful smiles on your faces – even during times of adversity!

Thank you to the Staff of Lake Monterey Golf Course for keeping the Course beautifully manicured and ready for play. It looked great all season, in spite of the dry weather! Thank you to the Chapel Committee for all of your work to provide Worship Services on Sunday mornings and Vespers on Sunday evenings. The Pancake Breakfasts were well received again this year! Thank you to our Board of Directors for assuming a leadership role, and providing guidance as we continue to move forward. Thank you to each of you who take the time to serve on one of our very busy committees. Your knowledge and expertise prove to be invaluable. We would also like to thank our Library Volunteers who keep our library

books shelved and orderly, our Election and Poll Workers, and our Electric Meter Readers for helping us with our end-of-year readings. Thanks to our Thursday Morning Volunteers for all of the work you do...often times 'behind the scenes'. Your time and efforts are very much appreciated.

Thank you to our Retail entities for providing us with not only items that we need...but also items that we want! We appreciate having you here!

Sandy Pines is a place that is all-inclusive! Once you arrive for the season...you can stay and play...knowing that if you need something – it is probably available somewhere within our lovely community. We look forward to serving you again in 2019!

Have a very safe and healthy fall and winter... and we look forward to seeing you back here in the spring, if not before!

MAINTENANCE NEWS

BY BEN FIFELSKI

Fall is here! Please remember to blow your water line out from the water riser at the road and unhook your white hose, when your trailer has been winterized.

Please remove all personal items from the beach before you head to your winter home. The lake levels tend to come up over the winter, and will wash paddle boats and docks into the lake.

Maintenance will be upgrading the water risers

in Phase 5 during the off-season. Please be sure to clearly label your white hose by the road.

The leaf dump, west of the main gate, has separate piles for your leaves and your brush, etc. Please be sure to look at the signs and separate any debris that you happen to bring over to the dump area.

Wishing you all safe travels as you head out for the fall/winter seasons. See you in the spring!

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PUBLIC SAFETY OFFICE NEWS

BY KEITH GARVELINK

Security Services Incidents for August 2018

Following is a summary of incidents from Security Services on which reports were completed.

Hit and Run Crash: 2
Traffic Violations: 36
Parking Violations: 13
Cart Registration Violations: 10
Membership Card Violations: 1
Medical Emergencies: 18
Property Damage Accident: 8
Lost/Found Property: 5
Weapon Complaints: 1
Assist General Public: 9
Malicious Destruction of Property: 2
Suspicious Incidents/Persons: 10
Criminal Assault: 1
Disorderly Conduct: 8
Larceny: 4
Quiet Hours Violation: 2
Sale of Counterfeit Merchandise: 1
Trash/Fire Disposal Violation: 1
Reckless Driving: 1
Conduct Business in Park Violation: 1
Unattended Fire: 2
Conduct Violations: 1
Sex Offender in Park: 1
Careless Driving: 1
Illegal Drugs: 1
Curfew Violations: 1
Loose Boat: 1
Illegal Guest Entry: 3

Boating Violation: 1
Illegal Membership Violation: 1
Animal Complaint: 1
Open Container Violation: 1

The total number of incidents on which reports were completed was 149.

Convenience Center Parking

We continue to have issues with vehicles parked overnight at the Convenience Centers. Section XI, G. of the Handbook prohibits overflow/overnight parking at the CC's. Additionally, all CC's have signs posted prohibiting overnight parking, as well as advising that offending vehicles may be impounded. If there are questions regarding appropriate overflow parking areas, the designated areas for each phase are found on page 22 of the Handbook. Members are also welcome to call the Safety Office for information.

Park Entry Rules

Page 15 of the Handbook spells out rules regarding entry into the Park. Here are couple of reminders regarding those rules:

A member must be present during a guest's visit.

An Associate Member does not have the privilege of bringing guests into the Park.

The fines for an Entry Violation are \$100 and ten points.

A valid guest pass can be obtained by a Member for \$4.

Allowing or Use of another person's access card

Allowing another person to use an access card is prohibited. It is inappropriate and a rule violation to allow any person use of your card. This is considered an Entry Violation. Fines and points would apply and the card may be seized and deactivated.

Thank you to Members

As the season draws to a close, I wish to thank Members for the innumerable acts of kindness to the Security Services Staff. These acts of kindness include bringing food items to the station for staff, cards, thank you notes and words of support. The staff and I are truly privileged to serve such a kind, caring group of people.

