



FOOTPRINTS IN THE SAND

AUGUST 2017



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 Sat. 8:00am-11:30am
 Closed Sunday

Fax Number.....616.896.7409
 Member Service.....100
 Member Service.....101
 memberservice@sandypines.com

Administration

Gene/Kathy.....105
 gene@sandypines.com
 kathy@sandypines.com

Kimberly.....109
 kim@sandypines.com

Beth.....106
 beth@sandypines.com

Park Inspector.....616.896.7932
 inspector@sandypines.com

Pumpouts-Emergency.....111

Park & Garden

Jack Schmidt, Manager.....616.896.9334
 Golf Cart Rentals.....616.896.9888
 parkgarden@sandypines.com

Sales Office.....616.896.8316
 Mon.-Fri. 8:30am-4:30pm
 Sat. 9:00am-2:00pm
 Closed Sunday

Sales Office or Camping

Kelli.....103
 Kathy Molner.....113
 Nick Brott.....114
 sales@sandypines.com
 camp@sandypines.com

Maintenance.....616.896.8317
 maintenance@sandypines.com
 Mon.-Fri. 8:00am-4:30pm
 Sat. 8:00am-3:00pm
 Closed Sunday

Ranger Station.....616.896.9006
 Fax Number.....616.896.9182
 ranger@sandypines.com

Recreation Department.....616.896.8318
 Mary Applehof-Recreation Director/Adult Recreation
 Kim Day, Aquatics Director
 recreation@sandypines.com

Lake Monterey Golf.....616.896.8118
 www.lakemontereygolf.com
 Golf@golflmgc.com

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LETTER FROM THE CHAIRMAN OF THE BOARD

BY MARTI DEVRIES

It is with mixed emotion that I write this August article - where has the summer gone? Our Family Fun Day was a great success again this year! The activities for families provided many options - and we were blessed with awesome weather! I would like to thank the staff members of Sandy Pines and the many volunteers who make events like this happen!

If you recall, last fall the Board of Directors requested that our Park President, Gene Van Koevering consider a change or potentially restructure what we know as the Ranger Department. Gene worked

on a plan and restructure, provided to the Board a couple of months ago. At the June Board meeting, by a majority vote (7-2) the Board approved the Security Operation and Emergency Plan. There will be more details and introductions of the new structure at a future Board meeting, but for this read, I want to share a few of the highlights of the plan...

- Improved departmental visual identification.
- Improved membership awareness of visually interactively and communicatively creating a new security department perception.
- A defined departmental restructuring using a created road map for the future of the Security and Emergency needs for Sandy Pines foreseeable future; a future, equipped to be prepared for the social and cultural climate that is prevalent in current times.

ADMINISTRATIVE TEAM

Gene Van Koevering..... Park President
 Ben Fifelski..... Maintenance Supervisor
 Kimberly Williams..... CFO
 Steve Deyarmond..... Safety Director
 Gary Peters..... Golf Course Manager

MANAGEMENT TEAM

Josh Janowiak... Marketing/Member Service Manager
 Kelli Blackman..... Guest Service Manager
 Kathy Brott..... Executive Assistant
 Kathy Molner..... Sales Manager
 Ralph Smith..... Park Inspector
 Mary Applehof..... Recreation Supervisor
 Jack Schmidt..... Park & Garden

COMMITTEE CHAIRS

Finance..... Tim Hoffman
 Golf Course..... Kelvin Kronmeyer
 Grounds & Maintenance..... Rog Grinwis
 Long Range Planning..... Michael VanderWall
 Marketing/PR Committee..... Marti DeVries
 Member Outreach..... Marti DeVries
 Policy Committee..... Meghan DeHaan
 Rules..... Dennis King
 Safety & Security Committee..... Mary Applehof
 Special Events..... Bob Powers
 Technology..... Bob Powers

CLUBS

Garden Club..... Nelson Bouma
 Senior Adult Activities..... Sue Stank

BOARD OF DIRECTORS

— MISSION STATEMENT —

The Sandy Pines Board of Directors will provide positive leadership and management direction so as to ensure the long term viability and success of Sandy Pines Wilderness Trails, Inc.

Marti DeVries – Chairman
 Rog Grinwis – Vice-Chairman
 Gerda Pitcher – Secretary
 Tim Hoffman - Treasurer

Marti DeVries (18) • Rog Grinwis (18)
 Michael Harding (19) • Tim Hoffman (17)
 Dennis King (19) • Rob Klein (18)
 Carolyn Nielsen (17) • Gerda Pitcher (17)
 Doug Wills (19)

Boardofdirectors@sandypines.com

RETAIL SERVICES

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 Park & Garden..... 616.896.9334

- The plan includes Management Restructure, Security Staff Restructure, best practices with hiring and training, de-escalation and best Use of Force Guidelines and forthcoming Publicity/Communication strategy directed at the Membership and Guests of Sandy Pines.

This restructure will cost more - as we surveyed members in the off-season around the safety and security concerns, we heard loud and clear from members that emergency medical needs are very important. We also realize that when you want to retain, attract and hire very qualified leadership and staff for the long-term safety and security benefits to the membership, there will be an increase in budget. I will share that bottom-line, the income the park generates from the recognized revenue from the new golf cart rentals will lessen the impact to the operational budget. I believe we will get the experience and expertise we deserve, and you get what you pay for!

As always, we have as many opinions for or against a policy of this nature when it includes any mention of Use of Force...as many opinions as there are sites in Sandy Pines! If you were not present when this policy was approved in June, by Resolution, the Board approved the Use of Force within this policy with the exception of firearms. We do not know how safety and security issues and concerns, nor circumstances in the future will impact our park, therefore, we allowed for the continual review and reconsideration of firearms.

I ask that you be open-minded and patient as you see how the restructure and the plan unfold in the fall of this year.

This, again, is a critical time for the members to consider who they elect to serve on the Board of Directors. Please consider taking some time to read the bios of the six (6) candidates running for the three (3) open Board positions. Consider their work experience, the skills, talents and interpersonal skills they would bring for a three-year term. Be mindful - what direction do you want the park to take? Which candidates have the necessary knowledge and experience? Come and meet each of them and have a chance to ask questions at a **Meet the Candidates Open**

Forum on August 5th in the Phase 1 Pavilion, from 6-8 pm.

It is critical that you are an informed voter - get the facts, not just what others believe to be true from a forum, neighborhood gossip or rumor. The election of your Board members is as critical as the Capital Reserve Fund ballot proposal.

I would be remiss if I didn't mention four (4) key points as you consider the Capital Reserve Fund ballot proposal in August:

1. This plan includes estimated expenses; every year the Capital Budget must be approved by the Board around the prioritized capital needs of the park.
2. The Board is required to review and approve BOTH an operational budget and a capital budget every year.
3. Capital funds **MUST** be kept separated from

Operational needs and **DO NOT** move to support Operations (wages, personnel, day-to-day expenses).

4. The preservation of the park amenities and assets help to retain the value of **YOUR** investment!

YOU MAY NOT KNOW...

Operational reserves in the amount of \$1.1 million were approved by the Board to move to the Capital project...for two (2) new CC's (storm shelters) in Phase 3.

This project combines the dollars from the FEMA grant that was awarded and the \$1.1 million from Sandy Pines with **ABSOLUTELY NO ASSESSMENT TO THE MEMBERS!**

GET THE FACTS! VOTE RESPONSIBLY ON AUGUST 19! PLEASE VOTE!

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LETTER FROM THE PRESIDENT

BY GENE VAN KOEVERING

Welcome to the Month of August! This is a very important month each year for the membership. August is the time of year that

many families take their vacations here for a longer period of time than simply for a weekend. Also, it's the time of year that important issues facing the park membership are communicated by the Board and Administration, prior to an opportunity to vote in the August election.

This year is no exception with the Capital Reserve Fund ballot for funding of all necessary capital asset care and keeping, and also a ballot for an indoor pool. As important, there will be a ballot for the membership to choose three new Board of Directors to join the six remaining Directors currently serving.

Before you vote, please get to know the issues, know the Candidates, and vote as you deem appropriate based on good research and accurate information. Your vote is important, so please use it, and do so having the best interests of Sandy Pines in mind.

Whether you agree with the direction of the park or not...whether you have agreed or disagreed with myself or the Board...I respectfully ask you to put personal agenda aside and cast your vote in favor of what is best for the park.

The park was here long before this Administration and Board were in place, and it is our hope that it will be here long after. Therefore, the importance of this vote is not about an Administrator or Board Director...it's only about supporting the vision and values for planning the long term stability of our finances, our capital assets, and our human resources (staff). Each of these must faithfully serve the Members of this park to enhance and uphold the value of our park for future generations.

My statement above is not an attempt to minimize the importance of the Leadership in this or any

election. Because this is a staff managed park, those elected to serve on the Board of Directors are vitally important. The reason is that the Board of Directors have oversight of the Administration and therefore weigh in on the direction of the park.

Therefore, it is vitally important that we cast our membership vote for those Director Candidates who best reflect our vision, values and our expectations for how this park will run and survive. Candidates that share our passion and perspective have been, and will continue to be vitally important, so know who you are voting for and why. Please attend meetings where your questions of each Candidate can be asked, then listen carefully to the answers, so you can cast an informed vote.

As you may be aware, in the June meeting, the Board offered a confirming agreement vote on a Road Map Plan as well as an Emergency Operations Security Plan that Administration developed in the offseason, subsequent to a directive from the Board in September of 2016. Specifically, the directive to the Park President was for a plan to restructure the Safety and Security Department in such a way that it would provide a strong and lasting program for the safety and security of the membership for the future.

More details on the plan are intended to be presented in September and again next spring, but a short summary of the plan includes a split in the department wherein a new department and Manager will be formed titled, "Emergency Services Director", this new position will be filled by Steve Deyarmond.

Steve will be responsible for communication, training, review and revision oversight of all emergency services. Examples of some include the dam failure, severe weather, fire, and medical emergency. Steve will also serve as the onsite Manager of entrance and digital technology maintenance.

Additionally, his job description will include oversight of liability mitigation with respect to safety here in the park, so he will be working with our Insurance Provider on risk assessment issues in and on the park property.

As importantly, Steve will continue to seek out and apply for grants as they become available options for any number of future projects. As you may be aware, Steve wrote the FEMA grant for the safe room (CC) projects in Phase 3, which successfully resulted in Sandy Pines receiving an \$857,000 grant toward the costs of the new CC's, and the new siren that serves Phases 2, 3 and 6. Steve's direct Supervisor will be the Park President.

The other side of the department split in the Road Map Plan will be a new position titled Security Services. This department will be managed by the Security Services Director. The person who will take that position is Mel Brummel. Mel has served in law enforcement for 32 years with Allegan City Police, and most recently as the temporary Police Chief of the City of Fennville.

Mel has been working with our staff for the last 2½ years as one of our Trainers within a broad spectrum of the training modules, so he is well known to the fulltime staff, as well as by many Members in the park, in the Township, and certainly in the County.

Mel, will be managing all human resources of the Security Department. His oversight will include those who serve in one or more roles, that may include; security, fire or medical services. He will be implementing a number of departmental changes internally as well as externally, visual and physical, with an emphasis on operations, training and community communication efforts.

We are extremely fortunate to have the opportunity to have Mel join our Team and I hope you take the time to come meet him at the September Board meeting, as well as the Face to Phase meeting on that subsequent Saturday.

If you miss meeting him then, he will be holding some introductory forums next spring, here in the park, to give us all a chance to get to know him.

The Emergency Services and Security Services Departments will be working separately in many ways, however they will work in conjunction with each other in a number of ways, as well. These would be including but not limited to; the budget, continuing education and training for Security staff as well as all Sandy Pines and Lake Monterey staff where there are common areas of medical and fire service opportunities for training.

Finally, I would simply mention that the operations budgeting of Sandy Pines and Lake Monterey are seeing another successful year. Our camping sales are once again up this year for the fifth year in a row, and we thank the membership for providing a warm welcome to these guests, as many of them become Members in time. We also thank our guests for providing Sandy Pines the opportunity to serve you and show you this wonderful community that we enjoy. We hope our camping guests will consider the purchase of a membership here in the near future.

Each year we survey our Guest Campers and again this year we are pleased to say that Sandy Pines is receiving a high score in many ways and in those areas where we need to improve. We pay attention to them each year, which is likely one of the reasons we are seeing increasing revenue each year, for the last five years.

A few interesting notes on the survey are:

- 85% of the reservations are made online.
- 61% of Respondents say that the park staff were very friendly.
- 93% of the Respondents said they were satisfied or very satisfied with the appearance of the campsite.
- 28% of the Respondents said they would like more information on becoming a Member.
- 85% said their overall experience was great.
- 95% said our staff was helpful and professional.
- 97% said they would recommend Sandy Pines camping to a friend.

Sandy Pines has many amenities to offer and we are blessed to be a part of such a great place to stay and enjoy our family, friends and neighbors. I invite you to think about the reasons you love this place and not to focus on those things that frustrate you. Find your happy place and show your gratitude to others with your expressions.

Thank you for your wonderful, personal, positive expressions, whether they were verbal, or by emails and/or phones calls expressing your support for the work we are doing. It is an extreme honor to serve you. Where I fail in my service to the park, I want to remind you that it is in those circumstances that you see the work I do on my own. However when you see, and count the successes we have had...that is when you see God working through me, and many others who are so important to this park. I say this only to be clear that the credit is going to the One that is deserving!!

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RECREATION DEPARTMENT WELCOMES



Nikki Hoogewind

My name is Nikki Hoogewind, and I am extremely excited to be joining the Recreation team! My family and I have been members since 2012. Summer and Sandy Pines are two of my favorite things. It will truly be an honor to serve the members and guests and continue to offer all the wonderful activities throughout the season.

My family and I enjoy all that Sandy Pines has to offer. We love to swim, fish, eat ice cream, ride our bikes, and go for boat rides. Some of our favorite special events include the Color Run, Christmas in August, and the garage sales. I look forward to planning, organizing, and hosting all the wonderful events offered here! I have been a physical education teacher and athletic director for the past 11 years. I love being active, leading others, and being around people of all ages.

I have been married for 14 years. My husband, Tim, is also a teacher. We have two amazing daughters. Taylor is entering 5th grade and Brelynn is entering 2nd grade in the fall. We reside in Hudsonville, MI.

I am beyond blessed to be a member here and enjoy the park with my family. I am honored to finish the summer with Mary Applehof, and the entire Recreation staff. I look forward to serving you and wish Mary the best!

SAFETY DEPARTMENT NEWS

BY STEVE DEYARMOND

Review of Common Park Rules:

The member/owner of a site must be present during a guest's stay within the park. Membership campsites may not be leased or rented.

Only one recreational unit with wheels may be on a campsite. You may not store or utilize a second camping unit on your campsite.