I will share just one such example. Earlier in the year, Security Services responded to a medical emergency. Regrettably, the patient in this incident was very ill and later passed away. A short time after this sad incident, a family member came to the Station with a thank you note and food items. This is just one example of many such acts.

I also wish to thank the numerous members who report violations and suspicious incidents to staff. We could not do our job without the assistance and reporting of concerned members. It is the hope of the staff that all have a safe off season and blessed holidays.

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2019 DUES, CAPITAL, CABLE & SPECIAL ASSESSMENT

The total annual membership dues, capital contribution, cable TV, and special assessment for the 2018/2019 season will be \$1,858 and will be on your October 1st statement as follows:

2019 Annual Dues	\$1,172
2019 Annual Capital	200
Total Dues/Capital	1,372
2019 Annual Cable TV*	136
Special Assessment – Golf Course (4 of 10)**	150
Special Assessment – Capital Reserve Fund (2 of 10)***	200
Total 2019	\$1,858

The cost of living increase for the total annual dues/capital contribution is 1.8% or \$24.

*At the annual election held August 21, 2010, the membership approved a requirement that ALL memberships be required to participate in the bulk cable TV program which reduced each members cost of cable by 43% in the first year.

**At the annual election held August 15, 2015, the membership approved a ten year annual golf course assessment to be used for golf course operations and capital assessments.

***At the annual election held August 19, 2017, the membership approved a ten year annual Capital Reserve Fund assessment; which shall be dedicated to capital expenditures, as listed and reviewed annually, on the 10-year Capital budget estimate, beginning in fiscal year 2017/18.

YOU HAVE TWO PAYMENT OPTIONS:

Dues, Capital Contributions, Cable TV, Special Assessments, and all other fees and charges are due and payable October 1st. The total balance billed to your account must be paid in full by October 25, 2018 to avoid service charges.

OR

SIX MONTHLY INSTALLMENT PAYMENTS to pay the dues, capital contributions, cable, and special assessments only in the amount of **\$321.31** due by the 25th of **EVERY** month (October through March). Failure to make payments within the payment schedule, will result in the members ineligibility of using the installment plan and your remaining balance will be due in full at that time. PLEASE NOTE: The payment plan includes only the dues, capital contributions, cable, special assessments, and related service charges. The payment plan DOES NOT include any other fees and charges billed to your account each month. You must add all other charges for services, electric, state unit tax, etc. to the monthly installment amount of \$321.31. As dues and assessments are due and payable October 1st, a missed payment under the payment plan, 60 days from October 1st, will result in magnetic card deactivation and additional charges will apply for reactivation.

Sandy Pines Bylaws, Article III, Section 6, Effect of Nonpayment of Annual Dues, Special Assessments, Capital Assessments or Other Charges: The nonpayment of any annual dues, special assessments, capital assessments, or other amount due and/or owed to Sandy Pines by a member within sixty (60) days after the same shall become due and payable, shall result in the automatic termination or suspension of the membership, and all rights and privileges related thereto except the right to vote at annual or special elections. The terminated or suspended member shall NOT have the right to recover any monies from Sandy Pines.

SERVICE CHARGES: A service charge of 1.5% (18% APR) applies after the 25th day of each month on the unpaid balance on your account. Minimum Service Charges apply. We do not accept postmarks or check dates as payment dates, so please mail early. We cannot guarantee timely delivery by the post office. Unfortunately, we cannot waive the service charges. **Your payments on account are due in the office on or before the 25th of the month. Accounts more than 60 days past due will have all magnetic cards deactivated and there will be an additional charge per card for reactivation.**

As of October 1, 2018, Sandy Pines will no longer be offering the automatic debit payment plans. Sandy Pines recommends the members manage the payments directly with their banking institution. Most online bill payment systems through banking institutions now electronically transmit payments directly to Sandy Pines. You may also make debit or credit card payments in the office or through our website (convenience fees apply).

PARK & GARDEN NEWS

BY JACK SCHMIDT

It seems like just yesterday I was writing about the opening of the store for the 2018 season...now we are closed for another year.

Thank you for your support this summer, and we look forward to serving you again in 2019. We will be in a new location next year. The store will be located in the retail building between the rental office and the beauty salon.