In addition to a recreational unit with wheels, you may have one tent on your campsite. If you do not have a recreational camping unit on your site, you may have two tents. Please do not use the green area for tent placement or storage.

Fires must be in approved fire pits, portable fire pits or portable barbeques devices. Please do not dispose of your hot charcoal in the dumpsters/trash compactors. Each year, we have dumpster fires as a result of disposed of hot coals in the compactors. Please do not leave your campfire unattended.

Please dispose of all trash properly and in a timely manner. Remember that when you take the trash to the compactors it is to be placed inside the

compactor. The compactors in your neighborhood are for household trash. The compactors across the street from the Ranger Station are for large items. Please break down items to no larger than 4' in length. Please do not bring items from home to dispose of in the Park.

When taking items to the leaf dump, please discard vegetation only. Do not dispose of your trash along with your yard waste.

Alcoholic beverages must be consumed on your campsite only. Please do not drink and drive or have open containers of alcohol on your golf cart or vehicle. It is the responsibility of the Member/Owner and adults on a campsite to take action to prevent minors from having access to alcoholic beverages. Operation of any vehicle or watercraft under the influence of alcoholic beverages, including golf carts, is prohibited.

Children under 18 yrs. of age may not stay in the Park without adult supervision. Curfew is 11 pm, and children must be on a campsite with adult supervision.

Pets must always be on a leash and under the control of their owner. Pet owners are responsible for cleanup of pet waste. Pets may not be on designated swim beaches. Designated swim beaches are located in Phase 1 and Phase 4.

Please do not bring pets into park buildings. Pets are not permitted at Flea Markets. Barking can be a nuisance in the neighborhood. Please control the barking of dogs.

Quiet hours are from midnight to 8 am. Please be respectful of your neighbors. Be aware that on calm nights noise can travel. Please be a courteous neighbor.

For Sale signs may be no larger than 8 ½ x 11, must be attached to the item that is for sale and be on the member's site. For Sale signs may not be attached to trees or Park property. The park permits the sale of autos, golf carts, boats, sheds

or membership, on a site. Other items displayed for sale are prohibited.

Personal property may not be stored in the green areas.

Motorized vehicles may be driven on roadways and parking areas and may not be driven on beaches or in green areas.

Report all accidents to the Ranger Department and/or local law enforcement.

Motorized vehicles must be driven in a safe manner.

Speed limit in the Park is 10 MPH

Youth 12 years of age, or older, may operate a golf cart after the successful completion of The Golf Cart Safety Program. Youth 12 years of age must have an adult present when operating, to assist in developing good driving habits/skills. Youth 13 years of age or older must pass The Golf Cart Safety Program and have an adult present for three weeks to develop good driving habits and skills. A person with a State issued motor vehicle license may operate a golf cart.

You must be at least 18 yrs. old to drive a rental golf cart in the Park.

Golf carts must have at least \$300,000 liability insurance to be operated in the Park.

Golf carts may not be driven on Allegan County roadways.

You must have a State issued Moped license or Driver's license to operate a Moped in the Park

Please observe the "NO WAKE" areas of the lake. Before 10 am and after 8:30 pm, the entire lake is "NO WAKE".

Please take time to review the Park Rules Handbook. Questions that you have may easily be answered in the Handbook.



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ACCOUNTING UPDATE

BY KIMBERLY WILLIAMS

Over the past couple months, the park has been bustling with activity and it is so good to see our Sandy Pines Community enjoying their summer.

Current Financial Activity

The park is showing growth in many areas, especially with the new golf cart rentals, the addition of the Happy Shack concession stand, and the rotation of new food truck vendors offering a new selection of food choices during the weekends in the park. These new ventures came not only as a way for the park to increase their revenue stream, but also as a response to the needs of our members and guests. We are excited to see this success for the park in these new business ventures, as we progress further into the season. For both Sandy Pines and the Lake Monterey Golf Course, our long-term goal in administration is to continue to focus on the positive cash reserves as a means to secure the overall financial stability of the park.

Through June 2017, Sandy Pines total Net Income is up from prior years, specifically related to the following:

- Seasonal camping is up 70% from prior year
- Site rental income is up 15%, of this;
 - o Campsite income for FY2017 year-to-date is \$106,615, average of \$1,838 per campsite
 - o Rental Trailer income for FY2017 year-to-date is \$36,990, average of \$7,398 per trailer
 - o Rental Cabin income for FY2017 year-to-date is \$35,047, average of \$3,504 per cabin
- Golf Cart rentals have brought in gross revenue of \$95,976 year-to-date July 2017.

Sandy Pines, however, has also recognized greater costs in repairs and maintenance this year, specifically related to the unexpected demolition cost of the Adult Rec/Indoor Pool, pursuant to safety concerns presented by our inspecting engineers. However, the park has worked very hard to minimize other costs and is still reasonable within budget overall.

Through May 2017, Lake Monterey Golf Course is also showing better overall income from prior year. Expenses, however, are increased from prior year at this time, due to a new cycle of golf course maintenance, which is expected to level out by the end of the season.

The most recently Board approved Financial Statements can be found on the Sandy Pines website at or are available to review in the administration office.

Future Financial Projections and the Capital Budget Reserve Fund

A very large focus for administration and staff at this time, involves detailed review over the Operational and Capital budgets for next season, 2018. Both of these budgets will be presented to the Board of Directors for thorough review and proposed for approval at the next Board of Director's meeting later this month on August 18, 2017.

The ballot proposal for the 2017 Ballot Election will take place August 19. There are two proposals this year. Proposal A; is looking to increase the annual capital assessment by \$200 for 10 years to fund long-term capital investment projects needed at this time within the park. Proposal B; is contingent on Proposal A passing and if both proposals pass, in addition to the \$200 for capital needs, an additional \$125 will be assessed for 10 years and earmarked for the re-building of the indoor pool.

Below are a few recent and frequently asked questions regarding the Capital Ballot proposals?

1. Why is the passing of Proposal B contingent on the passing of Proposal A?
 - Not only will a new indoor pool (Proposal B) require the proposed capital funds, the pool will also require additional operational funds to support the ongoing upkeep and maintenance of the new facility. Without the passing of Proposal

A, and only the building of a new pool, the park's operational reserves will be taxed and limited by the extent that they are used to support the new indoor pool; and the new indoor pool would bring in none if any operational income. The limited operational reserves, without the \$200 capital reserve to support the park's major capital needs, would have a severe impact on the ability of the park to meet the demands of those necessary capital needs. Currently, the 10-year capital plan has up to \$1.2M+ of necessary projects that have been delayed from prior years.

- Following is an example you may be able to relate to with your own residence. If you have plans to renovate your basement or add an addition on to your house, etc.. you may plan by saving and setting aside a specified amount of money month-by-month. At the same time, if you have utilities (such as your furnace or drain field) that are 20 or 45 years old you also have to ensure that those utilities are maintained and updated as needed or that you are prepared for the unexpected failure of those utilities, in addition to saving for your renovation/building plans. If not, would you still add an addition or finish your basement and have an un-operational furnace or failed drain field? What would the change in value of your

home be with an addition or finished basement and a non-functioning drain field and/or non-functioning furnace system? The answer is your residence would not have much value without those major repairs being fixed and updated.

2. Why is there no formal drawing plan for the Indoor Pool yet that we are voting on?
 - "Conceptual" drawings are available in the Administration office, however they are not set or detailed engineering plans. The first large expense of a capital building project are the engineering plans. Engineering plans cannot begin without the commitment of capital funds to cover the cost of them.

Please visit the webpage <https://www.sandypines.com/crf/> for more information.

If you have any specific questions, I strongly encourage you to attend the next Face to Phase meeting August 11th from 9am to 11am in the Pavilion, Board of Directors meeting, August 18th @ 7pm in the Pavilion, or the Annual Meeting Saturday, August 19th, the same day as the election, @ 10am at the chapel.

We appreciate your vote and continued summer wishes to all of you!

Enjoy the rest of the summer...it's going by quickly!

SALES DEPARTMENT NEWS

BY KATHY MOLNER

Wow...is it exciting in the park right now or what? I don't believe our office has ever been so busy. The buyers coming in are so excited about this park and it has been an exceptional summer for our office. We've enjoyed working with the hundreds that have come through our office, this season alone. It's always wonderful when they can see the added benefit of purchasing through our office. As always, we thank you.

Please enjoy the rest of your summer here. It seems to be going so quickly. If we can help you in any way please let Nick or I know. We'd be happy to answer your questions.

Thanks!

With Sincere Sympathy

DEAN NEILD
MEMORIAL SERVICE

Many of you may know that Harold 'Dean' Neild, 57, of Mesa, AZ, passed away on March 25, 2017, from Sepsis...a complication from non-alcoholic cirrhosis of the liver.

Dean and his wife, Deb, were former members of Sandy Pines and spent their summers here. Dean served on and was President of the Board of Directors, at one time.

A Memorial Service will be held on August 15th at Idlewild Cemetery, 2175 - 18 Mile Road, Kent City, MI, at 11 am. In lieu of flowers, please donate to the Alzheimer's Foundation at ALZ.org, should you so choose.

Deb can be contacted at 637 W. Garnet Ave., Mesa, AZ 85210 or 408.204.0534.

FISHING WITH GARY AND ROGER



CANDIDATES FOR THE BOARD OF DIRECTORS



CHARLES BURSK, SITE 389

Our family has been camping at Sandy Pines since 2006 with our travel trailer and purchased our site we are on now about 5 years ago. We started out as weekend campers and then had a try it before you buy it site for a couple of years. Being a seasonal camper for a couple of years hooked us and our camper hasn't moved since we parked it there and bought our membership! I have been married to my

best friend since 2000 and we have two children. My daughter will turn 14 this summer and my son will be 9. We love our summers at Sandy Pines being surrounded by our great friends and neighbors.

I am employed by Big Dutchman as a Regional Sales Manager. I am responsible for developing and keeping relationships with customers in the

Midwest region. In this position I work with customers to design and build large farms for commercial egg laying chickens. I work closely with the customer, engineers, builders and installers to complete these projects on time and within budget. I have been with Big Dutchman for 6 years.

Before working at Big Dutchman I spent 15 years in the marine industry in various positions. I have worked as a Captain at Saugatuck Boat Cruises since moving here in 1998. I also have worked for a large yacht builder and managed a large marina.

I am looking forward to serve the park as a member of the board and think my background can bring a unique business perspective to the board. Having worked in the marine industry I have a very good understanding of what it takes to operate a seasonal business year round.



RICK DAY, SITE K-263

Hi my name is Rick Day, and I am running for the Sandy Pines Board of Directors. I have been married to my wife Lori for 23 years and we have two children, Blake & Brandon. Our daughter Blake will be a senior at Ferris State University and our son Brandon will be a senior at Allegan High School this fall. We have been members of Sandy Pines since 2004. Born and raised in Allegan, I have spent the vast majority of

my adult career in the service of others. From my professional positions in the fire service to my many board memberships and civic responsibilities I have demonstrated leadership and passion for improving the organizations and lives of the citizens I have served.

I work for the State of Michigan as a Fire Marshal Inspector and have been in that position for 17 years. I am a voting committee member of the National Fire Protection Association Standards for Recreation Vehicles and Standards for Recreational Vehicle Parks and Campgrounds. I currently serve on the Board of Directors of the Allegan County Fair. I have served on the board for 17 years with the last four as the Board Treasure. I currently serve on the Allegan Fire District Board and Chairman of the Allegan Construction Board of Appeals.

I served over twelve years on the Allegan Fire Department as a firefighter, command officer and Fire Chief. I served as the City of Allegan Mayor for two terms, Mayor Pro Tem for three terms and served on the Allegan City Council for eight years. I have served on the Allegan EMS Board, Planning Commission and several other boards and Commissions.

I do not have a personal agenda to be on the board. I feel we need open and honest dialogue between the membership and management/staff. There seems to be a growing mistrust between the administration and membership. We need to maintain the assets of the park in a manner that is financially responsible and at a level that is acceptable to the owners. We need a common sense approach to enforcing rules and regulations and should always be done with the members interests first and foremost.

I feel my background in leadership, strong passion for public safety, and common sense membership focused park management will make me a great choice to serve the membership on the board of Directors.

CANDIDATES FOR THE BOARD OF DIRECTORS



GINNY HAGER, SITE D-99

My name is Ginny Hager and I am running for the Sandy Pines Board of Directors. Sandy Pines has been a part of my life since I was very young. My parents were members of the park for 20 years when I was growing up. My husband Kevin and I have been members since July of 2000. It was a great place to be in the summer with our three kids Allison, Courtney and Isaiah as they were growing up. They

participated in several park activities and also worked here on the recreation staff and at the ice cream shop. They still enjoy Sandy Pines as adults and spend most weekends here with us.

In my professional life, I am a self-employed accountant with over 30 years of experience. I have had a wide variety of clients over the years from a global IT consultation company, to a small engine repair shop, to a farm to table marketplace. My husband and I own a construction company where I have been the CFO for over 25 years. These experiences provide me with a lot of financial knowledge to offer the Board. I hold myself to a high degree of integrity, I am very motivated and I always see things through to completion.

I am very active in our church and community. I served as the treasurer of a local non-profit food pantry for several years. I was the treasurer for the school PTC when our kids were growing up. I have held several positions and served on many committees at our church. I was the Sunday School Superintendent, directed a puppet ministry, led Bible studies, been a youth group leader, served on the education committee, and I also love to sing. I am currently a member of the praise band and handle the finances for the youth groups at our church.

Throughout my years at Sandy Pines I have seen the park go through many changes. I'm excited about the future of the park and want to be a part of making sure it continues to be a great place for my family and yours. Utilizing my financial background and expertise, my aim is to preserve, update and improve the assets of the park. I am eager to see the park move forward and help to create solutions as it grows. I plan to be very transparent and to help the Board communicate with the members in the best ways possible.

I appreciate your vote and hope you will join me when I say "I love Sandy Pines!"



JIM HUCK, SITE N-182

It took my daughter-in-law a few years to talk us into coming out to Sandy Pines to see her families summer vacation place. They have had two places side by side for nearly 30 years. We were amazed from the moment we arrived and bought our own place 3 weeks later. That was in 2013. We live on the east side of the state in the off season but with my wife Dee and I both retired we spend almost all of our time here from season opening to closing. We have

5 children and 9 grandchildren and they all love coming here.

Now a little about me. I am a retired fire fighter from Clinton Township, MI. I served as a firefighter, fire officer, fire inspector and as a fire/arson investigator. I also served as union steward for 16 years and served on and chaired several union committees over the years. I learned to solve problems by listening to the concerns and experience of others. Prior to my career with the fire department I spent 12 years as a long haul truck driver. The last 3 years I owned my own truck where I learned how planning and budgeting are vitally important for success in business.

I also served as president of my condo association for 3 years where I was involved in day to day operations, contract negotiations, long range planning and budget control. I did not run for reelection only because I could not be effective there and be able to spend my summer months here. I firmly believe in fully committing to any project I am involved with; that's what I promise to do if you see fit to elect me to the Board of Directors.