The water softener program was very successful this year and looks like we will have an increase in the number of softeners again next year. Remember that when you use the Park and Garden store, rental office, or marina, you are helping Sandy Pines, as the profit from our sales goes back into the Park funds. We are still providing bulk products and propane even though you don't see them out in front of the store.

If you haven't ordered your softener for next year you can still do so by sending an email to parkgarden@sandypines.com requesting a softener for next season. We will respond to your email and get the contract ready for you.

We are always looking for new items to provide for the park members, guests, and campers. Next year we will expand the rental office to include items such as shovels, rakes, sprayers, ladders, etc. If you have any ideas for items you might like to rent, please email the parkgarden@sandypines.com.

Have a great and successful winter season and we will see you again in April, 2019.

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HELPING HANDS GROUP SAYS THANK YOU

BY JUDY VAN KLOMPENBERG & DEE BASSETT

Thank you to everyone who helped out in any way with our sewing group. We had another very successful season. We would like to say a special thank you to our Chapel Committee for their generous donation, which helped us get necessary supplies to complete our work.

Thanks to the guys who put up and took down our tables, and thanks to our Maintenance Men for bringing our sewing machines down to the Pavilion and picking them up again for storage over the winter. We appreciate your help.

We have an amazing group of ladies who gather every Monday during the season to sew clothing for 3rd World

Countries. This year we made 653 dresses and we also made 386 aprons that we give to Diamond Springs Wesleyan Church to send to Mexico.

Thank you and God Bless You all!



ADULT ACTIVITY COMMITTEE UPDATE

First of all, thanks to each of you who elected to go on one or more of our road trips this year, and for your participation at the Karaoke events.

Please mark your calendars now for some Important Dates for next season:

Potlucks – Held the first Friday of each month – 5:30 pm – Phase 1 Pavilion

June 7, 2019: Potluck w/Brown Bag Auction

June 28, 2019: Silent Auction/Dessert Bar. Music by Jeff. 150 Tickets will be sold \$5/ea.

July 14, 2019: Dessert Contest

July 18, 2019: Adult Trip

August 1, 2019: Adult Trip to Birch Run and Frankenmuth w/dinner at Zenders

August 2, 2019: Potluck and Brown Bag Auction

August 21, 2019: Gilmore Car Museum

Carol Hoffman announced her retirement from this group. The entire committee wishes her the BEST and thanked her for her contributions.

RECREATION DEPARTMENT

BY NIKKI HOOGEWIND

I have greatly enjoyed my first season as Recreation Director. As the park activities wind down, I begin planning for the next season. If you have any ideas or suggestions for the Recreation Department, please feel free to email recreation@sandypines.com I am looking for bands to play outdoors in the core area of phase 1 on Saturday nights. If you know of any local bands who might be interested, please email me their name and/or contact information as I am trying to reserve those now.

As we continue to plan ahead, we will be looking to hire for the next season. Applications can be found at SandyPines.com/careers, printed, filled out, and scanned to recreation@sandypines.com or mailed to the Admin. Office, Attn: Nikki. We will be hiring lifeguards (certified on your own), general rec. staff, Happy Shack (food), Kids

Club, ropes course and more. Must be 18+ to work ropes course, and 16+ for other positions. We accept applications at any time. Hiring/Interviews are in April following Spring Break. Rec Staff have a great summer providing all the fun for members at Sandy Pines!

Volunteers are needed in order for several of our activities to continue in the park. We plan to have a signup genius account ready with details in the next Footprints. This account would be available to all members to access, look at what opportunities are available, and then choose to sign up to volunteer as you are able. Items will include judging for the 4th of July parade, Christmas site decorations, and sand castle contest, Family fun day food, ticket sales, prize redemption, game station, Halloween trunk or treat candy donations or passing out from your

golf cart. We hope to continue these events, but do require volunteers beyond the rec staff to be successful. Thank you to all who volunteered this year or in the past!

Text alert notifications will continue for Recreation Event reminders and updates. If you are already signed up through Remind then you will continue to receive texts. If you have not signed up, I encourage you to do so. These texts are for adult, teen, and youth events, as well as pool updates, tournament information, and more, text message @sprec19 the number 81010. Texts will come directly from the Recreation Department. Again, to join: text #=81010 text message=@sprec19, hit send button, you will receive a confirmation text. This is a great way to be informed of events, receive reminders or lesson closures, volunteer opportunities, and recreation updates.

LONG RANGE PLANNING COMMITTEE NEWS

BY JIM HUCK

The Long Range Planning committee met with various department heads throughout the season. Along with our committees own thoughts we have put together a summary of long range needs we see at Sandy Pines. This is not a complete list of items that were discussed, but these are important issues we'd like to share with you at this time.

It is important that you understand that these are long range needs and have not been adopted or approved at this time by the Board of Directors or the Administration. The long range planning committee is an advisory committee that works to identify needs for the future of our park and passes them on to the Board of Directors and the Administration for their review. These are future needs that will need to be addressed in time. Please be aware that these are not the only needs of our park.

1. We feel the number one asset of the park is our lake, and additional maintenance should be considered to keep it in great condition for years

to come. We suggest seeking professional advice and insight on the possibility of dredging the entire lake to recover washed in sand and accumulated sediment, and to retain water depth and replenish beach areas. This could be done as a multiyear program to spread out the cost.

2. The safety of our members is paramount. Because of that, we encourage the continued building of storm type shelters when replacing CC's and other building throughout the park. Also, steps are being made to secure cart crossing of public roads.

3. Technology seems to be a big item for most of the department heads we spoke with. This includes cameras, software that is user friendly for all departments, radio communication, security coordination, billing, park access, marketing, rentals and many other things that are done in our park every day. We feel funds should be spent on keeping the park current with technology, to the best extent possible.

4. Our park is over 46 years old and we need to consider and prepare for the replacement and updating of many of our infrastructure items such as: water mains, roadways pavement, septic systems etc.

It is also our wish that everyone has a healthy and happy off season!

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MEMBER SERVICE NEWS

BY SUE FLOWERS

CURRENT HOURS & IMPORTANT DATES

Monday – Friday 8:00 am to 4:00 pm
Mail Room Hours 2:00 pm to 4:00 pm
Saturday & Sundays Closed

October

- 1 Annual dues & quarterly electric adjustments on Member bills
- 1 2019 Flea Market dates available for booking on Member Web Access
- 6 Fall Fest Flea Market
- 15-19 Last regular pump outs for the season
- 12 Last day for Winterization Orders
- 15 Water turned off for the season park-wide
- 24/31 Last two emergency pump outs of the season

Please Note: Water extensions are no longer offered; all water is turned off October 15th.

WINTER CC SCHEDULE

Convenience Centers that will remain open after October 15th include: CC 2, CC 6, CC 11, and The Recreation Station. Open until the snow starts: CC 8, CC 4 and Core. CC 10 will reopen after repairs, but there is no set date.

ANNUAL DUES PAYMENT OPTIONS

Dues, Capital Contributions, and Special Assessments are billed every October 1st. All charges to your account must be paid in full by October 25th to avoid service charges.

6 MONTH PAYMENT PLAN

Six monthly installments to pay the dues & assessments only in the amount of \$321.31 will be due by the 25th of every month October through March. Dues can also be paid in advance by making 2-5 payments, as long as you keep your account under the maximum monthly balances outlined below:

Monthly Payment \$321.31

Plus any additional items you had billed to your account!
(1.5% interest on the unpaid monthly balance)

Monthly Maximum Balance

October 25	\$1,559.74
November 25	1,257.01
December 25	949.73
January 25	637.85
February 25	321.29
March 25	\$0.00

PAYMENT PLAN TERMS & CONDITIONS (Very Important!)

The payment plan option includes only the dues, capital contributions, cable, special assessments, and related service charges. The payment plan does not include any other fees and charges billed to your account. You must add all other charges for services, electric, state unit tax, etc. to the monthly installment amount of \$321.31. As dues and assessments are billed and payable October 1st, a missed payment under the payment plan, 60 days from October 1st, will result in magnetic card

deactivation and additional charges will apply for reactivation. Your payments on account are due in the office on or before the 25th of the month. Accounts 60 days past due result in deactivation of membership cards which are \$30 each to reactivate through 2018. Failure to make payments within the payment schedule, will result in the member's ineligibility of using the installment plan and your remaining balance will be due in full at that time.

SERVICE CHARGES: A service charge of 1.5% (18% APR) applies after the 25th day of each month on the unpaid balance on your account. Minimum Service Charges apply. We do not accept post-dated checks. Payment timeliness cannot be determined by postmark dates as we cannot guarantee timely delivery by the post office. Sandy Pines is not responsible for email statements that aren't received due to users spam/junk mail filters or electronic transmission issues. Sandy Pines is not responsible for paper statements lost in the mail or those delayed by mail forwarding issues. Billing statements are available online through Member Web Access 24/7/365. We will not waive extra service charges due to conditions out of our control.