I believe Sandy Pines is a one of a kind facility and I would like to see it continue for generations to come. I would like to use my past experience to help Sandy Pines continue to be the premier facility that it is. I look forward to working with all the board members, the administration and all of the department employees.

I am asking for your support and your vote in August. In return I promise to represent you, the membership with an open mind, a common sense approach to the challenges we will face as a community. I promise to be fiscally responsible when making decisions that affect how our money is spent on our park. But more importantly I promise to listen to the concerns of the members and serve with integrity and honesty. I appreciate you taking the time to read this and thank you for the considering me for this position.

CANDIDATES FOR THE BOARD OF DIRECTORS



JANET MUNGER, SITE D-161

My name is Janet Munger. My husband and I have enjoyed Sandy Pines for over 40 years and have been members for over 30 years. Our four children enjoyed and participated in many events and opportunities including their first jobs at the ice cream parlor. I wish for my eleven grandchildren to have the same love for Sandy Pines as I do!

It has been my privilege to be a member of Sandy Pines Safety & Security Committee for two years as the secretary. I have a Bachelor's degree in Nursing. I am a retired nurse administrator with experience in human resource policy and procedure development. I designed a performance improvement

survey for an ASC (Ambulatory Surgery Center) and facilitated its use for multiple ASC's throughout the State of Michigan. My many years of public service and patient/client advocacy provide me with the understanding that decision making comes with great responsibility.

I will use my experience to listen to our members and advocate for decision making processes that explore possibilities and produce solutions with a foundation of communication and trust in our leadership.

I appreciate your support and the opportunity to serve as a member on the Board of Directors for Sandy Pines.



DONALD VAN DOESELAR, SITE 676

Joyce and I have been members of Sandy Pines for 10 years. Ten plus years before that we came every summer to camp for weekends. Over that time period Sandy Pines has continued to add activities for families to enjoy. All members have made a significant financial investment in the park and they would like to see that preserved. Now that the park is over 4 decades old, it is time to plan for the future

and ensure that the park can be sustained at its highest level for generations to come. Sandy Pines is a place where families create memories. I would like to be a member of a team that will realistically plan for the future sustainability of this wonderful resort. Therefore, I submit my candidacy for the Sandy Pines Board of Directors.

My experiences as an educator has given me skills that will be useful in serving on the Board of Directors. First of all, I am a U. S Army veteran who

served for 2 years in the Military Police in West Germany. Following my military service, I obtained a B.A and Master's degree and became a high school instructor, teaching accounting, economics and American government. After several years of teaching I became a K-12 administrator and served as financial director for two different school districts handling budgets from 3 million to 60 million dollars. During this time, I also returned to college and obtained a graduate degree in Educational Leadership from MSU. My last 9 years as a school administrator was serving as the Superintendent of Schools for one of the fastest growing districts in West Michigan. Over the course of my career I have been involved in over 100 million dollars of school construction projects. Following my successful career in education I served 12 years as Mayor of the City of Hudsonville.

I look forward to your support.

Election Day is August 19th Please remember to vote!



WANTED: VETERAN'S MEMORIAL CARETAKER

If you would be interested in taking over the duties at the Veteran's Memorial, please contact Kathy at kathy@sandypines.com or 616.896.8315 x 105.

Duties include: ordering and placing memorial bricks; tending the flag – raising and lowering; organizing the Ceremony on Memorial Day, etc.

Thank you in advance for your consideration.

The Sandy Pines Annual Meeting is scheduled for Saturday, August 19, beginning at 10 am, at the Chapel. The Lake Monterey Golf Course Annual Meeting will follow immediately thereafter.

Sandy Pines Board of Directors Election August 19, 2017

Vote for no more than three (3) Candidates

- | | |
|--|---|
| <input type="checkbox"/> Charles Bursk | <input type="checkbox"/> Jim Huck |
| <input type="checkbox"/> Rick Day | <input type="checkbox"/> Janet Munger |
| <input type="checkbox"/> Ginny Hager | <input type="checkbox"/> Donald Van Doeselaar |

I voted for (number of candidates) _____

Proposal to Approve an Annual Capital Reserve Fund

Ballot "A":

Shall the Membership approve an annual Capital Reserve Fund assessment of \$200.00 per year, for a period of 10 years? Resulting accumulated Capital Reserve Fund assets shall be dedicated to capital expenditures, as listed and reviewed annually, on the 10 year Capital budget estimate, beginning in fiscal year 2017/18, for the purpose of making capital improvements to common areas in such a way as to maintain the use and financial stability of the park.

All funds collected shall be maintained in a separate account earmarked for capital expenditures and shall not be comingled with the general funds or any other funds. Amounts not expended for the projects indicated above shall only be expended for capital projects approved by the Board.

___YES ___NO

Ballot "B" - pending Ballot "A" approval:

Shall the Membership approve an annual Capital Reserve Fund assessment of \$125.00 per year, for a period of 10 years? Resulting accumulated Capital Reserve Fund assets shall be dedicated to an indoor pool construction project, and listed on the 10 year Capital budget estimate, beginning in fiscal year 2017/18 pending the passage of Ballot "A".

All funds collected shall be maintained in a separate account with funds from an approved Ballot A, earmarked for capital expenditures and shall not be comingled with the general funds or any other funds. Amounts not expended for the projects indicated above shall only be expended for capital projects approved by the Board.

___YES ___NO

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MAINTENANCE DEPARTMENT NEWS

BY BEN FIFELSKI

If you read my last article, you are aware that I am not a weatherman! Please continue to do the preventable maintenance on your sites, such as keeping the settings on your air conditioners at a warmer temperature, etc.

The tennis and basketball courts with lights are on manual timers. There is a green button about the size of a quarter, located around the courts. This button needs to be pressed for the lights to come on. The lights will automatically shut off at 11 pm. If you encounter trouble with the operation of these lights, please contact maintenance@sandypines.com or call 616.896.8317, and we will get the problem corrected for you.

On July 13th, we had a walk-through with potential contractors to build the new CCs. It was a good turnout, now we are hoping that we get that many bids to choose from. So far, everything is on schedule to demo the buildings shortly after Labor Day. We need to get the project started in a timely fashion to avoid winter costs and to be ready to open next season. These new buildings will be great additions to Sandy Pines.

Once again, I would like to thank everyone who volunteers their time, or who works at Sandy Pines. It takes many hands to keep this place beautiful for you to enjoy.

Enjoy the rest of the summer...it's going by quickly!

SENIOR ADULT ACTIVITIES

BY SUE STANK

What a great summer filled with activities here at Sandy Pines. The Shipshewana Trip was fun - good food and shopping. Our Taco bar and bingo was also an enjoyable night. Karaoke and the food trucks have been a great success. We've been able to enjoy some really good singing and tasty food.

Our Dessert Competition brought out some delicious desserts. Over 100 guests sampled the confections. A very special Thank You to the judges, Gene Van Koevering, Marti Devries and Jack Schmidt.

Forty-four Sandy Pines members enjoyed a

turkey lunch with all the fixins' and a musical at Turkeyville. Our Poker Run had 270 participants in July, and a great time was had by all. It was great weather and very fun landmarks for everyone to find. If you missed it, there is going to be another one on August 26th.

In August, we will host a Potluck, Free Bingo, Karaoke with a food truck and our second Golf Cart Poker Run.

Thank you all for participating in our Senior Adult Activities events. We are a little closer to being able to put a warming kitchen in the pavilion.