IN PERSON

There is no extra charge to make monthly payments on credit cards, by check or with cash at Member Service or at the Public Safety Services. Member Service is open Mon-Fri from 8:00 am to 4:00 pm. Public Safety Services is open 24 hours/day and although they can take payments, they aren't able to handle billing issues. Checks can also be left

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in the drop box on the north side of the Member Service Entrance. If checks are put in the drop box after 8:00 am on the 25th of each month, they may not be processed until the next business day.

BY MAIL

Checks can be mailed to Member Service at 2745 - 136th Street, Hopkins, MI 49328. Checks must be received and processed by 4:00 pm on the 25th of each month to avoid 1.5% service charges on the unpaid balance or to keep accounts from going delinquent. Please write legibly and make sure to add your site number to the memo section of your check.

ONLINE BILL PAY

Most banks offer online bill pay which gives you the ability to add Sandy Pines as a vendor and setup monthly or recurring payments. The bank will mail Sandy Pines a check with the amount and due date specified by you. Please use your site number and last name as your account number and/or make sure to add your site number to the memo section of your check and allow time for proper delivery before the 25th.

ONLINE OR BY PHONE

Credit card payments processed online through your Member Web Access or by phone are charged a 3% processing fee. This fee is processed by our bank since online and phone payments are less secure forms of payment. Unfortunately, there is no avoiding the fee. However for immediate payments on your account, this is a good option.

CHANGES IN CABLE CHANNELS

While we are not yet ready to publish the new online channel guide (as changes could happen before next spring), we can let you know that the Sandy Pines bulk cable channel lineup is changing. While approximately 17 current channels will be deleted, an additional 52 channels will be added and all channels will be HD. There will be some form of online scrolling guide, but the exact form is not yet known; it should be more extensive than before.

WHAT IS A BOAT STAKE?

Contrary to popular opinion, a boat stake is not made of wood or metal. For Sandy Pines purposes,

a boat stake is a measured position at the waterline at which to park a watercraft. The post to which one moors their boat is simply that – a post. Boat stakes were put in place many years ago and measured out via GPS, longitude and latitude. As time passed, posts got washed out during high water levels or members incorrectly measured their stake position. Many people then placed posts where they assumed their stake was positioned. From time to time, this must be corrected, especially when new owners are assigned a stake, or a member wishes to install a floating dock. The results of the Inspector's measurement may result in shifts in boat stakes. This could affect one or more stakes in a given area.

Next season, before you install your floating docks (boats and docks should be removed by November 1st), please be sure you are positioned within the parameters of your stake. If you share the right or left of a stake, your dock should be centered in the stake position and your neighbor will have access to the other side of the dock. If you have a 10 foot stake, you may not install a dock. If you have any

concern about your boat stake/dock position, please contact the Inspector's office.

We work as diligently as possible to move through the Boat Stake and Dock Waiting Lists. Working through each assignment takes time – time to make contact, time for the Member to look at the stake or dock location and make a decision – time to contact any neighboring stakes if movement is needed. Keep in mind, current staff and leadership inherited the system of boat stakes and we're learning and adjusting to the best of our ability. Thank you for your patience.

THANK YOU STAFF

I'd like to take the opportunity to thank my Sandy Pines Co-workers. The leadership and staff in every department are tremendous people and I have enjoyed getting to know them. Our newest Member Service staff persons, Dawn and Jami, have worked very hard to learn the tasks of Member Service and Public Safety. Kudos ladies – you're awesome.

Have a safe winter everyone! See you next spring!

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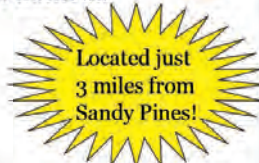
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SANDY PINES ACCOUNTING UPDATE

BY KIMBERLY WILLIAMS

As the 2018 season comes to an end, I would like to take the opportunity to provide you with a few financial updates.

Your October 1st billing will include your final electric, state unit tax, as well as any residual ancillary charges from the 2018 summer season. Your October 1st bill will also include your 2019 Dues, Capital and Special Assessments for the next summer season, for a total amount of \$1,858, including an increase of \$24, in accordance with the 1.8% March 2018 CPI index for the year. Payment for the 2019 Dues and Assessments is due in full by October 25, 2018, to avoid service charges or payable in six installment payments of \$321.31 by the 25th of every month, October thru March. The payment plan option includes only the dues, capital contributions, cable, special assessments, and related service charges. The payment plan does not include any other fees and charges billed to your account each month.

Sandy Pines and Lake Monterey Golf Course have both had a great year. Sandy Pines is maintaining its strong cash position and reserves as it continues to recoup the funds previously set aside for the FEMA construction of the storm shelters at CC 5 and CC 6. Sandy Pines also continues to maintain the use of the operational dues to fund 50% of the expenses incurred throughout the year in the park. Sandy Pines relies on the other revenue sources within the park to fund the other 50% of expenses incurred.

Lake Monterey Golf Course has had an unpredictable season, with the weather. Aside from the extreme heat or consistent rain cycles, the golf course has successfully maintained a 19% net profit.

Thank you to our managers who successfully and smoothly run the operations of their departments, along with their employees, and maintain the focus of keeping the best interest of the park and golf course in mind. Thank you to the volunteers who also go above and beyond for the best interest of the park...your support is appreciated more than you know. Thank you also to each of you, the Sandy Pines community, for being here and making everything we do, worthwhile.

If at any time through the off-season you have questions, please do not hesitate to call or message us. Thank you for being part of the Sandy Pines Community and we wish you many blessings until we reunite next season, in 2019!

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MARKETING NEWS

BY JOSH JANOWIAK

SANDYPINES.COM

We have been busy updating our website with our off season hours and seasonal departmental services and information. All of this information can be accessed on our Members Page at SandyPines.com/Members. We've updated the Member Quick Links with seasonal information on annual dues, winterizations, end of season pump-outs, registered contractors for fall cleanup projects and staff surveys so you can give feedback on employees that assisted you throughout the season. The Park News feed includes additional departmental updates along with many great tips on what to do to get your account information caught up before departing, and preparing your site for the winter.

We have numerous positions posted on our Careers Page including two new positions. One is for a contracted Event Planner to help us with our 50th Anniversary in 2021. The other is for our Park Inspector. We're also still hiring for full time and seasonal Public Safety Officers and for 2019 Recreation Staff. Visit SandyPines.com/Careers for the specifics and please share with prospective candidates!

E-NEWS & TEXT ALERTS

While the Weekend Flyer officially ended on Labor Day Weekend, our weekly E-News will continue through the end of October, as we have plenty of news to keep you informed relating to dues, winterizations, end of season pump outs and many other important dates. We'll also be keeping you updated on important off season park news through our Rave text & email alert platform. One thing to note with our Rave text alert platform, National Weather and National Security alerts are automatically sent to all Rave users on the Emergency Alert System (EAS). You may have recently received or may soon receive a test of the EAS system as FEMA & The FCC are testing Nationwide Presidential Alerts. We have no control over EAS alerts and wanted to keep you posted so you're not confused as to the origins of emergency alerts. Additional information on our Rave Text Alert System, E-News and other methods of communication is available at SandyPines.com/KeepInTouch.

2019 EVENT DATES

On Monday, October 1, 2018, Camping & Flea Market Reservations open for the 2019 season. In order to best plan your weekends for next year we have updated our biggest annual events and holidays on our Event Calendar at SandyPines.com/Calendar.

MAY

- 4 May Fest
- 25-27 Memorial Day Bass Fishing Contest
- 25 Memorial Day Pancake Breakfast
- 25 Memorial Day Flea Market
- 27 Memorial Day Service

JUNE

- 8 June Fest Flea Market
- 15 Garage Sales: Phase 3, 5 & 6
- 15 Drive-In Movie
- 22 Classic Car Show
- 29 4th of July Pancake Breakfast
- 29 4th of July Flea Market
- 29 4th of July Fireworks

JULY

- 4 4th of July Parade
- 6 Garage Sales: 1, 2, 4, Condos
- 6 Drive-In Movie
- 13 Family Fun Day
- 20 Halloween in July
- 22-26 Vacation Bible School

AUGUST

- 3 Rainbow of Color Run
- 9-11 Christmas in August
- 10 Christmas in August Flea Market