*Thank You
Sandy Pines!*

We just can't thank you enough! The Rangers have been so helpful in our times of need. They were fast to respond to our call for help, and they were very knowledgeable in taking care of Clay's immediate needs. They are all well trained as First Responders! Special thanks to Steve and Keith. They all handled everything so calmly, and were so very caring.

Thank God that Wayland has an ambulance on site here at Sandy Pines. Everything was handled quickly and efficiently.

The retirement party was very nice - thanks to everyone who was able to attend.

Clay is improving nicely every day, and we are looking forward to being able to enjoy more Park activities. We hope to see you all out and about. Feel free to stop by and say 'hi' anytime.

*Thank you all,
Pat and Clay Parker*



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SANDY PINES 10 YR CAPITAL PLAN - FY2018-FY2027

(Budget contingent on passing of the Capital Reserve Fund Ballot)

Description	10 Year Estimate	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Roofs											
Roofs Total	198,000	3,000	100,000	25,000	10,000	0	20,000	20,000	20,000	0	0
Mechanical											
Mechanical Total	378,000	39,000	36,000	36,000	36,000	36,000	36,000	36,000	51,000	36,000	36,000
Tile											
Tile Total	350,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000
Structural											
Structural Total	1,687,000	700,000	437,000	5,000	30,000	235,000	260,000	5,000	5,000	5,000	5,000
Equipment											
Equipment Total	794,000	71,000	86,000	136,000	111,000	36,000	96,000	121,000	71,000	36,000	36,000
Member Amenities											
Member Amenities Total	3,853,000	443,000	540,000	355,000	360,000	565,000	260,000	260,000	450,000	360,000	260,000
Maintenance Department Total	\$ 7,266,000	\$ 1,291,000	\$ 1,234,000	\$ 592,000	\$ 582,000	\$ 907,000	\$ 707,000	\$ 477,000	\$ 632,000	\$ 472,000	\$ 372,000
Administration Department Total	\$ 345,500	\$ 7,500	\$ 30,000	\$ 90,000	\$ 105,000	\$ 30,000	\$ 30,000	\$ 25,000	\$ 25,000	\$ 3,000	\$ -
Ranger Department Total	\$ 588,850	\$ 77,450	\$ 82,200	\$ 44,750	\$ 60,200	\$ 57,950	\$ 63,700	\$ 43,200	\$ 67,500	\$ 44,700	\$ 47,200
Recreation Department Total	\$ 181,400	\$ -	\$ 27,500	\$ 2,300	\$ 22,500	\$ 13,000	\$ 2,000	\$ -	\$ 71,500	\$ 21,300	\$ 21,300
Park & Garden Department Total	\$ 67,000	\$ -	\$ 45,000	\$ -	\$ -	\$ -	\$ -	\$ 22,000	\$ -	\$ -	\$ -
Sales/Camping Department Total	\$ 337,000	\$ 25,000	\$ 30,000	\$ 70,000	\$ 70,000	\$ 30,000	\$ 30,000	\$ 30,000	\$ 52,000	\$ -	\$ -
Total Capital Expenditures	\$ 8,785,750	\$ 1,400,950	\$ 1,448,700	\$ 799,050	\$ 839,700	\$ 1,037,950	\$ 832,700	\$ 597,200	\$ 848,000	\$ 541,000	\$ 448,500
Total SP Capital Expenditures/Member	\$ 4,063	\$ 651	\$ 674	\$ 371	\$ 390	\$ 483	\$ 387	\$ 278	\$ 394	\$ 251	\$ 265
Number of Members Assessed	2,152	2,151	2,151	2,151	2,151	2,151	2,151	2,151	2,154	2,154	2,154
CURRENT Capital Per Member	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200
Proposed ADDITIONAL Capital/Member	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200
CURRENT Capital Assessment	4,303,800	430,200	430,200	430,200	430,200	430,200	430,200	430,200	430,800	430,800	430,800
Proposed ADDITIONAL Assessment	4,303,800	430,200	430,200	430,200	430,200	430,200	430,200	430,200	430,800	430,800	430,800
General Fund Contributions	550,000	550,000									
TOTAL CASH GENERATED	\$ 9,157,600	\$ 1,410,400	\$ 860,400	\$ 860,400	\$ 860,400	\$ 860,400	\$ 860,400	\$ 860,400	\$ 861,600	\$ 861,600	\$ 861,600
Cash Increase (Decrease) for year	371,850	9,450	-588,300	61,350	20,700	-177,550	27,700	263,200	13,600	320,600	421,160
Beginning SP Capital Fund Cash Balance		0	9,450	-578,850	-517,500	-496,800	-674,350	-646,650	-383,450	-369,850	-49,250
Ending SP Capital Fund Cash Balance		9,450	-578,850	-517,500	-496,800	-674,350	-646,650	-383,450	-369,850	-49,250	371,850
3.5% Interest on Borrowed Shortfall	\$	\$ 130,085	\$ -	\$ 20,260	\$ 18,113	\$ 17,388	\$ 23,602	\$ 22,633	\$ 13,421	\$ 12,945	\$ 1,724

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RECREATION NEWS

BY MARY APPLEHOF

Thank you to everyone who participated in our Third Annual Rainbow of Color run! We raised money for new play ground equipment for our Park! We had a great turn out and we are very fortunate to have so many sponsors for our race. I would like to thank Robyn, from Advertising Solutions, for making all of the shirts, donating all the water bottles and helping find all of our sponsors! Our wonderful sponsors were: Adventure Credit Union, Fed Com. Credit Union, Advertising Solutions, Superior Carts and More, LLC, Vacationland Sales, Yoder's Services, The Mott Family, Clean Sweepers, Inc., Country Café and Store, Curley Builder, Bakhuyzen Landscape, Cadena Heating and Cooling, Dairy Dip, Alberta Signs, and Burnips Equipment.

We are so thankful for all of our volunteers and we are always looking for more of you to sign up for our volunteer program. I can't stress enough how much we appreciate everyone who volunteers for our park. All of the events that we do would not be possible without each and every one of you, so thank you from the bottom of my heart. The new sign-up genius program has made it very easy to sign up for the events that you are interested in helping with. Please call me if you need any assistance with signing up. We had great volunteers help out at the Family Fun Day,

Trunk or Treat, the Kids Triathlon and the Adults 3 Disciplines Triathlon! If you volunteered and need a service hours certificate, please come to the Recreation office and we will be sure to get that for you. Thank you for helping us make 2017 at Sandy Pines a fun and safe place to be!

Some dates to put on your calendar yet for August are: Saturday, the 12th - a very busy fun filled day where we are celebrating Christmas in August. We hope that many of you will take the time to decorate your sites and make it a really fun time enjoying the Christmas Spirit around Sandy Pines. We have judges who will be picking their favorite decorated sites. We will do our first ever Christmas night bike ride. We will start at the Chapel and end at the Flea Market area. Decorate yourself up in your favorite Christmas attire and find some battery operated lights – we will have a large mural at the end of the ride to take your group photos and enjoy a time of fellowship with refreshments. Also, on this day, we have the Golf Cart Rodeo and the Tractor Ride with Santa. The Golf Cart Rodeo will take place in the parking lot where the old indoor pool was. This is where the driver of the golf cart is blindfolded and then someone else tells them where to go on the driving course! This is going to be great for all of you backseat drivers. Saturday the 19th is the Adult/

Child Tennis Tournament beginning at 9 am at the water park courts.