- 30 Labor Day Bass Fishing Contest
- 31 Labor Day Pancake Breakfast
- 31 Labor Day Flea Market
- 31 Labor Day Fireworks

OCTOBER

- 5 Fall Fest Flea Market & Yard Sale

In addition to our own events we also support and promote numerous events organized by member volunteers such as the Senior Adult Activities Committee. If you are a volunteer event organizer, please submit your 2019 dates with an updated Event Application to josh@sandypines.com by October 31, 2018. Please include all the basic details of your event including the start and end dates if it's a recurring event, start and end times, location, cost, ages if applicable and details of the activity. Once we finalize our official Event, Committee, Board and Park organized calendar in February, we'll schedule and finalize volunteer organized events. Facilities for volunteer events will be earmarked on a first come, first served basis starting on October 31, 2018. February 1, 2019 is the latest date to submit Event Applications for the 2019 season in order to have them included on our Annual Volunteer Events Calendar. Any events submitted after February 1, need to be submitted at least one month in advance to be included in park promotions such as our online event calendar and Weekend Flyer. We truly appreciate all the effort that volunteers put into organizing and hosting events and we need this lead time to make sure all events are scheduled correctly without conflicts as it takes coordination of numerous departments to reserve facilities and promote events.



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LAKE MONTEREY GOLF COURSE NEWS

BY GARY PETERS

The 2018 season has come and gone at Lake Monterey Golf Course. I would like to thank the members of Sandy Pines for another great year, and I would also like to thank my great staff for their support this past season.

This season has seen many changes on the course as well as the Club House. More changes are coming. We will be trimming some trees and removing a few others.

We will be spraying the fairways for clover so you will see dirt where the clover was very thick. Additionally, most of the rough was sprayed for weeds. The greens have been aerated.

This past year we hosted three Karaoke events. We changed them to Saturday night and they were very well received. As a result, we will be continuing this for the 2019 season. We also hosted three wine tasting/pairings with Acqua In Vino in Wayland. We hope they will be back next season.

Please take the time to visit our Facebook page and remember to Like us and Share the Page. You can find it by searching for **Lake Monterey Golf Course**.

We wish you and yours a wonderful off season, and look forward to seeing you next spring!

EMERGENCY SERVICES UPDATE

BY STEVE DEYARMOND

Phase 4 Storm Shelter:

The U.S. Department of Homeland Security's Federal Emergency Management Agency (FEMA) has released \$2,822,855 in Pre-Disaster Mitigation funds to Salem Township for the construction of a safe room in Sandy Pines.

Sandy Pines, Salem Township and Allegan County Emergency Management have worked together in writing and securing grant funding for this project. Without the cooperation of Salem Township Board and Allegan County Emergency Management this funding would not be possible.

This mitigation project is intended to provide safe shelter from severe high windstorms and tornadoes for residents within Sandy Pines campground. It has been a concern for decades locally and at the Allegan County Emergency Management level for sheltering the residents in this dense populated area for severe weather events. Insufficient shelter space exists for the population to shelter, and this is the concern. Lack of adequate shelter space results in persons sheltering in RV camping units, resulting in persons at high risk of injury or death. If a severe weather event occurred, resources in Western Michigan could be overwhelmed trying to care for the injured. Potential for loss of life is high when adequate space for shelter is not available for residents. This mitigation plan is an effort to reduce the potential risk of injury and loss of life by building a FEMA P-361 compliant structure for residents to shelter, protecting residents, visitors and staff.

The mitigation area is in the Zone IV region and is indicated as a high risk area based on NOAA Storm Prediction Center Statistics and as referenced in the FEMA Wind Zones of the United States. This Storm Shelter will provide residents a high confidence of safety and security for their families. The structure will have a capacity to shelter 1,104 persons, including six wheelchair occupants. The high confidence and safety protection of a FEMA P-361 engineered building will provide a safe haven, with an adequate capacity to shelter residents.

This facility is intended for persons within ¼ mile or 5 minutes walking distance or within ½ mile driving distance. This shelter is intended to shelter the population visiting or residing in the Phase 4 section of Sandy Pines campground during the peak camping season of May 24th to Sept. 4th. During non-peak weekends or holidays the potential may exist to shelter other campground sections populations.

The shelter has an occupancy for 1,104 persons. The occupancy was determined by the Architect/Engineer based on FEMA guidelines, and building code requirements. The facility has three entrances in the upper level shelter and two entrances in the Lower level shelter.