With all of our activities coming to a close for the season, please take time to thank the Recreation Staff who kept your kids safe and entertained this hot summer! The tennis, golf and swim lessons are running smoothly. The Kid's Club, Pre-teen Club and Teen Clubs have had record numbers attending, and they are having a great time, too.

If you have not checked out the new Martial Arts class – it is never too late to join.

We will be having our end of season "Recreation Party" for all kids who have attended any Recreation activity this summer. It will be held on Friday, August 18, at the Ph. 1 beach. Check your Weekend Flyer for more information.

I hope that you will all give a very warm welcome to Nikki Hoogewind! Nikki will be taking over the Recreation Dept. as the Supervisor, at the end of this season.

Looking forward to our Labor Day Activities! Be sure you join in the fun!

NEWS FROM THE CONDOS

BY RICHARD RANDELS

Construction is again underway this summer at the condos, as another building, housing two more units, is well underway. When finished, this will bring the total number of units built to 44. The development is approved for 54 units, so only five more buildings, housing 10 more units, remain. All the remaining units are in beautifully, wooded Phase Two.

The latest yard sale day was a big hit at the condos. Many of our residents participated in the sales with great bargains that drew a lot of traffic

to the condos. We enjoy the chance to attract our fellow Sandy Pines residents over to see our lovely residential community.

Our social life continued with our monthly association pot luck on July 6th, held this time at the Country Café. Special thanks to Carol Brower for allowing us to use this wonderful facility. Almost 40 residents attended; as you can see in the attached picture, we enjoyed a wide variety of tasty food and quality conversation.



MEMBER SERVICE & MARKETING NEWS

BY JOSH JANOWIAK

SUMMER OFFICE HOURS

Monday – Friday 8:00 am to 4:00 pm

Saturday 8:00 am to 11:30 am

MAILROOM PICK UP HOURS

Monday – Friday 2:00 pm to 4:00 pm

Saturday 9:30 am to 11:30 am

LABOR DAY HOLIDAY WEEKEND HOURS

Friday, September 1st 8:00 am to 4:00 pm

Saturday, September 2nd 8:00 am to 4:00 pm

Sunday, September 3rd Closed

Monday, September 4th Closed

Tuesday, September 5th Normal business hours!

September 9th is the last Saturday Member Service is open for the summer season. This is also the last day that Maintenance will be offering Saturday emergency pump outs.

AUGUST

12 Christmas in August & Flea Market

15 Winterization orders begin

19 Annual Meeting & Election

SEPTEMBER

2 Labor Day Flea Market, Pancake Breakfast & Labor Day Fireworks

9 Last Member Service Saturday & last Saturday emergency pump outs of the season

30 Last day for early Winterization rates

OCTOBER

1 Annual dues & quarterly electric adjustments billed

7 Octoberfest Flea Market

13 Regular pump outs end for the season

15 Last day for Winterizations

16 Water turned off for the season

18 & 25 Last two emergency pump outs of the season

Annual Election

The Sandy Pines Annual Meeting is scheduled for Saturday, August 19, beginning at 10 am, at the Chapel. The Lake Monterey Golf Course Annual Meeting will follow immediately thereafter. The Annual Meeting is on the same day as our Annual Election. Absentee ballots are available at the Member Service Office now. Absentee ballots must be mailed or deposited in the ballot box at the Member Service Office no later than 4 pm on Friday, August 18th. Photo ID is required for Member identification – i.e. Sandy Pines photo member ID card; driver's license, etc. For voting purposes, each membership, whether owned individually or jointly, shall be entitled to only one vote. Members with account balances 30 (or more) days past due will not be able to vote until their account is up to date. Details on the Annual Election including sample ballots, special election outlines and Board candidate bios can be found in this edition of the Footprints and on our website at www.SandyPines.com/Election.

Flea Markets

Three Flea Markets remain this season; Christmas in August, Labor Day and Octoberfest. Spaces are only \$35 and can be reserved online through your Member Web Access. Holiday weekends are very popular and usually sell out, don't wait to book your spot!

Winterizations

We start taking winterization orders on Tuesday, August 15th. If you've been winterized by us in the



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past, we'll e-mail or mail your order form which you can complete and return to us to reserve your winterization. Winterization departure dates on or before September 30th are \$80 and your keys must be in the office by September 30th to get the discount. Winterizations on or after October 1st are \$100. The latest departure date is October 16th. We are not able to winterize trailers that have hot water heaters located on their porch or trailers that share a water line.

Member Web Access

If you haven't logged into your new Member Web Access portal lately, you're missing out! In addition to guest passes, pump outs, meter readings, violations, Flea Markets, renewal information and tee times, you now have the ability to update your address and phone numbers associated with your account. You'll have to contact Member Service should you need to update your email address, as it's your login user name. You can also access your online billing to view statements and make payments.

Laundry Facilities

If you notice or experience issues with any washing machines, dryers or change machines in any of our Convenience Centers, please call WASH Laundry directly at 800-521-9938. They require the WASH ID number that is posted on each machine in order to dispatch a technician. Just look for the WASH ID sticker on the machine that's malfunctioning and give them a call.

Cable & Internet Troubleshooting

We are looking for Technology Ambassadors to volunteer and help with cable and internet troubleshooting issues in the park. Most of the service calls that come through Member Service are simple issues that can be fixed by tech savvy individuals. Before we deploy Charter Technicians which charge \$165 for service calls, we'd like to send a volunteer familiar with the technology to troubleshoot issues. This not only would increase response time but also save members possible charges. If you're comfortable scanning digital TV channels, resetting modems and routers and would like to help, please email Josh@SandyPines.com.



Marketing & Communications

Did you know that you could find the answer to 99% of your questions on our website? Did you know that 64% of statistics are made up on the spot? While neither of these statements are true, you will find most of the answers you seek by searching on our website. Just click the search icon and type what you seek.

If you don't find what you seek, please call us or email me directly at Josh@SandyPines.com. Our new website is now only one year old and while we're updating it daily with new information, there may be some things that just haven't landed there yet. Services, pricing, events, photos, videos, etc. it's all on the web and if it's not, we'll get it there for you.

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LAKE MONTEREY GOLF COURSE NEWS

BY GARY PETERS

The golf course is now in full swing. Leagues are all up and running. Many of the leagues are open, come down and check the Leagues board and sign-up 24 hours in advance.

Have you checked out our four season porch yet? Stop down and take in a Tiger game and have lunch. The room is available for private parties to rent at \$100/4 hours.

Only one Karaoke night left - August 25th.

Be sure to sign up for the Couples Invitational Outing scheduled for Aug 26th. This is a two person scramble and open to all couples. Details are at the Clubhouse and the Golf Course FaceBook page. We could also use some volunteers to help out on this day. Please let us know if you are interested.

Beginning in June, we have been doing monthly Wine tastings/pairings with Acqua In Vino from Wayland. Upcoming dates are August 12th and September 9th. Pre-registration will be required for these events. Sign-up online. It costs \$9 and you get to keep your glass!

The golf course is looking for starters and rangers for the busy times. If interested, please apply in person to the Golf Course Manager.

Reminder:

- We would like to remind golfers that other than early spring or late fall, only foursomes or less, will be allowed to play. More than four players slows play and throws off tee time for those following you. Also, if you are a twosome you will play faster than most foursomes so just be aware of that.
- Each golfer must have their own set of clubs, no sharing. Sharing clubs slows play. The Pro Shop has clubs available for rent.
- Just a reminder, please come dressed appropriately for golf and leave any cut-off jean shorts or Tank tops at home.
- Members are able to charge to your Sandy Pines account.
- As you know, the course has a beer and wine license from the state. With that license, no beer or wine can be brought on to the golf course that was not bought on site. This is state law and Not Lake Monterey Golf Course policy.
- **Online Tee Time Reservations:** While we still encourage online tee time scheduling, we would be happy to assist via phone, should you be having problems.
- **Just a reminder of Sandy Pines Member Benefit:** Sandy Pines members can bring a guest for 18 holes for only \$15 and the guest rides with the member.