Preparation and planning will begin this fall. Construction will most likely occur in the off season in the fall of 2019.

This will be a dual purpose building. The first purpose is to provide a building that families can shelter within providing a high confidence of safety and protection for their families by being engineered to FEMA P-361 standards. This relates to construction of foundations, walls, roof, door and door hardware, windows and window opening protection to comply with FEMA P-361 standards. The second purpose is to construct the interior to provide multiple uses to the membership.

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CLASSIFIEDS

We have more 'Site for Sale' listings online at www.sandypines.com.

Please call **Kathy (ext. 113)** or **Nick (ext. 114)** at 616-896-8316, for additional information or to schedule an appointment.

For Sale from Site 240: 2007 Wildwood 37' Travel Trailer 37BHSS. Travel Trailer only - 37ft Bunkhouse Superslide. Has a very nice layout and larger/open and bright walk-through bathroom. Larger kitchen setup than most with an extended counter/bar stool area. The Bunkhouse has 2 bunks and a table that folds down into a bed with lots of cupboards/storage. Queen bed, sleeper sofa and dining table converts to bed. Sleeps 8-9. Excellent Condition. This is currently set up at Sandy Pines Lot #240 Phase 1. We are hoping to upgrade to a Park Model and this is the only reason for selling. Contact me if interested and to schedule a tour. Come check out his Beautiful trailer. Asking: \$16,900. Call or Text Candy 616-635-5096 or email cmckenzie2004@yahoo.com.

For Sale from Site 578: 2017 brand new 38' Keystones Hideout camper, 3 sliders with bunkhouse and queen bedroom. Full size refrigerator in the kitchen. Sleeps 9. Power awning, power jacks and tongue. Lots of extras are on this camper still under warranty. We are selling because we bought a place in Sandy Pines. If you would like to see it we have it in storage down the road from Sandy Pines. Asking: \$31,500, call 616-297-9762.

For Sale - Site 744 - Phase 2: Trailer, garage, back deck and new golf cart. Please call: 616.340.2600 with questions.

For Sale - Site N-16 - Phase 4: Lakefront! Beautiful view. Remodeled Oakland Park, completely furnished. New furniture on the 10x30 4-season porch. Golf cart and shed. Must see! Asking: \$118,000. Call: 616.291.1618.

For Sale - Site N-464 - Phase 4: Waterview, 2004 Trophy Double Loft with sunporch and deck. Sleeps 10. Full size 200 sq ft garage and plenty of parking. Gas E-Z-Go golf cart.

Very clean, furnished, and has extra pantry and storage areas. Asking: \$98,500. Call or text Norm at 616-291-1824.

For Sale - Site D-13 - Phase 6: WATERFRONT 2010 Custom Canterbury Triple Loft and four-season porch with boat stake in front of lot. Meticulously maintained, completely turnkey. Large manicured green area and large beach. Fully furnished. 2 queen beds, 2 twin beds, 1 full-size bed. Full size furniture, 5 flat screen TVs. 800 sq ft of maintenance free decking with table/chairs, EZ-go electric golf cart, garage, lawn equipment, underground sprinkling, two paddleboards, and firepit. Must see. Asking: \$176,900. Call or text Sara at 616-648-9400.

Condo For Sale: 2848 Westwoods Ct., This 1505 sq ft 2 br 1 1/2 bath ranch condo offers an open floor plan with cathedral ceilings. Kitchen and Dinette both have bay windows, Great Room offers a natural gas fireplace which opens into a 14x12 - 4 season sunroom with a deck. Master Br offers a walk-in closet and private bath, Main Floor laundry. Daylight lower level has 674 sq ft finished through drywall giving it 1 br, bath and family room. Extra deep 2 stall garage to store your golf carts! Still time to make selections. All this for \$222,715. Please call Linda Hall for viewing or questions at 616-292-4848.

WOULD YOU LIKE TO PLACE A CLASSIFIED?

If you would like to place a Classified Ad, please e-mail it to Kathy@sandypines.com or call 616-896-8315 (ext. 105).

Ads are automatically charged to your account, and cost \$15/month. You must notify Kathy Brott when you wish to have your ad removed.

REMINDER:

Please update contact information with Member Services when leaving the park. Thanks!



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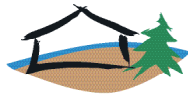
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