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Debra & Randall Deaton, Chesterton, IN
Robert & Susan VandePol, Grandville
Matthew & Sarah Twork, Zeeland
Chad & Julie Wright, West Olive
Andrew & Mary Waid, Zeeland
Anthony & Casey DeRooy, Allegan
Chris & Amanda Hoezee, Holland
Sarah Veurink, Hamilton
James & Jacqueline Hinrichs, Hudsonville
Mark St. Onge & Tamara Teceno, St. Clair Shores
Jeffrey Fey, Grand Rapids
Anthony & Kelli Spalding, South Lyon
Dale & Darlene DeWitt, Holland
Patricia Balon, Hudson, FL

John & Rebecca Overbeck, Clarkville
Ronnie & Becky Long, Hamilton
Robert & Michelle Modreske, Hopkins
Jeremy & Jody Wilson, Battle Creek
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Kathy Tarnowski & Michael Mueller, Wayne
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Melissa & Joshua Ahrendt, Hudsonville
Dana & Jessica Campbell, Grand Rapids
Gerald & Tammy Nelson, Zeeland
Nathaniel White, Hamilton
Brandon & Brindy Skinner, Holland
Sarah & Char Parmeter, Jenison
Jack & Ann Eding, Hamilton

INSPECTOR NEWS

BY RALPH SMITH

As many of you have heard, the previous Inspector resigned in mid-July, and I was asked to step in until a replacement can be hired.

I would like to remind folks, if you have dropped off a permit for a project, please stop in and pick up your permit before you begin work. There are a lot of permits in the office waiting for you to pick up. Remember, no project should be started without your permit in hand.

Another thing I wanted to mention is that we need to keep our Sites clean during the entire season. That includes your trailer, porch, garage and sheds. Let's all pitch in and help a neighbor who may be having a hard time keeping their area clean, to keep them from getting a fine.

Feel free to give me a call or stop in the office with any concerns you may have. Enjoy the rest of your summer.



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For Sale - Site 273: Move in ready – just grab some groceries and you're home! Everything works, clean, open backyard. Includes Golf Cart, Paddle Boat with Boat Stake & New Lawnmower. Dues paid for 2017. Asking: \$37,500. Call the Sales Office: 616.896.8316 Ext. 113 for Kathy or Ext. 114 for Nick.

For Sale - Site 418: 2008 Quailridge – everything included. Beautiful lake view, excellent condition. Asking: \$77,500. Call: 616-498-0239 and ask for Deb.

For Sale - Site 429 - Phase 1: 1999 Wilderness Trailer 29S (great condition) – 2 Bedrooms - with Porch. Sleeps 6 to 8. Possibly one golf cart. Site needs a little TLC and we are not physically able. Close to CC, Ice Cream Shop, Beach, Store, Café, etc. REDUCED TO \$22,500! Please call 616-635-3736 or see us at site 475.

For Sale - Site 457 - Phase 1: 1987 Oakland Park w/enclosed porch, deck, fire pit, patio furniture. Two bedroom, sleeper couch, new futon, new carpet, new flooring, new paint and new stove. EZ-Go Golf Cart. Asking: \$39,000. Call: 616.340.5426.

For Sale - Site 651- Phase 2: Fawn's Rest: Lakefront with fabulous view. Quiet No Wake area. Friendly neighborhood. Move-in ready to enjoy! 1998 Canterbury Park Home, two lofts and 3-season porch, w/independent furnace and aux air conditioning. Newer roofs on home and porch. Completely furnished, sleeps 12 or more. Emma Storage Barn, 2008 EZ-GO electric golf cart with flip rear seat and several additional options. Boat stake and dock in front of lot. 2004 Crest Caribbean 22 foot pontoon boat with 60 Hp Mercury, 4 stroke Big Foot (2004). Two decks, matching patio furniture with oblong table which seats six, umbrella and glider. Small round bistro table with two chairs. Fire pit with four chairs for extra seating. 2017 Dues paid. Asking: \$129,900. Call or Text Laurie Robinson at 734-812-1785.

CLASSIFIEDS

We have more 'Site for Sale' listings online at www.sandypines.com.

Please call **Kathy (ext. 113)** or **Nick (ext. 114)** at 616-896-8316, for additional information or to schedule an appointment.

For Sale - Site 1330 - Phase III: '81 Honey Trailer. Porch, Deck, Fire pit patio, Shed,

Paddle Boat - Boat stake & dock in front of trailer. Great views of the lake, kitchen, fire pit, porch & deck. Close to CC and Outside Pool. Asking: \$49,500. Call: 616-340-1871.

For Sale - Site N-16 - Phase 4: Lakefront! Beautiful view. Remodeled Oakland Park, completely furnished. New furniture on the 10x30 4-season porch. Golf cart and shed. Must see! Asking: \$118,000. Call: 616.291.1618.

For Sale - Site N-66 - Phase 4: Perfect Central Location with a view of lake and river runs behind. Brick and sand lot mean low maintenance allowing you more time to PLAY!

2000 Canterbury 3-bedroom plus loft. Jack n Jill rooms w/closets, dressers and full sized beds. Master bedroom - full closet, dresser and custom made Queen. Perfect for a family! Full size bath w/tub. Central heat and air conditioning. Upgraded carpet and linoleum. Lots of storage. 3-season porch. Large storage shed. Must see this very clean gem to appreciate. NO boat stake. NO golf cart. Please have pre-approval or proof of funds in the amount of asking price: \$59,466. Call Steve 616-862-5170 to schedule a showing.

For Sale - Site N-148: 1988 Mallard in great shape! Sleeps 6+. EZ-GO Golf Cart and double-cart shelter. Nice 24x10 deck with hard roof, Large Fire-pit area, Beautiful Landscaping - all perennials! Includes Indoor and Outdoor furniture, dishes, linens, ready to move in! Great Location by Phase IV Beach, Asking: \$39,000. Call Jane at 616-446-9403

For Sale - Site D-58, Phase 6: On the water. Fully-furnished 3-bedroom, 35-foot Trophy Park Model with central air and heating. Extra large 10' x 32' four season porch with separate house-sized air-conditioner. Large sandy beach with kids play area. Boat stake. Two gas golf carts, underground sprinkling, new roof. Sleeps 8 comfortably. Full deck with table, chairs and large adjustable umbrella. Asking: \$114,000. Call Emily Versluis at 616-719-6852 or Dick or Carol Zahn at 616-676-2268, or e-mail rzahn43@comcast.net.

For Sale from Site D-108: 1990 20' JC Pontoon boat. 85 hp Force. Well maintained, runs great. Furniture in good shape, new seat covers last year. Can be seen at our lot. Asking: \$4,500. Call: 616.318.8424.

Condo for Sale: 2812 Sandy Pines Dr. New 1,226 sq. ft. ranch condo. Main Floor has open

floor plan with kitchen, island, a work station, dinette, great room with fireplace, 4 season sunroom with deck, master bedroom, walk-in closet, main bath, and main floor laundry. Lower level is finished through drywall with a 2nd bedroom, bath, and family room. Extra deep two stall attached garage for your golf cart. All this for \$190,000. Please call Linda Hall @ 616-292-4848.



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